THANH THANH CONG BIEN HOA
JOINT STOCK COMPANY

Headquarters

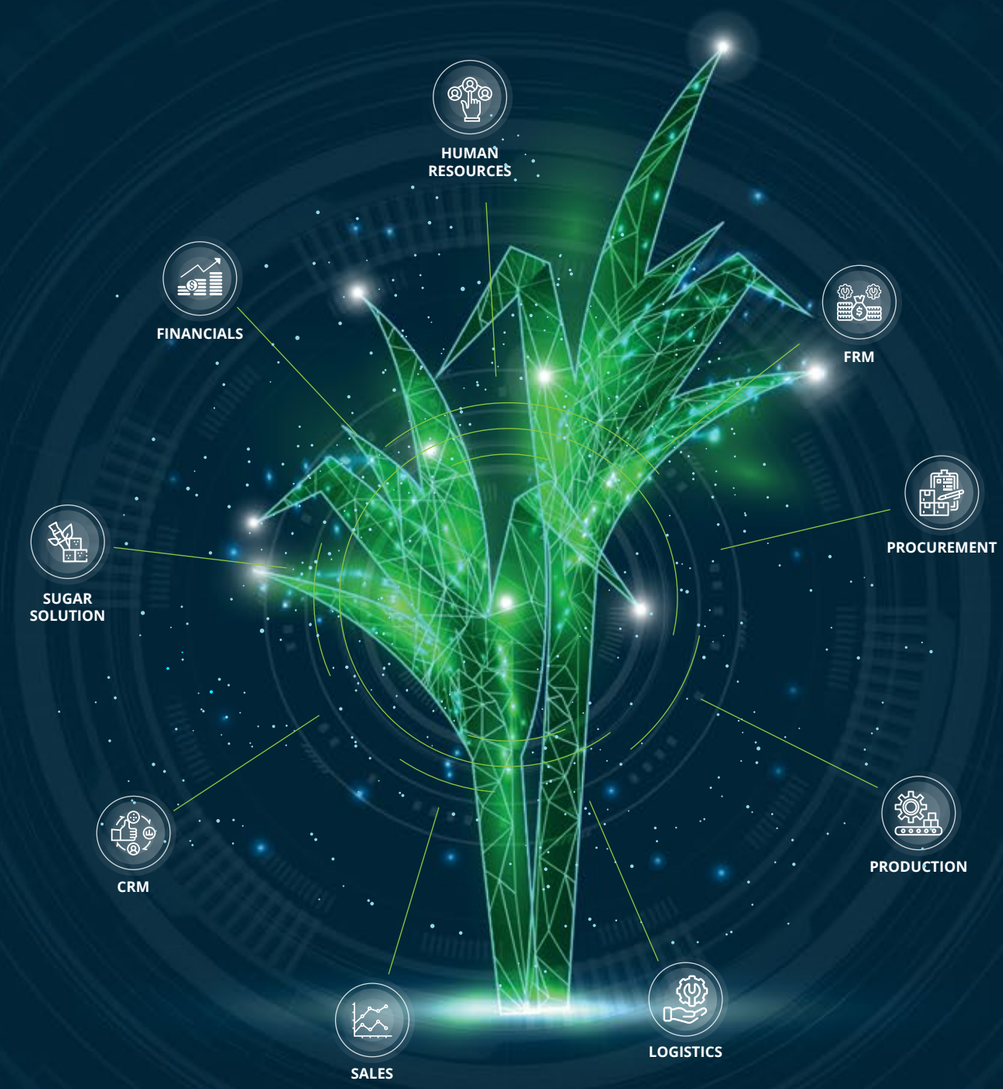
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TTC SUGAR



COMPREHENSIVE TECHNOLOGY
VALUE SHARING

FY 2020-2021 ANNUAL REPORT

TTC BIEN HOA

COMPREHENSIVE TECHNOLOGY
VALUE SHARING

ABBREVIATIONS

AGM	: Annual General Meeting of Shareholders
AR	: Annual report
ATIGA	: ASEAN Trade in Goods Agreement
ASEAN	: Association of Southeast Asian Nations
BOD	: Board of Directors
BOM	: Board of Management
B2B	: Business to Business
B2C	: Business to Customer
COD	: Chemical Oxygen Demand
CCS	: Commercial Cane Sugar
Co., Ltd.	: Company Limited
CAGR	: Compounded Annual Growth rate
CG	: Corporate Governance
CEO	: Chief Executive Officer
CIT	: Corporate Income Tax
EBIT	: Earnings before interest, taxes
EBITDA	: Earnings before interest, taxes, depreciation and amortization
ESOP	: Employee Stock Ownership Plan
ERP	: Enterprise Resource Planning
FS	: Financial report
FY	: Fiscal Year
FDA	: Food and Drug Administration
FDI	: Foreign Direct Investment
FOL	: Foreign Ownership Limit
GMS	: General Meeting of Shareholders
GT	: General Trade
GRI	: Global Reporting Initiative
GDP	: Gross Domestic Product

HOSE	: Ho Chi Minh Stock Exchange
HORECA	: Hotel, Restaurant and Catering
HR	: Human Resources
IA	: Internal Audit
IFRS	: International Financial Reporting Standards
ISO	: International Organization for Standardization
JSC	: Joint Stock Company
M&A	: Mergers & Acquisitions
MT	: Modern Trade
MNC	: Multinational Corporation
OECD	: Organization for Economic Cooperation and Development
P/E	: Price-to-Earnings Ratio
PAT	: Profit After Tax
PBT	: Profit Before Tax
RE	Refined Extra
RS	Refined Standard
R&D	Research & Development
ROA	Return On Average Assets
ROE	Return On Average Equity
SME	Small and Medium-sized Enterprise
TTC Bien Hoa/ SBT/ Company	Thanh Thanh Cong – Bien Hoa Joint Stock Company
TCD	Tons of Cane per Day
UN	United Nations
USDA	United States Department of Agriculture
VAS	Vietnam Accounting Standards
VSSA	Vietnam Sugarcane and Sugar Association
YoY	: Year Over Year

SCAN TO VIEW ONLINE VERSION
TTC BIEN HOA ANNUAL REPORT
FY 2020-2021

INTERACTIVE ANNUAL REPORT USAGE INSTRUCTION

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Click on the icon HOME below on each page to return to the page Content.

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VISION - MISSION - CORE VALUE

VISION

To become Indochina's leading solution provider of traceable and sustainable agricultural products.

MISSION

To build advanced and sustainable agriculture that provides energy and nutrients of natural origin, non-GMO.

CORE VALUE

- EFFICIENCY
- CREATIVITY
- INTEGRITY
- OWNERSHIP
- PIONEER



COMMITMENT TO A TRUE AND FAIR FY 2020-2021 ANNUAL REPORT

With a goal to remain resilient through adversity, in the past fiscal year, TTC Bien Hoa strived to drive process improvement and technology investment, aiming to increase revenue, maximize profitability, and contribute to local economic growth as well as community development. This contributes to TTC Bien Hoa's goal of ensuring sustainable value chains.

Despite unprecedented disruption by COVID-19, TTC Bien Hoa retains its stable position as a market leader. TTC successfully built and officially launched an Oracle Cloud ERP system, digitally transforming all business processes in 22 units across 4 countries: Vietnam, Singapore, Laos, and Cambodia. TTC also joined hands with the government in pandemic control, while maintaining production and business activities to ensure the continuation of the global and domestic supply chains.



According to the roles and functions of the Internal Audit Department, we commit to the following:

ANNUAL REPORT

- The contents presented in the FY 2020-2021 Annual Report fully satisfy the current requirements of information disclosure. The content is also geared towards best practices and standards recognized by international organizations namely: IIRC Integrated Report, ASEAN Corporate Governance Scorecard, OCED Principles of Corporate Governance, GRI Standards for Sustainability Reporting, etc.
- All financial information and data presented in the FY 2020-2021 Annual Report are consistent with the 2020-2021 FS audited by Ernst & Young Vietnam Co., Ltd.
- FY 2020-2021 Annual Report presents a true and fair view of business activities, project investments, and financial situation in the FY 2020-2021, reflecting TTC's determination to ensure transparency and protect the interests of Shareholders, Investors, and Stakeholders.

SUSTAINABLE DEVELOPMENT REPORT

- Internal Audit concludes that TTC Bien Hoa's Sustainable Development Report presents a true and fair view of the development strategy, which was built in the best interests of the Company, Shareholders, and Stakeholders and towards the goals of effective management, customer centric products, farmers' companion, and social responsibility.
- The BOM led monitoring system is effective, ensuring appropriate indicators in the Sustainable Development Report. The Sustainable Development Report was prepared under the guidance and training of the Global Reporting Initiative - GRI Vietnam.
- The Sustainable Development Report is fairly presented on the key aspects and effectively represents the collaboration among stakeholders as well as three main indicators, namely Economy, Environment, and Society. The report reflects the Company's determination to ensure transparency and Stakeholders' interests.

HEAD OF
INTERNAL AUDIT DEPARTMENT



HUYNH THANH NHAN



SBT - Imprint of the year

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MESSAGE
FROM BOD CHAIRWOMAN

With the key message **"Comprehensive technology - Value sharing"**, TTC Bien Hoa has increased thorough technology incorporation in governance, operation, anticipating customers' demand and developing a seamless ecosystem of products and services, as the foundation to define the Company's competitive advantages in the marketplace, especially in the international arena. Simultaneously, TTC Bien Hoa will focus on expanding and completing the Sugarcane value chain based on sustainable development to provide the market with Green energy solutions from Clean production.



Mrs. ***Huynh Bich Ngoc***
Chairwoman of the Board of Directors of TTC Bien Hoa



Mrs. ***Huynh Bich Ngoc*** *- Chairwoman of the Board of Directors of TTC Bien Hoa*

Dear esteemed Shareholders, Investors, Farmers, Customers, and Partners,

FY 2020-2021 is an unforgettable year for the Vietnam Sugar Industry in general and TTC Bien Hoa in particular, as from January 1st, 2020, Vietnam has officially implemented the ASEAN Trade in Goods Agreement-ATIGA commitments, along with critical changes in industry policy. Additionally, the unprecedented COVID-19 pandemic, which has impacted every corner of the globe, has had a detrimental effect on various facets of the Company's business.

In such circumstances, under the BOD's sound strategies and the BOM and staff's relentless efforts, TTC Bien Hoa concluded FY 2020-2021 with several positive achievements on multiple aspects. Particularly, TTC Bien Hoa turned challenges into opportunities through proactive adaptation and transformation to raise the bar in the context of global integration.

In the previous year, TTC Bien Hoa continued to exceed 1 million tons of consumption output, maintaining a 46% share of the domestic market. The Company's after-tax profit also reached a record-breaking level at VND650 billion, an increase of 79% compared to last year, thanks to high productivity from the core Sugar business, the rapid growth of the export and commercial channels, and good cost management. This evidently proved TTC Bien Hoa's outstanding perseverance in the pursuit of the 5 year "**Spreading Wings**" strategy in the period of 2021-2025.

TTC BIEN HOA CONTINUED TO EXCEED

1,160,000

TONS OF CONSUMPTION OUTPUT

THE COMPANY'S AFTER-TAX PROFIT ALSO REACHED A RECORD-BREAKING LEVEL AT

VND 650 BILLION

AN INCREASE OF 79% COMPARED TO LAST YEAR

On July 1st, 2021, Oracle Cloud ERP was successfully deployed across TTC Bien Hoa's 22 locations in 4 countries: Vietnam, Singapore, Laos, and Cambodia, thereby achieving supply chain optimization and financial management efficiency. This would lay the crucial groundwork for SBT to manage risks proactively, increase competency, and balance the interests of Farmers, Factories, Customers, Investors, Shareholders, and other Stakeholders to pave the way for greater ambitions, particularly increasing domestic market share and continuing global expansion.

After more than 2 years of thorough research, in June 2021, TTC Bien Hoa officially entered the beverage market with Míaha canned sugarcane juice -100% natural product made from Sugarcane. The introduction of canned sugarcane juice has demonstrated the Company's efforts in product diversification to complete the value chain of Sugarcane, in which provides highly nutritious products to Customers and facilitates penetration into Vietnam's and global dynamic beverage markets. The goal is to drive incremental revenue and profit to maximize the Company's benefits.

During the past fiscal year, TTC Bien Hoa was honored to have its governance capacity be highly acknowledged by reputable organizations as it achieved "Top 5 Best Corporate Governance - HOSE's Large-cap group", "Top 20 HOSE's VNSI Index Basket", "Top 50 Best Listed companies in 2021 by Forbes Vietnam", along with other awards on brands and products. Prior to that, TTC Bien Hoa's Annual Report also won 3 major awards: "Top 10 Best Annual Report in the world", "Platinum Winner Worldwide in the Agribusiness category" and "Gold Winner Worldwide in the Consumer category" voted by the League of American Communications Professionals (LACP). These achievements affirm the Company's commitment to Stakeholders in information transparency, which is a high note on TTC Bien Hoa's journey in elevating the value and position of Vietnamese brands in the global market.

Throughout the fourth wave of Covid-19, which was driven by the Delta variant in the final two months of FY 2020-2021, TTC Bien Hoa's top priority was always to ensure employee health and safety, as well as maintain the supply chain of food products to customers across the country without interruption. TTC Bien Hoa, in particular, quickly implemented a series of anti-epidemic measures and flexible operation including social distancing at work, remote working (work from home), the "three-on-site" model, and Covid-19 support policies for employees, etc. with the goal of providing stability and security to employees. Additionally, TTC Bien Hoa has always carefully reassessed the situation prior to, during, and after each outbreak in order to better prepare for a potential pandemic in the future.

With the key message "**Comprehensive technology - Value sharing**", TTC Bien Hoa has increased thorough technology incorporation in governance, operation, anticipating customers' demand and developing a seamless ecosystem of products and services, as the foundation to define the Company's competitive advantages in the marketplace, especially in the international arena. Simultaneously, TTC Bien Hoa will focus on expanding and completing the Sugarcane value chain based on sustainable development to provide the market with Green energy solutions from Clean production.

TTC Bien Hoa has completed the first year of its five-year strategy, which runs from 2021 to 2025, with significant accomplishment. Despite the ongoing uncertainty, we are confident that our quest to conquer the regional market will soon be realized, owing to the BOM and staff's proactiveness, flexibility, and ceaseless effort. On behalf of the Board of Directors I would like to express my heartfelt appreciation to our esteemed Shareholders, Investors, Farmers, Customers, and Partners. I look forward to your continued support in the years ahead for TTC Bien Hoa and Vietnam's agriculture industry to enhance its presence on a global scale.

May I wish our esteemed Shareholders, Investors, Farmers, Customers, and Partners a year full of health, happiness, and success.

Huynh Bich Ngoc
Chairwoman of the Board of Directors of TTC Bien Hoa

MESSAGE
FROM BOD VICE CHAIRWOMAN

I wish at the outset to sincerely thank the Shareholders, Investors, Farmers, Customers, and Partners who have always been a trusted companion of TTC Bien Hoa during the past time.

In the face of ever-changing challenges presented by the Covid-19 pandemic, businesses have to build their internal strength and suitable development strategies to increase resilience and adapt to a '**new normal**' and maintain growth.

As a leading agricultural enterprise in Vietnam with more than 50 years of developing business revolving around the Sugarcane, TTC Bien Hoa owns more than 66 thousand hectares of agricultural land in Indochina, supplying to the domestic and international market more than 1 million tons of Sugar products each year. We acknowledge a clear message from Consumers: environmental issues are as crucial as new products quality and safety.



Mrs. ***Dang Huynh Uc My*** *- Vice Chairwoman of the Board of Directors of TTC Bien Hoa*

For that reason, over the years, we always stay firm on our journey towards sustainable growth with a "green" business strategy as our core, creating competitive edges for propelling global-reach ambition. We focus on developing and completing the Sugarcane value chain, transforming our farming model into an organic one, optimizing Sugarcane value by maximizing the utilization of by-products, proactively carrying out researches on red-eyed bees to use them in pest control, ensuring no PPP residues in agricultural products, etc. All of these efforts are to promote the development of modern agriculture in tandem with environmental protection, adhering to ESG standards (Environmental, Social and Governance).

Sustainable investment is currently taking the world's main stage as investment funds are prioritizing their capitals in high-rated ESG companies. A survey from PwC found that the total value of ESG funds surpassed the conventional ones by 9% between 2010 and 2019. In addition, companies with high ESG scores seem to have better performance and thus attract larger funds from investors. The fact that SBT continues to maintain its position as the only Sugarcane company present in the VNSI20 Index Basket - Top 20 listed companies in HOSE's Vietnam Sustainability Index is a significant lever for SBT to benefit from the ESG investment trend with easier access to funding, especially from foreign markets.

In the coming fiscal year, we aim to place further emphasis on the implementation of ESG governance framework in all activities of the Company, which takes us one step closer to become **"Indochina's leading solution provider of traceable and sustainable agricultural products"** - a Company that could weather any storms and contribute to a sustainable food system. In particular, governance activities shall shift the focus on specialized sustainability, strive for "green" financial indicators and establish a synchronized and consistent operating system, thereby enhancing the transparency and accuracy in information disclosure to Stakeholders.

I look forward to receiving the continued support and companion from Shareholders, Investors, Farmers, Customers, and Partners on our journey to sustainable development and global reach.

Dang Huynh Uc My
Vice Chairwoman of the Board of Directors of TTC Bien Hoa



MESSAGE
FROM THE BOARD OF MANAGEMENT

"

In the last FY, along with effective strategies for successful domestic and international expansion, SBT also deployed Oracle Cloud ERP (enterprise resource planning system that runs on cloud platform) to optimize the supply chain, improve financial efficiency, implement holistic technology-based management, and better prepare for future development in domestic and international landscapes.



*Mr. **Nguyen Thanh Ngu** - General Director*

Dear valued Shareholders, Investors,
Sugarcane Growing Partners/ Farmers, Customers, and Partners,

The fiscal year 2020-2021 put both global and Vietnamese businesses to the test as COVID-19 is still raging, causing global supply chain disruption and having far-reaching effects on every aspect of the economy. Aside from the pandemic, the slow recovery combined with increasing competition from the ATIGA agreement threw Vietnam's Sugar industry into a turbulent year. Nonetheless, TTC Bien Hoa reported a spectacular year and demonstrated flexibility and proactiveness in the efforts to address challenges, thanks to our BOD's strategic direction and meticulous preparation by the BOM and staff, backed by 50 years of experience. TTC Bien Hoa maintained its dominant position in the Vietnam Sugarcane industry and steadily progressed toward its goal of becoming "**Indochina's leading solution provider of traceable and sustainable agricultural products**".

. PROFIT BEFORE TAX REACHED OVER
VND 784 BILLION
OR A 53% YOY SURGE

FY 2020-2021 ended with a bright note, with Sugar output reaching 1.16 million tons, exceeding the plan by 10%. This is the second consecutive year that the TTC Bien Hoa's Sugar output has achieved over 1 million tons. Despite fierce market competition, TTC Bien Hoa, with a market share of 46%, continued to dominate the Vietnam Sugarcane market. In particular, our net revenue recorded VND14,925 billion, increased 16% over the same period and achieved 104% of the plan. Profit before tax reached over VND784 billion, or a 53% yoy surge, reached 118% of the plan. Profit after tax reached VND650 billion, or 79% yoy increase.

In terms of business operation in the domestic market, SBT continued to penetrate the untapped retail market by introducing branded products including Bien Hoa Sugar packets, Co Ba Sugar, Organic Sugar, Míaha Sugarcane canned juice, etc. SBT's products received positive feedback from Consumers, as evidenced by a 14% increase in B2C sales (57,000 tons) year on year. Notably, SBT also expanded into the unbranded Sugar market with the Co Ba Sugar product line available in 500gr, 1kg, and 12kg bags, which were widely adopted thanks to its affordable price, appealing design, and eco-friendly features. Moreover, SBT's export channels recorded a remarkable growth, with the sales volume of nearly 349,000 tons, growing at 31% yoy, and exceeding the plan by 57%. By increasing its product presence in the international market, SBT established itself as an industry leader in the region.

NET REVENUE REACHED
14,925
VND BILLION

In the last FY, along with effective strategies for successful domestic and international expansion, SBT also deployed Oracle Cloud ERP (enterprise resource planning system that runs on cloud platform) to optimize the supply chain, improve financial efficiency, implement holistic technology-based management, and better prepare for future development in domestic and international landscapes. The project was launched in August 2020, in collaboration with KPMG. After 300 days of employee effort, Oracle Cloud ERP was implemented for all 22 business units in four countries, including Vietnam, Singapore, Laos and Cambodia, on July 1st, 2021.

In addition, SBT capped off a year of success in raising VND3,000 billion of capital through major cooperation with established financial institutions at home and abroad. The entire funds were used to finance business activities, production capacity enhancement and market expansion. Despite the troubling COVID-19, which has wreaked havoc on local and global production, business and investment activities, that SBT succeeded in raising VND3,000 billion of capital was a testament to investors' trust in the Company's capabilities and profitable outlook.

Technological advancements in the FY 2020-2021 and a solid business foundation strengthened TTC Bien Hoa's steps into the FY 2021-2022. By taking a bold and proactive approach, SBT expects to achieve all targets and create values for all Stakeholders. On behalf of the board, I would like to extend my gratitude to our valued Shareholders, Investors, Customers, Sugarcane Growing Partners/ Farmers, and Partners for their generous support over the years. From this point forward, I look forward to your continued support and to witnessing a foreseeable future in which TTC Bien Hoa, a representative of Vietnam's agriculture sector, emerges as a global market leader.

Nguyen Thanh Ngu
Chief Executive Officer



Mrs. **DOAN VU UYEN DUYEN**
Permanent Deputy CEO

The synergy between the seasoned senior personnel and the well-trained passionate successors is the ticket to SBT's success today. Looking back on the past year, SBT has reaped the first fruits of its endeavors in financial restructuring, reinforcement of risk management framework, and adoption of international CG standards into operations. The long journey has finally reached a significant milestone where the entire SBT agricultural value chain was systematized on one technology platform - IFRS-led Oracle Fusion Cloud available for all countries and territories we operate in, plus outstanding profit margins in the context of the Covid-19 pandemic ravaging across economies.

We take pride in our pioneering in the comprehensive transformation from manual to semi-automatic and automatic operations - promoting productivity, trimming down intermediate stages as well as enhancing competitiveness of SBT and each of its employees. Down the growth path, moreover, SBT has never ceased to renew itself in order to enrich the experience and amplify benefits for Customers, Shareholders and Partners presenting in SBT's value chain.



Mr. **HUYNH VAN PHAP**
Acting Deputy CEO (in charge of Division of Sales)

The global Sugar industry, after a challenging cycle, is on the recovery route with greater growth prospects for the period of 2021-2025. In addition to good news from the international market, Vietnam Sugar industry is bouncing back upon the effective tax remedies on Thai Sugar imports, which would lead to other forthcoming support policies of the government in protecting domestic producers. This tremendously levels the playing field for domestic Sugar enterprises in face of increasing competition in the region, and boosting the recovery of domestic businesses.

For the forthcoming 5-year development strategy, TTC Bien Hoa is to turn its leading advantages in Vietnam Sugar industry to good account by expanding business activities in localities and meeting the growing domestic consumption demand. Besides maintaining its dominance within the country, TTC Bien Hoa also aims to upsize its share in the international market by broadening export activities to Europe, the U.S, Japan, Korea, among others. In particular, the Company pays extra attention to develop novel product lines such as Industrial liquid Sugar, Mix Sugar, Organic Sugar, etc. to ace up against traditional products and conquer demanding markets.

Additionally, as technology is bridging the geographical gap between businesses and customers, and thus easing the connection between two ends, TTC Bien Hoa underlines technology-driven sales and marketing activities, as well as automated omni-channel commerce. **With technology being a solid foundation, TTC Bien Hoa picks up its pace to approach domestic, international customers** and promotes marketing activities, thereby understanding and fulfilling customer needs to soon effectively reach the Company's goals going forward.



Mr. **TRAN PHAM QUANG KHUONG**
Chief Information Officer

We live in an era where pervasive digitalization has profoundly exposed businesses to higher demand for innovative approaches and fiercer competition between industries, enterprises, and economies. To preserve competitive edges and nurture uniqueness, businesses around the world are shifting gears toward digital transformation.

With the motto "**Transformation for success**", TTC Bien Hoa has successfully implemented a far-reaching digital transformation strategy; that is, integrating Oracle ERP Cloud, including cloud computing technology solutions (SaaS, PaaS, IaaS), with the Internet of Things application to enhance automation and collect real-time data from agricultural production to management. A better comprehensive picture, as the result, significantly facilitated the strategic planning and business expansion to realize the goals of "**Smart Agriculture Factories and Models**".

Data is not only the differentiator in TTC Bien Hoa's digital transformation journey but also a boosting factor for sustainable development. So far the Company has deployed Big Data on cloud computing platforms (Big Data on Cloud), applied Artificial Intelligence (AI), Machine Learning in data analysis, etc. These tools have promoted innovations of business model and digitalization in supply chain operations while creating competitive edges for Company in the e-commerce industry and move on top of market trends.

SIGNIFICANT NUMBERS IN FY 2020-2021

TTC BIENHOA

~66,000HA

RAW MATERIAL AREAS IN 3 COUNTRIES VIETNAM, LAOS, AND CAMBODIA

CONSUMPTION OUTPUT
10% year-over-year growth

1.16
MILLION TONS OF SUGAR

NET REVENUE
16% year-over-year growth, achieve 104% of the target

14,925
VND BILLION

AFTER-TAX PROFIT

650
VND BILLION

LEADING VIETNAM'S SUGAR INDUSTRY

46%
MARKET SHARE

EXPORT MARKETS

24+

COMMERCIAL ELECTRICITY EXPORTED INTO THE NATIONAL GRID

~108
MILLION KWH

SUGAR PRODUCTS

73
7 Organic Sugar products meet the EU and USDA standards

SUGAR BY-PRODUCT LINES

11

BEVERAGE PRODUCTS

6

14
ETFS AND REPUTABLE GLOBAL INDEXES

VNSI20
TOP 20 OF SUSTAINABLE DEVELOPMENT INDEX (VNSI20) - HOSE

TOP 5
BEST CORPORATE GOVERNANCE - LARGE-CAP GROUP - HOSE

TOP 50
TOP 50 BEST LISTED COMPANIES IN 2021 - FORBES VIETNAM



SIGNIFICANT EVENTS IN THE FY 2020-2021

2020 MONTH 7

TOP 10 SUSTAINABLE AND GREEN ENTERPRISES AWARD



TTC Bien Hoa was acknowledged by MONRE, MOIT, and the Vietnam Environment Administration as one of the country's "**Top 10 Sustainable and Green Enterprises**", which indicated the Company's significant contribution to a "green" and sustainable economy through the adoption of technology.

"Top 10 Sustainable and Green Enterprises" Award

2020 MONTH 8

SIGNING CEREMONY OF "TRANSFORM SBT" BETWEEN TTC BIEN HOA AND KPMG



On August 8th, 2020, TTC Bien Hoa entered into a contract with KPMG Tax and Advisory Limited (KPMG) to seek consultation on the transition and implementation of the Oracle Cloud ERP system. This helps the Company to optimize the supply chain and improve the efficiency of financial management. Oracle Cloud ERP will be integrated into TTC Bien Hoa's existing systems to form a fully integrated supply chain system.

TTC Bien Hoa and KPMG Vietnam signed a strategic cooperation agreement on consulting the conversion program and implementation of the Oracle Cloud ERP

TOP 20 LISTED COMPANIES IN HOSE'S VNSI INDEX BASKET

The Company was awarded "Top 20 listed company in HOSE's VNSI Index" for the fourth consecutive year. The VNSI Index has been introduced by the Ho Chi Minh Stock Exchange (HOSE), in cooperation with the German Corporation for International Cooperation (GIZ) and State Security Commission of Vietnam (SSC) since July, 2017.

2020 MONTH 9

"AGRIBUSINESS TALK: SUGARCANE - PRODUCTIVITY" IN TAY NINH PROVINCE

TTC Bien Hoa's leaders delivered a talk with Sugarcane Growing partners in Tay Ninh province

The Agribusiness Talk between TTC Bien Hoa and Sugarcane Farmers took place in Tay Ninh province on September 26th, 2020. This is the opportunity for farmers to share their thoughts, and at the same time, for the Company to communicate their vision and strategy towards the development of sustainable raw material areas.



2020 MONTH 10

2019-2020 ANNUAL GENERAL MEETING



The 2019-2020 Annual General Meeting of TTC Bien Hoa ended with great success. The 10 issues the BOD sought for approval of AGM were adopted with high voting rates.

The 2019 - 2020 AGM of TTC Bien Hoa

2020 MONTH 12

"TOP 5 BEST CORPORATE GOVERNANCE" AWARD



TTC Bien Hoa was honored in **Top 5 Best Corporate Governance of 2020 - Large Cap Group** at the Conference of Listed Companies and the Awards Ceremony of the 2020 Listed Companies Voting Award held by the Ho Chi Minh City Stock Exchange (HOSE), Hanoi Stock Exchange (HNX), Securities Investment Newspaper and Dragon Capital Company.

Mrs. Huynh Bich Ngoc at the 2020 Listed Company Conference and Vietnam Listed Company Award

"VIETNAM'S TOP 50 LEADING BRANDS IN 2020" AWARD BY FORBES VIETNAM

TTC Bien Hoa continued to be named in **Vietnam's Top 50 leading brands**, which was announced for the fifth time by Forbes Vietnam. This is the second consecutive time for the Company to be recognized for its effort in maximizing the Sugarcane value and providing top comprehensive and sustainable agricultural solutions in the Indochina region.

Mrs. Huynh Bich Ngoc at the "2020 Top 50 Vietnamese leading brands" Award by Forbes Vietnam



SIGNING CEREMONY OF STRATEGIC COOPERATION BETWEEN TTC BIEN HOA AND CARGILL ON AGRICULTURAL VALUE CHAIN EXPANSION



TTC Bien Hoa and Cargill, the US's leading private company with 155 years experience on agricultural products and solutions, entered into a strategic cooperation agreement. In particular, Cargill will assist TTC Bien Hoa in developing a modern, effective pig farming method with an industrial scale of 3,000 sows and 36,000 hogs in Tay Ninh province.

Representatives of TTC Bien Hoa and Cargill signed an agreement on strategic cooperation

2021 MONTH 1

SBT CONTINUED TO BE THE SOLE SUGARCANE COMPANY IN VN30 INDEX BASKET IN JANUARY 2021



On January 18th, 2021, the HOSE announced the lists of VN30, VNDiamond, and VNFinLead after January's review period. Despite facing strong competition from other rising stock in the market, SBT remained as the sole Sugarcane company in the VN30 Index.

2021 MONTH 2

TOP 10 BEST ANNUAL REPORT WORLDWIDE IN 2020

TTC Bien Hoa won the Top 10 Best Annual Report Worldwide Award at the "**Vision Awards - Top 100 Reports Worldwide**" Competition organized by the League of American Communications Professionals (LACP) in February 2021. For the first time ever, SBT was awarded Platinum Winner Worldwide in the Agribusiness category and Gold Winner Worldwide in the Consumer category.



Top 10 best annual report worldwide in 2020 -LACP

2021 MONTH 3

"TRANSFORM SBT" KICK-OFF



TTC Bien Hoa, in collaboration with KPMG Vietnam, launched Vietnam's largest Oracle Cloud ERP roll-out in recent years. This is also the country's first IFRS-led Oracle Cloud ERP project. The new ERP system will help SBT enhancement management capacity, while keeping the Company abreast of the latest digital transformation trends in the world.

TTC Bien Hoa and KPMG Vietnam launched the Oracle Cloud ERP project

2021 MONTH 4

TOP 10 ASIA - PACIFIC OUTSTANDING BRAND



TTC Bien Hoa proudly received a "Top 10 Asia - Pacific Outstanding Brand" Award, organized for the seventh time by Asia-Pacific Economic Review. The aim of the award is to acknowledge enterprise's technology adoption in business, which caters to the consumer's needs, and thus fosters better global integration for the national economy.

TTC Bien Hoa's Representatives at the "Top 10 Asia - Pacific Outstanding Brand" Award

MR. LE MINH HOAN, NEW MINISTER OF AGRICULTURE AND RURAL DEVELOPMENT, VISITED THANH LONG 1 FARM



The Minister of Agriculture and Rural Development Le Minh Hoan and his delegation visited large-scale agricultural projects in Tay Ninh province, including Thanh Long Farm. The Minister highly appreciated TTC Bien Hoa's contribution and looked forward to the Company's further achievements in the agricultural value chain.

Mr. Le Minh Hoan, New Minister of Agriculture and Rural Development, visited Thanh Long 1 Farm

AGRICULTURAL CUSTOMERS END-OF-SEASON MEETING IN FY 2020-2021



The meeting was held to celebrate a fruitful crop year 2020-2021 for both TTC Bien Hoa and our Agricultural customers. The restoration plan of Tay Ninh's 16,000 hectares of raw material area in the period of 2020-2021 and 2021-2022 was 87% completed and soon to be achieved in close cooperation with Customers. At the event, TTC Bien Hoa also prepared gifts as encouragement for Customers with good performance.

FY 2020-2021 Agricultural customers appreciation party

2021 MONTH 6

TOP 50 BEST LISTED COMPANIES IN 2021 BY FORBES VIETNAM



TTC Bien Hoa was ranked among the **Top 50 Best Listed Companies** by Forbes Vietnam. In the FY 2020-2021, TTC Bien Hoa, was able to make impressive progress despite the negative impacts of COVID-19 situation, unfavorable weather conditions and epidemics on the Sugar industry.

Top 50 Best Listed Companies in 2021 - Forbes Vietnam

GO-LIVE OF ORACLE CLOUD ERP



On July 1st, 2021, TTC Bien Hoa officially went live the Oracle Cloud ERP system for all 22 SBT units located in four countries: Vietnam, Singapore, Laos, and Cambodia. This digital transformation will assist SBT in transforming its operating model, streamlining processes, and digitizing its operations, with the goal of becoming a market leader in Vietnam's smart agriculture development.



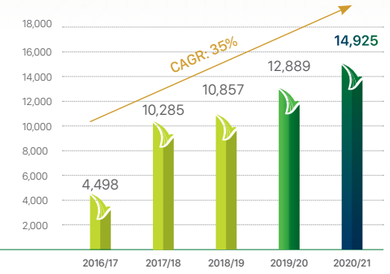
Go-live of Oracle Cloud ERP

FINANCIAL HIGHLIGHTS
FROM FY 2016-2017 TO FY 2020-2021

PROFITABILITY INDICATORS

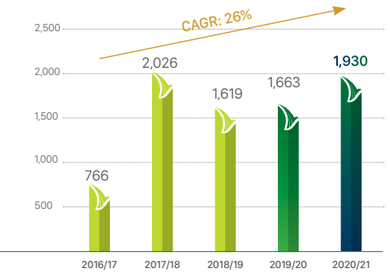
NET REVENUE

UNIT: BILLION VND



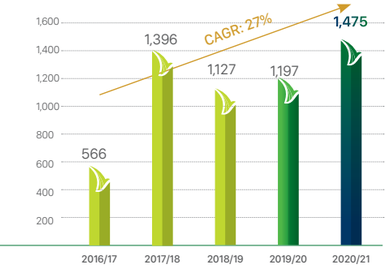
EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION, AND AMORTIZATION - EBITDA

UNIT: BILLION VND



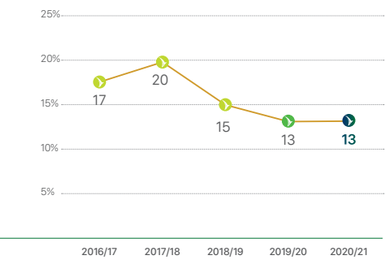
EARNINGS BEFORE INTEREST, TAXES - EBIT

UNIT: BILLION VND



EBITDA MARGIN

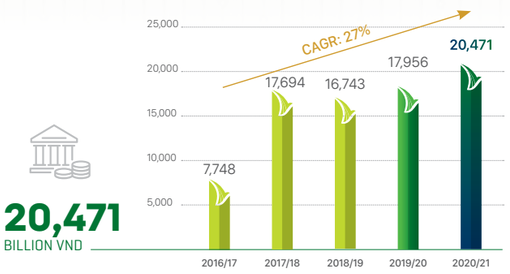
UNIT: %



ASSETS AND CAPITAL SOURCES

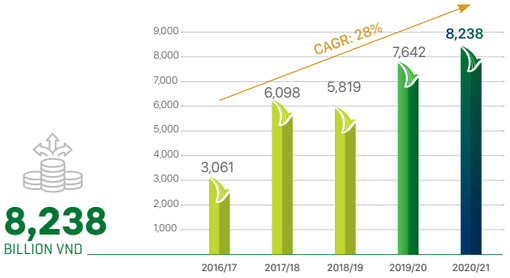
TOTAL ASSETS

UNIT: BILLION VND



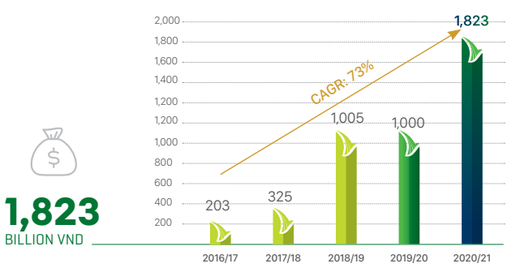
OWNER'S EQUITY

UNIT: BILLION VND



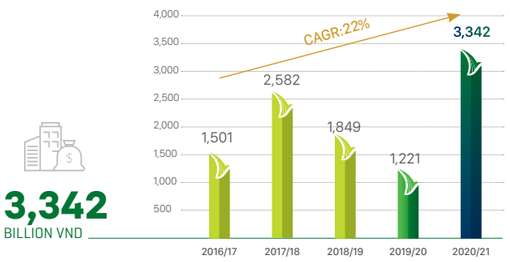
CASH AND CASH EQUIVALENTS

UNIT: BILLION VND



LONG-TERM LOANS AND FINANCE LEASE OBLIGATIONS

UNIT: BILLION VND



FINANCIAL SUMMARY FROM FY 2016-2017 TO FY 2020-2021

BASIC FINANCIAL INDICATOR	UNIT	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Liquidity ratios						
Current ratio	Times	1.4	1.1	1.1	1.1	**1.5**
Quick ratio	Times	0.8	0.7	0.8	0.9	**1.1**
Leverage ratios						
Interest Bearing Debt/Total assets	Times	0.56	0.58	0.55	0.46	**0.46**
Interest Bearing Debt/Owner's equity	Times	1.42	1.69	1.57	1.07	**1.14**
Efficiency ratios						
Asset turnover ratio	Times	0.62	0.81	0.63	0.74	**0.77**
Inventory turnover period	Days	152	121	123	85	**82**
Profitability ratios						
EBITDA margin	%	17	20	15	13	**13**
EBIT margin	%	13	14	10	9	**10**
Gross profit margin	%	13	13	8	11	**15**

BALANCE SHEET UNIT: Billion VND	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	Increase/ Decrease YoY	CAGR 2016-2017 to 2020-2021
Current assets	**4,415**	**9,813**	**9,794**	**10,031**	**12,577**	**25%**	**30%**
Cash and cash equivalents	203	325	1,005	1000	1,823	82%	**73%**
Short-term investments	112	614	768	899	1,240	38%	**82%**
Current accounts receivables	2,068	4,715	5,036	5,447	6,219	14%	**32%**
Inventories	1,958	3,972	2,781	2,529	3,159	25%	**13%**
Other current assets	74	187	204	156	136	-13%	**16%**
Non-current assets	**3,333**	**7,881**	**6,949**	**7,925**	**7,894**	**0%**	**24%**
Long-term receivables	247	544	146	102	135	32%	**-14%**
Fixed assets	1,442	4,698	4,352	4,180	3,923	-6%	**28%**
Investment properties	131	181	157	592	578	-2%	**45%**
Long-term assets in progress	79	134	679	341	404	18%	**50%**
Long-term investments	1,373	637	125	1,246	1,411	13%	**1%**
Other long-term assets	61	1,687	1,490	1,464	1,443	-1%	**121%**
TOTAL ASSSETS	**7,748**	**17,694**	**16,743**	**17,956**	**20,471**	**14%**	**27%**
Liabilities	**4,687**	**11,596**	**10,924**	**10,314**	**12,233**	**19%**	**27%**
Current liabilities	3,164	8,902	8,966	8,808	8,572	-3%	**28%**
Short-term loans	2,850	7,703	7,284	6,990	6,050	-13%	**21%**
Non-current liabilities	1,523	2,694	1,958	1,506	3,661	143%	**25%**
Long-term loans	1,501	2,582	1,849	1,221	3,342	174%	**22%**
Owner's equity	**3,061**	**6,098**	**5,819**	**7,642**	**8,238**	**8%**	**28%**
TOTAL LIABILITIES AND OWNERS' EQUITY	**7,748**	**17,694**	**16,743**	**17,956**	**20,471**	**14%**	**27%**

PROFIT AND LOSS Unit: Billion VND	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	Increase/ Decrease YoY	CAGR 2016-2017 to 2020-2021
Net revenue	**4,498**	**10,285**	**10,857**	**12,889**	**14,925**	**16%**	**35%**
Gross profit	556	1,326	872	1,455	2,216	52%	**41%**
Net operating profit	301	539	319	522	791	52%	**27%**
Profit before tax	310	682	422	512	784	53%	**26%**
Profit after tax	**287**	**545**	**259**	**363**	**650**	**79%**	**23%**
EBIT	566	1,396	1,127	1,197	1,475	23%	**27%**
EBITDA	766	2,026	1,619	1,663	1,930	16%	**26%**

Source: Audited Consolidated FS from FY 2016-2017 to FY 2020-2021



1

SBT at Glance

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34 Company Profile
36 Raw material area network
46 Sugarcane value chain and SBT's endeavors
50 TTC Bien Hoa's diversified product portfolio
64 Distribution channel

THE HISTORICAL DEVELOPMENT OF THE COMPANY



Thanh Thanh Cong Bien Hoa JSC was formerly a joint venture between Bourbon Group, Sugarcane Union II and Tay Ninh Sugarcane Union

1995

1995
- Date of establishment: July 15th, 1995
- Investment capital: USD95 million
- Legal capital: USD28.5 million
- Factories equipped with modern machinery and equipment as well as state-of-the-art technology: Refined Sugar is the main product, complying with European standards
- Crushing capacity: 8,000 TCD

1998
- Investment capital: USD111 million
- Legal capital: USD39.5 million

1999
- Sugarcane Union II transferred all of its capital contribution to Bourbon Group

2000
- Tay Ninh Sugarcane Union transferred its capital contribution to Bourbon Group
- 100% foreign-invested enterprise

2007
- Transforming into a joint stock company
- Charter capital: VND1,419 billion

2008
- Listing 44,824,172 of SBT shares on Ho Chi Minh City Stock Exchange (HOSE)
- Accounting for 31.58% of the total outstanding shares
- Charter capital: VND1,419 billion

2009
- Ground-breaking of Bourbon An Hoa Industrial Park - the first Eco-Industrial Zone in Vietnam
- Charter capital: VND1,419 billion

2010
- Bourbon Group divested and transferred its stake to Vietnamese partners
- Thanh Thanh Cong Investment JSC became a major shareholder, with the stake of 24.5% of total outstanding shares.
- Charter capital: VND1,419 billion

2012
- Increasing crushing capacity: 9,800 TCD
- Completing the Affinage Project - Raw Sugar dissolution mill
- Charter capital: VND1,419 billion

2013
- Issuing 6,574,200 shares under the employee stock ownership plan (ESOP) - Changing the Company's name to Thanh Thanh Cong Tay Ninh Sugarcane JSC
- Charter capital: VND1,485 billion

2015
- Merging with Gia Lai Thermoelectricity JSC
- The largest Sugar enterprise listed on Vietnam stock market
- Charter capital: VND1,856 billion

2021

DEPLOYING **ORACLE CLOUD ERP**
FOR ALL OF SBT'S 22 BUSINESS UNITS IN 4 COUNTRIES: VIETNAM, SINGAPORE, LAOS AND CAMBODIA

~ **66,000** HA
OF RAW MATERIALS AREAS IN 3 INDOCHINA COUNTRIES

CONTINUING TO BE THE ONLY SUGAR ENTERPRISE
VNSI20

CHARTER CAPITAL
VND **6,388** BILLION

SUGAR OUTPUT REACHED
1.16 MILLION TONS
CONTINUING TO ACHIEVE OVER 1 MILLION TONS

14 ETFS AND INDEXES
18.3 MILLION OF SHARES

TOTAL ASSETS
VND **20,471** BILLION

NET REVENUE
VND **14,925** BILLION

EXPORT MARKETS
24+ COUNTRIES

RAISING
VND **3,000** BILLION
of capital through major cooperation with established financial institutions at home and abroad

PROFIT AFTER TAX
VND **650** BILLION



AVAILABLE IN THE MARKET: **73** SUGAR PRODUCTS & **11** SUGAR BY-PRODUCTS
6 BEVERAGE PRODUCTS & **1** SOLAR POWER PRODUCT

2020
- Sugar consumption reached and surpassed 1 million tons for the first time
- Issuing 21,611,333 convertible preferred shares to DEG - investment fund of the German Government
- Issuing 172 convertible bonds equivalent to VND172 billion to Coretrend - Korean strategic investor
- Charter capital: VND6,084 billion

2019
- Cooperating with ED&F Man: Exporting Sugar products to Europe
- Forming a strategic partnership with DEG: European strategic investor
- Signing contract with BIDV: Expanding material areas in Cambodia
- Forming a strategic partnership with OCB: Helping farmers receive loans
- Charter capital: VND5,867 billion

2018
- Enhancing corporate governance practices according to international standards and best practices
- Becoming the first Vietnam Sugar producer to export products to the US, besides China, Sri Lanka, Myanmar, Singapore, Kenya
- Completing the repurchase of 61,600,900 treasury shares
- Permitted to lift the foreign room limit to 100%
- HOSE: Being in the Top 20 of Sustainable Development Index (VNSI)
- - Charter capital: VND5,570 billion

2017
- Contributing capital into TTC Attapeu Sugarcane Co., Ltd
- Completing the M&A transaction with Bien Hoa Sugar JSC
- Changing the Company's name to Thanh Thanh Cong - Bien Hoa JSC
- Completing centralized management of all TTC Group's Sugar business units
- Charter capital: VND2,532 billion

2016
- The first time being in VN30 Index basket
- Issuing VND1,000 billion bond: Stabilizing cash flows, restructuring financial system, increasing capital utilization
- Issuing more than 9.1 million shares under the employee stock ownership plan (ESOP)
- Charter capital: VND1,947 billion

COMPANY PROFILE

Company name

CONG TY CO PHAN THANH CONG - BIEN HOA

GENERAL INFORMATION

English name: THANH THANH CONG - BIEN HOA JOINT STOCK COMPANY

Abbreviation: TTC-BH

Business Registration Certificate: No. 3900244389 granted by the Department of Planning and Investment of Tay Ninh Province, first issued on July 15th, 1995 and 10th amendment on December 30th, 2020

Legal representative: Mrs. Huynh Bich Ngoc - Title: Chairwoman of the BOD

Tax code: 3900244389

Adress: Tan Hung Commune, Tan Chau District, Tay Ninh Province, Vietnam

Tel: (0276) 375 72 50

Website: www.ttcsugar.com.vn

Main business lines:

1. **Manufacture of Sugar** *(Detail: Manufacture of Sugar)*
   VSIC code: 1072 (Main)
2. **Growing of sugarcane**
   VSIC code: 0114
3. **Manufacture of other food products not elsewhere classified**
   (Detail: Manufacture, trading of products using Sugar or By-products, waste products from Sugar production)
   VSIC code: 1079
4. **Generation of electricity**
   VSIC code: 3511
5. **Manufacture of non-alcoholic beverages, mineral water**
   VSIC code: 1104
6. **Wholesale of agricultural machinery, equipment, and accessories**
   VSIC code: 4653
7. **Growing of fruit trees**
   VSIC code: 0121
8. **Other professional, scientific, and technological activities not elsewhere classified** *(Detail: Technical and technological consulting services in Sugarcane production)*
   VSIC code: 7490

Ticker **SBT**

Stock exchange **HSX**

INFORMATION FOR SHAREHOLDERS AND INVESTORS

Number of listed shares (Shares)

617,158,147

Number of outstanding shares (Shares)

638,769,480

Charter capital (VND)

6,387,694,800,000

OWNER'S EQUITY

8,238,305,009,422

VND



RAW MATERIAL AREA NETWORK

RAW MATERIAL AREA NETWORK

TTC BIEN HOA'S TOTAL MATERIAL AREAS IN VIETNAM, LAOS, AND CAMBODIA CONTINUED TO BE EXPANDED AND REACHED

65,978 HA



INCLUDING

32,422
CONTRACTED
RAW MATERIAL AREAS

+

33,556
OWNED
RAW MATERIAL AREAS

All stages of sugarcane care at TTC Bien Hoa's farms are highly mechanized

"Independence in material area development is the key differentiator for enterprises' success in global integration.

With this perception, in recent years, TTC Bien Hoa has paid special attention to the development of clean material areas by converting traditional farming into organic farming and establishing systematic production management. The goal is to achieve sustainability by preserving and strengthening the health of the argo-ecosystem in a variety of areas, including biodiversity, biological life cycles, and biological productivity.

The challenging F.Y 2019-2020 was followed by another year of turbulence as COVID-19 and policy changes leading to macro volatility shocking the Sugar industry. Despite such hardship, TTC Bien Hoa's total material areas in Vietnam, Laos, and Cambodia continued to expand and reached nearly 66,000 ha, while CCS and cane yield increased by 3% and 5%, respectively.

Raw material area network

Unit: Ha

No.	Country	Factory	Province/city	Contracted raw material area (ha)	Owned raw material areas (ha)	Total (ha)
1	Vietnam	TTCS	Tay Ninh	8,587	7,000	15,587
2		TTCS Gia Lai	Gia Lai	10,200	-	10,200
3		Bien Hoa - Ninh Hoa	Khanh Hoa	10,000	612	10,612
4		Bien Hoa - Phan Rang	Ninh Thuan	2,228	-	2,228
5	Laos	TTC - Attapeu	Attapeu	1,407	9,944	11,351
6	Cambodia (*)	Kratie	Kratie	-	16,000	16,000
Total			**6 locations**	**32,422**	**33,556**	**65,978**

(*) TTC Bien Hoa was licensed to manage and utilize raw material areas in Cambodia.

AGRICULTURAL PRODUCTION CAPACITY
ENHANCEMENT IN FY 2020-2021

As the market leader in Vietnam's agriculture industry, TTC Bien Hoa upholds the 4 traditional pillars in cultivation - water, fertilizer, diligence, and plant variety - in the exact order of priority. Besides, the company pioneers in the adoption of science and technology for Sugarcane farming. As a result, TTC Bien Hoa manages to get the best of both worlds with a highly intensive model that enables a sustainable competitive advantage through productivity and competitive price.


1


2


3

1 2
Center Pivot irrigation system covering 86 ha per cycle at TTC Attapeu's farm

3
Big Gun irrigation system with 35m radius sprinkler at Tan Hung's farm in Tay Ninh

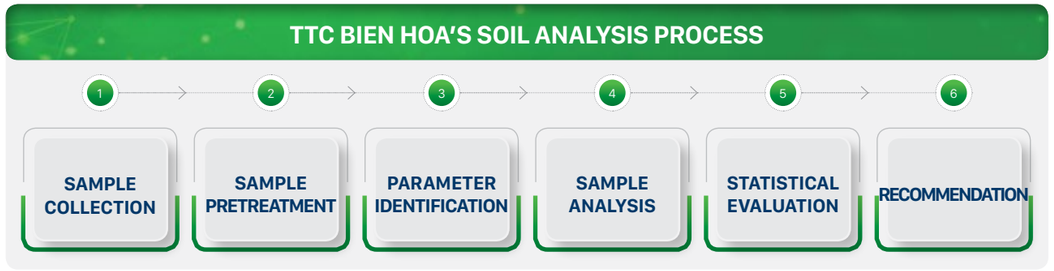
SOLUTIONS ON WATER

Acknowledging the importance of water for sugarcane growth to obtain maximum yield, TTC Bien Hoa brings irrigation into sharp focus. Besides advanced methods such as Center Pivot and drip irrigation at large farms, TTC Bien Hoa also provides financial assistance to farmers in order to encourage them to choose the best irrigation systems for their location. This could include surface furrow irrigation, sprinkler irrigation, and flood irrigation, etc. The yield of properly irrigated areas can be 14-33% higher than those of improperly irrigated or rainfed areas. Furthermore, farmers can proactively irrigate, thus better adapt to sporadic climate-related events.

SOLUTIONS ON LAND

Soil fertility, as the foundation of agriculture, is an important factor to improve productivity and ensure sustainable development. With this in mind, TTC Bien Hoa decided to establish the Soil Testing Laboratory in TTC Sugarcane Research and Development Center (SRDC), making it one of the few private facilities in Vietnam that conduct in-depth soil research. At TTC Bien Hoa, soil testing is constantly monitored and strictly follows the standards for acceptable concentrations of substances. Its findings can provide useful recommendations for each particular field.

Based on soil composition results, inorganic fertilizers are applied scientifically. Combined with microbial fertilizers and bio-products, sugarcane fields can achieve balance in improving soil nutrients and minimizing the risk of contamination to sustain a healthy ecosystem.



TTC Bien Hoa units, such as TTCAD - which specializes in microbial fertilizer manufacturing - and SRDC, have introduced highly applicable products: organic microbial fertilizers (Mixa, Bela...) and bio-products (Root Booster, Grow Booster, CCS Booster, Amino Acid, Bio-team, etc.). The Company's products benefit farmers in a variety of ways, including providing nutrients for the sugarcane, improving soil microbes, stimulating root growth and nutrient absorption, and maximizing growth rate, thereby achieving high productivity and CCS.

TTC Bien Hoa also encourages farmers to use short-term crop rotation and intercropping in sugarcane fields as approaches to sustainable land management. According to the study, legume intercropping and crop rotation produced equivalent results to using 5 tons/ha and 15.5 tons of organic fertilizer/ha respectively, increasing profits by VND15-20 million/ha.

SOLUTION ON MONITORING AND MANAGEMENT

To effectively cultivate an area of approximately 66,000 ha, the management system must prove its worth. Hence, besides mechanization, TTC Bien Hoa monitors crop health with drones to detect, at an early stage, cane low-density, pest attacks or waterlogged areas, ect. giving itself an edge over traditional monitoring methods. The collected data is stored and managed by the Farmer Relationship Management (FRM) system. TTC Bien Hoa's management team then uses this database to forecast output, productivity, farming efficiency, pest control and make more informed and timely decisions. Recommendations are also quickly sent to farmers via the SMS system. Over the long run, TTC Bien Hoa plans to aggregate source data into data centers to improve data accuracy and accelerate data transmission.


Bio-products: Root Booster, Grow Booster, CCS Booster, Amino Acid, Bio-team


Agricultural extension officers are using drones for periodic inspection


Viewing sugarcane fields by applying locator technology

RAW MATERIAL AREA NETWORK (CONTINUED)

SOLUTIONS ON SUGARCANE VARIETIES

Since its inception, TTC Bien Hoa's core operation has been the research and development of sugarcane varieties. SRDC is currently responsible for researching and introducing F3-generation varieties to Vietnam, Laos and Cambodia. This variety improves propagation productivity by 20-30% while reducing production costs thanks to higher ratoon retention. Furthermore, sugarcane ratooning has a propagation coefficient of 1:30, which is much higher than the conventional method, indicating a turning point in closed sugarcane propagation.



SOLUTION ON FARMING SCALE

To achieve optimization of techniques and cost-efficient production, farming scale is required as one of the fundamental factors. Large farms and synchronized systems are the only places to apply advanced technologies and mechanical engineering to best advantage. For this reason, TTC Bien Hoa has re-planned and re-organized the fields over the years, including merging small farms into larger ones, planning and partitioning the fields based on crop season, deploying uniform farming protocols, and implementing technology in management.



MATERIAL AREA DEVELOPMENT PLAN IN FY 2021-2022

In FY 2021 - 2022, TTC Bien Hoa plans to:

EXPAND THE MATERIAL AREAS BY **15%**

INCREASE CCS TO **12-13**

IMPROVE SUGARCANE YIELD BY **41%**

This aims to sustain and develop material areas while scaling up the farming areas. TTC Bien Hoa also adopts new support policies to incentivize and help farmers stay in the business and gain profitability from the sugarcane.



Combined with operational improvement, digital solutions are gradually implemented and integrated into agricultural management systems through the use of unmanned equipment in monitoring fields. GPS is also used to manage harvesters' transportation and create digital maps of the material areas for tracking location of the vehicles. Additionally, TTC Bien Hoa is developing an Agriculture App with many useful features such as chatbox, recommendation, technical advice, weather forecast, investment and purchase policies. This app is designed to improve communication between Sugarcane growers and Agricultural extension officers.

TTC Bien Hoa's sugarcane fields in Tay Ninh

> Agriculture is often misunderstood as a laggard. To dispel this misconception, TTC Bien Hoa have been consistent in implementing technology in farming techniques, collaborated closely with Farmers to advance towards a technology-driven, eco-friendly agriculture based on sustainable development while balancing the interests of Farmers and Communities.



John Deere agricultural mechanical equipment at TTC Bien Hoa's Farms

RAW MATERIAL AREA NETWORK (CONTINUED)

FACTORY NETWORK



	1	2	3	4	5	6	7	8	9
Sugarcane factories	TTCS	BIEN HOA - NINH HOA	BIEN HOA - TRI AN	BIEN HOA - DONG NAI	TTC ATTAPEU	TTCS GIA LAI	BIEN HOA - TAY NINH	BIEN HOA - PHAN RANG	NUOC TRONG - TAY NINH
Location	TAY NINH	KHANH HOA	DONG NAI	DONG NAI	LAOS	GIA LAI	TAY NINH	NINH THUAN	TAY NINH
Main raw materials	Raw sugar and sugarcane			Raw sugar	Sugarcane	Sugarcane	Sugarcane	Sugarcane	Sugarcane
Production capacity *(tons/day)*	**980**	**600**	**250**	**400**	**700**	**600**	**400**	**150**	**100**
Main products	Refined sugar	Refined sugar, Liquid sugar	Refined sugar	Refined sugar	Organic sugar, Brown sugar	White sugar	Raw sugar	White sugar, Brown sugar, Raw sugar	White sugar
Operating time	Seasonal	**300** days	Seasonal	Year-round	Seasonal	Seasonal	Seasonal	Seasonal	Seasonal
By-products	Cogeneration of electricity, Molasses, Pressmud, Bagasse		Molasses, Pressmud	Molasses, Pressmud, Caramel	Cogeneration of electricity, Molasses, Pressmud		Molasses, Pressmud	Molasses, Pressmud, Bagasse	Molasses, Pressmud

9
SUGARCANE FACTORIES

4,180
TOTAL PRODUCTION CAPACITY
(Tons/day)

40
FINISHED PRODUCT AND MERCHANDISE WAREHOUSES, STORAGE CAPACITY: **288,545** TONS

4
MATERIAL WAREHOUSES, STORAGE CAPACITY: **64,500** TONS

FINISHED PRODUCT AND MERCHANDISE WAREHOUSES

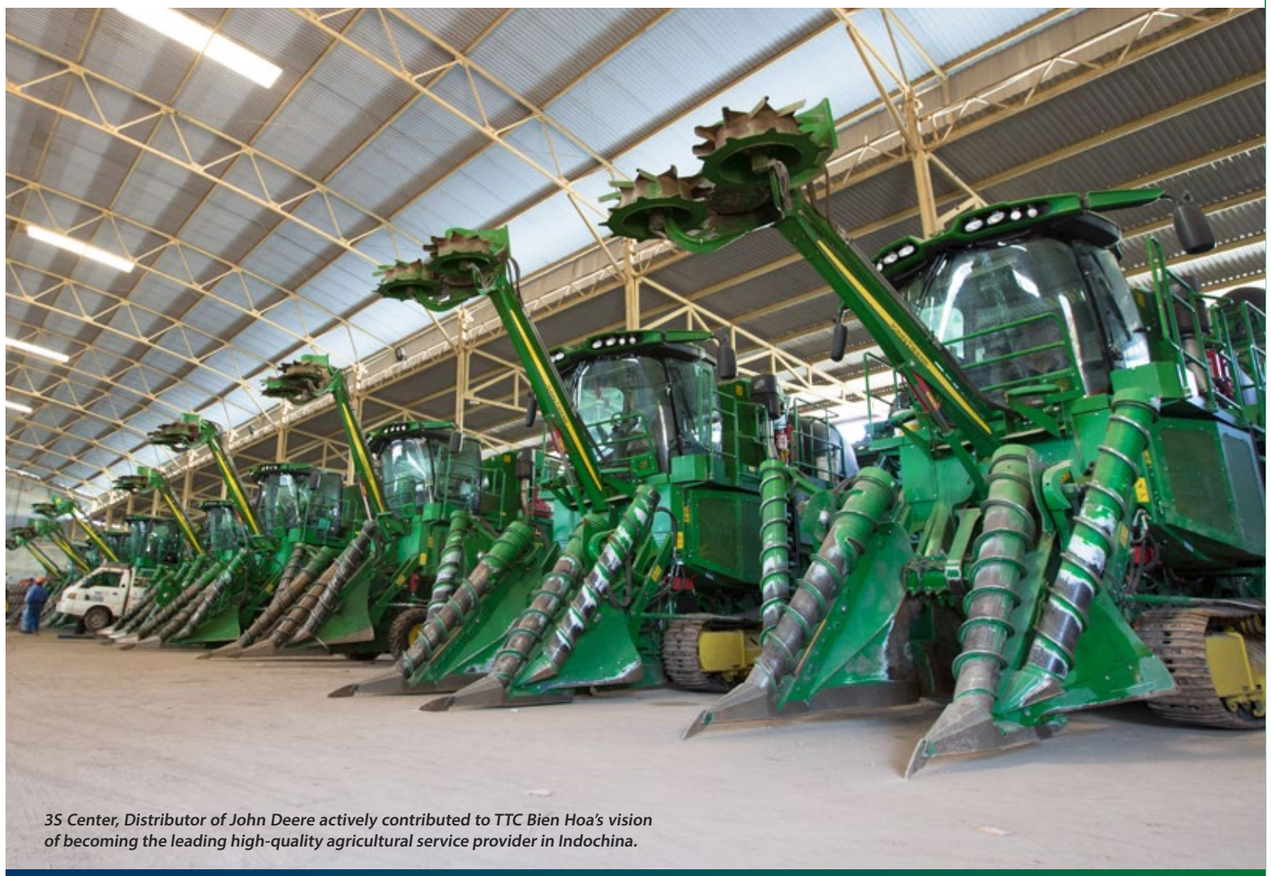
Region	Location	Quantity	Area (m^2)	Storage capacity (tons)
Northern Vietnam	Hai Phong	1	6,000	12,000
	Bac Ninh	1	620	430
Central Vietnam	Da Nang	1	300	200
	Quang Nam	1	3,000	8,000
	Gia Lai	3	12,380	35,000
	Ninh Hoa	3	12,300	28,000
	Phan Rang	1	1,600	4,000
	Laos	4	19,800	38,000
Southern Vietnam	HCMC	1	50	45
	Dong Nai	16	40,398	70,000
	Tay Ninh	6	34,536	82,870
	Can Tho	2	5,000	10,000
TOTAL		**40**	**135,984**	**288,545**

Factory	Location	Main raw Materials	Production capacity	Main products	Operating time
MICROBIAL FERTILIZER FACTORY					
TTCAD	Tay Ninh	Boiler ash mix, dry pressmud mix, sawdust, chicken manure	12 tons/hour	Microbial fertilizer	Year-around
WATER PRODUCTION FACTORY					
Miaqua	Tay Ninh	• **Miaqua** is mainly made from water extracted during sugarcane juice condensation and distillation. • **Puraqua** is made from drilled well groundwater.	**Miaqua:** (boxes/day) • 350ml: 1,200 • 500ml: 1,200 **Puraqua:** (boxes/day) • 350ml: 1,200 • 500ml: 1,200 • 20liter: 600	• Sugarcane-flavored bottle water - Miaqua • Pure drinking bottled water - Puraqua	• **Miaqua:** Seasonal (depending on the operation time of TTCS Factory) • **Puraqua:** Year-around

MATERIAL WAREHOUSES

Region	Location	Quantity	Area (m^2)	Storage capacity (tons)
Central Vietnam	Ninh Hoa	1	6,700	12,500
Southern Vietnam	Dong Nai	2	14,000	28,000
	Tay Ninh	1	12,000	24,000
TOTAL		**4**	**32,700**	**64,500**





3S Center, Distributor of John Deere actively contributed to TTC Bien Hoa's vision of becoming the leading high-quality agricultural service provider in Indochina.

3S CENTER, DISTRIBUTOR OF JOHN DEERE

3S CENTER: SALES - SERVICE - SPARE PART
(Sales - Warranty, Repair - Genuine Parts)

3S CENTER - TAY NINH
561A Tran Phu Street,
Tan Phuoc Hamlet,
Tan Binh Commune, Tay Ninh City
1900 633 421

3S CENTER - GIA LAI
442A Tran Hung Dao Street,
Ayunpa Town,
Gia Lai Province
1900 633 421

3S CENTER - AN GIANG
43/13A Tran Hung Dao,
Long Xuyen City,
An Giang Province
1900 633 421

3S CENTER - NGHE AN
No. 312, Tan Phu Quarter,
Hoa Hieu Ward, Thai Hoa Commune,
Nghe An Province
1900 633 421

2S CENTER - NINH HOA
Lam Son Hamlet, Ninh Sim Commune,
Ninh Hoa District,
Khanh Hoa Province
1900 633 421

JOHN DEERE

DISTRIBUTORS OF JOHN DEERE AGRICULTURAL MECHANICAL EQUIPMENT

CANH DONG VANG - THANH HOA
Ho Chi Minh Road intersection,
Tho Xuong Commune,
Tho Xuan District, Thanh Hoa Province
0343 528 789

TAN CHUONG - LONG AN
Rach Bui Hamlet, Vinh Hung Town,
Vinh Hung District,
Long An Province
0918 430 126

THANH DAT 2 - SOC TRANG
No. 49 National Highway 1A,
Ward 7, Soc Trang City,
Soc Trang Province
0918 453 476



AGRICULTURAL RESEARCH INSTITUTE

THANH THANH CONG AGRICULTURAL RESEARCH INSTITUTE
No. 99, Binh Hoa Hamlet, Thai Binh Commune,
Chau Thanh District, Tay Ninh Province
(0276) 371 29 75



ORGANIC MICROBIAL FERTILIZERS MANUFACTURING CENTER

THANH THANH CONG AGRICULTURAL DEVELOPMENT JSC
Tan Loi Hamlet, Tan Hung Commune, Tan Chau District,
Tay Ninh Province
(0276) 375 79 16

BRANCHES

THANH THANH CONG - BIEN HOA JSC
Hanoi Branch
44 Minh Khai Street, Minh Khai Ward,
Hai Ba Trung District, Hanoi
(0247) 301 88 82

THANH THANH CONG - BIEN HOA JSC
Ho Chi Minh City Branch
253 Hoang Van Thu Street, Ward 2,
Tan Binh District, Ho Chi Minh City
0283) 999 88 11

THANH THANH CONG - BIEN HOA JSC
Can Tho Branch
177B Nguyen Van Cu Street, An Hoa Ward,
Ninh Kieu District, Can Tho City
(0292) 364 44 99

THANH THANH CONG - BIEN HOA JSC
Da Nang Branch
169 Nguyen Huu Tho Street, Hoa Thuan Tay Ward,
Hai Chau District, Da Nang City
(0236) 372 65 68

SUGARCANE VALUE CHAIN AND SBT'S ENDEAVORS



In recent years, Vietnam Sugar industry has been caught in an agonizing dilemma caused by the industry's cycle, or lower sugarcane and Sugar prices - the reason for Farmers' shift of crops. TTC Bien Hoa quickly recognized that the conventional sugarcane processing method was no longer relevant for the future. Thus, over the last few years, TTC Bien Hoa has concentrated its efforts on product updates, increasing sugarcane refining technology adoption, and optimizing the Sugarcane Value Chain. This aims to produce high-quality, low-cost products, enhance domestic and international competitiveness, and provide Farmers with a stable income and a long-term relationship with the company.

In major Sugar-producing countries, the Sugar portfolio consists of 60% Sugar products and 40% by-products. However, factories in Vietnam prioritize Sugar products, resulting in high production costs and a lack of competitiveness in comparison to other major players in Brazil, India, China, and our closest neighbor, Thailand. Sugarcane is used in a multitude of forms. Apart from its primary products, sugarcane is a direct or indirect raw material for a variety of industries, including wine, paper, plywood, pharmaceuticals, and electricity generated by bagasse; animal feed, fertilizers made from sugarcane leaves and tops, filter cake, and boiler ash; and biofuel, alcohol, acetone solvents, yeast, citric acid, lactic acid, and glycerin… (all of these chemicals are made from molasse). When properly utilized, sugarcane by-products can be worth three to four times as much as the primary product. To increase the value of sugarcane production, restructuring the Sugar processing industry through product diversification and value chain optimization appears to be a prominent on-demand trend these days.



SUGARCANE VALUE CHAIN AND SBT'S ENDEAVORS (CONTINUED)

In the last FY, TTC Bien Hoa, Vietnam's leading Sugar company in terms of market share and product portfolio, actively invested in a multitude of projects to increase by-product shares, diversify the sugarcane value chain and improve profits. One of TTC's greatest achievements was the Canned sugarcane juice Míaha - 100% natural juice available in 3 tasty mixed flavors: Kumquat sugarcane, Peach sugarcane and Apple sugarcane. This product is made entirely of sugarcane with the addition of microminerals, preserves valuable nutrients of the sugarcane, especially flavonoid - a useful adjuvant to prevent oxidative stress, delay aging and improve overall health.

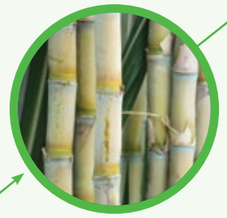


- *Current value chain*
- *Growing value chain*
- *Future Value chain*


SUGARCANE JUICE


TTC SUGAR


SUGARCANE FLAVORED BOTTLE WATER


SUGAR STALKS


SUGARCANE VAX


POLICOSANOL


SUGARCANE LEAVES, TOPS


PLYWOOD


ACTIVATED CARBON


LIQUID SUGAR


SUGAR


PRESSMUD, ASH


SUGARCANE SYRUP


MOLASSES


BAGASSE


BIOMAS POWER


WAX


CARAMEL


PRESSMUD CAKE

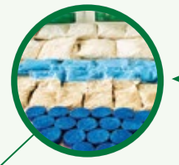

FLAVORED SYRUP


MICROBIAL FERTILIZER

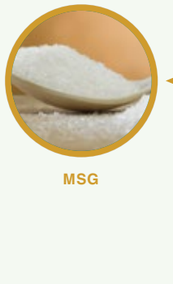

FOOD, SEASONING, SAUCE


BIOGAS


BIOMATERIAL


MICROBIAL PRODUCTS


TORULA TEAST


MSG


CMC


EDILBE MUSHROOM


NUTRITIOUS FOOD


ALCOHOLIC BIOFUEL


VINEGAR


BIOPLASTIC


PAPER


BAGASSE BOX/STRAW


PULP

PERMENTED PRODUCTS

Source: TTC Bien Hoa

TTC BIEN HOA'S DIVERSIFIED PRODUCT PORTFOLIO

"

With more than 50 years of experience in the industry combined with appropriate orientation of the BOD and meticulous preparation of the BOM and TTC Bien Hoa's staff, the Company had a spectacular year by being flexible and proactive in the efforts to face challenges, maintain its dominant position in the Vietnam Sugarcane industry and steadily progress toward its goal of becoming **"Indochina's leading solution provider of traceable and sustainable agricultural products"**.



73 SUGAR PRODUCTS

- 7 ORGANIC SUGAR
- 9 ROCK SUGAR
- 9 GOLD SUGAR
- 5 FUNCTIONAL SUGAR
- 5 LIQUID SUGAR
- 21 RE SUGAR
- 17 RS SUGAR

11 SUGAR BY-PRODUCTS

- 4 PRIMARY BY-PRODUCTS
  - 2 BOTTLED WATER MIAQUA
  - BAGASSE
  - MOLASSES
- 7 SECONDARY BY-PRODUCTS
  - COMMERCIAL ELECTRICITY
  - 2 CARAMEL
  - 4 MICROBIAL FERTILIZER

6 BEVERAGE PRODUCTS



- 3 HEALTHY DRINKS
  - 3 MÍAHA SUGARCANE JUICE



- 3 PURE WATER
  - 3 PURAQUA BOTTLED WATER

1 OTHER PRODUCT

SOLAR POWER



TTC BIEN HOA'S DIVERSIFIED PRODUCT PORTFOLIO (CONTINUED)

A

SUGAR PRODUCTS

ORGANIC SUGAR TTC ATTAPEU/TTC BIEN HOA/TSU



Packaging: 1-ton bag | 25kg bag | 500g pack | 400g paper bag | 800g jar

Product:
- Gold Sugar
- Brown Sugar

Product advantages:
- Organic Sugar meets USDA and European standards;
- Clean product lines, production process from sugarcane planting to sales complies with strict international organic regulations.

ROCK SUGAR



PURE ROCK SUGAR BIEN HOA PRO/TSU DIAMOND

Packaging: 50kg bag | 12kg bag | 500g pack | 400g jar

Product:
- White Sugar
- Gold Sugar

Product advantages:
- Large-sized grains meet customer preferences;
- Providing a smooth, delicate sweetness to edible bird's nest drink, cooling drink, stewed Chinese medicine, sweet soup, etc.



NATURAL ROCK SUGAR BIEN HOA PRO

Packaging: 500g pack

Product:
- White Sugar
- Gold Sugar

Product advantages:
- Handcrafted product, having large-sized grains that meet customer preferences;
- Providing a smooth, delicate sweetness to edible bird's nest drink, cooling drink, stewed Chinese medicine, sweet soup, etc.



CÔ BA/MIMOSA ROCK SUGAR

Packaging: 25kg bag | 1kg pack

Product:
- White Sugar
- Gold Sugar

Product advantages:
- Large-sized grains that meet customer preferences;
- Providing a smooth, delicate sweetness to edible bird's nest drink, cooling drink, stewed Chinese medicine, sweet soup, etc.

GOLD SUGAR





NATURAL GOLD SUGAR BIEN HOA GOLD/MIMOSA/ TTC SUGAR/CO BA

Packaging: 1-ton bag | 50kg bag | 25kg paper bag | 1kg pack (20-pack bag)

Product advantages:
- Traditional product line, preserving natural flavors of sugarcane;
- High-quality product, undergoing strict control process according to FSSC 22000 standard.



NU HOANG'' DARK BROWN SUGAR

Packaging: 1kg pack (20-pack bag)

Product advantages:
- Having nice colors and no flavorings;
- Preserving the natural flavors and nutrient contents of the molasses.



RAW BROWN SUGAR

Packaging: 50kg bag

Product advantages:
- Raw Sugar product line is suitable for beekeeping and honey processing businesses.

TTC BIEN HOA'S DIVERSIFIED PRODUCT PORTFOLIO (CONTINUED)

A SUGAR PRODUCTS

FUNCTIONAL SUGAR



BAKING SUGAR BIEN HOA PRO

Packaging: 1kg pack (20-pack bag)

Product advantages:
- Having fine grains and no clumps;
- Suitable for baking, making cream.



EXTRA REFINED SUGAR FORTIFIED VITAMIN A BIEN HOA VALUE

Packaging: 1kg pack (20-pack bag)

Product advantages:
- Vitamin A supplements.



GOLD MINERAL SUGAR BIEN HOA PURE/ MINERAL CANE SUGAR

Packaging: 1kg pack (20-pack bag)

Product advantages:
- Being fortified with trace elements including potassium, calcium, magnesium, and iron;
- Adding trace elements to daily diets.



DIET SUGAR BIEN HOA LIGHT

Packaging: 5g packet (250g box)

Product advantages:
- Sweetener for people who go on a diet;
- Having healthy ingredients, thus helping manage hyperglycemia.

LIQUID SUGAR



CONSUMER LIQUID SUGAR BIEN HOA SYRUP

Packaging: 250ml bottle | 500ml bottle | 5l bottle

Product advantages:
- Providing convenience for consumers while cooking and drink making;
- Having natural sweetness.



EXPORTED LIQUID SUGAR

Packaging: Flexibag 18m³ ~ 24 tons

Product advantages:
- Sugar content is stable, the product is easy to process and use;
- Providing convenience for corporate customers and helps them reduce costs in labor, storage, production, etc.;
- Meeting advanced requirements of green production and automation.



DOMESTIC LIQUID SUGAR MIMOSA

Packaging: Flexibag 18m³ ~ 24 tons | Flexibag 24m³ ~ 32 tons | IBC tank 1m³ ~ 1,3 tons

Product advantages:
- Sugar content is stable, the product is easy to process and use;
- Having a wide range of colors such as 100 IU, 70 IU, 45 IU, and packaging methods, meeting the diverse needs of customers;
- Providing convenience for corporate customers and helps them reduce costs in labor, storage, production, etc.;
- Meeting advanced requirements of green production and automation;
- TTC Bien Hoa offers support and consulting services.



SUGARCANE SYRUP

Packaging: Flexibag 18m³~24 tons

Product advantages:
- Stable sugar content, easy-to-use product;
- High nutrient content with sugarcane's signature aroma;
- Raw material for the fermentation process in the production of wine and other beverages.

TTC BIEN HOA'S DIVERSIFIED PRODUCT PORTFOLIO (CONTINUED)

A SUGAR PRODUCTS

RE SUGAR



EXTRA PREMIUM RE SUGAR BIEN HOA PURE/ MIMOSA/TTC SUGAR

Packaging: 50kg bag | 0.5kg pack/1kg pack (40-pack bag/20 pack bag)

Product advantages:
- High-end product in RE Sugar product line, having low color and high quality;
- Meeting the strictest demands of the pharmaceutical and beverage industry according to international standard.



SPECIAL RE SUGAR BIEN HOA PURE/MIMOSA/STICKSU/ BIEN HOA JOY/EXTRA PREMIUM CANE SUGAR

Packaging: 50kg bag | 25kg bag | 6g stick/8g stick (50-stick bag)

Product advantages:
- High-quality product, meeting the strictest requirements of international beverage companies;
- Being convenient for the customers to use.





PREMIUM RE SUGAR BIEN HOA PURE/MIMOSA

Packaging: 1-ton bag | 50kg bag | 25kg bag | 12kg bag | 0.5kg pack/1kg pack (40-pack bag/20-pack bag) | 800g jar

Product advantages:
- High-quality RE product for customers who require high quality and medium color value;
- Having diverse packaging specifications.



EXPORTED RE SUGAR BIEN HOA PURE/ BIEN HOA DOMIN

Packaging: 50kg bag | 12kg bag

Product advantages:
- The standards meet the international requirements;
- Could be used in various industries.



STANDARD SUGAR BIEN HOA PURE/MIMOSA/ PREMIUM CANE SUGAR

Packaging: 1-ton bag | 50kg bag | 0.5kg pack/1kg pack (40-pack bag/20-pack bag)

Product advantages:
- Standard-quality RE Sugar;
- Having competitive prices, meeting the demands of customers who require high control standards but do not mind the color.



CASTER SUGAR BIEN HOA PURE/MIMOSA

Packaging: 50kg bag

Product advantages:
- Standard-quality RE Sugar;
- Having competitive prices, meeting the demands of customers who require high control standards but do not mind the color.

TTC BIEN HOA'S DIVERSIFIED PRODUCT PORTFOLIO (CONTINUED)

A SUGAR PRODUCTS

RS SUGAR



EXTRA WHITE SUGAR BIEN HOA DAILY/MIMOSA

Packaging: 50kg bag | 12kg bag

Product advantages:
- Meeting customers's demand for quality (equivalent to RE) and color;
- Competitive price, established brand.



PREMIUM WHITE SUGAR BIEN HOA DAILY/MIMOSA/TSU

Packaging: 50kg bag | 25kg bag | 12kg bag | 0.5kg pack/1kg pack (40-pack bag/20-pack bag)

Product advantages:
- RS product with high-quality requirements;
- Competitive price, established brand.



WHITE SUGAR TTC PHAN RANG/TTC GIA LAI/ BIEN HOA SAVING

Packaging: 50kg bag | 12kg bag

Product advantages:
- RS product with high-quality requirements;
- Having normal-sized grains and large-sized grains, meeting the diverse needs of customers;
- Competitive price, established brand.





STANDARD WHITE SUGAR TTC NINH HOA/TTC PHAN RANG/TTC GIA LAI/SEC/BIEN HOA SAVING/ BIEN HOA SUGAR

Packaging: 50kg bag | 12kg bag | 0.5kg pack/1kg pack (40-pack bag/20-pack bag)

Product advantages:
- RS product with high-quality requirements;
- Having normal-sized grains and large-sized grains, meeting the diverse needs of customers;
- Competitive price, established brand.



EXPORTED SUGAR BIEN HOA DOMIN

Packaging: 0.5kg pack/1kg pack (40-pack bag/20-pack bag)

Product advantages:
- The standard meets the international requirements;
- Suitable for customers who have interests in origin and brand reputation.

TTC BIEN HOA'S DIVERSIFIED PRODUCT PORTFOLIO (CONTINUED)

B PRIMARY BY-PRODUCTS

SUGARCANE-FLAVORED BOTTLED WATER MIAQUA



Packaging:
- 500ml bottle (24 bottle/box)
- 350ml bottle (24 bottle/box)

Product advantages:
- Modern, closed-loop production process;
- No preservatives, the taste is absolutely natural and delicate;
- Preserving the natural flavors of sugarcane without using additives during the extraction process.

BAGASSE



Product information:
- By-product after juice extraction process;
- Fuel source for boilers at sugarcane factories;
- Raw material for production of mushrooms, paper pulp, plywood, animal feed, etc.;
- Raw material for production of activated carbon preparations, microbial fertilizers, etc.

Uses:
- Input material for the production of the Company's Sugar By-products.

MOLASSES



Product information:
- By-product from Sugar production;
- Main components include saccharose, glucose, fructose, proteins and minerals;
- Nutrient source for fermentation process in the production of alcohol, MSG, animal feed, nutritional yeast, etc.;
- TTC Bien Hoa has promoted various R&D projects to enhance molasses value, making it suitable for processing, cooking, baking, etc.

C SECONDARY BY-PRODUCTS

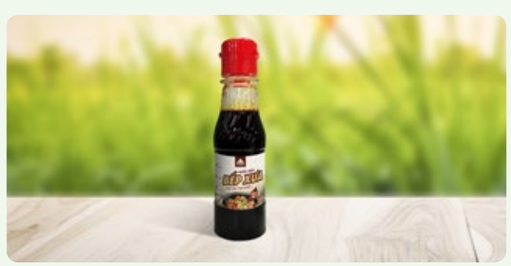
COMMERCIAL ELECTRICITY



Product information:
- Electricity is generated from the boiler turbin after the bagasse burning process;
- Electricity is partly used in the Company's activities, the remaining will be sold to the national grid;
- Renewable energy source from biomass fuel, helping reduce fossil fuel reliance and protect the environment;
- This type of energy will help address electricity shortage problems occurring when the dry season in Vietnam adversely affects hydropower production.

Uses:
- Internal consumption;
- Selling to the national grid.

"BEP XUA" CARAMEL



Packaging: 210g bottle (48 bottle/box)

Product advantages:
- Natural molasses, ensuring food hygiene and safety requirements;
- Unique flavor of natural molasses without the inclusion of any harmful colorants;
- Used in seasoning to enhance the colors of the dishes.

TTC BIEN HOA'S DIVERSIFIED PRODUCT PORTFOLIO (CONTINUED)

C SECONDARY BY-PRODUCTS

ORGANIC MICROBIAL FERTILIZER

Along with the 34,000 tons per year organic microbial fertilizer factory in Tay Ninh, TTC Bien Hoa has begun construction on two new microbial fertilizer factories in Lao and TTCS Gia Lai, totaling approximately VND60 billion. Each factory, which is expected to have a capacity of 34,000 tons per year, will initiate operations in November 2021 to supply organic microbial fertilizer and organic fertilizer to sugarcane raw materials and farmers for the upcoming crop year. This contributes to the transformation of Vietnamese farmers' conventional farming practices, the replenishment of soil, the reduction of production costs, and the improvement of the quality of Vietnamese agricultural products.

TTC Bien Hoa's organic microbial fertilizers are generated from Sugar industry's waste such as ash, pressmud, coarse sludge, and suitable for:

- Industrial crops: sugarcane, coffee plant, rubber plant, pepper, tea, peanut, soybean, etc.
- Food crops: rice, corn, cassava, etc.
- Vegetables: leafy greens, tomato, cabbage, kohlrabi, etc.
- Fruit trees.

Packaging: 40kg bag

ORGANIC MICROBIAL FERTILIZER MIXA



Product advantages:

- Increasing soil organic matter, soil quality and soil fertility;
- Increasing yield and quality of crops, especially commercial cane sugar (CCS) level for sugarcane and carbohydrate content for cassava, etc.;
- Helping plants absorb nutrients, grow faster and develop disease resistance.

ORGANIC FERTILIZER BELA



Product advantages:

- Increasing soil organic matter, soil quality and soil fertility;
- Adding beneficial soil microorganisms, strengthening plant disease resistance, and ensuring high and stable productivity.

ORGANIC MICROBIAL FERTILIZER FITOHOOCMON 30



Product advantages

- Increasing soil organic matter, soil quality and soil fertility;
- Adding beneficial soil microorganisms, strengthening plant disease resistance, and ensuring high and stable productivity;
- Stabilizing and increasing crop yield;
- Producing antibodies and phytohormones that plants need to grow.

ORGANIC MICROBIAL FERTILIZER FITOHOOCMON 42



Product advantages

- Increasing soil organic matter, soil quality and soil fertility;
- Adding beneficial soil microorganisms, strengthening plant disease resistance, and ensuring high and stable productivity;
- Providing essential nutrients for the growth and development of plants, helping plants grow more shoots and branches, as well as produce more fruits with firm seeds;
- Helping plants to be more resistant to diseases, pests in changing climate conditions.

D BEVERAGE PRODUCTS

MÍAHA CANNED SUGARCANE JUICE



Packaging: 240ml bottle (24 bottles/box)

Product advantages:

- 100% sterilized product that preserves the unique gold color of sugarcane;
- No preservatives, natural taste;
- Combine with other different juices to enhance flavor;
- 3 flavors currently available: peach, kumquat, and apple.

PURAQUA BOTTLED WATER



Packaging: 19L jar
500ml bottle (24 bottles/box) 350ml bottle (24 bottles/box)

Product introduction:

- Puraqua pure bottled water is processed through a RO filtration system and sterilized under UV light, hence ensures purity and safety for consumers.

E OTHER PRODUCTS

SOLAR POWER



Product information:

- The solar PV system is installed on the roofs of TTC Bien Hoa factories and offices. The Company now owns 13 solar power stations with a total installed capacity of approximately 12 MW;
- Solar generation is used for production and operation activities, thereby protecting the environment via reduction of GHG;
- Electricity surplus will be exported to the national grid, adding another revenue stream.

Purposes:

- Internal consumption;
- National grid export.

DISTRIBUTION CHANNEL

B2B

>900 CUSTOMERS
UP 10% COMPARED TO LAST YEAR

MNC
MULTINATIONAL CORPORATION

60%
market share
25 Customers

SME
SMALL AND MEDIUM ENTERPRISE

35%
market share
in FY 2020-2021
875 Customers

In addition, there are more than
2,000 prospective Customers

Beverage | Food | Confectionery | Whipping milk | Pharmaceutical:



TRADING

350 CUSTOMERS
UP ~80% COMPARED TO LAST YEAR

MORE THAN 350 DISTRIBUTORS OF LEVEL 1, 2, 3, 4 ACROSS THE COUNTRY

B2C

200 PARTNERS
~80,000 POINTS OF SALES
UP >5% COMPARED TO LAST YEAR

GENERAL TRADE
15%
market share
133 Partners
(Distributors and Agents)
& **71,100 Points of sales**
(Retail stores)

MODERN TRADE
72%
market share
67 Partners
& **5,300 Points of sales**
(Supermarkets and Convenience stores)

KEY ACCOUNT
5%
market share
3,600 Points of sales

E-COMMERCE
4 Partners
Listing products on Sendo, Tiki, Lazada và Shopee

EXPORT

24+ COUNTRIES

North America (1 Country): The US

Europe (12 Countries): Belgium, Bulgaria, Czech Republic, Malta, France, Italy, Netherlands, Germany, Ireland, Romania, Croatia, Spain

Asia (6 Countries): Cambodia, Korea, Indonesia, the Philippines, Singapore, China

Pacific Islands (5 Countries): Nauru, Papua New Guinea, Samoa, Solomon, Tahiti

2

Corporate Governance

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CORPORATE GOVERNANCE TOWARDS INTERNATIONAL STANDARDS

At TTC Bien Hoa, we are committed to improving corporate governance on a continuous basis. Specifically, despite recent hardships, BOD has been able to integrate best practices and international standards throughout the system in a way that is compatible with Vietnam's operating environment and sugarcane business.

The BOD delegated clearly defined responsibilities and associated benefits to its members and BOM, ensuring the BOD's successful participation in strategy formulation and management oversight, as well as the BOD's accountability to the company and Shareholders. The ultimate goal is to enable the Company to access and optimize the capital markets, particularly through the development of international capital sources.

CG Codes that TTC Bien Hoa currently uses as references

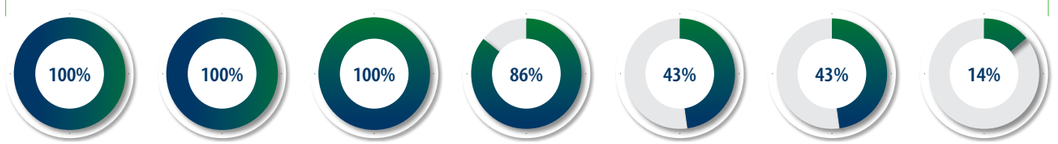
G20/OECD Principles of Corporate Governance (2015)	• Ensuring the basis for an effective Corporate Governance framework • Rights and equitable treatment of Shareholders and key ownership functions • Institutional Investors, stock market and other intermediaries • Roles of stakeholders in Corporate Governance • Information disclosure and transparency • Responsibilities of the BOD
Circular 116/2020/TT-BTC regarding guidelines on Corporate Governance of Public Companies (2020)	• Ensuring a reasonable Governance structure • Improving the operational efficiency of BOD • Ensuring the rights of Shareholders and stakeholders • Ensuring equitable treatment of shareholders • Disclosure all transparency in all activities of the Company manner
Circular 116/2020/TT-BTC regarding guidelines on Corporate Governance of Public Companies (2020)	• Model Company charter • Model internal regulations on Corporate Governance • Model operational regulations of the BOD • Model operational regulations of Audit Committee of public companies
ASEAN Corporate Governance Scorecard	• Rights of Shareholders • Equitable treatment of Shareholders • Roles of stakeholders • Information disclosure and transparency • Responsibilities of the BOD
Vietnam Corporate Governance Code of Best Practices for public companies (2019)	• Responsibilities of the Board of Directors • Control environment • Information disclosure and transparency • Rights of Shareholders • Relations with stakeholders

Source: TTC Bien Hoa



Geared toward building a "balanced" BOD aligned with the principle **"Establishing a competent and professional BOD"** of the CG Code of Best practices, TTC Bien Hoa has endeavored to achieve diversity in gender, age, expertise, skills, experience, and leadership qualities. According to the Company's policies, the BOD's operations must be regulated by the voting principles, under which each BOD member shall have one vote, except on issues that member has related benefits. On that basis, the BOD's activities shall be carried out based on a more in-depth and detailed but still comprehensive perspective.

THE DIVERSITY IN THE TTC BIEN HOA'S BOARD OF DIRECTORS STRUCTURE





In **17 Sustainable Development Goals of the United Nations and 17 National Sustainable Development Goals to 2030** all emphasize *Gender equality and empowerment of women and girls*. Studies show that a gender-diverse BOD with the presence of female leaders shall drive business performance and corporate sustainability. The fact that 43% of the BOD structure are female, including Chairwoman and Vice Chairwoman, provides a testament to TTC Bien Hoa's efforts to steadily meet international standards and even outperforms the global average (15%) and Vietnam (18%), according to Deloitte's study.

THE ORGANIZATIONAL CHART FOLLOWING THE MODERN CG MODEL APPLIED IN TTC BIEN HOA

TTC Bien Hoa's Board of Directors decided in FY 2020-2021 to restructure the organization in accordance with the Company's current activities, Vietnamese corporate governance regulations, and international best practices. The Strategy Committee and the Nomination and Remuneration Committee, in particular, were established in place of the Strategy Subcommittee and the Human Resources Subcommittee, respectively, while the Audit Subcommittee was renamed the Audit Committee. Additionally, the Company extended a warm welcome to the newly appointed Corporate Secretary. These are the efforts made by TTC Bien Hoa to strengthen corporate governance in accordance with international best practices and standards, seeking to become the Agricultural market leader in Vietnam, Indochina, and the world. This, in turn, would facilitate the country's long-term economic growth and community-society development, thereby contributing to the achievement of the shared goal of **"Business is the center of sustainable development and national competitiveness enhancement goals."**



Source: TTC Bien Hoa

INTRODUCTION OF THE BOARD OF DIRECTORS



Mrs. HUYNH BICH NGOC
Chairwoman of the Board

Year of birth: 1962

Time of appointment as Chairwoman of the BOD: October 2019

Ownership of voting shares at the Company:
69,724,473 shares, accounting for 10.92%

Qualifications:

- Business Administration

Employment history:

- 2019 - Present: Chairwoman of the BOD, Thanh Thanh Cong - Bien Hoa JSC
- 2012 - Present: Vice Chairwoman of the BOD cum CEO of Thanh Thanh Cong Investment JSC
- 2015 - Present: Chairwoman of the BOD, Toan Hai Van JSC
- 2018 - 2020: Vice Chairwoman of the BOD, Tin Nghia Corporation JSC
- 2010 - 2012: Chairwoman of the BOD, Bien Hoa Sugar JSC, formerly known as Bourbon Tay Ninh JSC
- 2007 - 2019: Permanent Vice Chairwoman, Sai Gon Thuong Tin Real Estate JSC
- 1981 - 2012: Chairwoman of the BOD, Thanh Thanh Cong Production Trading JSC

Outstanding achievements:

- With over 40 years of experience in the Sugar industry, Mrs. Huynh Bich Ngoc is one of the most prominent figures who contributed significantly to the development of TTC Bien Hoa into the leading sugar company in Vietnam and a recognized player in the international market. TTC Bien Hoa was incorporated in early 1980 as an establishment for the production and trading of alcoholic beverages and agricultural products. Mrs. Ngoc held a variety of important positions at TTC Bien Hoa from 1981 to 2012. Mrs. Ngoc returned to lead TTC Bien Hoa as BOD chairwoman in October 2019, guiding the Company through difficult periods of the Sugar industry's cycle and ATIGA challenges when ATIGA became effective on January 1st, 2020.

Some of her outstanding achievements in FY 2020-2021:

- Developing TTC Bien Hoa's fruit tree market expansion strategy. She played a pivotal role in conducting farms trials in the Southeast, with the initial success serving as a model for exporting South American bananas. This was a critical step for the Company to advance its research and development in this field in order to further expand TTC Bien Hoa's agricultural value chain beyond its primary Sugar products;
- Leading TTC Bien Hoa's penetration into the FMCG market through the introduction of a clean, green product line branded Miàha - canned sugarcane juice with 100 percent natural essence. This is Vietnam's first mass-produced beverage using advanced technology, with the objective of maximizing the sugarcane value chain;
- Providing direct guidance on agricultural extension projects and raw material expansion, resulting in an increase of total raw material areas to more than 66,000 hectares in fiscal years 2020-2021.

Positions at other organizations (except parent company and subsidiaries):

- Vice Chairwoman of the BOD cum CEO Thanh Thanh Cong Investment JSC
- Chairwoman of the BOD, Toan Hai Van JSC



Mr. PHAM HONG DUONG
Permanent Vice Chairman of the Board

Year of birth: 1974

Time of appointment as Permanent Vice Chairman of the BOD: October 2019

Ownership of voting shares at the Company:
4,313,163 shares, accounting for 0.68%

Qualifications:

- Master of Agricultural Economics, Kasetsart University, Thailand
- Master of Production Management, University of Applied Sciences, Ludwigshafen, Federal Republic of Germany
- Chemical Engineer - University of Technology HCMC

Positions in the industry:

- Member of International Society of Sugar Cane Technologists (ISSCT)
- Member of ASEAN Sugar Alliance (ASA)

Employment history:

- 2019 - Present: Permanent Vice Chairman of the BOD, Thanh Thanh Cong - Bien Hoa JSC
- 2020 - Present: Chairman of the BOD, Thanh Thanh Cong Agriculture Development JSC
- 2017 - 2019: Chairman of the BOD, Thanh Thanh Cong - Bien Hoa JSC
- 2015 - 2017: Chairman of the BOD, Thanh Thanh Cong - Tay Ninh Sugar JSC
- 2014 - 2015: BOD Member, Gia Lai Cane Sugar - Thermoelectricity JSC
- 2013 - 2015: BOD Member, Thanh Thanh Cong Packing Production Trading JSC
- 2012 - 2015: BOD Member, Bien Hoa Sugar JSC
- 2011 - 2012: Deputy Technical Director, Bourbon Tay Ninh JSC
- 2009 - 2011: Factory Director, Bourbon Tay Ninh JSC

Outstanding achievements:

- With over two decades of experience in the Sugar industry, Mr. Duong has contributed significantly to TTC Bien Hoa's success by implementing timely and appropriate strategies and orientations. He is regarded as a leading expert in the Vietnam Sugar industry.
- He held a number of senior positions in TTC Bien Hoa's Sugar industry member units prior to becoming Vice Chairman of the Company. He has a strong technical background as a chemical engineer and spent 4 years at Bourbon Tay Ninh JSC as Deputy CEO in engineering (2011-2012) and Factory Director (2009-2011).

Some of his outstanding achievements in FY 2020-2021:

- Participating in the Digital Transformation Project Committee as Deputy Head of Project Steering Committee, who is responsible for standardizing in-depth Master data, mapping as well as data conversion to the new system;
- Leading the implementation of TTC Bien Hoa's R&D strategy with sound results, namely new Sugar products that are good for health, natural nutritious beverages, production technology of organic nitrogen fertilizer, and soil solutions;
- Supervising the construction of 2 microbial organic fertilizer plants in Laos and Gia Lai. The capacity of each factory is expected to be 34,000 tons/year. In addition, the plant in Laos is designed toward Organic standards.
- Leading many successful projects in capacity building and Sugar refining technology, successfully boosting the capacity of Bien Hoa - Ninh Hoa Sugar Co., Ltd up to 760 tons/day, while introducing quality improvement solutions to other factories;
- Representing TTC Bien Hoa in professional consultation associations to propose ideas on integration policies to relevant management agencies.

Positions at other organizations (except parent company and subsidiaries):

- None



Mrs. DANG HUYNH UC MY
Vice Chairwoman of the Board

Year of birth: 1981

Time of appointment as Vice Chairwoman of the BOD: October 2019

Ownership of voting shares at the Company:
100,137,492 shares, accounting for 15.68%

Qualifications:

- Master of Business Administration, Preston University, New Zealand
- Professional CEO Certificate, PACE
- Certificate of Corporate governance - specialized training program - OPM Harvard Business School

Employment history:

- 2019 - Present: Vice Chairwoman of the BOD, Thanh Thanh Cong - Bien Hoa JSC
- 2020 - Present: Chairwoman of the BOD, TTC Bien Hoa - Dong Nai Sugar Ltd.
- 2019 - Present: Chairwoman of the BOD, cum CEO, Ben Tre Import Export JSC
- 2015 - 2019: Chairwoman of the BOD, Ben Tre Import Export JSC
- 2017 - 2019: BOD Member, Thanh Thanh Cong - Bien Hoa JSC
- 2015 - 2017: BOD Member, Thanh Thanh Cong - Tay Ninh Sugar JSC
- 2012 - 2015: Chairwoman of the BOD, Thanh Thanh Cong - Tay Ninh JSC
- 2009 - 2012: CEO, Thanh Thanh Cong Investment JSC
- 2007 - 2009: Permanent Deputy CEO, Thanh Thanh Cong Production - Trading JSC
- 2006 - 2007: Deputy Executive Director, Thanh Thanh Cong Production - Trading JSC

Outstanding achievements:

- With over 15 years of experience in the finance and Sugar industries, Mrs. Uc My has assisted TTC Bien Hoa in taking incremental yet decisive steps toward digital transformation, propelling TTC Bien Hoa to a leadership position in Vietnam's smart agricultural development. This is due to her adaptability, determination, and expertise, as well as the sustainability philosophy that pervades her actions.

Some of her outstanding achievements in FY 2020-2021:

- Leading TTC Bien Hoa to become the first Agricultural company to utilize digital technology in business operation management via the successful roll-out of ERP Oracle Fusion Cloud, as part of the Digital Transformation Project, on July 1st, 2021. The project has assisted SBT in streamlining the operation process of 22 facilities located in four countries: Vietnam, Singapore, Laos, and Cambodia. This aims to leverage the technology adoption to elevate the Company's value of Agribusiness in domestic and international markets;
- Paving the way for TTC Bien Hoa to enter the global commodity market as a "Trading house" upon the Company's new acquisition of a Singaporean enterprise. In particular, Mrs. Uc My developed important strategies in coordinating activities, expanding export product portfolio, especially high value-added product lines, such as Organic sugar, Liquid Sugar, Rock Sugar, among others. In addition, she also promoted the search for new export markets, while enhancing the Company's participation in trading activities in the commodity market, thereby transforming TTC Bien Hoa into a global business;
- Ensuring TTC Bien Hoa is on the right track under the 5-year strategy for the period of 2021-2025, centering around the development of appropriate businesses to maximize the industry value chain. One of the highlights in the previous FY was the transition from B2B - sugar manufacturer - to B2C, a company that offers FMCG products to customers with a developed distribution network. This empowered Bien Hoa to become the largest Sugar supplier for consumer market, with a target market share of more than 50% by 2025.
- Guiding TTC Bien Hoa's activities in the capital market, successfully raising more than VND3,000 billion from well-known domestic and international partners in FY 2020-2021;
- Creating a human resource management strategy for the period 2021-2025, with a particular emphasis on "Digitalization", "In-depth agriculture", and "New products". This is accomplished by fostering a growth and ownership culture that results in increased performance and helps the Company maintain its pioneering status in the industry. Additionally, she was responsible for developing a successor team that is infused with the Company's strategy and vision while remaining adaptable to change, thereby giving TTC Bien Hoa a competitive edge in global integration.

Positions at other organizations (except parent company and subsidiaries):

- Chairwoman cum CEO, Ben Tre Import Export JSC (Betrimex)

INTRODUCTION OF THE BOARD OF DIRECTORS (CONTINUED)



Mr. HOANG MANH TIEN
Independent member of the Board

Year of birth: 1962

Time of appointment as BOD Member: July 2019

Ownership of voting shares at the Company:
1,572,000 shares, accounting for 0.25%

Qualifications:

- Bachelor of Laws - General University of Ho Chi Minh City

Employment history:

- 2019 - Present: Independent BOD Member cum Chief of the Audit Committee, Thanh Thanh Cong - Bien Hoa JSC
- 2015 - Present: Independent BOD Member, Thanh Thanh Cong Hospitality JSC
- 2015 - Present: Chief of Supervisory Board, Ta Cu Tourist JSC and Thanh Binh Tourist JSC
- 2013 - 2014: Chief of Audit Department, National Citizen Commercial Joint Stock Bank
- 2012 - 2013: Deputy CEO in charge of Supervision and Support, Sacombank Thuong Tin Commercial Joint Stock Bank (SBS)
- 2012 - 2013: BOD Member, Lanexang Securities Public Company, Lao P.D.R
- 1996 - 2012: Holding many important positions at Sacombank, including Head of Internal Control Department, Chief of Office of the BOD cum CEO, etc.

Outstanding achievements:

- With more than 20 years of experience in internal control and supervision, he used to hold various important titles at Sacombank, for example, Deputy CEO in charge of Supervision and Support, Supervision Director, Head of Internal Control Department, etc.

Some of his outstanding achievements in FY 2020-2021:

- Directing and participating in the implementation of the programs under the Enterprise Risk Management (ERM) Project;
- Reviewing and improving internal audit system including compliance audit, performance audit, and FS audit at TTC Bien Hoa in FY 2020-2021;
- Directing and organizing implement the review of key issues, advising the BOD on risk management strategies, assisting the Company in risk control, especially risks occurring in domestic and foreign investment, supporting the goal of the Company for a sustainable future.

Positions at other organizations (except parent company and subsidiaries):

- Independent BOD Member, Thanh Thanh Cong Hospitality JSC
- Head of Supervisory Board, Ta Cu Hospitality JSC
- Head of Supervisory Board, Thanh Binh Tourist JSC



Mr. HENRY CHUNG
Independent member of the Board

Year of birth: 1974

Time of appointment as BOD Member: October 2016

Ownership of voting shares at the Company:
970,198, accounting for 0.15%

Qualifications:

- Bachelor of Economics
- Bachelor of Finance

Employment history:

- 2017 - Present: Independent BOD Member, Thanh Thanh Cong - Bien Hoa JSC
- 2016 - 2017: BOD Member, Thanh Thanh Cong - Tay Ninh JSC
- 2015 - 2017: BOD Member, Bien Hoa Sugar JSC

Outstanding achievements:

- With over two decades of experience in finance and the sugarcane industry, he advised and assisted the BOD in responding to and resolving conflicts of interest and related party transactions that occurred in FY 2020-2021. He ensured that FS was accurate and fair and recommended risk management practices for the Company's international development activities based on his experience working in international organizations headquartered in the United States.

Some of his outstanding achievements in FY 2020-2021:

- Advising on the finalization of Business function and performance review matrix for the whole system of TTC Bien Hoa and its units;
- Ensuring the effectiveness and accountability of the BOD through independent monitoring of operational activities;
- Advising on senior management development strategies towards sustainable standard as a Member of the Nomination and Remuneration Committee;

Positions at other organizations (except parent company and subsidiaries):

- None



Mr. VO TONG XUAN
Member of the Board

Year of birth: 1940

Time of appointment as BOD Member: October 2019

Ownership of voting shares at the Company:
0 shares, accounting for 0%

Qualifications:

- Ph.D. in Agronomy

Employment history:

- 2019 - Present: BOD Member, Thanh Thanh Cong - Bien Hoa JSC
- 2013 - Present: Acting Principal of Nam Can Tho University
- 2015 - 2016: BOD Member, Bien Hoa Sugar JSC
- 2015 - 2016: Chairman of the BOD, Thanh Thanh Cong Sugarcane Research and Development Center
- 2010 - 2015: Agricultural Advisor, BOD Member, Thanh Thanh Cong - Tay Ninh JSC
- 2010 - 2013: Principal of Tan Tao University
- 2000 - 2008: Principal of An Giang University
- 1971 - 1999: Head of Department, Associate Dean of Agriculture, Vice Principal of Can Tho University

Outstanding achievements:

- As a Ph.D. in Agronomy, he has made a large number of contributions to Vietnam's Agriculture. He also has more than 10 years of operating in the sugarcane industry.
- As a leading agricultural scientist in Vietnam, he has won a number of honorary awards, for example, Professor of Agronomy (1980), Hero of Labor (1985), First Class Labor Medal (1986), Merited Teacher (1990), People's teacher (1999), etc.
- He has achieved global recognition: Canada's Certificate of Recognition for his "Dedication and Contribution to the World of Sciences" (1995), Frances's "Chevalier de l'Ordre du Mérite Agricole Medal" (1996), Japan's Nikkei Asia Prize for Regional Growth (2002), Australia's ASTD Derek Tribe Award (2005), Certificate of Merit by Ministry of Foreign Affairs of Japan (2019), etc.

Some of his outstanding achievements in FY 2020-2021:

- Advising the BOD on solutions in agriculture to increase productivity and CCS for organic sugarcane material areas in foreign countries, whose culture, customs, and soil conditions are different from Vietnam;
- Advising the BOD on the strategy of cooperation and exchange of science and technology with international institutes, R&D center for hi-tech agriculture;
- Advising on programs promoting climate-resilient sugarcane cultivation in the South and projects utilizing the use of natural enemies for other industrial crops in areas with similar soil and climate conditions.

Positions at other organizations (except parent company and subsidiaries):

- Acting Principal of Nam Can Tho University



Mrs. VO THUY ANH
Independent member of the Board

Year of birth: 1972

Time of appointment as Independent BOD Member: September 2020

Ownership of voting shares at the Company:
100,000 shares, accounting for 0.016%

Qualifications:

- Bachelor of Finance and Accounting

Employment history:

- 2020 - Present: Independent BOD Member, Thanh Thanh Cong - Bien Hoa JSC
- 2020 - Present: BOD Member, Ben Tre Import Export JSC
- 2018 - 2020: CIM Australasia Pty Ltd
- 2009 - 2019: BOD Member, Nova Group, Anova Corporation, Deputy General Director of Novaland Group
- 2005 - 2007: Chief Commercial Officer, PepsiCo ANZ
- 2003 - 2005: Chief Financial Strategy Officer, PepsiCo Greater China
- 1999 - 2003: Chief Financial Planning Officer, PepsiCo VN

Outstanding achievements:

- With over 25 years of experience in developing strategies in the FMCG and Real estate industries, Mrs. Thuy Anh has made important contributions to align SBT's 5-year " Spreading Wings " strategy for the period 2021- 2025 with international standards.
- In 2015, Mrs. Thuy Anh established a name for herself in the dairy industry as General Director of Anova Milk, a company whose powdered milk brand, Anka Milk, was officially launched in Vietnam in collaboration with Kerry Group (Ireland). Consequently, she would use her extensive experience to develop effective strategy for SBT in order to increase its penetration into the beverage market, maximize the sugarcane value chain, and thus increase the Company's profitability.

Some of her outstanding achievements in FY 2020-2021:

- Advising the BOD on financial management including capital growth strategy and planning;
- Advising on formulating strategies for developing new business lines and accessing new markets as a member of the Strategy Committee;
- Reviewing and giving feedback to develop a complete implementation plan in each phase to ensure long-term goals.

Positions at other organizations (except parent company and subsidiaries):

- BOD Member, Ben Tre Import Export JSC

THE BOARD OF DIRECTORS' REPORT



FY 2020-2021 saw significant changes in Corporate Governance activities of TTC Bien Hoa. With the goal of improving and optimizing the CG system, TTC Bien Hoa's Board of Directors purposefully reformed the Strategy and Human Resources Subcommittees, adding new functions, duties, and well-suited personnel. As a result, the Strategy Subcommittee was reconstituted as the Strategy Committee, while the Human Resources Subcommittee was reconstituted as the Nomination and Remuneration Committee. Similarly, the appointment of Company's Secretary was finalized, and the Audit Subcommittee was reintroduced as the Audit Committee. CG was restructured at the time to ensure compliance with the Company's operations, the Vietnam Corporate Governance Code, and international best practices.

	Service time	Owned share as of June 30th, 2021	Responsibilities	Activities in FY 2020-2021	Monthly Remuneration
Mrs. Huynh Bich Ngoc Chairwoman of the BOD	July 1st, 2020 - June 30th, 2021	69,724,473	• Legal representative • First spokesperson • Head of the Strategy Committee	• Disclose information to the public. • Develop medium and long-term development strategies. • Lead fruit tree projects in Southeast region. • Lead projects of agricultural extension and raw material area development.	VND70 million
Mr. Pham Hong Duong Permanent Vice Chairman of the BOD	July 1st, 2020 - June 30th, 2021	4,313,163	• Second spokesperson • Member of the Strategy Committee and Audit Committee. • Responsible for advising on corporate development strategy.	• Help build and advise on the development strategies of the Company and its subsidiaries. • Deputy Head of the Board responsible for digital transformation projects.	VND110 million
Mrs. Dang Huynh Uc My Vice Chairwoman of the BOD	July 1st, 2020 - June 30th, 2021	100,137,492	• Head of the Nomination and Remuneration Committee; • Member of the Strategy Committee. • Responsible for advising and developing strategies of sales and marketing, and brand management.	• Help build and advise on the development strategies of the Company and its subsidiaries. • Manage contributed capital and operations of subsidiaries and associates. • Guide and complete projects of transformation and launching of Oracle Cloud ERP system.	VND120 million
Mr. Hoang Manh Tien Independent BOD Member	July 1st, 2020 - June 30th, 2021	1,572,000	• Head of the Audit Committee • Responsible for risk management	• Supervise and provide independent opinions on CG activities of the BOD. • Manage and control the financial activities of the Company. • Organize and supervise the Audit Committee's activities. • Manage project schedule and supervise the organization of the Project Management Board • Supervise risk management throughout the Company.	VND70 million
Mr. Henry Chung Independent BOD Member	July 1st, 2020 - June 30th, 2021	970,198	• Member of the Nomination and Remuneration Committee • Responsible for advising on CG	• Supervise CG activities of the BOD. • Advise the BOD on strategies for planning and training successor and senior personnel. • Develop personnel resource structure, remuneration and compensation policies for senior management.	VND70 million
Mr. Vo Tong Xuan BOD Member	July 1st, 2020 - June 30th, 2021	0	• Member of the Strategy Committee • Responsible for advising on agricultural development	• Advise the BOD on the development of raw material areas and farming techniques. • Advise the BOD on the climate change mitigation with sugarcane in the Southern region and upscaling natural enemies' approach for other industrial trees at areas with similar soil and climate features.	VND70 million
Mrs. Vo Thuy Anh Independent BOD Member	September 9th, 2020 - June 30th, 2021	100,000	• Member of the Strategy Committee and the Nomination and Remuneration Committee • Responsible for advising and developing expansion strategies into global markets.	• Participate in building and provide guidance for FMCG business strategies. • Participate in the M & A process to address CG strategy issues for investors during Diligence.	VND70 million
Mr. Dinh Vu Quoc Huy Company'Secretary	July 1st, 2020 - June 30th, 2021	320,185	• Responsible for connecting CG activities	• Develop annual work plans for the BOD. • Improve the Company's procedures and activities, maintain communication between administrative departments. • Act as a point of contact for Stakeholders and help address CG issues.	VND20 million

In FY 2020-2021, the Company sought approval of 2 Resolutions by 2 events of shareholders' written opinion collection in August and September of 2020, and 10 Resolutions at an AGM held in October 2020. Upon approval of 12 Resolutions covering 34 material issues in total, the Company proceeded to complete 100% of resolutions as committed to its Shareholders and Investors.

No.	Resolution	Approved contents	Implementation
I	**First collection of shareholders' written opinions - August 2020**		
1	The resolution was approved by collecting the shareholders' written opinions.	• Change in number of BOD members • Appointment of new independent BOD members • Proposal to amend the Company's Charter • Proposal to amend internal CG framework	Completed
II	**Second collection of shareholders' written opinions - September 2020**		
1	The resolution was approved by collecting the shareholders' written opinions.	• List of nominees and self-nominees for independent BOD members • Regulations on election of BOD members. • Result: Appointment of 01 independent BOD member	Completed
III	**Annual General Meeting of Shareholders for FY 2019-2020 - October 2020**		
1	Report on FY 2019-2020 activities and FY 2020-2021 plans by the BOD	• Complete FY 2019-2020 key targets in CG, orientations and revenue and profit. • Execute FY 2020-2021 activities	Completed
2	Report on FY 2019-2020 business performance and orientations for FY 2020-2021 by the BOM	• Sugar consumption: Exceeded **1 million tons.** • Net revenue: VND**12,889** billion • PBT: VND**512** billion	Completed
3	Report on FY 2019-2020's activities and FY 2020-2021 plans by the Audit Committee	• The Audit Committee fully discharged its roles and responsibilities specified in the Company's charter • The Audit Committee continues to ensure effective organization of internal audit, CG system, internal control, and ensure the fairness and truthfulness of the reports	Completed
4	FY 2019-2020 Audited Financial Statement	• FY 2019-2020 Separate FS • FY 2019-2020 Consolidated FS	Completed
5	Profit distribution plan for FY 2019-2020	• Budget for BOD activities in FY 2020-2021: VND**15** billion • Dividends in FY 2019-2020: **5**% in cash or/and by shares	Expected to complete by 2021
6	Business plan and Profit distribution plan for FY 2020-2021	• Consolidated revenue: VND**14,358** billion • PBT: VND**662** billion • Appropriation for Development fund: **5**% retained earnings • Appropriation for Community fund: **2**% retained earnings • Appropriation for Compensation and Welfare fund: **5**% retained earnings • Budget for BOD activities in FY 2020-2021: VND**15** billion • Dividends in FY 2020-2021: estimated **6% -8**% par value	Completed
7	Power of attorney on the selection of an independent auditor for FY 2020-2021	• Among the auditing firms accepted by the Ministry of Finance and the SSC	Completed
8	Remuneration of the BOD in FY 2020-2021	• VND**15** billion	Completed
9	Issuance of private shares	• TTC Bien Hoa offers private shares for working capital mobilization. • Offer price: VND**10,000**/share	Upon the unfavorable market insight, the Company will be seeking consultation with the GMS to implement the plan in the next FY.
10	Policy on the signing of the contracts and transactions	• Sign contracts and transactions • Grant loans or guarantees • Trade securities • Rent/lease properties • Buy and sell agricultural products and materials	Completed

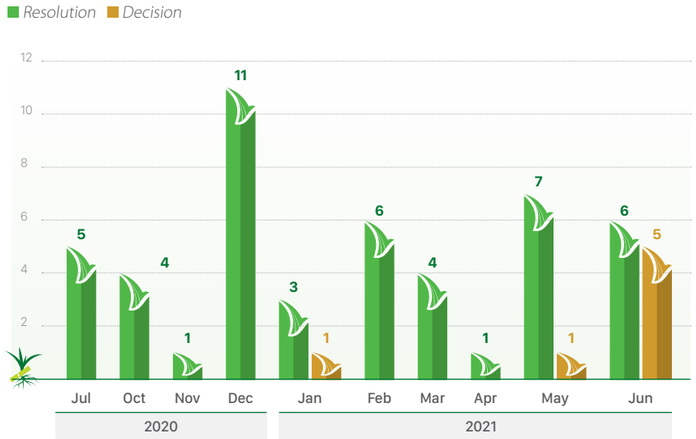
Details of meeting attendance of the BOD and the Committees:

In FY 2020-2021, the BOD and Committees conducted 67 ordinary and extraordinary meetings - both online and face-to-face - 47 of which, or 70% by the BOD; 4 of which, or 6% by the Audit Committee; 9 of which, or 19% by the Strategy Committee; and 7 of which, or 10% by Nomination and Remuneration Committee. Regarding BOD-held meetings, 5/7 members participated 100%, one member participated 99% as she was appointed in September 2020, and the other member participated only 52% due to scheduling conflicts with his pre-assigned responsibilities.

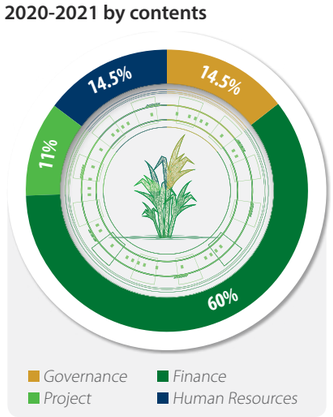
No.	Full name	Title	Number of meetings					Training course
			The Board of Directors	Audit Committee	Strategy Committee	Nomination and Remuneration Committee	Reason for absence	
1	Mrs. Huynh Bich Ngoc	• Chairwoman of the BOD • Head of the Strategy	47/47	N/A	9/9	N/A	Full participation	
2	Mr. Pham Hong Duong	• Permanent Vice Chairman of the BOD • Member of the Strategy Committee • Member of the Audit Committee	47/47	4/4	9/9	N/A	Full participation	
3	Mrs. Dang Huynh Uc My	• Vice chairwoman of the BOD • Head of Nomination and Remuneration Committee • Member of the Strategy Committee	47/47	N/A	9/9	7/7	Full participation	
4	Mr. Hoang Manh Tien	• Independent BOD Member • Head of Audit Committee	47/47	4/4	N/A	N/A	Full participation	
5	Mr. Henry Chung	• Independent BOD Member • Member of Nomination and Remuneration Committee	47/47	N/A	N/A	7/7	Full participation	Overseas Residence
6	Mr. Vo Tong Xuan	• BOD Member • Member of the Strategy Committee	20/47	N/A	9/9	N/A	Other pre-assigned duties	
7	Mrs. Vo Thuy Anh	• Independent BOD member • Member of the Strategy Committee • Member of Nomination and Remuneration Committee	46/47	N/A	9/9	7/7	Being elected to the Committee in September 9th, 2020	Overseas Residence

The BOD approved the issuance of 48 Resolutions and 7 Decisions, 8 of which were related to CG, 33 to Finance, 6 to Projects, and 8 to Human Resources. All BOD decisions were made after careful consideration, in accordance with applicable law, in an objective and transparent manner, and in the best interests of Shareholders, Investors, and Stakeholders.

Number of Resolutions and Decisions by the BOD in FY 2020-2021



Structure of Resolutions and Decisions by the BOD in FY 2020-2021 by contents



Source: TTC Bien Hoa

EVALUATION OF THE COMPANY'S CORPORATE GOVERNANCE PERFORMANCE



The CG activities of TTC Bien Hoa placed a premium on sustainable development. The Department of Social-Environmental Sustainability (E&S) was established on March 26th, 2019 and is led by Mr. Pham Hong Duong, the Board of Directors' Permanent Vice Chairman. Its primary function is to conduct and closely monitor activities that adhere to international environmental and social sustainability standards.

To this end, efforts to support local communities have been highlighted in order to preserve indigenous cultures and optimize the environmental protection system, as well as to contribute to the development of local economies and communities while pursuing business objectives of sustainable development through practical actions:

1. Focus on developing and optimizing the Sugarcane value chain, modelling conventional to organic farming methods, maximizing the value of sugarcane for a broader by-product portfolio: bagasse, biomass power, microbial fertilizer, molasses, etc. Sugarcane value chain diversification enabled SBT to exploit the full potential of materials yet minimizing waste by-products during production while protecting the environment.

2. Introduce red-eyed bees as natural enemies for pest control. By actively doing research on breeding and releasing swarms of red-eyed bees onto the fields, TTC Bien Hoa provided farmers an organic solution to control stem borers without adverse effects on the environment nor pesticide residues on agricultural products. In pursuit of agricultural modernization as well as environmental protection, TTC Bien Hoa has made great efforts to scale up this biological approach with red-eyed bees for other types of crops under pressure of stem-borer threat.

EVALUATION OF THE BOARD OF DIRECTORS' PERFORMANCE



The fiscal year 2020-2021 was severely impacted by the Covid-19 pandemic. However, through continuous efforts to build capacity and persevere in achieving set goals, the BOD was effective in fulfilling its responsibilities with business acumen and assertiveness - swiftly activating Resolutions and Decisions, boosting business performance, and transforming obstacles into opportunities. Additionally, with the assistance of the BOD, the BOM achieved outstanding feats such as Sugar output exceeding 1 million tons for two consecutive years and highlights at the end of the fiscal year, exceeding the BOD's expectations;

Focus on finalizing the governance system towards international practices for best Governance standards to promote transparency and protect the interests of Shareholders/Investors and Stakeholders. With a risk management mindset and readiness for any possible scenario, the BOD seized every opportunity amid uncertainties, increased business efficiency, mitigated commercial fraud risks, raised compliance, and presented reliability in protection of Stakeholders' interests;

During this fiscal year, the addition of new BOD members with years of expertise and experience made a significant contribution to the CG system and increased professionalism and objectivity. The current BOD structure was strengthened by the addition of three female members, or 43%, demonstrating the Company's commitment to gender equality and women's leadership. Diversification of expertise, perspective, gender, and capacity of each member aided significantly in achieving long-term efficiency and sustainability goals.

EVALUATION OF AUDIT COMMITTEE'S PERFORMANCE



In FY 2020-2021, the Audit Committee fulfilled its oversight function of the Company's, Board of Directors', and Board of Management's activities. Additionally, the Committee was responsible for verifying financial statements, monitoring information disclosure, and supervising - maintaining - completing the internal control, risk management, internal audit, independent audit, and Related-party transactions systems;

The Audit Committee successfully completed its mandate of monitoring legal compliance, financial statement fairness, integrity, and faithfulness, audited financial statements, and related standards, resulting in the Company's increased value. Although the Audit Committee operated independently, it facilitated consulting services, assessed potential risks, and promptly alerted the Board of Directors. In any case, the Committee established itself as a critical component of the BOD's risk management and corporate governance activities;

With sufficient capacity and resources, the Audit Committee reaffirmed its operational capability in facilitating approved plans and enhancing internal control and risk management systems in the most effective and comprehensive manner possible.

EVALUATION OF STRATEGY COMMITTEE'S PERFORMANCE



In FY 2020-2021, the Strategy Committee actualized all assigned tasks regarding advising the BOD on an efficient governance plan to make sure the Company's activities are in line with its medium-to-long-term strategies of sustainable development;

In addition, the Strategy Committee brilliantly served its supervisory role in the formulation and implementation of the strategies. Planning - proposing - promoting the business and investment strategies were major determinants of a successful FY 2020-2021.

EVALUATION OF NOMINATION AND REMUNERATION COMMITTEE'S PERFORMANCE



In FY 2020-2021, the Nomination and Remuneration Committee fulfilled its key responsibilities in strategic human resource management, including developing emulation and commendation policy and compensation policy, as well as expanding to global markets;

Actively coordinate with the Strategy Committee to develop a 5-year HR strategy "Spreading Wings" for 2020-2025. The Committee also advised the BOD on navigating TTC Bien Hoa's brand image in the domestic and regional labor market to seek broader pool of qualified candidates;

Also in this FY, Mrs. Dang Huynh Uc My - Head of the Nomination and Remuneration Committee introduced wise initiatives and decisions while timely handling emergencies, enabling the Company to preserve its image, supporting policies, and employee policies in the context of the Covid-19 pandemic.

EVALUATION OF THE BOARD OF MANAGEMENT'S PERFORMANCE

Despite the devastation caused by Covid-19, the BOM's impressive results for FY 2020-2021 demonstrated its resilience and adaptability under the leadership of the BOD. As a result, the BOM made a concerted effort to successfully complete assigned tasks and to enforce strict adherence to applicable law and Company operating regulations. Additionally, the BOD recognized the BOM's unwavering efforts in operations management, job security at offices and factories to ensure a consistent supply chain, occupational safety and health for employees during outbreaks, most importantly, always conducting business with a strong sense of responsibility toward Stakeholders.

OBJECTIVES AND KEY ACHIEVEMENTS OF THE BOM IN FY 2020-2021:

1 Complete business plans

CONSOLIDATED NET REVENUE REACHED
VND **14,925** BILLION
↑16% YoY and exceeding 4% of the year plan

PROFIT BEFORE TAX ACHIEVED
VND **784** BILLION
↑up 53% YoY and exceeding 18% of the year plan

GROSS PROFIT WAS ESTIMATED AT
VND **2,216** BILLION
or a gross margin of 15%, ↑52% YoY;

SUGAR CONSUMPTION WAS
1.16 MILLION TONS
↑up 10%

MARKET SHARE WAS STABLE AT
46%

TOTAL ASSETS AS OF JUNE 30TH, 2021 REACHED
VND **20,471** BILLION
↑up 14% compared to the beginning of the year

SUCCESSFULLY MOBILIZED
VND **3,000** BILLION
on the capital market by issuing VND700 billion of public bonds and VND1,600 billion of private bonds, and VND700 billion of medium-and long term loans with competitive interest rates

SUCCESSFULLY DEPLOY THE
ORACLE CLOUD ERP
TO OPTIMIZE THE SUPPLY CHAIN AND ENHANCE THE EFFICIENCY OF FINANCIAL MANAGEMENT

2 Implement key investment projects, update technologies for larger revenue, profit, and optimize production costs

- Rooftop solar power project at 13 stations with a total installed capacity of ~ 12 MW;
- Monorock Sugar production project by member unit Bien Hoa - Dong Nai;
- Promote TTC Bien Hoa's brand awareness in many ways such as product placement in TV shows, communications through mass media, new product launch strategies and brand campaigns.

3 Accelerate the expansion of raw material areas, strengthen supporting activities with Sugarcane growing partners

- The total area of raw material areas in Vietnam, Laos and Cambodia increased to nearly 66,000 ha, CCS up 3%, and sugarcane yield up 5%;
- 3 consistent core supporting policies for Farmers/ Sugarcane growth customers: (1) Support with investment funds, (2) Support with technical assistance in farming, and (3) Support with purchase price of sugarcane;
- R&D and application of science and technology in sugarcane cultivation, enabling sugarcane cultivation in TTC Bien Hoa's raw material areas to be highly intensive, enhance productivity, reduce costs and sharpen sustainable competitive edges for integration;
- Activate the Knowledge management project in the Agriculture division, and establish a Crop Science Board to train and enhance crop science knowledge for agricultural extension officers;
- Continuously research on breeding options to protect plants; produce sufficient seedlings for raw materials areas, do research on optimal farming techniques for farmers, transfer the microbiological process level 1 Bio team to 2 member units, TTC Attapeu and TTCS Gia Lai.

4 Promote R&D of new product lines and maximize the sugarcane value chain to meet the increasingly diverse needs of Consumers

The Company continued R&D for new product lines, quality of Sugar products and by-products, and more convenient packaging methods. In particular:

- Successfully research and launch the canned sugarcane juice Míaha - Refreshing energy from nature with 3 exclusive flavors: Sugarcane-Kumquat, Sugarcane-Apple, Sugarcane-Peach.
- Successfully research and launch 3 new sugar product lines and 1 sugarcane syrup.
- Present 6 new packaging designs which are stronger in brand identity, customer-friendly and eco-friendly;

Facilitate programs and encourage technology-driven improvement initiatives where 9 creative initiatives brought about efficiency in production activities.

INCOME STRUCTURE, SERVICE TIME, AND TRAINING COURSES OF THE BOM AND OTHER FINANCIAL MANAGEMENT OFFICERS

No.	Full name	Title	Income		Date of appointment	Training courses
			Salary	Bonus		
A	**BOARD OF MANAGEMENT**					
1	Nguyen Thanh Ngu	CEO	70%	30%	11/2014	1. Vietnam CEO Forum 2020 - New Global Supply Chain - November 2020 2. The 12th Vietnam CFO Forum: Enhancing Business Resilience with a Proactive Plan - November 2020. 3. ISO 45001 Training - December 2020 4. Incoterms 2020 - International Trade Finance - November 2020 5. Overview of ERP and digital transformation - Internal training - June 2021
2	Doan Vu Uyen Duyen	Permanent Deputy CEO	70%	30%	2/2020	
3	Huynh Van Phap	Acting Deputy CEO -Division of Sales	70%	30%	6/2021	
4	Nguyen Ngoc Van Quan	Acting Deputy CEO -Division of Supply	70%	30%	6/2021	
B	**OTHER FINANCIAL MANAGEMENT OFFICERS**					
1	Nguyen Thi Phuong Thao	CFO	70%	30%	2/2020	1. The 12th Vietnam CFO Forum: Enhancing Business Resilience with a Proactive Plan - November 2020. 2. IFRS Standards in Preparation of Financial Statements - June 2021 3. ISO 45001 Training - December 2020 4. Incoterms 2020 - International Trade Finance - November 2020 5. Overview of ERP and digital transformation - Internal training - June 2021
2	Le Phat Tin	Chief Accountant	70%	30%	1/2015	

BOD STRATEGIC VISION



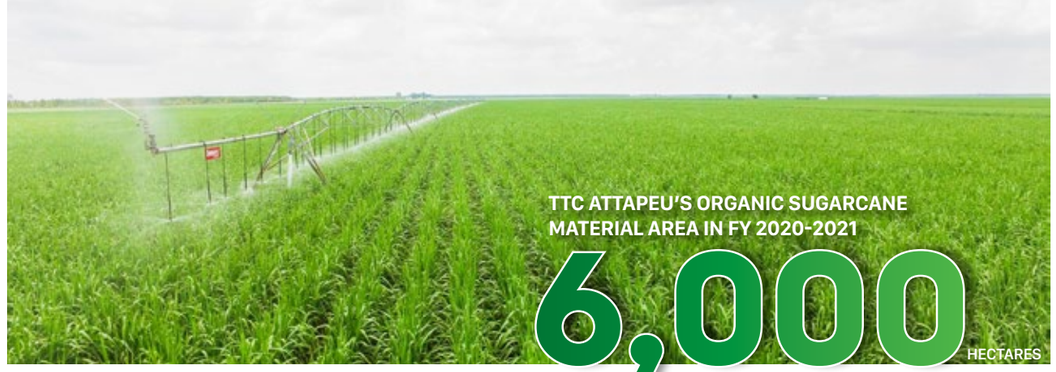
APPROPRIATE STRATEGY FOR GLOBAL REACH

FY 2020-2021 is a banner year for TTC Bien Hoa in particular and the sugar industry in general, owing to significant events such as: (1) The world sugar price entered a recovery cycle; (2) The decision to impose a trade remedy tax on Sugar originating in Thailand became effective; and (3) Covid-19 emerged in recent months. Each event presents its own set of unique challenges, but thanks to the Company's Board of Directors' prudent development strategy and the constant efforts of its employees, SBT has steadily stepped out with a clear head, with business results growing above the set plan and continuing to aim for higher future milestones.

FY 2020-2021 marked the start of TTC Bien Hoa's five-year strategic roadmap dubbed "**Spreading Wings** " for the period 2021-2025, with the goal of becoming

INDOCHINA'S LEADING SOLUTION PROVIDERS OF TRACEABLE AND SUSTAINABLE AGRICULTURAL PRODUCTS

This is an extra mile of concentration combined with synchronized, methodical, and systematic development in all aspects of the Company's production and business operations. TTC Bien Hoa has achieved initial success in implementing the strategy over the last year through sustained efforts.



PRIORITIZE DEVELOPMENT OF ORGANIC AGRICULTURE AND ORGANIC RAW MATERIAL AREAS

Organic products have become a global consumer trend in recent years due to their health benefits and environmental friendliness, ensuring agriculture's sustainability. In Vietnam, the trend toward organic agricultural production has piqued the interest of businesses, producers, and consumers, as food safety and environmental protection requirements continue to rise. TTC Bien Hoa has prepared for this trend by converting industrial farming to organic farming. More precisely, the Company has established a synchronous production management system with the goal of safeguarding and promoting the health of agro-ecosystems, including biodiversity, biological cycles, and productivity.

At TTC Bien Hoa, the Agriculture division merged the Mechanization Business Center and TTC Agriculture Development JSC to form a new unit dedicated to specialized agricultural solutions. From here, the solutions are tested on large-scale farms to ensure their efficacy and to establish additional sample fields to aid in the development and spread of natural farming and care methods for farmers in the surrounding area. In this model, the agricultural officers of the Company focus their expertise on agricultural extension activities, simultaneously, collaborate with local communities to implement numerous programs aimed at transferring modern mechanization techniques and other safe biological and micro-organism products to farmers.

The Company continued to promote the development of organic material areas in Laos and Cambodia. With the vision of extending the successful model at Attepeau to other new areas, the intensive restructuring of agricultural resources for the TTC Attapeu factory in Laos achieved positive results. In particular, TTC Attapeu's organic sugarcane material area in FY 2020-2021 increased by 43% from FY 2019-2020, achieved over 6,000 hectares. In the longer term, TTC Attapeu's expected harvested area will continue to expand in the coming years to 14,000 hectares from FY 2025-2026 onwards, resulting in a total sugarcane output of over 874,000 tons.

UPGRADE SUGAR PRODUCTS, ENERGY SOLUTIONS FROM SUGARCANE

SBT's goal is to provide energy solutions for customers starting with clean raw materials and more than 50 years of manufacturing and processing experience. This is also the competitiveness of the TTC Bien Hoa brand with a history of systematic and intensive R&D, in the context of international integration, enabling it to meet the increasingly diverse and high-quality demands of Customers.

Following a successful R&D, the by-products entered an implementation phase in FY 2020-2021, culminating in the launch of Míaha canned sugarcane juice in late May 2021, with over 670,000 cans sold in a single month. This is an extraordinary result of TTC Bien Hoa's desire to bring the first canned sugarcane juice to the market in Vietnam, as well as to put this traditional beverage in the hands of consumers. By utilizing sugarcane in a convenient manner while maintaining a high nutritional value, TTC Bien Hoa has gradually optimized the sugarcane value chain, contributing to the Company's revenue and profit growth.

Following the success of FY 2020-2021, FY 2021-2022 R&D activities will continue to focus on energy solutions rather than on manufacturing processes and technology as traditionally. These solutions are expected to span the supply chain, bring convenience to Customers and Partners and high economical value for food and beverage production activities

Promoting the export of Mix Sugar products, aiming to produce nearly 38,000 tons to be exported in FY 2021-2022.

BOD STRATEGIC VISION (CONTINUED)

TRANSFORM INTO AN INTERNATIONAL TRADING HOUSE AND IMPORTER-EXPORTER

From the third quarter of FY 2019-2020, with the acquisition of the Singaporean subsidiary, TTC Bien Hoa gradually achieving the objective of becoming an International Trading house.



The subsidiary in Singapore is expected to achieve 4 main goals:

- Represent TTC Bien Hoa in developing the export market with a focus on China in FY 2021-2022, thereby diversifying the export product structure to this billion-person market, with potential FMCG and retail products in addition to the liquid Sugar which was launched in the previous fiscal year.
- Target the domestic market, particularly customers with high import volume demand by leveraging in-house strengths in warehousing, after-sales support, customer care, and technical consultation...
- Seek new export markets for TTC Bien Hoa's organic products, leverage TTC Attapeu's advantages through tariff incentives. The soil in the raw material area and the production capacity of TTC Attapeu factory are expected to be the Company's primary supplier of Organic Sugar.
- Leverage its home advantage in Singapore, Asia's and the world's commercial hub, to add value in areas such as finance, research and development, and sales.

DEVELOP A COMPREHENSIVE SUPPLY CHAIN MANAGEMENT PROCESS THAT IS SUITED TO THE NEEDS OF A NEW BUSINESS MODEL



In the context of a complex epidemic, ensuring that the supply chain remains in place is a critical issue for businesses, particularly manufacturing firms, because the supply chain has a direct impact on all production and business activities. Indeed, supply chain management is inextricably linked to nearly every aspect of manufacturing enterprises, from the planning, management of raw material sourcing, and procurement to the manufacturing of finished products from raw materials, and even to logistics and coordination with partners, suppliers, intermediaries, service providers, and Customers. As a result, effective supply chain management enables businesses to gain competitive advantages, establish a foothold in the market, advance their strategy, and expand their reach.

> In FY 2020-2021, Oracle Cloud ERP, implemented across the supply value chain, enabled the Company to optimize a digital platform and establish a consolidated data flow, integrating technology into all management activities from farming to production and distribution. SBT will promote technology adoption in FY 2021-2022 to increase standardization and efficiency at each stage of the supply chain, complementing the Company's new, developing business model.

RESTRUCTURE THE DISTRIBUTION SYSTEM BY LEVERAGING SYNERGIES



TTC Bien Hoa continues to seek strategic partners who share the Company's philosophy and product characteristics in order to optimize both parties' distribution power and sales costs, particularly in the General Trade channel with a lot of room for improvement. Additionally, TTC Bien Hoa actively seeks out and collaborate with partners in the development of Sugar by-products, spices, sauces, syrup, and pure water from distilled water cane as well as other energy solutions such as natural nutritional drink, thereby to diversify kitchen consumables and meet consumers' ever-changing, diverse needs.

ACCELERATE ON THE ROADMAP OF DIGITAL TRANSFORMATION



> July 1st, 2021 was the new fiscal year "eve" marking a turning point in SBT's digitization journey as the Oracle Cloud ERP system was officially set to go live and serve 22 business units across four countries: Vietnam, Singapore, Laos, and Cambodia.

The ERP system's seamless integration into all operations, from agriculture to manufacturing, logistics, and commercial business, will result in a comprehensive solution for achieving supply chain optimization while improving financial management efficiency. While TTC Bien Hoa takes pride in the results achieved with the system after more than 300 days of going live, the company has set a more ambitious goal of completing setting up an ecosystem using the integrated smart technology platform within the next three years. From infrastructure and applications to operations and business orientation, we are working to position ourselves as a leader in the field of smart agriculture development in Vietnam.

KEY TASKS IN 2021-2022

Acknowledging the accomplishments of FY 2020-2021, the entire SBT system will promote "UPGRADATION" through **3** key tasks in the upcoming FY 2021-2022

1 PREPARATION — 2 PROBLEM SOLVING — 3 LEAN AND EFFICIENT

TASK 1

Enhance "PREPARATION"





Planning is no longer a short-term but medium-term task for the next 12 to 18 months. The more detailed the plan, the more skilled the team must be.

- Operating forecasts of 12 to 18 months in length with a two-year horizon cover the rolling period of sugarcane, production, and international trade cycles. This ensures the medium-term plan be met and adheres to the long-term strategy;
- Enhancing human resources: equipping staff with "advanced" IFRS training and system operation skills - how to use these tools to increase performance.

TASK 2

Concentrate entirely on PROBLEM SOLVING in a turbulent socioeconomic environment

- Developing a comprehensive supply chain from "Farm to sales", prioritizing balancing and optimizing inventory at all stages;
- Enhancing the operational evaluation system by addressing risk appetite and information security concerns, as well as streamlining the governance system, simplifying procedure and ensuring technology-based evaluation.

TASK 3

Leverage technology tools to optimize operational efficiency and improve the quality of task forces - "LEAN AND EFFICIENT"

"A shared platform elevates an organization"-the philosophy is the foundation of SBT's entire operation, which is based on technology and service sharing - with an eye toward resource optimization and specialization.

TASK 4 - THE OMNIPOTENT TASK

FOCUS AND DETERMINE TO IMPLEMENT THE COMPANY'S ANNOUNCED STRATEGY " SPREADING WINGS" TO 2025. IN PARTICULAR, THE COMPANY BELIEVES THAT FY 2021-2022 IS AN APPROPRIATE TIMEFRAME FOR IMPLEMENTING M&A ACTIVITIES AIMED AT EXPANDING THE MARKET AND STRENGTHENING THE COMPANY'S OPERATIONAL CAPACITY, AS WELL AS REACHING OUT TO INTERNATIONAL MARKETS.



REPORT FROM INDEPENDENT BOD MEMBERS

Besides capacity enhancement and operational efficiency, the BOD also made great efforts to improve the governance system driven by the best practices in global governance. This aimed to foster transparent relationships with Shareholders, Investors and Stakeholders.

In FY 2020-2021, besides 2 independent members who had served the previous board, Mrs. Vo Thuy Anh joined as the third independent member, pursuant to Resolution by the General Meeting of Shareholders, no. 04/2020/NQ-ĐHĐCĐ, dated September 9th, 2020. This increased the number of independent BOD members to 3 of 7, or more than 43%, satisfying the Vietnam Corporate Governance Code of Best Practices for Public and Listed Companies, released in August 2019.



Upon the appointment of Mrs. Vo Thuy Anh as an Independent BOD member, TTC Bien Hoa had its capability reinforced. In other words, the members involved in the governance framework had the requisite qualifications and experience. The Company ensures no single member or a small subset of members can dominate and manipulate the BOD's decision-making process.

Independent Members of the BOD, FY 2020-2021



Mr. **Hoang Manh Tien**
Independent BOD Member
Time of appointment: July 2019
Head of Audit Committee
Time of appointment: October 2019



Mr. **Henry Chung**
Independent BOD Member
Time of appointment: October 2016
Audit Committee Member
Time of appointment: May 2018
Member of Nomination and Remuneration Committee
Time of appointment: November 2020



Mrs. **Vo Thuy Anh**
Independent BOD Member
Time of appointment: September 2020
Strategy Committee Member
Member of Nomination and Remuneration Committee
Time of appointment: November 2020

Each independent BOD member had over ten years of experience in the governing or executive role in finance, retail banking, accounting, and auditing, in addition to over one year of BOD service. Each of the three independent members possesses the skills and experience necessary to participate in boardroom discussions, assume the highest level of responsibility, and give aid to the Audit Committee.

MAIN ACTIVITIES PERFORMED BY INDEPENDENT BOD MEMBERS IN FY 2020-2021

In the last FY, all independent BOD members fulfilled their responsibilities by demonstrating independence and objectivity during decision-making, and offered their expertise while exercising their duties. They acted in the company's best interests while adhering to the law, the Charter, and the Corporate Governance Code.

Independent members also ensured that the BOD made objective and prudent decisions on matters relating to the company's strategic decisions, development plans, changes, charter capital adjustments, capital contributions, stock issuance schemes, investment plans, or solutions for market development, marketing, technology, and so on.

Especially when conflicts of interest occured, these members provide effective and objective supervision to BOM's activities, balanced and prevented conflicts of interest, and protected the legitimate interests of Shareholders, notably minority Shareholders.

According to their roles and responsibilities identified by the BOD's Charter, here were the key activities that independent members involved in Corporate Governance, Supervision, Internal control, and Auditing:



1 Mr. HOANG MANH TIEN

- Entrusted by the BOD to collaborate with E&Y and lead the Risk Management projects since the second half of FY 2020-2021. Under his direction, the Audit Committee adopted the Risk Management programs into its professional activities in a sophisticated and effective manner;
- Participated in building the company's risk appetite following the BOD' standpoint that "Out of adversity comes opportunity". In this sense, risk reduction should not have been seen as the sole goal of risk management. Other goals included risk analysis, optimizing the relationship between risk and opportunity, and accepting risks that met the company's criteria.
- Ensured that the company continued to follow international practices and standards in Corporate Governance, Supervision, Internal control, and Auditing in order to achieve transparency and effectiveness.

2 Mr. HENRY CHUNG

- Advised the development and implementation of salary and remuneration policies.
- Advised the BOM on strategies to elevate TTC Bien Hoa's visibility in the local and regional labor markets and widen the talent pool.
- Commented on the international-standard job description matrix of the entire company supported the BOM to finalize and deploy the Balanced Scorecard across the company;
- Commented on the governance and administration framework for human resource management, which is set to be deployed in the coming year.

3 Mrs. VO THUY ANH

- Advised and objectively reviewed international-standard 5-year strategy throughout the development;
- Engaged directly in the development of new business areas and new products (e.g. Míaha canned sugarcane juice)
- Represented the company in M&A processes and answered questions from investors about strategic management;
- Objectively reviewed and finalized phase-based plans to secure long-term goals.

EVALUATION ON THE ACTIVITIES OF THE BOD AND THE BOM IN FY 2020-2021

The BOD adopted a proactive and flexible approach while guiding company strategies in response to the fluctuations of the Sugar industry at a domestic and worldwide scale, in order to hold the company's development on course for the set goals:

47 MEETINGS | **48** RESOLUTIONS | **7** DECISIONS, PROVIDING GUIDANCE ON BUSINESS ACTIVITIES

1. Held all regular meetings to address issues according to management hierarchy; consistently guided and supervised the implementation of the resolutions of the GMS and the BOD;
   - Held 47 meetings; and issued 48 resolutions and 7 decisions, providing guidance on business activities in line with the company's development strategy;
   - Undertook the implementation of the GMS resolutions.
2. The BOD demonstrated a high sense of responsibility and transparency in governance work; fully complied with applicable regulations and aimed for international standards;
3. The BOD members carried out and supervised the implementation of strategic decisions on medium-term development and annual plans of the company within the scope of assigned responsibilities;
4. Supervised the Company's operations, the BOM's operational activities, production and business plans, and annual budgets; assigned tasks to the CEO according to management hierarchy.

The BOM went to great lengths in governance activities, implementing the direction and plans assigned by the GMS and the BOD, and achieved all business and financial targets of FY 2020-2021.

SUGAR OUTPUT REACHED **1.16** MILLION TONS | NET REVENUE EXCEEDED **4%** OF THE PLAN | PROFIT BEFORE TAX SAT AT VND **784** BILLION 18% HIGHER THAN EXPECTED

1. Business results exceeded the set plans:
   - Sugar output reached 1.16 million tons, up 10% compared to FY 2019-2020;
   - Net revenue exceeded 4% of the plan;
   - Profit before tax sat at VND784 billion, 18% higher than expected.
2. Fulfilled tasks in Agriculture, Manufacturing, and Sales assigned by the BOD;
3. Deployed the Oracle Cloud ERP platform (enterprise resource planning system that runs on cloud platform) for all 22 units in 4 countries, aiming to optimize the supply chain and improve financial efficiency;
4. Raised long-term funding of VND3,000 billion to support the capital restructuring, together with more than VND1,200 billion of short-term capital by raising credit limit;
5. Promoted Bien Hoa brand name by leveraging multi-channel marketing; notably the resounding launch event of Míaha sugarcane juice.

BUSINESS ORIENTATION FOR FY 2021-2022

Independent BOD members continue to assist the BOD in developing plans to accomplish key operating objectives in FY 2021-2022, as well as developing 2021-2025 development strategies focused on transforming TTC into **"Indochina's leading solution provider of traceable and sustainable agricultural products"** Independent members also help upgrade the system by adopting advanced technologies.



TTC Bien Hoa's preliminary meeting for the first 6 months of the year

In particular, independent BOD members proceed to develop a scenario-specific roadmap and policy framework that ensures the company's sustainable growth and best interests of Shareholders, Investors, and Stakeholders:

1. To continue to work alongside the BOD and the BOM to make timely and fair decisions that cause no conflicts of interest among Stakeholders and balance the interests between groups of Shareholders;
2. To continue to propose informed Internal Audit guidelines and solutions, helping the company to achieve targets in terms of strategy and operation;
3. To support the BOM with development strategies for new business areas and B2C products.

REPORT BY AUDIT COMMITTEE

AUDIT COMMITTEE'S MEMBERS AND STRUCTURE



In FY 2017-2018, with respect to the plan to improve the CG model according to international practices, TTC Bien Hoa introduced the Audit Committee, formerly Audit Subcommittee, under the BOD as per Resolution No.74/2020/NQ-HĐQT dated November 9th, 2020

During its operation, the Audit Committee has successfully accomplished its roles and responsibilities and structured itself to better fit the Company's practical business conditions, regulations of the Vietnam Corporate Governance Code and international practices. In detail, the Audit Committee has demonstrated excellence in monitoring and controlling the Company's activities in an independent and transparent manner, thereby forming judgments upon arising risks in FY 2020-2021 going forward and timely alerting the BOD.

In FY 2020-2021, the Audit Committee welcomes the new member Mr. Pham Hong Duong, substituting Mr. Henry Chung, under Resolution No. 74/2020/NQ-HĐQT dated November 9th, 2020. In other words, the two-member committee retains full capacity and expertise in CG activities, with the Chairman of the Audit Committee having a strong background in auditing and risk management and the other member being an economics and finance expert with extensive international work experience.

The 2 member Audit Committee witnessed a change in FY 2020-2021 as follows:

1 Mr. HOANG MANH TIEN



Independent BOD member
Head of Audit Committee

Time of Appointment: Oct. 2019
Ownership rate: 0.25%

Roles and Responsibilities:

- Formulate action plans for Audit Committee;
- Oversee Audit Committee to perform its roles and responsibilities;
- Advise Internal Audit Committee on its duties;
- Propose extraordinary BOD meetings in the event of violation against applicable legal regulations and the Company's Charter.

2 Mr. PHAM HONG DUONG



Deputy BOD Chairman
Audit Committee Member

Time of Appointment: Nov. 2020
Ownership rate: 0.68%

Roles and Responsibilities:

- Perform duties assigned by the Head of Audit Committee;
- Assume accountability before the law, to the GMS and the BOD for accuracy and truth in the Company's operating data and records.

3 Mr. HENRY CHUNG



Independent BOD member
Audit Committee Member

Time of Appointment:
Member until Nov. 2020
Ownership rate: 0.15%

AUDIT COMMITTEE'S ROLES AND RESPONSIBILITIES

1. The Audit Committee of TTC Bien Hoa operates in accordance with applicable law and the CG Code of best practices as well as their roles and responsibilities. The committee members rely on their backgrounds and expertise to perform their duties and to maintain their independence and objectivity during operation, but not on any personal or professional relationships or potential conflicts of interest.
2. The Audit Committee has full authority to review any issues in all activities of the Company (and its affiliated companies), to access information and documents, and to request the BOM for attentive participation.
3. The Audit Committee ensures that Internal Audit resources are adequate for assigned duties and solicits cooperation/participation from other Company resources to ensure the internal control system's stability and efficiency.

MAIN ACTIVITIES IN FY 2020-2021

During this fiscal year, the Audit Committee aided the Board of Directors significantly in carrying out its supervisory responsibilities for risk management, financial statements, independent audit, and corporate governance in a satisfactory and effective manner. TTC Bien Hoa increased business efficiency, mitigated fraud risks, promoted compliance, and maintained credibility in policies to Stakeholders, including Shareholders and Investors, under the Audit Committee's independent supervision and control.



REPORT BY AUDIT COMMITTEE (CONTINUED)

Results of Internal control by Audit Committee, FY 2020-2021 on latest practices

SUPERVISING ACTIVITIES OF THE COMPANY, THE BOD AND THE BOM

Implementation

- Attend the BOD's meetings and discussions, or directly discuss and exchange with BOD members assigned to specific areas of operations;
- Supervise the disclosure of periodic and extraordinary information;
- Supervise the Company's activities via the BOM's operation and the BOD's Responsibility Assignment mechanism on the BOM;
- Join CEO (and/or BOM members) in in-person exchanges and meetings.
- Monitor operations and maintain an effective presence through direct communication with the Chief Financial Officer, Chief Accountant, Head of Internal Audit and Head of Risk Management and Compliance;
- Supervise through direct and indirect reporting channels, and consultancy services from Independent audit firms.
- Attend all BOD's meetings;
- Supervise compliance in the Company's activities under the Charter, applicable Law, and internal regulations;
- Advise, supervise and improve CG activities in accordance with international practices such as the Vietnam CG Code of best practices, ASEAN Scorecard, OECD Principles of CG;
- Document all provided services between the Company, member companies and TTC Group, fostering transparency in relations with Investors;

Outcomes

- Resolutions issued by the BOD were ensured to comply with applicable legal regulations, and the Company's Charter, and in accordance with the development orientation approved by the AGM.
- Stay informed and briefly verify the authenticity of information disclosure;
- Stay informed and ensure compliance with guidelines and Resolutions of the BOD;
- Stay informed with the Company's business activities; review operational decisions for appropriate authority and compliance with regulations and Resolutions of the BOD;
- Stay informed and timely advise on pressing issues and potential risks at the Company;
- Resolutions of the AGM and the BOD were implemented properly and fully;
- The Company's activities complied with the applicable law and internal regulations;
- Strengthen commitment to CG standards through the commitment of the BOD, Code of conduct, and CG Practice;
- Improve the performance of the BOD through increasing the number of the independent BOD member; defining and emphasizing the obligations of each Member according to the assignment of responsibilities;
- Strengthen the BOD's role in ensuring the BOM's accountability.

VERIFYING FS, REVIEWING INFORMATION DISCLOSURE



Implementation

- Verify semi-annual and annual FS;
- Review Quarterly and semi-annual FS;
- Train and update on IFRS for managers and employees at the parent company and its subsidiaries, paving ways for IFRS adoption;
- Information disclosure process complies with Circular 155/2015/TT-BTC providing guidelines for information disclosure on the securities market, and information disclosure requirements of Ho Chi Minh Stock Exchange

Outcomes

- Disclose transparent information and data to Shareholders, Investors, Clients and Partners;
- FS was true and fair, compliant with existing accounting standards and schemes, consistently aligned with accounting policies, thoroughly explained with relevant details;
- Quarterly FS was reviewed by Audit Committee for higher reliability before disclosure;
- No extraordinary items/changes were detected in revenue and profits;
- No particularly material transactions and extraordinary related-party transactions were detected;
- No material and unreasonable errors nor frauds were found;
- The Committee reviewed, evaluated and found Independent Auditor's findings and recommendations to have no material impact on the FS preparation and disclosure, as well as agreed on immediate measures to improve the BOM's performance (and Stakeholders, if any);
- Raise awareness and broaden knowledge among management and employees at the parent company and its subsidiaries, paving the way for IFRS adoption;
- Boost CG efficiency and compliance with information disclosure requirements for publicly traded companies, while assisting in the development of an ERP-based accounting system.
- No violation of information disclosure was found.

SUPERVISING, MAINTAINING AND REINFORCING INTERNAL CONTROL AND RISK MANAGEMENT

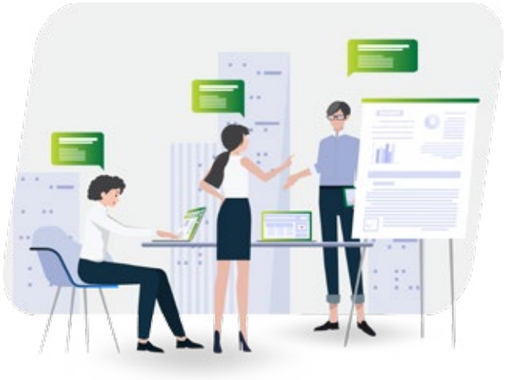
Implementation

- Review current regulations of the Company;
- Supervise activities of Internal audit and Risk management;
- Evaluate compliance and efficiency in the implementation of Internal control and Risk management;
- Advise and propose to improve control points, ensuring stable and effective operation and prevent risks;
- Monitor the implementation of developing of ERP system, Go-live Phase 1;
- Continue to improve Risk management system.

Outcomes

- Business processes were issued, updated, communicated and managed by specialized departments. Internal audit results proved that compliance with current processes is more positive than in the previous FY;
- Compliance and control were consolidated to identify and seize opportunities, optimize operational efficiency, clearly describe responsibilities for an appropriate and comprehensive risk management process, build procedures to provide information on how to identify, analyze, evaluate, handle, and avoid risks;
- Material risk portfolio was updated, developed and amended to be aligned with the applicable regulations on risk management;
- Self-assessment and control was maintained and improved through specialized departments - Risk Management and Compliance;
- Steady improvement was indicated in risk management report, with no incidence of no material risks during the FY;
- Risk management system was improved, so that not only the risk management framework could be upgraded and optimized, but an ERP-enabled risk management tool could aid significant depth to decision-making in the Company, its subsidiaries, farms and projects;
- Efficiency and effectiveness of the Internal control system and the CG was ensured;
- Three lines of defense was established under COSO principles and is in effective operation; complying with legal regulations, the Company's Charter and internal regulations as well as CG Code of best practices;
- Employees, step by step, learned and assumed responsibility for internal control and risk management issues, especially by assessments which monitored internal control system in most business processes, compliance with units/subsidiaries, and regular and irregular releases of risk management;
- Internal control mechanism was embarked upon since the start of FY 2020-2021: ERP system (which went live from July 1st 2021), along with authorization controls on the Company's key systems; while integrated applications such as FRM, CRM were optimized.
- Quality management system to foster reliability was maintained and monitored regularly including product quality and food safety, energy and environment, occupational health and safety, QHSE-certified units' capacity, and social responsibility;

SUPERVISING INTERNAL AUDIT ACTIVITIES



Implementation

- Be functionally dependent and under the independent supervision of the Audit Committee;
- Approve and supervise the implementation of annual auditing plan, review the Operational regulations and internal audit methods;
- In the course of developing criteria to evaluate the internal audit's performance while the internal audit experimentally assesses the HR quality in FY 2020-2021.

Outcomes

- Internal audit operated effectively based on risk assessment, adhered to the international standards and best practices;
- The coordination between CEO and Audit Committee in the functional management of Internal audit helps Internal audit promote well its role, ensuring enforcement and supporting units in internal control and risk management before, during and after tasks;
- Switching from compliance auditing to consulting units in optimizing Internal control system (Risk management and Internal control) produced good results which are worth continuing;
- FY 2019-2020 Internal Audit plan was completed within available resources, albeit turbulence posed by the Covid-19 pandemic;
- Internal Audit results indicated audited units complied with the law and internal regulations, which was more positive than the last FY;
- Units responded positively to the internal audit's recommendations and implemented accordingly in a timely and concentrated manner, visualized through detailed plans, and supervised by internal audit post-audited;
- The Audit Committee was in the course of developing criteria to evaluate the internal audit's performance while the internal audit experimentally assessed the HR quality in FY 2020-2021.

REPORT BY AUDIT COMMITTEE (CONTINUED)

Results of Internal control by Audit Committee, FY 2020-2021 on latest practices (continued)

SUPERVISING INDEPENDENT AUDIT SERVICES

Implementation

- Advise on the selection of Audit firms with respect to requirements in competence, capacity, independence, and compliance with ethical standards of services;
- Monitor independent audit, work with Independent auditors to gain insight into audit results, review FS, and auditor's opinion letter.

Outcomes

- FS auditing maintained its independence and objectivity;
- Credibility from Shareholders and Investors; Company's reputation and image were enhanced;
- Information was made transparent and reliable for users;
- Prescribed audit deadlines were met;
- A detailed qualification review was performed to assure independence of each of the independent auditor nominees, who were expected to have no affiliation or financial interest with the Company and/or member companies;
- Audit firm's credibility and expertise was considered to ensure they could manage the scale and scope of the Company and/or member companies

SUPERVISING RELATED-PARTY TRANSACTIONS

Implementation

- Regularly review the Related-party transactions;
- Evaluate and ensure full reporting of information pertaining to Related-party transactions.

Outcomes

- Transactions were conducted with transparency and governed by market prices, the applicable law, the Company's Charter, and Related-party transaction regulations;
- Transactions were conducted with fairness and without bias.



AUDIT COMMITTEE'S MEETINGS

The Audit Committee held four official meetings, as detailed in the minutes for FY 2020-2021. The majority of members performed their duties, despite the Covid-19 pandemic, by actively exchanging information via telecommunications such as email, phone calls, or social media in order to provide timely advice on arising issues.

No.	Date	Keynotes	Voting rate
1	November 30th 2020	Audit Committee guided to finalize the work schedules, roles and responsibilities, and operation regulations of each Committee.	100%
2	March 15th 2021	Audit Committee coordinated with BOM in supervising legal issues related to Risk Management activities of the Agricultural Project in Cambodia.	100%
3	June 11th 2021	Audit Committee participated in controlling activities with Investment Council and Asset Liquidation Council, effectively managing the assets in Agricultural machinery, equipment and land, and consistently following SBT's 5-year strategy.	100%
4	June 28th 2021	Discussing Agricultural contracting, and issuing contracting criteria and indicators by region to mitigate potential risks.	100%



AUDITORS IN THE LATEST 5 YEARS

1	2	3	4	5
FY 2016-2017	FY 2017-2018	FY 2018-2019	FY 2019-2020	FY 2020-2021

ERNST & YOUNG VIETNAM LIMITED COMPANY

Auditor's opinion: **VALIDITY AND RELIABILITY**



REPORT FROM OTHER COMMITTEES UNDER THE BOARD OF DIRECTORS



"

TTC Bien Hoa quickly established the Strategy and HR Subcommittees, as well as the Audit Subcommittee, under the BOD in order to improve business operations, optimize corporate governance, and make decisions consistent with the principles of accountability, prudential decision-making, and timeliness. The BOD allowed each Subcommittee to conduct self-evaluation and then convenes a formal meeting to review each Subcommittee's and the BOD's annual performance. The BOD conducted an accurate, candid, thorough, and objective review of each member's performance.

In FY 2020-2021, in response to the increasingly stringent requirements for proactiveness and professionalism in operations and critical strategies, the BOD thoroughly reviewed and decided to reform the two Subcommittees under their control by forming two new Committees, adding more functions and duties, and appointing more suitable, capable, and experienced personnel. In particular, the BOD established a Strategy Committee in place of the Strategy Sub-committee in Resolution No. 74/2020/NQ-HĐQT dated November 9th, 2020 and established the Nomination and Compensation Committee in Resolution No. 74/2020/NQ-HĐQT dated November 9th, 2020, then changed its name to Nomination and Remuneration Committee in place of the HR Subcommittee in Resolution No. 212/2021/NQ-HĐQT dated June 28th, 2021.

STRATEGY COMMITTEE

The Strategy Committee has five members, with the BOD Chairwoman as Chairwoman and the Permanent Vice Chairman, Vice Chairwoman, a member, and an Independent Member as members.

No.	Full Name	Position in the BOD	Position In the Committee	Time of Appointment	Duties and responsibilities
1	**Mrs. Huynh Bich Ngoc**	Chairwoman of the BOD	Head	Nov. 2020	Ultimately responsible for strategies.
2	**Mr. Pham Hong Duong**	Permanent Vice Chairman of the BOD	Member	Nov. 2020	Responsible for developing a strategy for sugarcane technology research and development, as well as new products from time to time.
3	**Mrs. Dang Huynh Uc My**	Vice Chairwoman of the BOD	Member	Nov. 2020	Responsible for developing a strategy for the Management System and Information Technology Infrastructure for the Company and its subsidiaries
4	**Mrs. Vo Thuy Anh**	Independent Member of the BOD	Member	Nov. 2020	Responsible for developing a strategy for Foreign market development.
5	**Mr. Vo Tong Xuan**	Member of the BOD	Member	Nov. 2020	Responsible for the Company's Applied Agricultural Research.

DUTIES AND RESPONSIBILITIES

- Approve the vision, mission, and long-term goals towards sustainable development;
- Propose effective management options for the Company to achieve long-term strategic goals;
- Supervise the development, implementation, and deployment of strategies;
- Be responsible for developing transaction policies for parties involved;
- Be responsible for developing CG reporting system;
- Participate in the planning, proposal, and promotion of business and investment strategies;

MAIN ACTIVITIES IN FY 2020-2021

1. Developed and announced the Company's five-year strategy for the period 2020-2025 in October 2020, as well as categorize the Company's core activities into three broad categories to focus development resources, including the core sector of Sugarcane and two newly developed sectors of High-tech Agriculture and Expanded Consumption (participating in the beverage industry with sugarcane-derived products);
2. Guided and supported the BOM in developing a set of criteria for evaluating the strategy's implementation;
3. Participated in M&A activities, prepared sufficient funds to implement the 5-year strategy as a member of the Committee:
   - Collaborated with the BOM to develop a set of documents that introduce the Company's core values and potential development;
   - Collaborated with the BOM to complete the 5-year financial strategy in line with international standards;
   - Introduced financial institutions and international partners involved in strategy implementation to the BOM;

REPORT FROM OTHER COMMITTEES UNDER THE BOARD OF DIRECTORS (CONTINUED)

Meetings in FY 2020-2021

No	Date of Meeting	Contents
1	September 8th, 2020	Working session on the inventory reduction strategy
2	September 11th, 2020	Working session on potential market penetration strategy
3	September 16th, 2020	Working session to present to the Board of Directors on the Consumer channel's business strategy - B2C
4	October 6th, 2020	Working session on Agriculture strategy
5	October 8th, 2020	Working session on Supply and Mechanization Business Strategy
6	October 14th, 2020	Working session on the Microbial Fertilizers strategy
7	October 19th, 2020	Working session on determining the strategy's financial expenses
8	April 23rd, 2021	Working session on the work assignments of the BOM and to put the Sugarcane Juice Project's work into action
9	Jun 14th, 2021	Working session on identifying sources for business strategy following the implementation of the Trade Remedies Tax

ACTIVITY ORIENTATION IN FY 2021-2022



1. Hold working sessions to review strategy implementation, update the results of the first FY 2020-2021, and provide appropriate solutions to accomplish the specified strategic objectives for the following FYs;

2. Participate in the criticism and develop a medium-term (18 months) implementation plan for the two newly formed strategic sectors (High-tech Agriculture and Consumption), in addition to short-term plans to ensure long-term goals;

3. Assign representatives to participate in the Company's M&A process in order to provide strategic management information to Investors during the Due Diligence stages.

NOMINATION AND REMUNERATION COMMITTEE

The Nomination and Remuneration Committee consists of 3 members: the Head of the Committee is the Vice Chairwoman of the BOD, and 2 other members are Independent Members of the BOD

No	Full Name	Position in the BOD	Position in the Committee	Time of Appointment	Duties and responsibilities
1	**Mrs. Dang Huynh Uc My**	BOD Vice Chairwoman	Head	Nov.2020	Be responsible for engaging in the development of HR management strategies.
2	**Mr. Henry Chung**	BOD Member	Member	Nov.2020	Be responsible for developing policies for evaluation, emulation, reward, and benefits
3	**Mrs. Vo Thuy Anh**	BOD Independent Member	Member	Nov.2020	Be responsible for the development of international HR.

DUTIES AND RESPONSIBILITIES

- Develop the Corporate Governance model;
- Develop HR management strategy;
- Review the CEO and the BOM's remuneration, as well as the method of evaluating the CEO and the BOM's performance;
- Introduce, evaluate, and supplement resources to assist the BOM;
- Review remuneration of BOD and Committee members;
- Propose criteria and an evaluation procedure for the quality and competency of BOD members, the CEO, and Senior managers;
- Develop training programs for members of the BOD, BOM and Senior managers;
- Advise the Board of Directors on each division's personnel structures and prepare human resources for senior leadership positions;
- Assist in the establishment of a structure, compensation, and bonus policy to attract, retain, and promote the activities of members of the Management and Executive apparatus in a high-efficiency manner;
- Create recommendations and conduct annual evaluations of corporate governance policies, as well as supervise corporate governance issues.

MAIN ACTIVITIES IN FY 2020-2021

1. Participate along with the Strategy Committee in developing an appropriate human resource strategy for the period 2021-2025 based on the 5 Year "Spreading Wings" strategy, which includes the nomination of high-quality candidates, the supplementation of BOM resources, and the planning of strategic sectors such as High-Tech Agriculture (TTCAD) and Consumption (Bien Hoa Consumers);

2. Advise the BOM on orientations to develop TTC Bien Hoa's image in the domestic and regional labor markets in order to widen candidate pools and attract talents:
   - Participate in international awards for international human resource activities;
   - Increase collaboration with domestic and international universities in areas such as research, internship facilitation, and scholarships.

3. Share thoughts on the entire system's job description matrix, including information on comparison criteria with relevant industries in the country and region. Assist the Executive Committee in finishing and deploying the Balanced Scorecard for the entire system;

4. Nominate Mrs. Dang Huynh Uc My, who will directly join the Covid-19 Crisis Management Committee to represent the Board of Directors in making decisions to address crises that are highly relevant to the Company's general operation and image:
   - Develop a special working policy to deal with the pandemic and protect the source of final products (special control regime for the workforce directly tied to the factory);
   - Develop policies to assist employees affected by the pandemic, as well as a roadmap to overcome pandemic hardship, and assign implementation to the BOM.

REPORT FROM OTHER COMMITTEES UNDER THE BOARD OF DIRECTORS (CONTINUED)

Meetings in FY 2020-2021

No	Date of Meeting	Contents
1	September 7th, 2020	Working session on problem identification and analysis for the division of supply
2	September 9th, 2020	Working session on problem identification and analysis for the process of accelerating change
3	September 17th, 2020	Working session on financial model orientation
4	September 29th, 2020	Working session on the orientation of new business models
5	October 2nd, 2020	Discussion session with the ERP Project Board
6	November 30th, 2020	Working session to revise the Company's Organization Chart
7	April 23rd, 2021	Working session for discussion and feedback on the Mechanization Business Organization Chart

ACTIVITY ORIENTATION IN FY 2021-2022

According to the general policy of the new FY, which is **"upgrading the entire enterprise"**, the Committee will focus on developing work plans to improve the performance of the BOD, as well as looking for new effective ways of working for the Company in line with the "new normal."



1.

Improve the Board of Directors' effectiveness:

- Assign duties to BOD members;
- Develop a set of KPIs for each member of the BOD;
- Develop and distribute periodic reports and evaluations;
- Organize courses to exchange and update socio-economic information, particularly courses on sustainable development criteria.

2.

Propose solutions to transform the human resources system into "elite and lean":

- Provide feedback on the human resource management module's management and administration framework, which is scheduled to be deployed in the new fiscal year.;
- Participate in consultations with the BOM to develop an appropriate compensation and bonus policy following the conclusion of the Digital transformation phase.

TOP 50 LEADING BRANDS IN 2020" AWARD BY FORBES VIETNAM

TTC Bien Hoa continued to be named in **Vietnam's Top 50 leading brands**, which was announced for the fifth time by Forbes Vietnam. This is the second consecutive time for the Company to be recognized for its effort in maximizing the Sugarcane value and providing top comprehensive and sustainable agricultural solutions in the Indochina region.



CODE OF CONDUCT

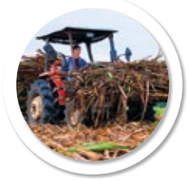


Corporate culture refers to one of the impactful core values contributing to business competitiveness and sustainable growth, given the industry 4.0 developments. Digital transformation pushes businesses to increase access to information, develop a deeper understanding of the information provided, and offer more information to consumers and stakeholders in a professional manner. At TTC Bien Hoa, leaders uphold corporate culture as the North Star that shines the way to sustainable, stable growth.

At the beginning of FY 2018-2019, with the consultancy of International Finance Corporation (IFC) - member of the World Bank Group, TTC Bien Hoa's BOD officially released the Code of Conduct. After three years of implementation, it came to TTC Bien Hoa's understanding that the Code of Conduct was an effective measure for creating a distinctive corporate culture, towards a workable structure that would help to bind the Company closely with (1) Shareholders/Investors, (2) Farmers/Suppliers, (3) Customers, (4) Staff, and (5) State agencies/Community/Society:



1 SHAREHOLDERS/ INVESTORS



2 FARMERS/ SUPPLIERS



3 CUSTOMERS



4 STAFF



5 STATE AGENCIES/ COMMUNITY/SOCIETY

IN A COHERENT MANNER

Indeed, the Code of Conduct offers crucial assistance in improving company good practices and reducing the governance gap between TTC Bien Hoa and major regional corporations. The well-structured Code of Conduct was applied consistently with both the company's specific operation and applicable legislation, as well as the business and society's legal, ethical and cultural values.

COMMENTS OF THE HUMAN RESOURCES DEPARTMENT FOR FY 2020-2021



The Code of Conduct lays the moral groundwork for the organization, equipping employees with the tools necessary to apply ethical values to service and peer engagement, as well as to contribute ideas. The Code of Conduct acts as a structure for managing human resources and strengthening the integrity of workers in both action and work activity, helping to establish the desired corporate culture. The work environment at TTC Bien Hoa is becoming unprecedentedly dynamic, attracting young talented managers who are creative, modern-minded, and prioritize efficiency above all else. All ideas are given appropriate consideration by the management board in order to encourage improvement, maximize their personal value while remaining within the bounds of work ethics. These activities will promote the Company's progress along the direction established in the Company's Vision and Mission.

Additionally, the Human Resources Department's training to improve the quality and performance of employees always incorporates the Code of Conduct's communication and behavior rules into training programs distributed to employees, particularly new recruits, in order to onboard and guide their behavior in accordance with the Company's professional culture, etc. In the long run, a distinct culture and a healthy work environment could be established, thereby attracting additional talent.

ASSESSMENT OF INTERNAL AUDIT FOR FY 2020-2021



The Code of Conduct was clearly and comprehensively conveyed to the Company as a whole. Besides being implemented within the organization, the Code of Conduct is also disseminated to Partners, Suppliers, Customers, Farmers and Stakeholders of TTC Bien Hoa. This ensures that all Related-party transactions obey the standards and principles maintained by the Company.

Rules on grievance procedures have been posted on the Bulletin Board and localities of representative offices, factories, farms, material areas, etc. The input boxes were placed outside TTC Bien Hoa's factories and warehouses, allowing employees and stakeholders to submit feedback and complaints.

Additionally, the Company established additional channels such as "Hotline" and "Suggestion box" to solicit input from employees. The Head of Internal Audit is the recipient of this information. In FY 2020-2021, the Company received no Code of Conduct grievances.

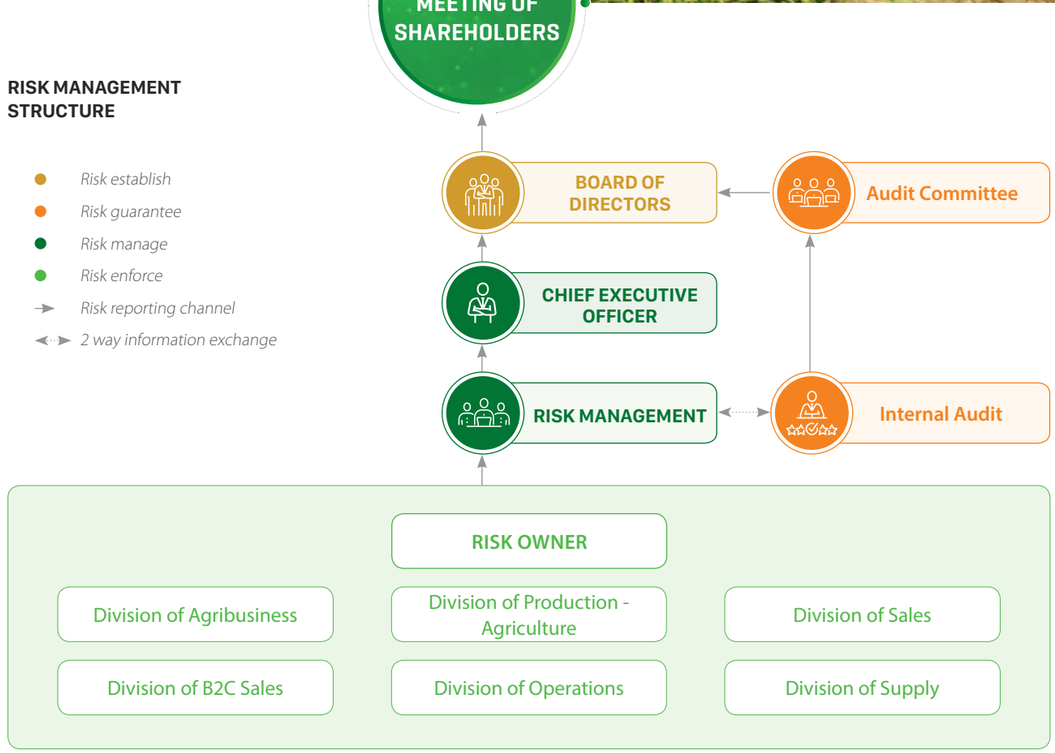


RISK MANAGEMENT

The Covid-19 pandemic has immensely and profoundly hit all countries around the world as major economies suffered unprecedented plunges in decades. In such a gloomy atmosphere, TTC Bien Hoa perseveres in building internal core values with risk management being the top focus, which renders a guideline for the Company's sustainable development over the years as well as its exceptional performance to conclude FY 2020-2021.



RISK MANAGEMENT STRUCTURE



RISK MANAGEMENT POLICY

TTC Bien Hoa always aims to fulfill its commitments to generate higher value for Shareholders by ensuring sustainable profit growth, maintaining the top market position, and achieving the AGMS's business plans. However, to accomplish these objectives, the Company will not compromise its integrity, core values, and reputation as well as endanger the consumer's health and safety, product quality risk, and legal risk.

TTC Bien Hoa, with the consultancy service of Ernst & Young Co., Ltd, continuously improves and optimizes its existing risk management system in accordance with ISO 31000 standard.

THE SYSTEM OPERATES WITH 4 LAYERS

ESTABLISH | MANAGE | ENFORCE | GUARANTEE

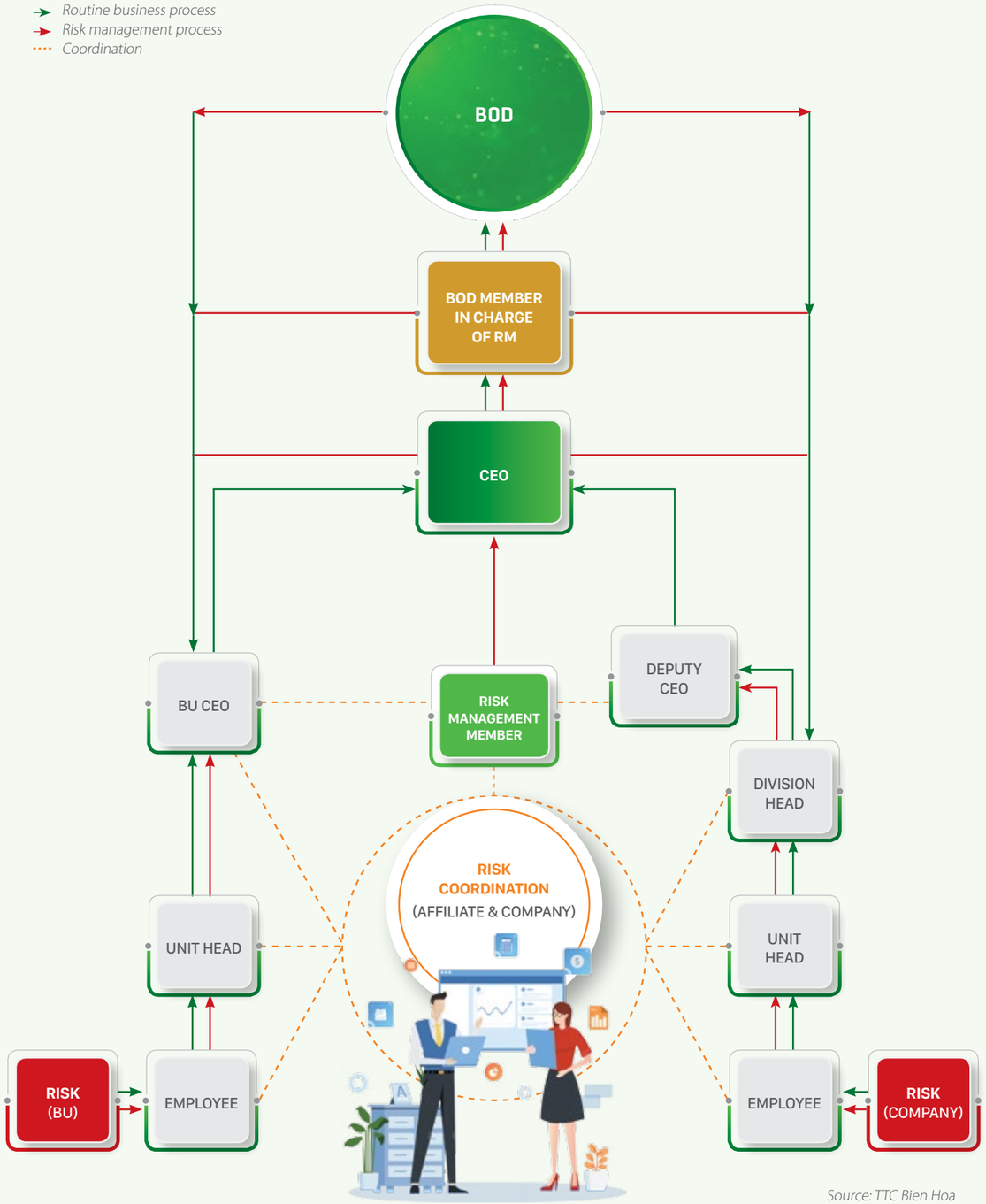
AND 3 RISK CONTROLS

PREVENTIVE | DETECTIVE | CORRECTIVE

Structure	Roles - Responsibilities
1 **Risk establish** *Including:* Board of Directors	• Approve risk structure and risk management policies. • Monitor and review risk management structure effectiveness. • Provide instructions, approve risk tolerance and risk appetite statement. • Provide risk assessments and risk mitigation strategies.
2 **Risk manage** *Including:* Risk management department, and Coordinator team	• Review risk assessment results of risk owners. • Coordinate efforts to implement risk management activities. • Promote risk awareness through meaningful activities. • Establish guidelines on risk management methods and processes.
3 **Risk enforce** *Including:* Risk owner	• Detect, assess and rank risks in areas of responsibility. • Propose and implement action plans to control risks.
4 **Risk guarantee** *Including:* Audit Committee and Internal Audit Department	• Supervise and evaluate the implementation of risk management system.

Source: TTC Bien Hoa

REPORTING STRUCTURE IN RISK MANAGEMENT PROCESS AND BUSINESS PROCESS



Source: TTC Bien Hoa

RISK MANAGEMENT ACTIVITIES IN FY 2020-2021

In FY 2020-2021, based on the Company's current practices and consultancy from Ernst & Young Co., Ltd., TTC Bien Hoa adopted responsive policies to detect, assess, analyze and handle risks - Covid-19 pandemic risk, in particular - in a proactive and timely manner. This enabled the Company to reduce risk likelihood and remain resourceful with control measures against all kinds of risk.

Last FY's main activities include:

- Review and update the Company's risk portfolio based on Strategy - Operation - Finance - Compliance.
- Carry out prevention measures of Covid-19, minimize its impact, maintain business continuity, ensure employees' occupational safety and health.
- Build risk management capacity for management levels through workshops provided by Ernst & Young Co., Ltd.
- Communicate and advise on risk management activities via regular, extraordinary and specialized bulletins.
- Complete policy and process as well as define methods and techniques for risk management.
- Consistently develop risk management capacity for teams and coordinators.

ANALYSIS OF MATERIAL RISKS IN FY 2020-2021

The Company's management regularly conducts assessments alongside routine business activities, thereby identifying material risks and their severity levels on operations. Last FY's risk analysis is as follows:

Severity level

High
Moderate
Low



(*) Excerpted from TTC Bien Hoa's material risk portfolio

RISK MANAGEMENT (CONTINUED)



Risk	Risk Interpretation	Control Measure
1 COVID-19 PANDEMIC RISK	FY 2020 - 2021 began with the second wave of Covid-19 consuming Da Nang in July 2020. Despite temporary control, the outbreak flared up at the end of April 2021, and showed no sign of ceasing since. Given the circumstances, TTC Bien Hoa posits the pandemic risk being a direct threat to employees' occupational safety and health and to the Company's operational continuity.	• TTC Bien Hoa imposed multiple measures in order to control the outbreak and minimize its impact on the Company's personnel and activities. Since the early days, the BOD has established a Crisis Management Committee to quickly and timely react to pandemic incidents. Aided by the BOM, the Crisis Management Committee developed, issued and presented scenario-specific guidance for outbreak control and response. • Response measures are formulated on following factors: Factory - Office - Farm Management; Human Resource Management - Communications; Facilitation of effective communication with Stakeholders; Development of flexible working methods; Technology application and Data management.
2 MACRO AND MARKET RISKS	The price of raw Sugar input saw fluctuations due to supply shortage and shipping disruption in the wake of global pandemic of Covid-19. At the same time, Vietnam Government officially issued decisions on trade remedies and imposed anti-dumping duties on a number of sugar products imported from Thailand. In addition, competitive pressure from Sugar factories across Vietnam was also taken into consideration. 	• TTC Bien Hoa continued to introduce a wide range of support aiming to expand the sugarcane material areas, thereby gaining further control on material input. For raw materials, the Company also determined purchase/ sales strategies for input reserve based on analysis of price fluctuations; time series analysis to forecast and analyze the impact of policies (if any) on prices as well as projections. • In addition, in coping with competitive pressure, TTC Bien Hoa considered the quality of products and customer services as determinants to strengthen its brand positioning. Other measures taken against this risk were new distribution channels and a broader product portfolio. • The Company's investment in transformation projects, with a focus on digitalization, also helped to manage costs and resources, thereby reducing production costs while gaining itself a competitive edge in the market.

Risk	Risk Interpretation	Control Measure
3 RISK IN AGRICULTURAL ACTIVITIES	Vietnamese Sugar factories ran the shared risk of declining raw material areas over the past years. The identified cause is its declined profitability as sugarcane faces fierce competition from other crops, namely rubber, cassava, custard-apple, or fruit trees. Mechanization has yet to reach the fields uniformly due to farmland fragmentation. In addition to climate change and soil erosion, other hazards from diseases to pests (uncontrollable risk factors) all contributed to challenges in Sugar production and increased costs in risk controls.	• The Company's key solution to risk prevention included developing investment policies to support existing raw material areas, while converting other areas, which currently were occupied by other crops. Agricultural extension activities regarding fertilization, irrigation and harvest always emphasize the Factory's supporting role to farmers in widening their profit margins from sugarcane cultivation. To assist mechanization and technology application, the Company also introduced a number of policies on re-planning and re-organizing fields in fragmented growing areas. • Agricultural lease policy also took effect in a wide range of TTC Bien Hoa's farms during the year to increase productivity. • The Company also increased funding for research of new sugarcane varieties, fertilizers, cultivation processes, and sugarcane monitoring technology.
4 RISK IN IMPLEMENTATION OF TRANSFORMATION PROJECTS	The last FY witnessed the implementation of a large number of transformation projects, in which the centrality was placed on the digital transformation project, where separate ERP systems were integrated into one. Identified risks arising during the course included schedule risk, performance risk, cost risk, and above all, change management risks during roll-out.	• To manage the implementation of transformation projects, the Company adopted the Project Management Board model with multiple phases: Assessing current status (Vision) - Determining the future model (Validate) - Building system (Construct) - Training & testing (Deploy) - Transforming data & operating (Evolve & Go-live). • KPMG, a Big 4 consulting firm, with Oracle Cloud ERP solution was selected to help minimize systematic risks. • In the course of implementation, the project timeline was continuously updated, analyzed and reviewed by the Project Management Board, specialized functional groups, and implementation partners to ensure timely delivery with specific solutions. • The Project Management Board developed protocols for communication, scope management plan and scope change procedure to avoid derailment from the approved scope, planning and budget. • Change Management Team, working under the Project Management Board, was also reinforced with personnel from TTC Bien Hoa and KPMG. The main activity is to assess project implementation and its impacts on Stakeholders as well as the Company's operations, thereby proposing appropriate control measures. Change management solutions varying from survey, communication, HR policies training are deployed by project personnel as well as all other employees of the Company.



RISK MANAGEMENT (CONTINUED)

Risk	Risk Interpretation	Control Measure
5 INFORMATION SECURITY RISK 	TTC Bien Hoa's IT system recently has recorded attacks by hackers with the intention of data theft and system disruption. In addition, disinformation on mass media and social networks left adverse impacts on TTC Bien Hoa's business activities. Leakage, loss of information or system damage are among high risks that were identified and mitigated during the year.	• Regularly carrying out communication activities to raise staff's awareness on the significance of information security. Regulations on information disclosure, procedures for handling confidential information, usage and protection of IT equipment and information resources were introduced during the year. • Deploying technical solutions to protect and maintain an IT infrastructure by using vulnerability scanning software; regularly updating latest versions; encoding and duplicating data for storage purpose; installing antivirus and firewall softwares. The best defense measure for the Company to minimize damages caused by hackers is having scenario-driven solutions at hand.

Source: TTC Bien Hoa

RISK MANAGEMENT PLANS FOR FY 2021 - 2022

For FY 2021-2022, TTC Bien Hoa will continue to promote risk management activities on the established system and upgrade the risk management system in various areas, including staff members, techniques, processes and technology. This aims for best risk management practices in the wake of the raging Covid-19 pandemic around the world.



1. To identify and incorporate operational risks from units into the Corporate risk profile; Monitor the implementation of action plans designed for these risks.

2. To continuously update risk policies, hold seminars and workshops for risk management training, maintain periodic risk management bulletins.

3. To carry out risk management for major activities such as project investment, strategic operation, or crisis handling.

LEGAL COMPLIANCE

Keeping pace with changing legal regulations
in consequence of ever-changing business environment
- turning "CHALLENGE" into "TRIUMPH"



THE IMPORTANCE OF LEGAL REGULATIONS IN THE COMPANY'S OPERATIONS

The new and changing law and legislation always have impacts on virtually every aspect of the companies' production and sales activities, specifically in the establishment, management, production, sales, employment, cooperation relationships with Partners, sales relationships with Customers, etc. Therefore, legal compliance in business activities to prevent legal risks from arising is the obligation, responsibility, and a critical business motto that companies in general and TTC Bien Hoa, in particular, must fulfill.

TTC Bien Hoa believes that legal compliance is critical to ensuring transparency and fairness in its dealings with Shareholders/Investors, Employees, Sugarcane partners/growers, Customers, and State regulators, in order to achieve sustainable development goals and maximize profit.

LEGAL ENFORCEMENT AND COMPLIANCE

Throughout the fiscal year, Vietnam Sugar industry has continued to face international integration challenges, most notably the inequity in competition with Thailand-imported Sugar. These difficulties become more apparent following the abolition of the tariff quota on ASEAN-imported Sugar in accordance with Circular 23/2019/TT-BCT dated January 1st, 2020, posing difficulties for Sugar manufacturing companies in general, and TTC Bien Hoa in particular, as well as Sugarcane farmers throughout the country.

Additionally, FY 2020 - 2021 has seen the Covid-19's severe impact on the majority of international and domestic companies for the second time. TTC Bien Hoa and other businesses face the same risk of business disruption if a positive Covid-19 case is discovered in their factories or offices.

> TTC Bien Hoa, however, is still able to pave a solid path to overcome these difficulties and challenges due to the Company's preparation, the Leaders' prompt instructions and initiatives to properly respond to these above-mentioned double impacts.

The following are some highlights:

1. TTC Bien Hoa has contributed to significant policies for Sugar industry operations. Typically, on September 20th, 2020, when the Ministry of Industry and Trade initiated an investigation into the application of anti-dumping and anti-subsidy measures on several Sugar products that originated from Thailand, TTC Bien Hoa together with its subsidiaries regularly cooperate with investigation bodies to provide information, data, opinions and with great support and belief that this is an extremely sound, legal, and reasonable decision from the Government. **On June 15th, 2021, the Ministry of Industry and Trade issued Decision No.1578/QĐ-BCT imposing an official anti-dumping duty of 42.99% and anti-subsidy duty of 4.65% on a certain Thailand-originated Sugar products,** Vietnam Sugar industry finally gain a fair chance to compete with them. This Decision not only helps to eliminate the inequality in competition between Vietnam's and other regional countries' Sugar industry, Thailand in particular, but also enables Vietnam Sugar industry to gradually recover, to fulfill the goal of developing an in-depth value chain sustainably, and to realize the goal of restructuring the agricultural industry from 2021 to 2025 as set out by the Prime Minister.

2. Since the outbreak of the Covid-19 in early 2020, the Government has promptly issued several mechanisms, policies, and solutions on prevention and control measures to support people and businesses, ensure living conditions, health care, and support companies, employees, to ensure the dual target of both containing the Covid-19 and boosting economic development. These can include **Resolution No.68/NQ-CP dated July 1st, 2021** on several policies to support employees and employers facing difficulties due to the Covid-19, **Resolution No.107/2020/QH14** on an extension of the time limit for agricultural land use tax exemption prescribed in the **Resolution No.55/2010/QH12** dated November 24th, 2010 of the National Assembly on agricultural land use tax exemption and reduction amended and supplemented by the **Resolution No.28/2016/QH14** dated November 11th, 2016 of the National Assembly. TTC Bien Hoa also timely kept up with and implemented these regulations on operation, sales, specifically the success in adapting the stay-at-work mode to accomplish the dual target of both containing the Covid-19 and boosting economic development, accommodated the high demand consumption of Sugar from the domestic market during the pandemic, hence stabilizing daily necessities price.



3. In terms of executing laws on enterprise, securities, corporate governance, TTC Bien Hoa has made timely changes to adapt to the changes in laws and the vigorous transformation of the economy, society, and technology. In particular, TTC Bien Hoa **amended the Company's charter and internal regulations on Corporate Governance to organize Annual General Meeting online** according to the guidance of Resolution No.155/2020/NĐ-CP on detailing and guiding the implementation of several articles of the Law on Securities 2019; timely prepared drafted regulatory documents to amend the existing ones in relations with information disclosure of public company following Circular No.96/2020/TT-BTC dated November 16th, 2020 of the Ministry of Finance guiding the disclosure of information on the securities market; leveraged new regulations on the issuance of corporate bonds to the public according to Resolution No.155/2020/NĐ-CP to successfully issue 7,000,000 bonds to the public.

CONTINUOUSLY UPDATING INTERNATIONAL TREATY

> To expand exports and go global, it is critical to understand Free Trade Agreements (FTAs). It not only positions TTC Bien Hoa to seize any opportunities that present themselves and make sound business decisions but also enables the Company to take advantage of all preferential policies aimed at assisting FTA member countries in exporting to potential markets.

LEGAL COMPLIANCE PLAN IN FY 2021-2022

1. Comply with the laws and regulations, in particular with the laws that affect the Company's operations.

2. Intently monitor the actual circumstances, actively contribute ideas, establish policies, legislations with have a direct impact on the production, operation activities of the Company. Thereby, timely adjusting to adapt and legally apply new policies issued by the State in a way that Vietnam's Sugar industry as well as Sugar business nationally, including TTC Bien Hoa, can get the most benefit out of it.

3. Continue the pioneering goal to apply "digital" in the operation and governance of the Company in association with the implementation of law regulations legally and timely in a way that mostly benefits the Company. In particular, to pay great attention to develop and apply technology systems for digital signature, electronic signature, eContract, and arrangement method for Annual General Meeting online in a modern and skillful way.

INVESTOR RELATIONS



Investor Relations (IR) is a critical link of TTC Bien Hoa's Sustainable Development strategy. IR activities go beyond the need to provide public information and serve as a point of contact for Investors and Shareholders; they also play a key part in the strategy of developing brand value and assisting the Investor community in assessing the business's worth. Good IR practices will be a lever for raising the company's profile. In the last FY, the Covid-19 pandemic disrupted society in general and businesses activities in particular, but TTC Bien Hoa did not let social distancing influence IR activities or, more significantly, timely information updates to Investors/Shareholders and Related parties.

ENSURE FULL TRANSPARENCY, EQUALITY AND THE INTERESTS OF INVESTORS/SHAREHOLDERS

TTC Bien Hoa's IR activities are based on the Company's core values, including:



In FY 2020-2021 TTC Bien Hoa constantly, proactively prepared and carried out various IR activities to maintain regular communication and protect the interests of Investors/ Shareholders and other stakeholders based on:

- The Company's Charter;
- Circular No. 96/2020/TT-BTC guiding the disclosure of information on the securities market on November 16th, 2020;
- Regulations of the State Securities Commission, the Stock Exchange and the Vietnam Securities Depository Center and relevant legal documents;
- The goal toward achieving best practices and standards including ASEAN Corporate Governance Scorecard, Principles of Corporate Governance of OECD, etc.

INVESTOR RELATIONS ACTIVITIES IMPLEMENTED IN FY 2020-2021

COMMUNICATE THE COMPANY'S VALUES TO CURRENT AND POTENTIAL INVESTORS/SHAREHOLDERS

No.	DISCLOSE INFORMATION PROACTIVELY AND TRANSPARENTLY	DIVERSIFY COMMUNICATION CHANNELS
1	Disclose information in accordance with current regulations and aim for higher international standards	• Company website • Web portals of SSC, HOSE and HNX
2	Proactively disclose information, which is deemed to have material impact on the interests of Investors/Shareholders	• Company website • Email to Investors/Shareholders and Financial experts
3	Ensure there is no gap between disclosed information to Investors/ Shareholders and the Company's actual activities and performance	
4	Proactively publish information in English and Vietnamese	• Company website • Web portal of SSC, HOSE and HNX • Email to Investors/Shareholders and Financial experts

ENHANCE THE MARKET VALUE AND LIQUIDITY OF STOCK THROUGH THE "LANGUAGE OF FINANCE"

No.	DISCLOSE INFORMATION PROACTIVELY AND TRANSPARENTLY	DIVERSIFY COMMUNICATION CHANNELS
5	• Audited annual financial statements • Semi-annual financial statements review • Financial statements according to IFRS standards • Interpretation of quarterly financial statements	• Company website • Web portals of SSC, HOSE and HNX. • Email to Investors/Shareholders and Financial experts
6	Annual report according to international standards IIRC and audited by Internal Audit	
7	The Sustainability Report is integrated into the Annual report in accordance with the international standards of GRI	
8	Meet all HOSE's stringent screening criteria to remain in key indexes including the VNSI 20, as well as ETFs and other Indexes in Vietnam.	• Mass media • Newspaper
9	Exchange information with reputable stock analysts to support securities companies in publishing Short notes, Earning Flash, Research Report relevant to the valuation of SBT shares.	• Investment conferences organized by securities companies or via online platforms • Organized by SBT

PROACTIVELY ENGAGE WITH INVESTORS/SHAREHOLDERS

No.	DISCLOSE INFORMATION PROACTIVELY AND TRANSPARENTLY	DIVERSIFY COMMUNICATION CHANNELS
10	Update the Company's performance highlights via email to Investors/ Shareholders and Financial experts	• Company website • Email to Investors/Shareholders and Financial Professionals
11	Organize analyst conferences, conference calls with Investors/ Shareholders and Financial experts	• Organized by SBT face-to-face or via online platforms
12	Proactively participate in domestic and international capital market events organized by reputable financial institutions	• Face-to-face or online conferences for investment and domestic and international capital markets

EXPECTED FINANCIAL CALENDAR FOR FY 2021-2022

July 2021
- Q4 FY 2020-2021Separate and Consolidated FS
- Interpretation of Q4 FY 2020-2021 FS
- FY 2020-2021 Corporate Governance report

September 2021
- FY 2020-2021 Separate and Consolidated FS
- Participation in SSI Sugar Tour, held by SSI

October 2021
- FY 2020-2021 AGM
- FY 2020-2021 Annual report
- Q1 FY 2021-2022 Separate and Consolidated FS
- Interpretation of Q1 FY 2021-2022 FS

November 2021
- Investor newsletter for Q1 FY 2021-2022

January 2022
- Q2 FY 2021-2022 Separate and Consolidated FS
- Interpretation of Q2 FY 2021-2022 FS
- FY 2021-2022 Semi-annual Corporate Governance report

February 2022
- Roadshow organized to attract potential Investors, VIP Shareholders and Analysts.
- FY 202-2022 Semi-annual Separate and Consolidated FS for review
- Investor newsletter for Q2 FY 2021-2022

March 2022
- Participation in Investors meetings organized by securities companies

April 2022
- Q3 FY 2021 - 2022 Separate and Consolidated FS
- Interpretation of Q3 FY 2021-2022 FS

May 2022
- Investor newsletter for Q3 FY 2021-2022

June 2022
- Participation in Investors meetings organized by securities companies



REPORT AND ANALYSIS OF CORPORATE GOVERNANCE PRACTICES BASED ON ASEAN CORPORATE GOVERNANCE SCORECARD

IMPLEMENTATION OF ASEAN SCORECARD

IN FY 2020-2021,
THE COMPANY COMPLETED

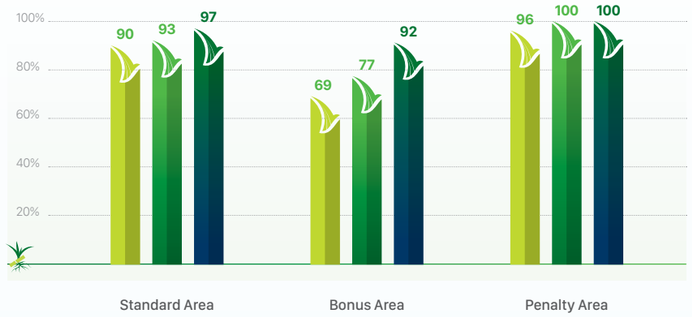
179/184

STANDARDS
WITH 8 NEWLY IMPROVED AREAS,
ACCOUNTING FOR

97%

WHICH WAS A 5% RISE IN PERSPECTIVE
WITH 171/184 STANDARDS LAST YEAR.

Asean Scorecard Compliance



Source: TTC Bien Hoa

In the Standard Area particularly, "Disclosure and Transparency" was fulfilled with all 32 standards met; and the same went for the Penalty Area as the Company 100% achieved 25/25 standards. The unmet standards were set to improve in the short-term (<1 year) and the medium-term (1-3 years), meaning no area under long-term improvement prospects nor unfulfilled.

ASEAN SCORECARD IN FY 2020-2021



Source: TTC Bien Hoa

REPORT AND ANALYSIS OF CORPORATE GOVERNANCE PRACTICES BASED ON ASEAN CORPORATE GOVERNANCE SCORECARD (CONTINUED)

IMPROVEMENT ON TTC BIEN HOA'S IMPLEMENTATION OF ASEAN CORPORATE GOVERNANCE SCORECARD IN FY 2020-2021

☑ Well-implemented: (>=70%) ☑ Fairly-implemented: (40%-69%)

Area	Assessment results	Rationale
A. RIGHTS OF SHAREHOLDERS		
Approve the plan to pay dividends to shareholders	☑	**FY 2019-2020 AGM - October 2020:** • Approve the dividend payout ratio of 5% in cash or/and in shares
Exercise rights of shareholders	☑	**First collection of shareholders' written opinions - August 2020:** • Propose to amend the Charter • Propose to amend internal CG framework
Is the approval of additional share issuances?	☑	**FY 2019-2020 AGM - October 2020:** • Approve the private placement
Approve remuneration or any increases in remuneration for BOD members	☑	**FY 2019-2020 AGM - October 2020:** • FY 2020-2021 Remuneration of the BOD and Company' Secretary: VND15 billion
Nominate and elect BOD members	☑	**First collection of shareholders' written opinions - August 2020:** • Change the number of BOD members • Elect the new independent BOD member
Vote in absentia	☑	**First and second collection of shareholders' written opinions - 2020:** • Exercise the voting rights by voting in writing or through an authorized representative **FY 2019-2020 AGM - October 2020:** • Exercise the voting rights by voting in person, through an authorized representative, or remotely
Receive notices of AGMs and give written opinions at least 21 days in advance	☑	**First and second collection of shareholders' written opinions - 2020:** • Receive notices within 21 days **FY 2019-2020 AGM - October 2020:** • Receive notices within 21 days
Receive information, rationale and interpretation regarding AGM documents	☑	**First and second collection of shareholders' written opinions - 2020:** • Bilingual statements (English - Vietnamese) presented issues with rationale and specific information **FY 2019-2020 AGM - October 2020:** • Bilingual statements (English - Vietnamese) presented issues with rationale and specific information
Receive AGM minutes and resolutions via public disclosure	☑	**First and second collection of shareholders' written opinions - 2020:** • The vote counting minute and the AGM resolutions were published in both English and Vietnamese within 24 hours after the counting was done, and sufficiently presented the number of votes in favor, votes against, abstained votes and blank votes for each agenda item **FY 2019-2020 AGM - October 2020:** • AGM minutes and resolutions were published in both English - Vietnamese within 24 hours since the meeting ended, along with documents recording all questions raised by shareholders and answers given by the Chairman of the meeting during the discussion session. They also sufficiently presented the number of votes in favor, votes against, abstained votes and blank votes for each agenda item
B. EQUITABLE TREATMENT OF SHAREHOLDERS		
Notices and documents of AGM	☑	**First and second collection of shareholders' written opinions - 2020:** • Forms of written consent of shareholders in English - Vietnamese were delivered through and by e-mail to each shareholder. The information was also available on the Company website • Bilingual AGM statements (English - Vietnamese) presented issues with rationale and specific information, which was also available on the Company website **FY 2019-2020 AGM - October 2020:** • Invitations was delivered to each shareholder through registered mail, and was available on the Company website • Bilingual AGM statements (English - Vietnamese) presented issues with rationale and specific information which was also available on the Company website
Disclosure of AGM resolutions of each separate item	☑	**First and second collection of shareholders' written opinions - 2020:** • Bilingual resolutions (English - Vietnamese) were published within 24 hours after the vote counting was done, and sufficiently presented separate items **FY 2019-2020 AGM - October 2020:** • Bilingual resolutions (English - Vietnamese) were published within 24 hours after the meeting ended, and sufficiently presented each separate item
Disclosure of BOD nominee's information	☑	**Second collection of shareholders' written opinions - September 2020:** • The list of nominated or self-nominated candidates, with corresponding profiles, for BOD members and independent BOD members • Regulation on the election of BOD members • Voting results of 2 BOD members-elect and 1 independent BOD member-elect, along with their profiles
A Committee of independent BOD members review material related-party transactions	☑	• Audit Committee consisting of independent BOD members assumed this responsibility under organizational and operational regulations of Audit Committee
BOD members' and key executives' related-party transactions	☑	• Internal CG regulations - Article 23.9: BOD members were precluded in voting on related-party transactions if the subject involved the said members or relevant parties • FS, CG reports and annual reports in the BOD's FY 2020-2021 report: Sufficient disclosure of related-party transactions • Charter - Article 35.7: Related-party transactions with a value greater than 35% of the total assets in the most recent FS were approved by disinterested shareholders with right to vote
C. ROLE OF STAKEHOLDERS		
Sustainability report	☑	• Sustainability report incorporated in FY 2020-2021 Annual report in accordance with the Sustainability Reporting Standards GRI
Community interaction, social responsibility, and employee policy	☑	• FY 2020-2021 Annual report: "Social Topic"

REPORT AND ANALYSIS OF CORPORATE GOVERNANCE PRACTICES BASED ON ASEAN CORPORATE GOVERNANCE SCORECARD (CONTINUED)

IMPROVEMENT ON TTC BIEN HOA'S IMPLEMENTATION OF ASEAN CORPORATE GOVERNANCE SCORECARD IN FY 2020-2021 (CONTINUED)

☑ Well-implemented: (>=70%) ☑ Fairly-implemented: (40%-69%)

Area	Assessment results	Rationale
Information channels for Shareholders/Investors	☑	• Website: Contact us, Investor Relations tabs • FY 2020-2021 Annual report: Contact information • Other communication channels such as "Hotline", "Online suggestion box", etc. also were facilitated and directly managed by the Head of Audit Committee
Disclosure of policies and practices for protection of Shareholders' interests.	☑	• Code of Conduct - Article 4: Commitments to consumers, customers and suppliers • FY 2020-2021 Annual report: "Stakeholders' engagement" • Regulations on grievance mechanism were available on the bulletin boards at the Company and local facilities such as representative offices, factories, farms, material areas, etc. Suggestion boxes at the gate of TTC Bien Hoa factories or warehouses to properly collect employees and stakeholders' comments, complaints or whistle-blowing
Practices and procedures that address supplier/ contractor selection and safeguard creditors' interests.	☑	• Bid selection process (internal use) • Code of Conduct - Article 4: Commitments to Consumers, Customers and Suppliers • FY 2020-2021 Annual report: "Stakeholders engagement"
Remuneration policies in line with long-term business efficacy	☑	• FY 2020-2021 Annual report: "The Board of Directors' report" and "Human resources and Training"
D. DISCLOSURE AND TRANSPARENCY		
Disclosure of Shareholder and stock trading activities of major shareholders, internal persons and related parties	☑	• FY 2020-2021 Annual report: "Stock information" • FY 2020-2021 CG report • Website: Investor Relations tab
Disclosure of details of the direct/indirect subsidiaries and associates	☑	• FY 2020-2021 Annual report: "Activities of subsidiaries and associates"
Annual report	☑	• TTC Bien Hoa's FY 2020-2021 Annual report fully met the applicable regulations on information disclosure, aiming for good practices and further international standards, namely Integrated reporting framework IIRC, ASEAN Corporate Governance Scorecard, OECD Principles of Corporate Governance, Sustainability Reporting Standards GRI, etc. • All financial data presented in the Company's FY 2020-2021 FS were consolidated with the FY 2020-2021 FS audited by Ernst & Young Vietnam Co., Ltd.
Website	☑	**TTC Bien Hoa uploaded sufficient information bilingually in English - Vietnamese onto website www.ttcsugar.com.vn/Investor Relations, including:** • Corporate profile • Corporate Governance • Information disclosure • General meeting of shareholders • Financial Statements • Stock price and Market snapshot • Investor Relations activities
Press release	☑	• Proactively disclosing information deemed to be crucial to the interests of Investors/ Shareholders via mass media or press release • Updating highlight activities via email to Investors/ Shareholders and financial experts
Conventions/Conferences for Analysts/Investors	☑	• Organizing specialized and online conferences (conference calls) with Investors/ Shareholders and Financial specialists • Actively engaging in events of domestic and foreign capital market hosted by prestigious financial institutions

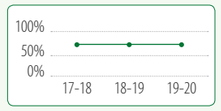
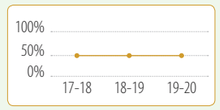
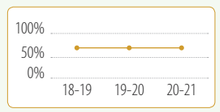
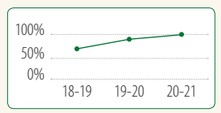
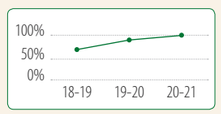
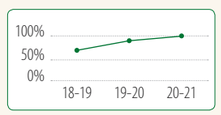
Area	Assessment results	Rationale
E. RESPONSIBILITIES OF THE BOARD		
BOD members and their tenure	☑	• Charter - Article 24: BOD members and their tenure
BOD members' roles and responsibilities in CG activities	☑	• Charter - Article 25: BOD members' authority and responsibilities
BOD members' remuneration structure	☑	• FY 2019-2020 AGM: Shareholders approved BOD members' remuneration structure • FY 2020-2021 Annual report: "Board of Directors' report: Monthly remuneration of the BOD and CEO"
BOD meetings	☑	**In FY 2020-2021, the BOD conducted 47 ordinary and extraordinary meetings - both online and face-to-face - and issued 48 Resolutions and 7 Decisions, in which:** • 8 Resolutions/Decisions related to CG • 33 Resolutions/Decisions related to Finance • 6 Resolutions/Decisions related to Project • 8 Resolutions/Decisions related to HR
BOD members' independence	☑	• 100% BOD members were non-executive • 43% BOD members were independent. This percentage has improved over years. • In FY 2020-2021, independent BOD members fulfilled their responsibilities by demonstrating independence and objectivity in making key decisions in an objective and prudent manner • Assuming the role of an objective supervisor in balancing and preventing conflicts of Shareholders, and protecting the legitimate interests of Shareholders, especially minority Shareholders
The Committees under the BOD	☑	**In FY 2020-2021, TTC Bien Hoa's BOD restructured CG by transforming Strategy Subcommittee into Strategy Committee, HR Subcommittee into Nomination and Remuneration Committee, and Audit Subcommittee into Audit Committee:** • Audit Committee held 4 meetings, and was led by an independent BOD member • Strategy Committee held 9 meetings • Nomination and Remuneration Committee held 7 meetings, and housed 2/3 independent BOD members
Annual capacity assessment and the evaluation process for each member of the BOD and other Committees under the BOD.	☑	**FY 2020-2021 Annual report - including:** • Report of The BOD • Report of independent BOD members • Report of Audit Committee • Report of other Committees under the BOD

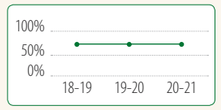
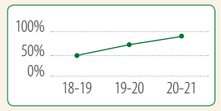
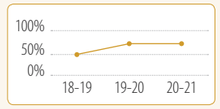
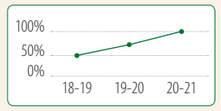
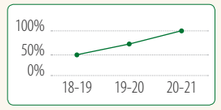
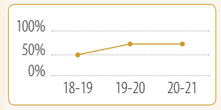
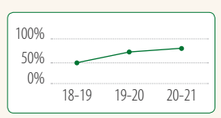
REPORT AND ANALYSIS OF CORPORATE GOVERNANCE PRACTICES BASED ON ASEAN CORPORATE GOVERNANCE SCORECARD (CONTINUED)

TTC BIEN HOA'S IMPLEMENTATION PROGRESS OF ASEAN SCORECARD IN FY 2020-2021: IMPROVEMENT AND AREAS WITH SHORT- AND MEDIUM-TERM IMPROVEMENT TIMELINE

☑ Well-implemented: (>=70%) ☑ Fairly-implemented: (40%-69%)
Improvement timeline: **Short-term:** < 1 year | **Middle-term:** 1 - 3 year

STANDARD AREA

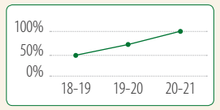
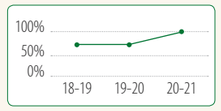
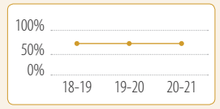
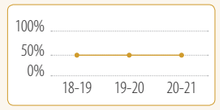
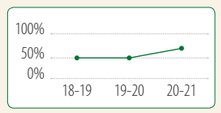
	Area	Implementation progress	Improvement timeline: Short-term	Improvement timeline: Middle-term	Rationale
A. RIGHTS OF SHAREHOLDERS					
A.1.1	Does the Company pay (interim and final/annual) dividends in an equitable and timely manner; that is, all shareholders are treated equally and paid within 30 days after being (i) declared for interim dividends and (ii) approved by shareholders at general meetings for final dividends? In case the Company has offered dividends payout in share, did the Company pay the dividend within 60 days?		☑		• Cash dividend payout ratio was 8% in FY 2017-2018 • Cash dividend payout ratio was 5% in FY 2018-2019 • Stock dividend payout ratio was 5% in FY 2019-2020 (The dividend payment plan has been approved on September 13th, 2021)
A.3.8	Does the Company disclose that all board members and the CEO (if he is not a board member) attended the most recent AGM?		☑		• Minutes of FY 2017-2018 AGM: 3/6 BOD and BOM members attended the AGM, but in fact, 5/6 BOD members did • Minutes of FY 2018-2019 AGM: 3/6 BOD and BOM members attended the AGM, but in fact, 5/6 BOD members did • Minutes of FY 2019-2020 AGM: 3/7 BOD and BOM members attended the AGM, but in fact, 6/7 BOD members did
A.3.11	Does the Company disclose that it has appointed an independent party to count and/or validate the votes at the AGM?		☑		**Code of CG, Article 7** • Collected written opinions of shareholders: appointed independent shareholders to oversee the votes
D. DISCLOSURE AND TRANSPARENCY					
D.1.2	Does the Company disclose the direct and indirect (deemed) shareholdings of major and/or substantial shareholders?		100% completion, the Company would continue to maintain and improve the implementation beyond the standard		**Disclosure of the shareholdings of major shareholders, BOD members and BOM was increasingly closer to completion:** • Information was disclosed in compliance with Circular 196 • CG report was produced every 6 months • FY 2018-2019 to date: Annual report was prepared in accordance with "ASEAN Scorecard"
D.1.3	Does the Company disclose the direct and indirect (deemed) shareholdings of directors/ commissioners?				
D.1.4	Does the Company disclose the direct and indirect (deemed) shareholdings of senior management?				

	Area	Implementation progress	Improvement timeline: Short-term	Improvement timeline: Middle-term	Rationale
E. RESPONSIBILITIES OF THE BOARD					
E.2.4	Do independent directors/commissioners make up at least 50% of the BOD?			☑	• FY 2018-2019: 2/6 BOD members were independent, accounting for 34% • FY 2019-2020: 2/6 BOD members were independent, accounting for 34% • FY 2020-2021: 3/7 BOD members were independent, accounting for 43%
E.2.9	Is the HR Subcommittee (HR Subcommittee) composed of a majority of independent directors/ commissioners?			☑	• FY 2018-2019: 1/4 of the total members of HR Subcommittee was independent BOD member • FY 2019-2020: 1/3 of the total members of HR Subcommittee was independent BOD member • FY 2019-2020: 2/3 of the total members of Nomination and Compensation Committee was independent BOD members
E.2.10	Is the chairman of the HR Subcommittee an independent director/commissioner?			☑	• FY 2018-2019: Head of HR Subcommittee was the Chairman of the BOD - non-executive BOD member • FY 2019-2020: Head of HR Subcommittee was Permanent Vice Chairman of the BOD • FY 2020-2021: Head of the HR Subcommittee was non-executive Vice Chairwoman of the BOD
E.2.13	Does the Company have a Remuneration Subcommittee?			☑	• FY 2017-2018 to FY 2019-2020: HR Subcommittee simultaneously served as Remuneration Subcommittee • FY 2020-2021: Nomination and Remuneration Committee was in charge of remuneration and bonus
E.2.14	Is the Remuneration Subcommittee comprised of a majority of independent directors/commissioners?			☑	• FY 2017-2018 to FY 2019-2020: 1/4 of the total members of HR cum Remuneration Subcommittee was independent BOD member • FY 2020-2021 to date: 2/3 of the total members of Nomination and Remuneration Committee were independent BOD members and in charge of remuneration and bonus
E.2.15	Is the Chairman of the Remuneration Subcommittee an independent director/ commissioner?			☑	• FY 2017-2018 to FY 2019-2020: The Head of HR cum Remuneration Subcommittee was non-executive Permanent Vice Chairman of the BOD • FY 2020-2021: The Head of Nomination and Remuneration Committee was non-executive Vice Chairman of the BOD and was in charge of remuneration and bonus
E.2.16	Does the Company disclose the terms of reference/ governance structure/ charter of the Remuneration Subcommittee?			☑	• FY 2017-2018 to FY 2019-2020 Annual report: "Reports from Committees under the BOD" • FY 2020-2021 Annual report:"Reports from Committees under the BOD - Nomination and Remuneration Committee's report"

REPORT AND ANALYSIS OF CORPORATE GOVERNANCE PRACTICES BASED ON ASEAN CORPORATE GOVERNANCE SCORECARD (CONTINUED)

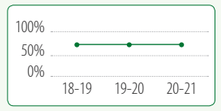
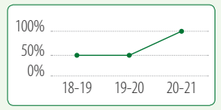
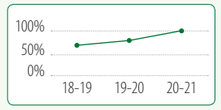
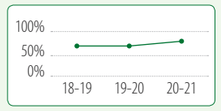
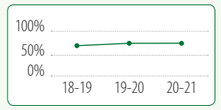
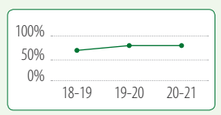
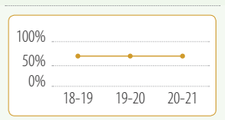
TTC BIEN HOA'S IMPLEMENTATION PROGRESS OF ASEAN SCORECARD IN FY 2020-2021: IMPROVEMENT AND AREAS WITH SHORT- AND MEDIUM-TERM IMPROVEMENT TIMELINE (CONTINUED)

☑ Well-implemented: (>=70%) ☑ Fairly-implemented: (40%-69%)
Improvement timeline: **Short-term:** < 1 year | **Middle-term:** 1 - 3 year

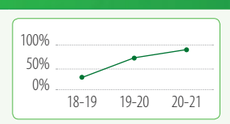
Area		Implementation progress	Improvement timeline: Short-term	Improvement timeline: Middle-term	Rationale
E.2.20	Is the Chairman of the Audit Subcommittee an independent director/commissioner?		100% completion, the Company would continue to maintain and improve the implementation beyond the standard		• FY 2019-2020: Head of Audit Subcommittee was independent BOD member • FY 2020-2021: Head of Audit Committee was independent BOD member
E.2.22	Does at least one of the independent directors/ commissioners of the committee have accounting expertise (accounting qualification or experience)?				• Audit Committee: independent BOD members have economic expertise and years of experience in financial management and supervision
E.4.2	Is the Chairman an independent director/ commissioner?			☑	• The Chairman of the BOD is a non-executive BOD member but not an independent BOD member
E.4.5	If the Chairman is not independent, has the board appointed a lead independent director and has his/her role been defined?			☑	• The non-executive Chairman of the BOD did define the roles and responsibilities of BOD members, but has yet appointed a member to be Lead of independent BOD members
E.5.1	Does the Company have orientation programs for new directors/commissioners?			☑	• Programs were organized in the meetings of BOD



BONUS AREA

Scorecard		Implementation progress	Improvement timeline: Short-term	Improvement timeline: Middle-term	Rationale
D.1.1	Are the audited annual FS released within 60 days from the financial year end?			☑	• FY 2017-2018 Audited FS to date: released within 90 days according to Circular 96
E.1.1	Does the Company have at least one female independent directors/commissioners?		☑		• 2/7 independent BOD members are male • 1/7 independent BOD members are female
E.1.2	Does the Company have a policy and disclose measurable objectives for implementing its board diversity and report on progress in achieving its objectives?			☑	• FY 2018-2019 Annual report to date: "Code of CG, Board of Directors' report"
E.2.1	Is the HR Subcommittee composed entirely of independent board of directors/commissioners?			☑	• FY 2018-2019 to FY 2019-2020: 1/3 was independent BOD member • FY 2020-2021 to date: 2/3 of the total members of Nominations and Remuneration Committee were independent BOD members and in charge of remuneration and bonus
E.3.1	Does the Company use professional search firms or other external sources of candidates when searching for candidates to the boards of directors/ commissioners?		☑		• Candidates for BOD member position were searched through Vietnam Institute of Directors established by HOSE
E.5.1	Does the board describe its governance process around IT issues including disruption, cyber security, disaster recovery, to ensure that all key risks are identified, managed and reported to the board?		☑		• FY 2019-2020 Annual report: "Board of Directors' Report" and "Pioneering operating model" • FY 2020-2021 Annual report: "Board of Directors' Report" and "Pioneering operating model - Far-reaching digital transformation roadmap"
E.6.1	Does the Company have a separate board level Risk Committee?			☑	• Audit Committee simultaneously serves as Risk management

PENALTY AREA

Scorecard		Implementation progress	Improvement timeline: Short-term	Improvement timeline: Middle-term	Rationale
A.5.1	Does pyramid ownership and/or cross holding structure exist?		☑		• The presence has decreased significantly year after year. Currently, the Company does not have a crossholding structure



3

Operation throughout the year

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GLOBAL SUGAR INDUSTRY PROSPECTS



> Sugar prices witnessed a sharp rise in FY 2020-2021. Specifically, it rebounded and rose steadily from a low of 9 cents/lb in April 2020 to reach a 4-year peak at 20.3 cents/lb in August 2021.



Some of the main driving forces for Sugar prices increase were:

1. Due to poor weather conditions in Brazil, the world's largest sugar producer, the crop might have ended earlier than usual, causing global Sugar shortage;
2. Crude oil prices recovered 110% from the bottom of October 2020. Sugar prices often tag along with oil prices. Because when oil prices rise, Sugar mills tend to increase ethanol production, reducing the amount of sugarcane used to produce Sugar;
3. Escalating logistics costs in the chaos of the pandemic is also one of the factors placing pressure on Sugar prices;
4. Hedge funds continuously raised their net long position in the commodity market;
5. Forecast from a number of experts and organizations regarding the global Sugar supply shortage in FY 2021-2022.

Price fluctuation of Raw Sugar on the New York Exchange from June 2017 to August 2021

Unit: USD/lbs



Source: tradingeconomics.com

GLOBAL SUGAR IS FORECAST TO HAVE A SHORTAGE OF ROUGHLY 4.8 MILLION TONS IN 2020 - 2021 CROP YEAR

According to a report released by the ISO-International Sugar Organization in early 2021, the global Sugar market will face a deficit of approximately 4.8 million tons in FY 2020 -2021 due to production declines in Western Europe and other countries such as Iran, Pakistan, and Thailand, etc. as well as the global logistics crisis.

Meanwhile, according to FAO - UN's Food and Agriculture Organization forecast, a deficit of global Sugar production would be 170.3 million tons, down by 1.6 million tons from the previous year, due to output decline in Brazil, the European Union, Russia, and Thailand. While global Sugar consumption is expected to reach 173.8 million tons in 2020-2021, equivalent to an increase of 2.1% compared to the 2019-2020 crop year, the Covid-19 outbreak in India and Brazil, the world's two principal Sugar producers, is one of the causes of a decrease in production. On top of that, Brazil's driest weather for 90 years and recent frosts exacerbated the damage to sugarcane, causing the crop to end earlier than usual. This led to tighter global supplies as Brazil accounts for 40% of world Sugar production.

Status of the world's leading Sugar producers in FY 2020-2021

BRAZIL



Production status

Sugarcane production totaled approximately 211 million tons in the first six months of 2021, down 8.5 percent from the previous year's 230.4 million tons. Sugar production was 12.26 million tons, slightly down from 13.35 million tons in the 2020-2021 crop year.

Brazil's Sugar production is expected to decline by 12.8 percent in FY 2020-2021, to just over 32.5 million tons, and this trend is expected to continue. This is because investors and factories are concerned that the upward trend in sugar, ethanol and electricity prices will not continue in the long run, obstructing the assessment of new investment opportunities, and the cost of investment planning and planting per plant is relatively high, taking up to three years and costing 1 BRLmillion (about 200,000 USD). As a result, investment in sugarcane growing areas planning and development may be encouraged after 2025.

INDIA

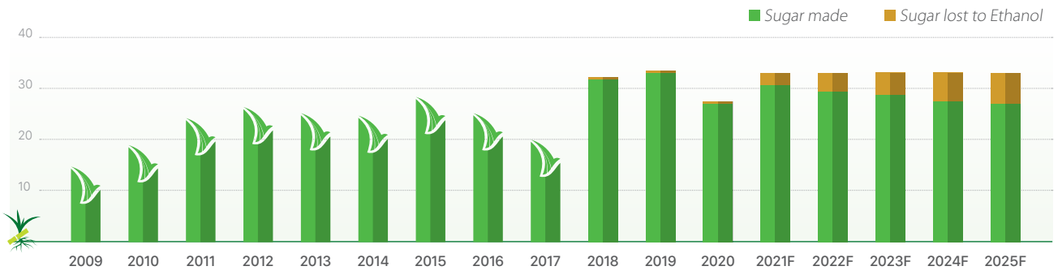


Production status

Sugar production increased by 12.7 percent to 30.9 million tonnes in the 2020-2021 crop year, up from 27.4 million tonnes last year, according to ISMA - Indian Sugar Mills Association's data. To put this in context, the government regulates sugarcane prices in order to limit the expansion of sugarcane growing areas. However, because the price of ethanol is currently fluctuating at or above the price of Sugar, businesses are increasingly switching to ethanol production in order to increase profits. Specifically, between 2023 and 2025, the country will convert 6 million tons of sugarcane production to ethanol through the Conversion Program from Sugarcane to Ethanol, or E5 Program.

India Sugar production will decline as sucrose is used for Ethanol instead

Unit: million tons



Source: czapp.com

32.5 MILLION TONS
BRAZIL'S SUGAR PRODUCTION
IN FY 2020-2021

30.9 MILLION TONS
INDIA'S SUGAR PRODUCTION
IN FY 2020-2021

THAILAND



Production status

Thailand is expected to reach only 10.3 million tons of Sugar exports in the 2021-2022 crop year (compared to the original forecast of 12.3 million tons), after the preceding 2019-2020 and 2020-2021 crop years had exports of less than 10 million tons of Sugar. If the world Sugar prices further enhance and remain at a high level of over 17 cents/lb, Thailand's Sugar output is forecast to reach about 14 million tons in the coming crop years.

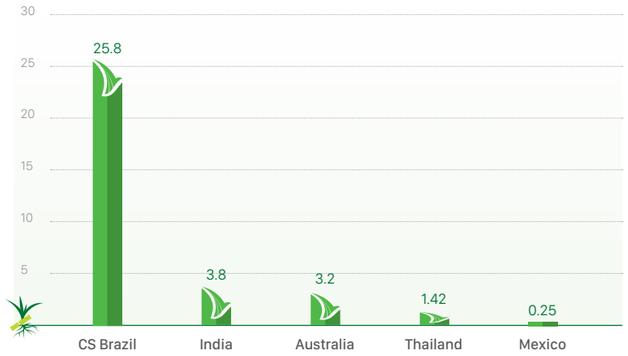
GLOBAL SUGAR INDUSTRY PROSPECTS (CONTINUED)

STATUS OF THE WORLD'S TOP SUGAR EXPORTING COUNTRIES IN FY 2020-2021

Brazil, India, Australia, and Thailand are now the world's top Raw Sugar exporters. Brazil is the largest exporter of Raw Sugar, exporting up to 25.8 million tons annually, while India exports 3.8 million tons and is expected to increase further if the export price exceeds 17 cents/lb. Due to adverse weather conditions, particularly floods and droughts, Australia's exports totaled just 3.2 million tons in the last fiscal year. Thailand's exports decreased to 1.42 million tons as a result of a 7.7 million ton decline in production, the lowest point in ten years, combined with Vietnam's trade remedy measure. Mexico was ranked fifth in the world in terms of exports, with 0.25 million.

The world's top Raw Sugar exporting countries in FY 2020-2021

m tonnes



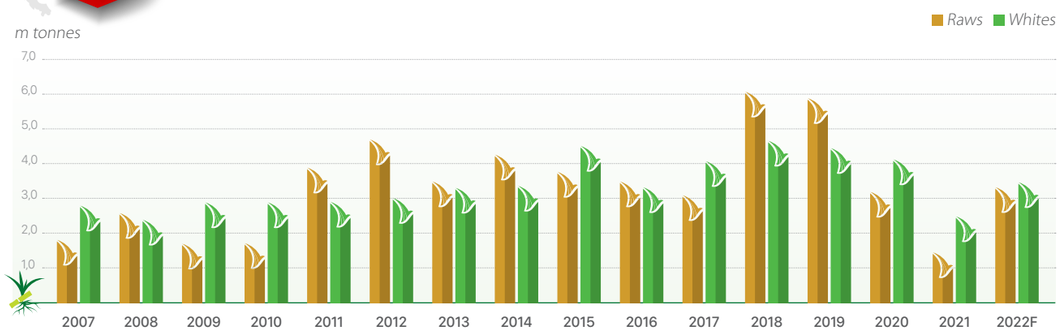
Source: czapp.com



THAILAND

Thailand's Raw and White Sugar exports for 2007-2021 and 2022F

m tonnes



Source: czapp.com



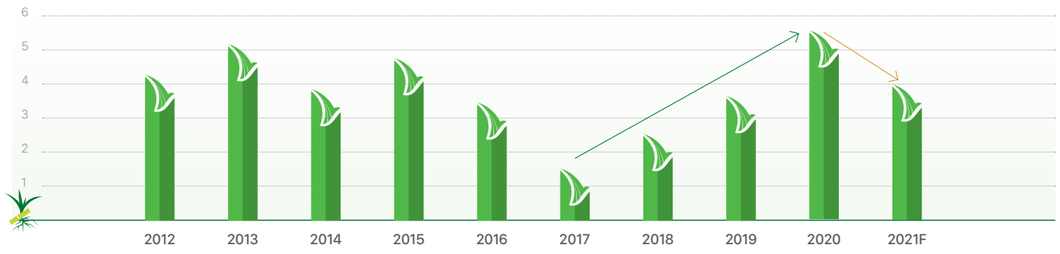
STATUS OF THE WORLD'S TOP SUGAR IMPORTING COUNTRIES IN FY 2020-2021

CHINA

China is currently the world's largest importer of Sugar, owing to its ever-increasing demand for Raw Sugar, which is expected to reach 5.5 million tons in 2020, up from 1.2 million tons in 2017. While Sugar consumption remains low in China due to significant regional disparities, Sugar demand is expected to increase as a result of the country's three-children policy, which is proportional to population and economic growth. According to the latest research from Czarnikow, the world's largest Sugar broker, China's imports in 2021 are expected to decline due to the high cost of imported Sugar, which results in higher selling expenses and lower profits. Additionally, the Chinese government's refusal to grant import licenses until May 2021 in order to protect the domestic Sugar industry will limit import growth this year.

China's Raw Sugar demand for 2012-2021F

m tonnes



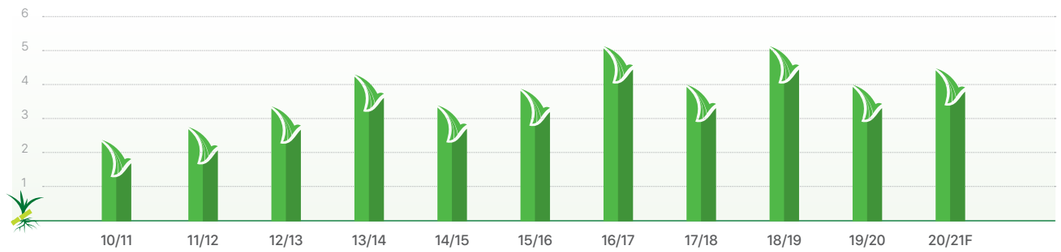
Source: czapp.com

INDONESIA

Indonesia remained one of the world's largest Raw Sugar importers in the last four years, with over 4 million tons, which is expected to increase in the coming fiscal year. Since April 2020, when Indonesia amended its import policy to permit the import of Sugar 600 ICU rather than 1,200 ICU, India's imports have topped 1 million tons. With a total consumption of approximately 7.3 million tons in 2018, Indonesia's Sugar demand remained stable throughout 2018.

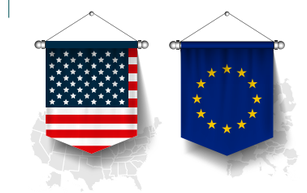
Indonesia's Raw Sugar imports for 2010-2021F

m tonnes



Source: czapp.com

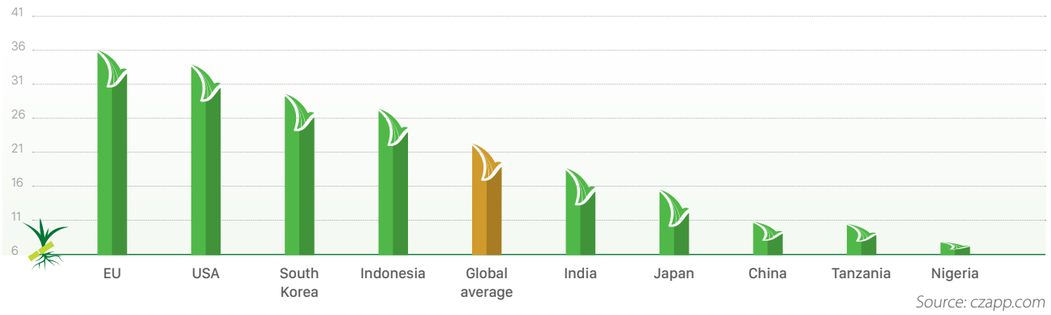
GLOBAL SUGAR INDUSTRY PROSPECTS (CONTINUED)



The United States and the European Union are the world's largest Sugar importers, based on per capita consumption. As a result, the United States imported 3.89 million tons of Sugar in FY 2020-2021. White sugar import demand in Europe is approximately twice that of Raw Sugar, totaling 2.26 million tons.

Sugar consumption per capita by region

Kg/Person



Source: czapp.com

OUTLOOK FOR THE WORLD SUGAR INDUSTRY IN FY 2021-2022

According to Czarnikow's forecast, Sugar prices could maintain an upward trend in the 2021-2022 crop year, as global Sugar production shows signs of slowing while demand for Sugar continues to rise. The world's Sugar supply is estimated to be about 0.8 million tons short the following year.

Particularly, Brazil, the world's largest sugar exporter, is facing several challenges as weather patterns shift abruptly, resulting in crop failure and production decline, as well as concerns about the future sustainability of Sugar prices, discouraging businesses from investing in long-term investment, plant planning, and sugarcane production. Simultaneously, India, the world's second largest Sugar producer, is expected to see a decline in export prospects as businesses shift their focus away from Sugar and toward ethanol, which is more lucrative. Additionally, the recovery of oil prices and the risk of high inflation in a number of countries increase demand for storage or speculation, driving commodity prices higher and contributing to the increase in Sugar prices. Additionally, rising logistical costs associated with the Covid-19 outbreak are a factor influencing Sugar prices in the coming fiscal year.

OUTLOOK FOR THE WORLD SUGAR INDUSTRY IN FY 2024-2025

The global Sugar industry has very promising long-term prospects, with supply and demand are predicted to shift from equilibrium to shortage in the next five years. Surplus is unlikely to materialize when compared to previous cycles, allowing the world Sugar price to remain high until 2025. The primary factors for the Sugar industry's future growth are:

1. Climate change, or global warming, resulting in a succession of forest fires in many nations, as well as regular floods, and disease outbreaks, all of which threaten stability of global agriculture;
2. The ethanol production continues to increase in Brazil, thus Sugar output is unlikely to exceed 40 million tons in the next five years;
3. India's orientation to shift 6 million tons of Sugar exports to Ethanol over the next 5 years would leave the supply gap that will be tough to fill;
4. The sugar production in other countries like Thailand, the European Union, Australia, etc., is mainly flat or insignificant, ruling out a sharp increase in supply in the following years;
5. Global consumption would continue to climb but production growth would be challenging as it was in the past 10 years;
6. Following a pandemic, governments would prioritize essentials, which would result in increased storage of these items. Additionally, investment funds would seek to hedge against future inflation by purchasing commodities.



GOVERNMENT'S SUPPORT POLICIES AND POTENTIAL FOR GROWTH IN VIETNAM SUGAR INDUSTRY

FY 2020-2021 was a watershed year for Vietnam Sugar industry, which is currently grappling with the Covid-19's effects as well as integration difficulties. However, the global Sugar industry's robust recovery, combined with the government's timely and appropriate policies, has created opportunities for Vietnam's Sugar industry to undergo a significant and gradual transformation.

The ASEAN Trade in Goods Agreement (ATIGA) entered into force on January 1st, 2021, promising development opportunities as the market is opened and consumers benefit from high-quality, affordable Sugar, as well as domestic enterprises expanding their export opportunities. However, statistics show that the Vietnamese Sugar market has been severely impacted by smuggling, dumping, and unfair competition from foreign-based Sugar enterprises since the implementation of ATIGA.

Recognizing this, the Ministry of Industry and Trade conducted an investigation and established a level playing field, equitable competition among enterprises within the context of integration, to ensure the long-term viability of Vietnam Sugar industry. On June 15th, 2021, the Ministry of Industry and Trade issued Decision No. 1578/QĐ-BCT establishing the anti-dumping and anti-subsidy duty on certain sugar cane products originating in Thailand, at a rate of 47.64 percent. The Decision took effect on June 16th, 2021, and is valid for a period of five years.

Indeed, since the implementation of a trade remedy, the volume of Sugar imported into Vietnam has decreased, which, when combined with increased anti-smuggling efforts, has aided in limiting the source of illegal Sugar entering the country and preventing unfair competition from foreign-based enterprises. By leveling the playing field between domestic and Thailand Sugar, the implementation of this trade remedy measure is expected to improve Vietnam Sugar industry's long-term prospects.

VIETNAM SUGAR INDUSTRY PROSPECTS (CONTINUED)

In FY 2020-2021, the government has reinforced the implementation of appropriate policies to promote the domestic Sugar industry, as follows:

1. IMPLEMENTATION OF SOLUTIONS TO DEVELOP VIETNAM SUGAR INDUSTRY IN THE NEW CONTEXT

On July 14th, 2020, the Prime Minister issued Directive No. 28/CT-TTg on the implementation of solutions to develop the Sugar industry. Some key activities included:

- Prioritize local capital to support mechanization development, enhance productivity and quality, and complete the organization of sugarcane production and the sugar product chain;
- Actively monitor and promptly apply trade remedies to imported sugar products in line with appropriate commitments;
- Reinforce anti-smuggling, anti-counterfeiting, and commercial fraud efforts as well as investigate and propose a highly deterrent fee for illegally transported commodities;
- Keep going to encourage credit organizations to consider and implement measures to remove obstacles for organizations and individuals producing and trading sugar in line with current regulations;
- Coordinate with regulators to apply National Technical Regulation on raw sugarcane quality as well as clarify CCS and sugarcane prices to ensure the interests of sugarcane farmers and maintain a stable source of raw materials.

2. TAX INCENTIVES WHEN EXPORTING TO THE EU MARKET

On August 1st, 2020, the EU Vietnam Free Trade Agreement (EVFTA) officially entered into force. According to EVFTA, the European Union (EU) will grant tariff preference to the quota of 100 thousand tons of Vietnam Sugar products.

3. PROTECTING THE DOMESTIC SUGAR INDUSTRY AGAINST THAI SUGAR PRODUCTS

On February 9th, 2021, the Ministry of Industry and Trade signed Decision No. 477/QĐ-BCT, officially imposing a temporary anti-dumping and anti-subsidy duty on imported Sugar products originating in Thailand for a period of four months. As a result, the tax rate on Refined Sugar is 48.88 % while the tax rate on Raw Sugar is 33.88 %.

4. THAILAND'S SUGAR NOW FACES A DEFENSE TARIFF

On June 15th, 2021, the Ministry of Industry and Trade released Decision No. 1578/QĐ-BCT, which officially imposed an anti-dumping tax of 42.99 % and an anti-subsidy duty of 4.65 % on Cane Sugar products originating in Thailand, including Refined Sugar and Raw Sugar.

Source: TTC Bien Hoa

Sugar production and demand statistics are recorded seasonally as follows:

No.	Crop year	Number of active factories	Production of Sugar (tons)	Demand from customers (tons)
1	2014-2015	40	1,550,000	1,400,000
2	2015-2016	40	1,237,300	1,422,000
3	2016-2017	40	1,227,000	1,650,000
4	2017-2018	37	1,470,000	1,732,000
5	2018-2019	35	1,173,933	1,800,000
6	2019-2020	25	769,000	1,890,000
7	2020-2021	26	689,830	1,890,000

Source statistics: VSSA

689,830 TONS
PRODUCTION OF SUGAR IN FY 2020-2021

1,890,000 TONS
DEMAND FROM CUSTOMERS IN FY 2020-2021

According to Vietnam Sugarcane Association (VSSA) statistics, the number of factories operating across the country has declined over many years and is now only 26/40 factories. In FY 2020-2021, total domestic Sugar output is only roughly 690 thousand tons, meeting only one-third of local consumption demand; the remainder must be imported directly from abroad. This demonstrates a significant shortfall in domestic supply, despite the fact that Vietnam's Sugar consumption remains strong. As can be observed, the domestic Sugar industry is facing a significant challenge, but there is also an opportunity for enterprises with capacity and competitive advantages to grow and extend new market shares.



VIETNAM WHITE SUGAR IS ON THE ICE LONDON TRADING LIST

The Intercontinental Exchange (ICE) added Vietnam White Sugar to its trading list on April 23rd, 2021, making Vietnam the next country eligible for White Sugar distribution. Vietnam White Sugar gains hedging opportunities, strengthens relationships with partners, and increases the international competitiveness of Vietnamese White Sugar products through ICE London.



VIETNAM SUGAR INDUSTRY PROSPECTS (CONTINUED)

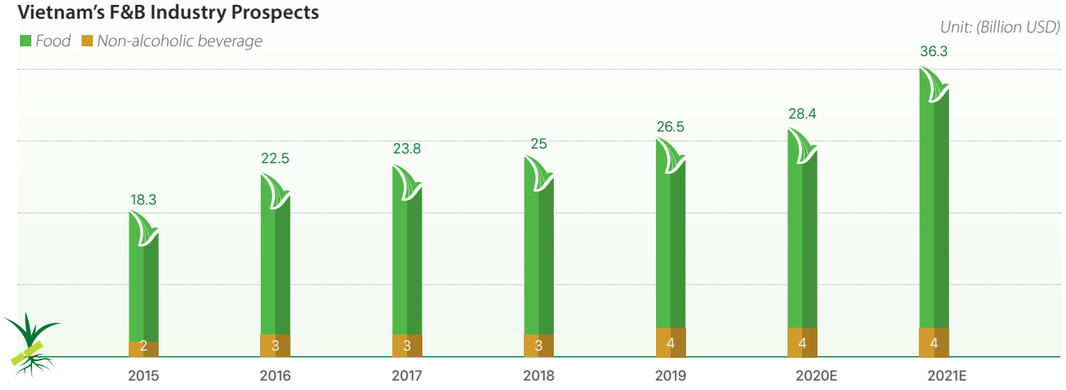
VIETNAM IS A POTENTIAL MARKET AS SUGAR DEMAND IS EXPECTED TO CONTINUE TO GROW SIGNIFICANTLY

With a young population structure, an average age of 31 years, and the ASEAN region's fastest urbanization rate, Vietnam Sugar industry still has significant growth potential.

By 2035, Vietnam is expected to have 54 million urban residents, or 50% of the population, and 21 million people in their twenties - a potential labor supply for the economy and an increasing proportion of urban residents from 36% in 2017 to 60% in 2050. These factors increase demand for Food and Beverage (F&B) products such as confectionery, beverages, milk, and ice cream, among others, with Sugar playing a major role. The F&B industry's revenue is expected to rise from USD27 billion in 2017 to USD40 billion in 2021, according to Deloitte's report. Additionally, Vietnam's per capita Sugar consumption is only 17.5 kg per year, significantly less than that of other ASEAN member countries such as the Philippines (23.5 kg), Indonesia (24.6 kg), Thailand (43.4 kg), and Malaysia (57.9 kg). According to PwC, by 2026, Vietnam's Sugar consumption per capita will exceed 26kg.



Vietnam's F&B Industry Prospects



Source: Deloitte, TTC Bien Hoa compiled

Since the FY 2014-2015, supply and demand for Sugar in Vietnam have been negatively correlated. The amount of Sugar produced has been decreasing, while consumption demand has been continuously increasing. In the coming years, Vietnam is estimated to require 1-1.5 million tons of Sugar to meet individual requirements and the food industry. The domestic Sugar industry is expected to increase over the next five years, and in this context, enterprises with several sources of Sugar from domestically produced sugarcane will have a significant competitive advantage and achieve successful business performance.



TTC BIEN HOA SEIZES OPPORTUNITIES TO CONTINUE BREAKING UNCHARTED TERRITORY

TTC Bien Hoa, with the mindset of a market leader, always takes precautionary measures and employs appropriate strategies to capitalize on potential opportunities at each stage.

Previously, the Company opened and operated three new branches in Can Tho, Da Nang, and Hanoi to expand the domestic supply network, directly meeting the demand for Sugar consumption and local industrial production, both of which are in short supply. Additionally, the Company leverages its ownership of international trading house to strengthen its ability to exploit the domestic market for a group of Customers with a high import demand, owing to available strength in warehousing, after-sales, and technical consulting care. Simultaneously, this trading house acts as the representative of TTC Bien Hoa, with the objective of expanding international market share and establishing new export markets for TTC Bien Hoa Sugar, particularly organic products, in order to leverage TTC Attapeu's strengths through preferential tariffs.

The Singaporean subsidiary has extensive experience in commodity trading and has been conducting trading activities on the commodity derivatives trading floor for several years, utilizing derivatives to effectively hedge risks associated with the continuous fluctuations in international Sugar prices, increasing trading flexibility and contributing to increased profits. Additionally, this subsidiary plays a critical strategic role in coordinating export business activities and assisting TTC Bien Hoa in keeping abreast of global sugar market developments, thereby coordinating reasonable activities in the Company's markets and gradually transforming itself into a global enterprise.

VIETNAM SUGAR INDUSTRY PROSPECTS (CONTINUED)



BRINGS VIETNAM CLEAN SUGAR TO THE WORLD

The fact that Vietnam Sugar is listed on the London Commodity Exchange and will be listed on the New York Commodity Exchange in March 2022 benefits not only Vietnam Sugar industry in general, but it is also a great opportunity for TTC Bien Hoa in particular, as the company is one of the pioneers in actively participating in transactions in the international commodity market as well as brings Vietnam clean Sugar to the world.

In the previous FY, TTC Bien Hoa promoted the development of a system of cross-border raw material zones in TTC Bien Hoa promoted the development of a system of cross-border raw material zones in Laos and Cambodia totaling over 27,000 hectares, of which the raw material area in Laos remained focused and opened to develop organic sugarcane cultivation and produce Organic Sugar meeting international quality standards and having a high commercial value recognized by the World Trade Organization. The expansion of raw material areas in Indochina (Vietnam, Laos, and Cambodia) has also resulted in the formation of a tripod posture as a basis for agricultural production capacity improvement. Additionally, the Company will leverage new farming technologies to boost agricultural production, productivity, and competitiveness, as well as to achieve raw material self-sufficiency. Additionally, TTC Bien Hoa is constantly improving and diversifying Sugar products such as Refined Sugar, Brown Sugar, Black Brown Sugar, Caramel, and Organic Sugar products, all of which hold a leadership position in a highly competitive product group, in order to meet the increasingly diverse needs of consumers and increase the Company's value.

During the off-season, the company maintains four factories that manufacture Sugar from Raw Sugar and are strategically located (Tay Ninh, Khanh Hoa, and Dong Nai) to facilitate receiving, domestic consumption, and high-capacity export activities (up to 2,200 tons of Refined Sugar per day). TTC Bien Hoa now owns factories equipped with the most advanced manufacturing lines in the world, enabling it to produce products that meet international standards and are extremely stable. As a result, the Company is proud to be one of the world's leading companies, qualified to meet the stringent requirements of customers in industries such as pharmaceuticals and Floc Pass Sugar for the beverage industry. Additionally, the company is now operating a Sugar factory in Laos and investing in and rebuilding another in Cambodia in order to expand its foreign market share and address a domestic shortfall. This is viewed as a springboard for the Company's promotion and strengthening of its position.



INTRODUCTION OF THE BOARD OF MANAGEMENT



Mr. NGUYEN THANH NGU
CEO

Year of birth: 1987

Time of appointment as CEO:
November 2014

Ownership of voting shares at the Company:
4,847,118 shares, accounting for 0.76%

Qualifications:
- Bachelor of Business Administration, International University - Vietnam National University HCMC
- Institute of Potential Leaders Program - PACE

Employment history:
- 2014 - Present: CEO, Thanh Thanh Cong - Bien Hoa JSC
- 2014 - 2017: CEO, Thanh Thanh Cong - Tay Ninh JSC
- 2016 - 2018: Chairman of the BOD, Nuoc Trong Rubber JSC
- 2014 - 2014: CEO, Gia Lai Sugarcane Thermoelectricity JSC
- 2013 - 2014: Permanent Deputy CEO, Ninh Hoa Sugar JSC

Outstanding achievements:
- With over 11 years of experience in governance and operations in the Banking & Finance industry, as well as manufacturing and business activities in the Sugar industry, Mr. Nguyen Thanh Ngu has established himself as one of the most prominent TTC Bien Hoa leaders, representing an entire generation of the 1980s endowed with great determination, enthusiasm, and a commitment to the 'innovate to integrate' spirit.
- Since his appointment as CEO of TTC Bien Hoa in 2014, he has delivered timely and sound decisions that are appropriate for each stage of market contexts, navigating TTC Bien Hoa step by step through market instability and challenges in order to excel at the BOD-assigned tasks.
- Apart from Sugar, he gained seven years of experience in a variety of industries, including thermal power, rubber, agriculture, and foodstuffs. His expertise has aided TTC Bien Hoa in diversifying its investment portfolio by acquiring units and industries that align with the Company's strategy.

Some of his outstanding achievements in FY 2020-2021:
- Proposing a series of solutions to support TTC Bien Hoa swiftly adapt to the new business environment under ATIGA and other changes in the policy of the industry;
- Adopting flexible governance policies in response to Covid-induced economic uncertainty;
- Leading a successful restructuring of TTC Bien Hoa toward a modern, refined and efficient operating model upon the deployment of Oracle Cloud ERP;
- Boosting the expansion of sugarcane material areas of TTC Bien Hoa in three countries, including Vietnam, Laos, Cambodia, contributing to an increase in the capacity and farming areas. Therefore, the cane yield in FY 2021-2022 is expected to go up 40% YoY;
- With great support from the other members and his strong determination, he and the BOM have achieved the business goals astoundingly, setting a new record for the profit after tax and maintaining the consumption output of over 1 million tons/ year. Sugar consumption in FY 2020-2021 was 1.16 million tons (up 10% YoY); Net revenue reached VND14,925 billion (up 16% YoY and 4% higher than the target); Profit before tax reached VND784 billion (up 53% YoY and 18% higher than the target); Profit after tax went to VND650 billion (up to 79% YoY).

Positions at other organizations (except parent company and subsidiaries):
- BOD Member, Thanh Thanh Cong Agriculture Development JSC



Mrs. DOAN VU UYEN DUYEN
Permanent deputy CEO

Year of birth: 1987

Time of appointment as Deputy CEO:
February 2020

Ownership of voting shares at the Company:
929,425 shares, accounting for 0.15%

Qualifications:
- Master of International Business and Technology Management - Asian Institute of Technology, Thailand
- Bachelor of Economics and Accounting - University of Greenwich, London UK

Employment history:
- 2020 - Present: Permanent Deputy CEO, Thanh Thanh Cong - Bien Hoa JSC
- 2018 - 2020: CFO, Thanh Thanh Cong - Bien Hoa JSC
- 2018 - 2018: Senior Executive Assistant in finance to Chairman of the BOD, Thanh Thanh Cong - Bien Hoa JSC
- 2017 - 2018: Finance Business Partner, Thanh Thanh Cong Education JSC
- 2014 - 2017: Financial Controller, Hella Vietnam Co., Ltd.
- 2012 - 2014: Senior Financial Analyst, Thang Long Fund Management JSC

Outstanding achievements:
- In FY 2020-2021, as Permanent Deputy CEO, she oversaw several significant initiatives aimed at ensuring a well-designed governance system, with an emphasis on technology infrastructure, human resource management, and a healthy financial structure, all with a risk-based approach. The objective is to lay the groundwork for global integration.

Some of her outstanding achievements in FY 2020-2021:
- Participating in develop a 5-year strategy for the 2021-2025 period focusing on maximizing the industry value chain;
- Integrating IFRS-led Finance-Accounting service model into the Oracle Fusion Cloud system, which was officially rolled out for 22 units at 4 countries integrated on July 1st, 2021;
- Developing and standardizing dossier on capital mobilization, while successfully raising a fund of VND3,000 billion for long-term capital restructuring and obtaining the approval for the request for a credit limit increase up to more than VND1,200 billion in FY 2020-2021;
- Leading the enhancement of the HR management, engaging in the establishment of the successor development policy for the Remuneration and Compensation Committee, developing the Company's image and culture, which help TTC Bien Hoa earn the international award "HR Asia - Best Companies to Work for in Asia 2021";
- Developing and leading the Digital Transformation - ERP Oracle Fusion Cloud project under the Company's business development and corporate governance strategy; approving system design solutions to ensure a synchronous integrated system; guiding the development of ERP modules integrated with smart analysis, plus training and allocating staff to ensure implementation of operational risk and change management.

Positions at other organizations (except parent company and subsidiaries):
- None



Mr. HUYNH VAN PHAP
Acting deputy CEO
(Division of Sales)

Year of birth: 1979

Time of appointment as Acting Deputy CEO:
June 2021

Ownership of voting shares at the Company:
996,538 shares, accounting for 0.16%

Qualifications:
- Bachelor of Business Administration

Employment history:
- June 2021 - Present: Acting Deputy CEO of Division of Sales, Thanh Thanh Cong - Bien Hoa JSC
- 2015 - May 2021: Sales Director and Director of Division of Sales, Thanh Thanh Cong - Bien Hoa JSC
- September 2018 - June 2020: Vice Chairman of BOD and Chairman of BOD, Bien Hoa Import - Export Trading JSC and TTC Bien Hoa - Dong Nai Sugar One Member Co., Ltd
- 2010 - 2014: Deputy Sales Director, Dang Thanh Co., Ltd and Thanh Thanh Cong Packing JSC
- 2004 - 2009: Deputy Sales Manager, Hai Ha Confectionery JSC - Southern Branch

Outstanding achievements:
- With nearly two decades of experience in the sugar and food industries, Mr. Phap has made significant contributions to the development of the CRM system, the expansion of the distribution network, and the increase in market awareness of the Bien Hoa Sugar brand. As a result, the Company was able to establish a dominant position in the domestic sugar industry and gradually expand into the international market. He launched several business strategies in FY 2020-2021 that aligned with the Company's strategic direction and consistently met set targets despite market turbulence.

Some outstanding achievements in FY 2020-2021:
- Managing all business activities effectively, adding 352 new customers and exceeding the target by 76%; increasing sales revenue with exceptional growth in the export channel, boosting international market share and closely monitoring operation expenses;
- Running marketing campaigns on different social platforms, thereby continuing to increase the coverage of Bien Hoa Sugar brand, along with impressive product launching events for Miaha canned sugarcane juice and Co Ba Sugar;
- Leading the penetration of the unbranded sugar segment, namely Co Ba Sugar 1kg and 500gr packs as well as 12kg bag. Thanks to the right branding strategies with quality and safety at the core, these consumer-friendly products received a positive response from customers;
- Orienting and developing the mechanization business, including completing the organizational structure in compliance with the laws, expanding the network of consultancies and distributors across the country, supplying equipment for large-scale projects.

Positions at other organizations (except parent company and subsidiaries):
- None



Mr. NGUYEN NGOC VAN QUAN
Acting deputy CEO
(Division of Supply)

Year of birth: 1982

Time of appointment as Acting Deputy CEO:
June 2021

Ownership of voting shares at the Company:
0 shares, accounting for 0%

Qualifications:
- Master of Industrial Systems Engineering - Ho Chi Minh City University of Technology

Employment history:
- June 2021 - Present: Acting Deputy CEO of Division of Supply, Thanh Thanh Cong - Bien Hoa JSC
- 2019 - June 2021: Supply Chain Director, Phu Nhuan Jewelry JSC
- 2018 - 2019: Head of Operation and Supply Chain Department INSEE Vietnam Company
- 2011 - 2018: Head of Supply Chain Management Department, Sika Limited (Vietnam)
- 2008 - 2010: Deputy Supply Chain Director, Golden Rice Vietnam
- 2005 - 2007: Head of Planning & Optimization Department, Coca-Cola Vietnam

Outstanding achievements:
- Mr. Quan leverages his over 15 years of experience in the supply chain industry to help TTC Bien Hoa improve and complete its existing supply chain as new technologies are integrated. As a result, management and operations processes are optimized, fostering an end-to-end chain that is aligned with relevant business activities and increasing the value of products and services.

Some of his outstanding achievements since joining TTC Bien Hoa:
- Consolidating the integrated Supply chain model in accordance with the diversification strategy for either agricultural solutions or FMCG products;
- Developing models for automated storage and transportation, as well as for product-diverse and large-volume distribution, ranging from E-commerce to Omni-Channel, with the application of technologies in supply chain management;
- Implementing the 5-year plan for supply chain development in line with TTC Bien Hoa's "Spreading Wings" strategy.

THE BOARD OF MANAGEMENT'S PERFORMANCE REPORT



AIMING TO BECOME A "LEADING SUGAR PRODUCER AND ENERGY SOLUTIONS PROVIDER IN VIETNAM'S AND REGIONAL MARKET"

The BOM and staff at TTC Bien Hoa ended FY 2020-2021 with remarkable achievements and positive results, owing to the organization's unfaltering efforts, innovation, and commitment despite adversity. TTC Bien Hoa, in particular, continued to dominate the Sugar industry, with 46% market share and 1.16 million tons of Sugar consumed. Consolidated net revenue reached VND14,925 billion, up 16%, a YoY increase of more than VND2,000 billion and exceeded the target by 4%.

SUGAR - THE COMPANY'S CORE PRODUCT - REMAINED THE HIGHEST REVENUE EARNER IN FY 2020-2021 **14,125** BILLION VND
UP 18% YOY, ACCOUNTING FOR 95% OF NET REVENUE

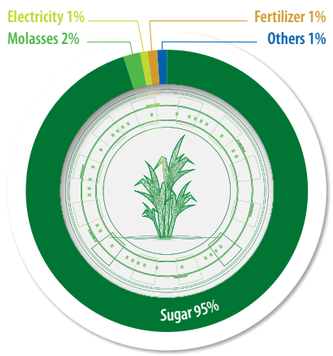
EXPORTS, IN PARTICULAR, SAW A DRAMATIC INCREASE OF **31%** YOY

Owing to the Company's proactive response to market opportunities. Regarding exports, the Company benefited from being the market leader in Vietnam's sugar industry, both in terms of product diversification and state-of-the-art manufacturing technologies. The Company enjoyed a significant export advantage in markets with stringent quality requirements, such as Europe, the United States, Singapore, etc. Additionally, TTC Bien Hoa continued to capitalize on China potential Sugar market by offering a diverse range of products to meet market demands. Sugar consumption increased year over year in other sales channels as well.

The B2C channel, in particular, increased by 14%, while the trade channel increased by 5%. TTC Bien Hoa aimed to gradually transition sales channels from traditional manufacturing to service, while also offering energy solutions and new product lines, high-quality Sugar products, and more convenient packaging options to meet the unique needs of Customers.

TTC Bien Hoa is currently the Company that owns the highest and most diversified number of Sugar products, more than 73 lines. It includes 21 RE Sugar products, 17 RS Sugar products, 9 Brown Sugar products, 9 Rock Sugar products, 5 Functional Sugar products, 7 Organic Sugar products, and 5 Liquid Sugar products. This, thereby, ensures the satisfaction of every group of customers on key channels, from B2B, B2C to the export and trade channel. Geared toward the long-term product diversification strategy by maximizing the sugarcane value chain, while mitigating the risks in case of Sugar price fluctuation, the Company has been producing 11 Sugar by-products, including 2 product lines of Miaqua, bagasse, molasses, commercial electricity, 2 caramel, and 4 fertilizer product lines. The highlights of the year were molasses and electricity, with sales of VND276 billion and VND189 billion respectively. Furthermore, last year TTC Bien Hoa welcomed a new nutritional drink - Míaha canned sugarcane juice with 3 different flavors, into its beverage product lines.

Revenue Structure by Product in FY 20-21



Source: 2020-2021 Audited Consolidated FS, TTC Bien Hoa

Along with product diversification, TTC Bien Hoa maintained a focus on capital structure optimization. This included a 13% reduction in short-term loans, or more than VND940 billion, while owner's equity increased by more than VND596 billion, or 8%.

SHORT-TERM LOANS DECREASE **13%** OR >VND940 BILLION

TTC BIEN HOA'S PROFIT BEFORE TAX EXCEEDED THE TARGET BY 18%, UP **53%** YOY

ROA **3.4%**

ROE **8.2%**

TTC Bien Hoa increased its domestic market share despite the COVID-19 which could prolong to 2022. Several other noteworthy outcomes are worth noting, including the expansion of export markets, the stability of raw material areas, prudent expense management, and revenue stream diversification.



Notably, in FY 2020-2021, TTC Bien Hoa's profit before tax exceeded the target by 18%, up 53% YoY, highlighted by an increase of gross margin from 11% to 15%. Selling expenses/ Net revenue ratio remained under control at 3.6%, similar to the previous FY's ratio. This would set the Company apart from other competitors in the region, especially during COVID-induced economic turmoil. As a result, profitability ratios saw a significant improvement compared to last year as ROA and ROE reached 3.4% and 8.2% respectively. These achievements accurately reflect the efficiency of Leaders' guidance via capital restructuring and market share growth strategies.

THE BOARD OF MANAGEMENT'S PERFORMANCE REPORT (CONTINUED)

AS OF JUNE 30TH, 2021
THE COMPANY'S TOTAL ASSETS STOOD AT
up **14%** from the start of the fiscal year

20,471
VND BILLION

Short-term assets contributed the most, increasing by 25%, with cash and cash equivalents and short-term investments increasing by 82% and 38%, respectively. This, once again, ensured the Company's strong financial potential, demonstrating the Board's prudent restructuring of the financial system toward revenue diversification through the use of TTC Bien Hoa's competitive advantages.

Inventory increased by 25%, or VND630 billion, during the same period, while inventory days decreased from 85 to 82, which was consistent with TTC Bien Hoa's revenue growth and operational scale.

Net cash flow for FY 2020-2021 increased significantly year on year, from minus VND5 billion to VND824 billion, while cash and cash equivalents increased by 82%. The result was largely due to net cash flow from financial activities, particularly the issuance of corporate bonds and medium- and long-term loans with competitive interest rates, which totaled VND3,000 billion. This demonstrated many financial institutions' confidence in the Company's competence and vision. Additionally, having a large amount of cash on hand aided the Company in strengthening its financial position, ensuring liquidity in the event

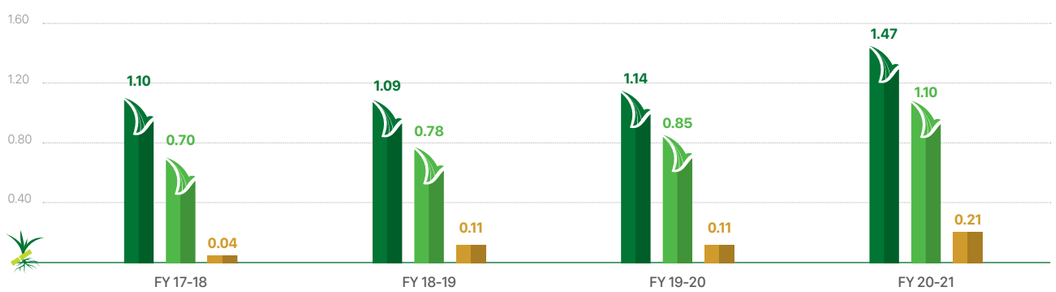


of unforeseen problems, and capitalizing on investment opportunities due to the Company's prompt payment ability.

Item (VND Billion)	June 30th, 2020	June 30th, 2021
Net cash flow from operating activities	99	95
Net cash flow from investing activities	-712	-432
Net cash flow from financial activities	608	1,161
Cash and cash equivalents at the beginning of the period	1,005	1,000
Cash and cash equivalents at the end of the period	1,000	1,823

Source: TTC Bien Hoa

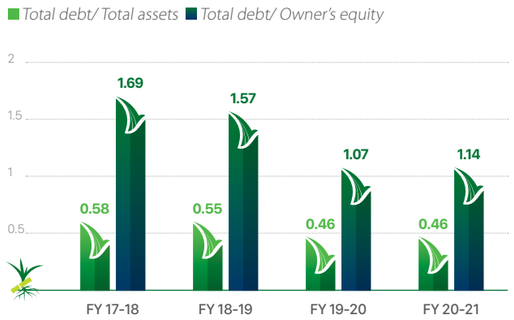
Liquidity Ratios



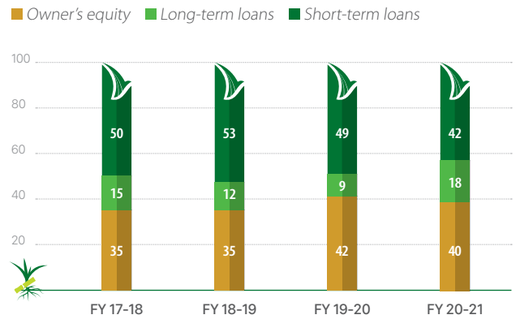
Source: TTC Bien Hoa

Along with the VND2,500 billion increase in the value of short-term assets, liquidity ratios have improved significantly, assisting in risk mitigation and ensuring working capital for business operations. The current and quick ratios, in particular, increased over the same period, approaching 1.47 and 1.10 times, respectively. The cash ratio is increased by 0.21 times.

Capital structure ratios



Capital structure (%)



Source: TTC Bien Hoa

In FY 2020-2021, the Company carried out capital restructuring by increasing long-term loans in accordance with the BOD's long-term development goals. In particular, the Company's total debt witnessed a surge of 14%, equivalent to VND1,181 billion, as the short-term loans decreased VND940 billion while long-term loans increased VND2,121 billion. Total debts/ Total equity ratio reached 1.14, a slight increase compared to the beginning of the FY. Total debts/ Total assets ratio still remained 0.46 as of the beginning of the FY.

The significant change in long and short-term loans demonstrates that the Company is progressing in the right direction toward a sustainable financial structure. As a result, operational efficiency is increased, resulting in a significant added value for the Owners. TTC Bien Hoa had issued more than 30 million shares under the ESOP program as of the end of the second quarter of 2021 as a reward for the core personnel's relentless efforts.

MAIN OBJECTIVES FOR FY 2021-2022

1. To improve and complete the core product portfolios, at the same time diversify value-added products, develop Sugar by-products to maximize the sugarcane value chain.

2. To seize the market trends and opportunities, and thus increase domestic and international market share:
   - **MNC channel:** maintain relationships with domestic customers while figuring out solutions to win over multinational corporation customers.
   - **SME channel:** increase market shares, expand customer networks in other regions, especially Northern and Southwestern region.
   - **Trade channel:** increase market share in Vietnam's Northern market and provide important price reference for the market.
   - **Export channel:** penetrate less price-competitive markets, especially China, with Liquid Sugar and Mix Sugar products.
   - **B2C channel:** develop a cooperation model based on synergy with a focus on the F&B segment.

3. To ensure a centralized supply chain operation to utilize resources, leverage technologies to improve the demand forecast, accommodate fast-evolving market changes, manage inventory flexibly in response to business strategies.

4. To continue to fully integrate governance system into the ERP, along with intelligent analysis, database, and information security in a Cloud-based approach.

5. To manage effective capital allocation, carry out fundraising and M&A activities, invest in strategic partners, manage investment portfolios, develop dividend and buyback policies, among others. The goal is to increase the profitability for the Company and Shareholders by implementing international best practices.

6. To improve human resources capacity, improve knowledge and business management, as well as public relations with Investors/Government/Society/Community, while implementing the Balanced Scorecard to facilitate thorough evaluation.

CAPITAL MARKET ACTIVITIES

INCREASE OF TTC BIEN HOA'S CHARTER CAPITAL OVER YEARS

2020-2021

Issue **30,417,595** ESOP shares

6,388
VND BILLION

2019-2020

Issue **21,611,333** preferred shares

6,084
VND BILLION

Issue **29,721,879** shares for dividend payment

5,867
VND BILLION

2018-2019

2017-2018

Issue **303,831,938** shares for swap to BHS with ratio 1:1.02

5,570
VND BILLION

Issuance of **58,427,235** bonus shares, advance dividend payment for FY 2015-2016

2,532
VND BILLION

2016-2017

2015-2016

Issue **37,142,358** shares for swap to Gia Lai Sugar - Thermal Power Jsc: Charter capital of VND1,856 billion.

Issue **9,118,675** ESOP shares

1,948
VND BILLION

Issue **6,574,200** ESOP shares

1,485
VND BILLION

2013-2014

2009-2013

Listing **44,824,172** shares on HOSE

1,419
VND BILLION



TTC Bien Hoa closed the FY 2020-2021 on a positive note in the context of a robust Vietnam's capital market in the first half of 2021, and Vietnam's stock market being the second strongest growth worldwide.

As of June 30th, 2021, the VN-Index recorded at 1,408.55 points and the market capitalization at VND6,838 trillion, with an increase of 71% and 75% YoY in the event of massive cash flow into the stock market, and liquidity peaked over USD1 billion /session at some points. According to the Ministry of Finance, in the first 2 Quarters of 2021, the total actual capital mobilization on Vietnam' stock market was estimated at VND176,745 billion, up 65% YoY, of which: Capital mobilization through stock issuance and equitization was estimated at VND26,857 billion, up 197%; Capital mobilization through public corporate bond issuance was estimated at VND8,394 billion, down 23%; Capital mobilization for the state budget through government bond auctions rose by 63%, or VND141,493 billion. In a similar vein, credit growth in the first six months of this year accelerated to 5.1%, more than double the rate at the end of 2020. This was evidence of the market's resounding recovery and resurgence.



Vietnam's capital market generally left significant impacts on TTC Bien Hoa's capital mobilization in FY 2020-2021. Vietnam Sugar industry therefore also underwent a challenging year with many changes, such as the decision made by the Ministry of Industry and Trade to impose trade remedy practices on sugar originating from Thailand. At the time, upon Decision 1578/QĐ-BCT issued by the Ministry of Industry and Trade dated June 16th, 2021, a list of Thai sugarcane products shall be subject to an anti-dumping tax rate of 42.99% and the anti-subsidy duty rate of 4.65%. This substantial move opened door to many opportunities alongside challenges for Vietnam Sugar industry in general and TTC Bien Hoa's business strategies in particular. Provided the impact of trade remedy duties, the cost of Thai-imported Sugar surged, resulting in notable disadvantages in the price of input materials for enterprises with products made of Raw Sugar. On the other hand, the domestic Sugar price experienced a stronger recovery than before upon less pressure from fierce competitiveness either from official imported Thai Sugar or smuggled Sugar. With visions formulated in the light of such developments, this was a golden opportunity for TTC Bien Hoa to preserve its competitive edge in the domestic market by actively exploiting the available raw material areas stretching across Indochina and balancing Raw Sugar supplies imported through Global Mind Commodities Trading Pte. Ltd, an affiliated Sugar trader whose headquarter company is based in Singapore. To seize such opportunities and fulfill the set goals, capital activities were the key. With this insight in mind, in the past year, TTC Bien Hoa continued to diversify capital mobilization channels, build strategic alliances with banks, domestic and foreign investors to expand its scope of business activities, increase equity ratios, and aim for a resilient and sustainable financial structure.

SHORT-TERM DEBT DECREASED
19%
AT VND6,050 BILLION

With respect to the debt restructuring roadmap to optimize capital sources, the FY 2020-2021 gained fruitful results. Accordingly, the cash flow to debt ratio fell to 78% from 81% while there was a shift in the proportion of short-term and long-term debt, in line with the Company's capital optimization roadmap. In fact, putting into perspective with the end of FY 2019-2020, the long-term cash flow to debt ratio rose to 28% from 13%, at VND3,342 billion while the short-term one decreased to 49% from 68%, at VND6,050 billion. The liquidity ratios showed significant improvements, contributing to risk mitigation and an abundant working capital for the Company's business activities. The current ratio and quick ratio both increased 1.47 times and 1.10 times YoY respectively, verifying the Company's ability to pay short-term debts.

SHARING THE FRUITS OF LABOR WITH EMPLOYEES SUSTAINABLE CONNECTION WITH INVESTORS

The Company always perceived that employees are the life force of each business, thereby weighing in the importance of a satisfied and well-timed remuneration and compensation policy in the course of sustainable development.



To constantly encourage employees' dedication and loyalty to the Company, TTC Bien Hoa issued more than 30 million ESOP shares at VND10,000/share at the end of Q2 last year. SBT's post-issuance charter capital increased to approximately VND6,388 billion from above VND6,083 billion.

In the international capital market in FY 2020-2021 last month, the institutional Investor CAPE YEOLLIM CORETREND GLOBAL FUND 1 proposed its plan to convert all VND172 billion worth of bonds into nearly 12 million common shares. The conversion is to be completed in FY 2021-2022 provided that necessary procedures are ready. This decision was made one year after TTC Bien Hoa successfully issued convertible bonds to a Korean investment fund in private placement. This also is evidence of expectation and appreciation from Investors for the Company's long-term growth potential and its executive management's vision and capacity.

ULTILIZING MEDIUM AND LONG-TERM LOANS TO YIELD OUTSTANDING PROFITS FOR OWNERS

TTC Bien Hoa marked an impressive year of capital mobilization, at VND3,000 billion, through bulk deals with well-known Vietnamese and international financial institutions. In particular, the Company successfully offered VND2,300 billion worth of bonds and accessed more than VND700 billion through medium and long-term loans.

CAPITAL MOBILIZATION
(VND billion)
3,000
THROUGH BULK DEALS WITH WELL-KNOWN VIETNAMESE AND INTERNATIONAL FINANCIAL INSTITUTIONS

A highlight in Q2 was that TTC Bien Hoa closed a cooperation deal with Techcom Securities (TCBS) for a VND700 billion public offering of 3-year-term bonds which were unsecured and non-convertible. Such issuance of unsecured loans at the time indicated investors' firm belief in TTC Bien Hoa's high credit quality. Following up on previous victories, SBT entered another cooperation agreement with Techcombank and Techcom Securities in Q4 for a private placement of VND1,200 billion worth of 3-year bonds. The success of two bond issuances, with a total value of VND1,900 billion, marked a comprehensive and long-term strategic cooperation between the two parties. In addition to a VND400 billion of private bond purchased by Vietinbank, the Company verb medium, and long-term loans, at VND700 billion, with competitive interest rates from foreign banks with Ho Chi Minh City - based branches, namely Woori bank, Keb Hana bank, and Daegu bank.

The entire sum was allocated to business activities, productivity improvement and market expansion. In brief, upon the fact that the global outbreaks have wreaked mayhem on many production and investment activities, the successful mobilization of more than VND3,000 billion proved TTC Bien Hoa's outstanding capabilities and bright future, worthy of its investors' firm trust.

EFFICIENT USE OF CASH FLOW, SELECTION AND INVESTMENT IN POTENTIAL PORTFOLIOS



Continuing the investment philosophy established in previous years, TTC Bien Hoa has shifted its focus to green investment, ensuring that the company remains environmentally friendly while generating high economic efficiency and stable profits over time. Thus, in FY 2020-2021, TTC Bien Hoa increased its stake in Gia Lai Electricity Joint Stock Company (GEG), Vietnam's one of the largest renewable energy enterprises with solar, wind, and hydroelectric projects spread throughout the southern region. TTC Bien Hoa's management believes that strategies incorporating specialized portfolios and a rigorous risk management framework should serve as the foundation for long-term corporate sustainability.

CONTINUOUS PROMOTION OF STRATEGIC COOPERATION WITH LOCAL AND FOREIGN FINANCIAL INSTITUTIONS

With abundant opportunities in the domestic Sugar market following the imposition of anti-dumping duties and trade remedies, and a determination to maintain its industry-leading position and capitalize on every opportunity, TTC Bien Hoa was well-prepared with resourceful solutions to improve efficiency and lower the cost of capital for core business lines.

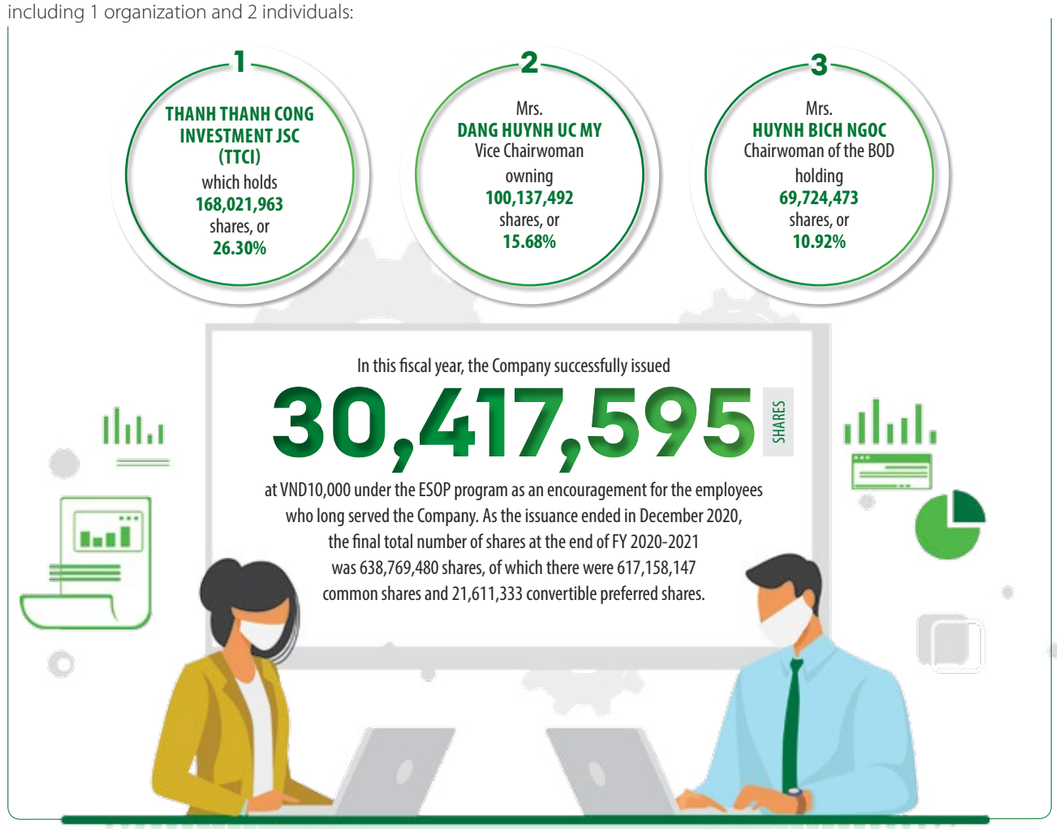


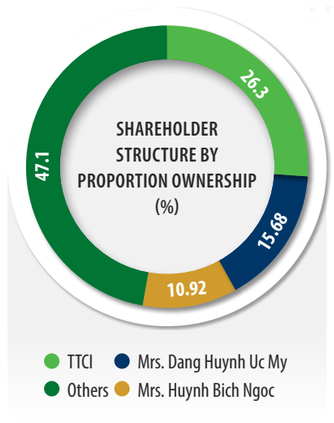
TTC Bien Hoa has established a reputation as a reliable partner with high credit ratings among domestic and international credit institutions. In FY 2020-2021, the Company maintained and expanded credit relationships with over 30 domestic and international credit institutions and financial institutions, including Maybank, Shinhanbank, and BPCE, among others. TTC Bien Hoa then strengthened relationships and expanded collaboration with top-tier Vietnamese commercial banks, foreign banks, and well-known European financial institutions (DEG). This was to create a stronger resonance, upon which a solid capital base and a strong financial structure could be built for future development.

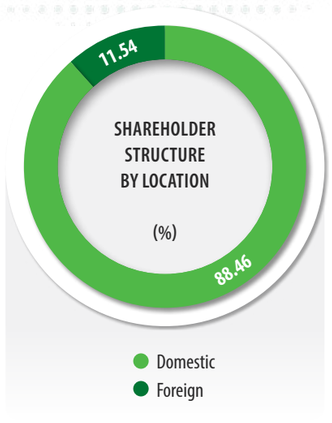
STOCK INFORMATIONS

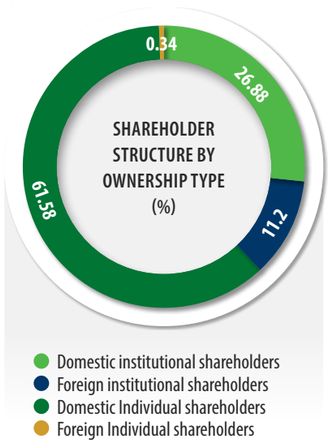
SBT' SHAREHOLDER STRUCTURE AND TRANSACTIONS OF INTERNAL PERSONS AND RELATED PERSONS

As of June 30th, 2021, TTC Bien Hoa has 3 major shareholders owning more than 5% of share capital, or 52.9% of charter capital, including 1 organization and 2 individuals:









SBT' shareholder structure as of June 30th, 2021

No.	Shareholder structure by proportion ownership	Number of shares	Ownership	Number of Shareholders	
				Individual	Organization
I	**Major shareholder holding 5% or more of share capital**	**337,883,928**	**52.9%**	**2**	**1**
1	Domestic	337,883,928	52.9%	2	1
2	Foreign	-	-	-	-
II	**Shareholder holding 1%-5% of share capital**	**84,435,892**	**13.22%**	**4**	**3**
1	Domestic	33,320,116	5.22%	4	-
2	Foreign	51,115,776	8%	-	3
III	**Shareholder holding under 1% of share capital**	**216,449,660**	**33.88%**	**20,090**	**135**
1	Domestic	193,849,484	30.34%	19,784	89
2	Foreign	22,600,176	3.54%	306	46
	TOTAL	**638,769,480**	**100%**	**20,096**	**139**

In the previous year, the Company also witnessed changes in ownership of SBT shares by internal persons and related parties. The changes are statistically detailed as below.

SBT shares transactions of internal persons and their related parties in the period July 1st, 2020 - June 30th, 2021

No.	Trader	Title	Ownership as of July 1st, 2020 (*)		Ownership as of June 30th, 2021 (**)		Reason for change
			Number of shares	Percentage	Number of shares	Percentage	
INTERNAL PERSONS							
1	Mrs. Huynh Bich Ngoc	Chairwoman of the BOD	67,551,864	11.10%	69,724,473	10.92%	ESOP share purchase
2	Mr. Pham Hong Duong	Permanent Vice Chairman of the BOD	3,740,597	0.61%	4,313,163	0.68%	ESOP share purchase
3	Mrs. Dang Huynh Uc My	Vice Chairwoman of the BOD	98,394,826	16.17%	100,137,492	15.68%	ESOP share purchase
4	Mr. Henry Chung	Independent BOD member	397,632	0.07%	970,198	0.15%	ESOP share purchase
5	Mr. Hoang Manh Tien	Independent BOD member	1,000,000	0.16%	1,572,000	0.25%	ESOP share purchase
6	Mrs. Vo Thuy Anh	Independent BOD member	0	0%	100,000	0.02%	ESOP share purchase
7	Mr. Nguyen Thanh Ngu	CEO	4,372,241	0.72%	4,847,118	0.76%	ESOP share purchase
8	Mrs. Doan Vu Uyen Duyen	Permanent Deputy CEO	500,000	0.08%	929,425	0.15%	ESOP share purchase
9	Mrs. Nguyen Thi Phuong Thao	CFO	0	0%	429,425	0.07%	ESOP share purchase
10	Mr. Le Phat Tin	Chief Accountant	38,743	0.006%	358,928	0.06%	ESOP share purchase
11	Mr. Dinh Vu Quoc Huy	Company' Secretary	0	0%	320,185	0.05%	ESOP share purchase
12	Mr. Le Duc Ton	TTCS Factory Director	163,316	0.03%	316,796	0.05%	ESOP share purchase
13	Mr. Tang Kim Tay	Branch Director	0	0%	25,000	0.004%	ESOP share purchase
14	Mr. Truong Van Toai	Branch Director	0	0%	45,100	0.01%	ESOP share purchase
15	Mr. Dang Huynh Thai Son	CEO of Subsidiary	0	0%	100,000	0.02%	ESOP share purchase
RELATED PARTIES							
16	Mr. Nguyen Huu Dat	Husband of CFO Nguyen Thi Phuong Thao	0	0%	60,000	0.01%	Purchase registration
17	Mr. Vo Hong Phuc	In-law brother of Mr. Le Phat Tin - Chief Accountant	0	0%	45,454	0.01%	Purchase registration
	TOTAL		**176,159,219**	**28.96%**	**184,294,757**	**28.85%**	

Source: TTC Bien Hoa

SBT share transactions of Major shareholders in period July 1st, 2020 - June 30th, 2021

No.	Trader	Ownership as of July 1st, 2020 (*)		Ownership as of June 30th, 2021 (**)		Reason for change	Status
		Number of shares	Percentage	Number of shares	Percentage		
1	Mrs. Huynh Bich Ngoc	67,551,864	11.10%	69,724,473	10.92%	ESOP share purchase	Major shareholder
2	Mrs. Dang Huynh Uc My	98,394,826	16.17%	100,137,492	15.68%	ESOP share purchase	Major shareholder
	TOTAL	165,946,690	27.27%	169,861,965	26.60%		

(*) Total number of shares as of July 1st, 2020: 608,351,885 shares
(**) Total number of shares as of June 30th, 2021: 638,769,480 shares

Source: TTC Bien Hoa

STOCK MARKET PERFORMANCE

A ROBUST STOCK MARKET IN VIETNAM IN THE FIRST 6 MONTHS OF 2021

At the turn of the twenty-first century, the stock market was still in the spotlight, having been named one of the most attractive investment channels in Vietnam.



VIETNAM'S STOCK MARKET EMERGED AS THE WORLD'S SECOND STRONGEST BULL MARKET IN THE FIRST HALF OF 2021

THE MARKET CAPITALIZATION
(VND trillion)

6,838

UP 29.2% COMPARED TO THE END OF 2020, OR **108.7%** OF GDP.

Vietnam's stock market emerged as the world's second strongest bull market in the first half of 2021, as the index consistently set new highs. By June 30th, 2021, the VN-Index had risen to 1,408.55 points, a gain of 27.6 percent over the end of 2020. Liquidity continued to soar above USD1 billion per session, owing to the market's expansive cash flow from domestic investors. Only within the first six months of 2021 did the total number of newly opened domestic accounts reach a record high, with 619,911 securities accounts, a 58% YoY increase.

The stock market capitalization also moved along the same lines. As of June 30th, 2021, the market capitalization rose to VND6,838 trillion, up 29.2% compared to the end of 2020, equivalent to 108.7% of GDP. As a result, in the first 6 months of the year, the total actual capital mobilization on the stock market was estimated at VND176,745 billion, up 65% YoY, of which capital raised through share issuances and equitization was estimated at VND26,857 billion, increased 197%; capital funded through corporate bonds offering was estimated at VND8,394 billion, down 23%; capital mobilization for the state budget through government bond auctions increased by 63%, with a value of VND141,493 billion.

The 2021 stock market is expected to be supported by factors such as:

1. Vietnam's economy in 2021 has bright prospects of a speedier recovery than many other countries thanks to timely and effective COVID-19 preventive measures;
2. Vietnam's participation in bilateral and multilateral trade agreements assists its rapid economic recovery;
3. Vietnam is likely in favor of the current shift of supply chains to countries with low production costs.

Besides, the quality of VN-index in 2021 is going to be fortified as intrinsic values of listed companies have been improved.

SBT MADE ITS MARK ON THE MARKET WITH STABLE INTERNAL FACTORS, STRIVING TOWARDS SUSTAINABLE DEVELOPMENT

Upon the debut of many emerging stocks on the market and the constant change in investor tastes, SBT has always been a high-profile stock with strong fundamentals and profound reputation in the keen eyes of investors. In a sense, SBT secured its crown as the only representative of sugarcane industry in the VNSI 20 Index Basket - Top 20 stocks with the highest Sustainable development scores in the stock market.

To justify its presence, SBT passed all the stringent screening criteria such as:



1. Among top 20 out of 100 companies with the largest market capitalization (meeting the requirements in terms of eligibility, liquidity, free float rate and capitalization rate);
2. Not listed in a list of business lines with low sustainability in reference of the Establishment and Management Principles of HOSE-Index, and
3. Obtain the highest sustainable development score (in-depth assessment on 3 pillars - environment, society, and governance).

According to HOSE statistics, the investment for Sustainable development enterprises within the framework of the Principles for Responsible Investment (PRI) reached more than

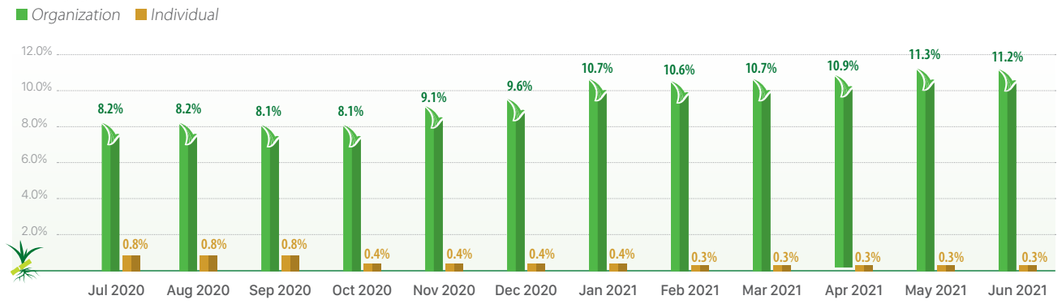
62,000

USD BILLION

Being in the VNSI 20 basket not only proves that SBT is "green", transparent and sustainable but also paves the way for SBT to easily access investment, especially international ones.

The Company also met strict standards in terms of business quality, trading volume, etc., and often a preferred choice of many ETFs and major indices, both domestic and global, during their portfolio structuring or new disbursements. As of June 30th, 2021, SBT shares are presented in the list of more than 7 ETFs and 7 indices, recognized nationwide and worldwide, with above 18 million shares in total ownership. Notably, Vaneck Vectors Vietnam ETF with more than 7 million shares, The Hongkong and Shanghai Banking Corporation Limited with nearly 4 million shares, the newcomer Fubon FTSE Vietnam ETF-Taiwan ETF with nearly 4 million shares.

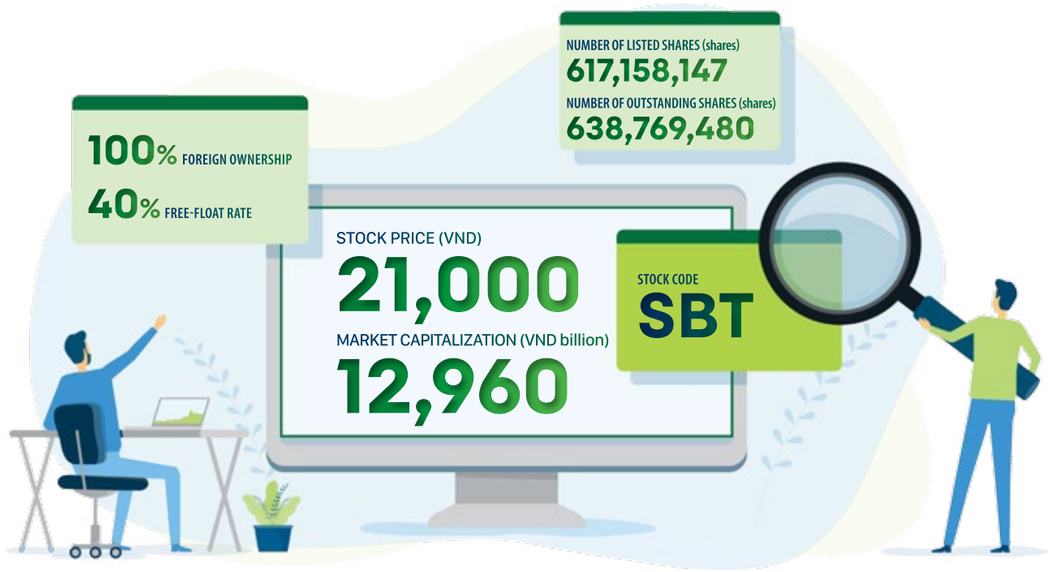
Steady growth in foreign investors' ownership in the period July 1st, 2020 - June 30th, 2021



Source: TTC Bien Hoa

SBT'S STOCK PRICE AND LIQUIDITY IN FY 2020-2021

As of June 30th, 2021:



SBT stock performance statistics from July 1st, 2020 to June 30th, 2021

	1 latest month	3 months	6 months	12 months
Average daily trading volume (shares)	4,446,059	3,762,195	4,178,797	4,093,818
Average daily trading value (VND billion)	96.3	79.6	90.6	76.8
Stock price				
• Highest price (VND)	22,800	22,900	25,000	25,000
• Lowest price (VND)	19,600	19,050	16,800	13,200
• Average closing price (VND)	21,289	20,952	21,518	18,582

"IT IS SAFE TO SAY THAT SBT STOCK HAD A SUCCESSFUL YEAR AS ITS PRICE GENERALLY INCREASED TO 52%, AT VND **21,000** ON JUNE 30TH, 2021 FROM VND13,850 ON JULY 1ST, 2020

This outstanding performance of stock prices was inspired by impressive business activities amid turbulence, policies that apply official anti-dumping measures and anti-subsidy duties on a number of Thai sugarcane products - easing unfair competitive pressure on Vietnam Sugar industry from imports, Vietnam's promising macroeconomic prospect, excitement prevailing on Vietnam' stock market, positive signals from the global Sugar industry, etc.



The performance of SBT stock reflected market polarization and movement of the index in different periods. The Company's stock price was stable between July and October 2020 at a range of VND14,000 - VND15,500/share. The following 3 months observed a sudden and strong surge, of which there were peaks at VND25,000/share, up 81% compared to the beginning of the FY with the liquidity greater than 9 million shares. The rationale behind was the booming domestic stock market and the good news for the Sugar industry at the time. Subsequently, SBT went through fluctuations, at around VND19,500 - VND22,000/share with decent liquidity of about 3-4 million shares/session, yet still far exceeding the liquidity level of other sugarcane stocks.

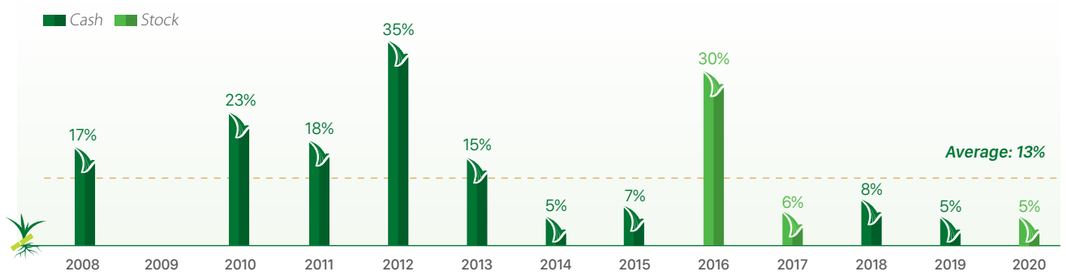
Liquidity of SBT and peer groups in the period July 1st, 2020 - June 30th, 2021

No.	Company	Stock code	Stock exchange	Trading volume *(shares)*	Trading value *(VND billion)*
1	Thanh Thanh Cong Bien Hoa JSC	SBT	HSX	4,093,818	76.81
2	Quang Ngai Sugar JSC	QNS	UPCOM	542,630	20.21
3	Lam Son Sugar JSC	LSS	HSX	473,689	5.14
4	Son La Sugar JSC	SLS	HNX	19,666	1.81
5	Kon Tum Sugar JSC	KTS	HNX	7,060	0.12

Source: Vietstock, TTC Bien Hoa compiled

Ensuring dividend policy for Shareholders and Investors

Since being listed in 2008, TTC Bien Hoa has consistently adhered to its policy of paying dividends to shareholders and investors in both cash and stock. SBT approved a payment plan for a 5% stock dividend for FY 2019-2020 on September 13th, 2021, with more than 314 million shares, or VND314 billion, and an expected payment date of Q4 2020, thereby satisfying dividend obligations to shareholders.



Source: TTC Bien Hoa compiled

INVESTMENT UPDATES AND PROGRESS OF KEY PROJECTS UPDATES



1

MÍAHA CANNED SUGARCANE JUICE PROJECT

Nowadays, the majority of Consumers prefer natural and organic products, which not only provide energy and nutrients but also protect Consumers' health. To make a head start on this trend, TTC Bien Hoa leveraged its over 50-year history in the Sugar industry to research and introduce Míaha canned sugarcane juice - Pure nutrition from nature. This is Vietnam's first canned sugarcane juice, made possible through the use of advanced technology that completely sterilizes freshly squeezed sugarcane juice, retaining all of its natural nutrients.

TTC Bien Hoa's long-term investment and development strategies for the Míaha canned sugarcane juice are implemented in 2 phases:

PHASE 1

Gross investment: VND12 billion

Objectives: To produce and distribute 20,000,000 cans into the market each year.

Description:

Míaha production line was installed at TTCS, one of Vietnam's largest Sugar factories with a crushing capacity of 1,000 TCD. Sugarcane juice is "pasteurized" throughout the production process to maintain quality and extend its shelf life. The sugarcane juice extraction and processing techniques are carried out in a traditional way to meet the natural origin criteria. The raw material is organic and GMO-free sugarcane, which is transported to the factory, then peeled and crushed by rollers. The extracted juice, hence, is purified in a piece of specialized equipment and sterilized in a steam blanching machine. In the juice extraction process, thanks to extracting experience in sugar production, TTC Bien Hoa is able to achieve the highest extraction rate, while still ensuring the natural color and delicious flavor. The Míaha canned sugarcane juice was well adopted in the market shortly after its launch, which is a positive sign and motivation for TTC Bien Hoa to implement phase 2.

Progress: Completed for operation in April 2021.

PHASE 2

Gross investment: VND1.771 billion

Objectives: To increase production capacity up to 36 million liters per year in Q4 2022, and 72 million liters per year in Q1 2025.

Description:

Based on the sound result from phase 1, sugarcane juice production in phase 2 would be carried out on a larger scale, in multiple operating Sugar factories of TTC Bien Hoa, to achieve higher production capacity. In particular, the Company has adopted a European automation solution with the risk assessment feature to manage and operate the whole production lines, particularly processing, extracting, pasteurizing, packaging sites.

Progress: Planned for operation in April 2022.



Dự án trồng chuối của TTC Biên Hòa tại nông trường Thành Long 1

2

DISTRIBUTION CENTER (DC) PROJECT IN HAI PHONG



Gross investment: VND158.8 billion

Objectives:

- To proactively manage warehouses for distribution channels in the North;
- To reduce warehouse rents and freight costs;
- To mitigate the weather impact on product quality;
- To shorten the delivery time for the North.

Description:

The current situation and demand as well as the development project of storage capacity in the North for the next 5 years necessitate the implementation of this DC in Hai Phong with the following goals:

- A main collection and storage point;
- TTC Bien Hoa's logistic center to cater to Northern partners' needs;
- An added-value services center that provides repackaging for a wide range of bags, from 50kg to 5-10kg, to reach more retailers;
- A warehouse for distribution to B2B and FMCG customers.

Progress: Planned to come into operation in Q3 2023.

3

COOPERATION PROJECT WITH DOLE ASIA HOLDING PTE. LTD (DOLE) ON SOUTH AMERICAN BANANAS



*Mr. **Richard Toman** - Chairman of Asia Fresh Division of Dole Asia Holding PTE. LTD., (2nd left) welcomed Mrs. **Huynh Bich Ngoc** - BOD Chairwoman of TTC Sugar (5th right) and Senior Leaders at Dole's headquarters in the Philippines*

Gross investment: VND59.3 billion

Objectives: To supply nearly 8,500 tons of bananas to the market each year.

Description:

- TTC Bien Hoa and Dole signed a contract farming and technology transfer agreement on South American banana production project at Thanh Long 1 farm on an area of 156 hectares;
- In the early stages of the project, TTC Bien Hoa benefited from its collaboration with Dole, one of the world's leading companies in producing and exporting high-quality fresh agricultural products. More precisely, Dole assisted the Company in the design of farm planning, cultivation processes, tissue culture technology, preliminary processing facilities, and cold storage systems according to the standards of Dole Asia Holding PTE. LTD;
- The success of the South American banana production project is a stepping stone for the Company to continue researching and developing other fruit tree projects to expand TTC Bien Hoa's agricultural portfolio beyond main Sugar products.

Progress: Completion for operation with the first batch of bananas exported in February 2021

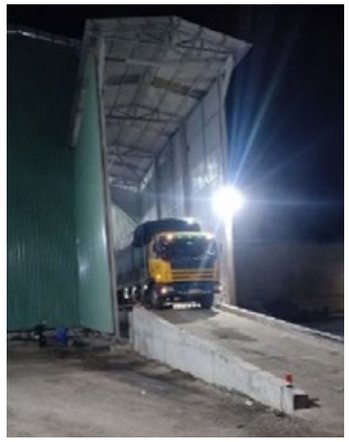


The stage of harvesting, cleaning and packing bananas at Thanh Long 1 farm.

INVESTMENT IN IMPROVING TECHNOLOGY AND OPERATIONAL EFFICIENCY

Besides new project investments, TTC Bien Hoa constantly updated and invested in improving technology for existing projects in the previous FY. The Company understands that modern technology plays a vital role in keeping with the growth momentum and current trends. Reviewing the processes of technology improvement programs in TTC Bien Hoa's FY 2020-2021 is necessary to evaluate the investment's practical outcomes:

1 RAW SUGAR RECEIVING SYSTEM AT BIEN HOA - NINH HOA FACTORY


Raw Sugar receiving system at Bien Hoa - Ninh Hoa Factory

Objectives:

- To ensure the Raw Sugar receiving capacity of 2,000 tons/day;
- To reduce costs for loading and unloading service;
- To use no motorized vehicles in the loading and unloading process.

Project costs

~ VND **2.8** BILLION

Implementation progress:

Completed and put into operation in October 2020.

Efficiency and impact on business:

- Save cost on manual loading and unloading;
- Cut cost of DO oil for the unusued motor vehicles in loading Raw Sugar;
- Maximize warehouse's storage capacity and reduce rental costs;
- Have access to Raw Sugar source on hand for production;
- Minimize transportation time from port to the factory;
- Fulfill requirement of transportation process (with receiving capacity of over 25,000 tons from the port in the required period);
- Lengthen the off-season Sugar refining and optimally exploit the value of using equipment

2 WOOD CRUSHER MAKES SAWDUST USED AS FUEL FOR POWER GENERATION IN OFF-SEASON AT BIEN HOA - NINH HOA FACTORY




Wood crusher makes sawdust at Bien Hoa - Ninh Hoa Factory

Project costs

~ VND **1.7** BILLION

Objectives:

- To enhance the efficiency of using equipment;
- To increase revenue when electricity is sold to the national grid;
- To enhance the competitiveness of Sugar industry;
- To reduce greenhouse gas emissions.

Implementation progress:

Completed and put into operation in December 2020.

Efficiency and impact on business:

- Boost electricity sales while increasing the amount of electricity provided to the national grid;
- Avoid heavy reliance on the fuel from surplus bagasse by having access to alternatives;
- Diversify fuel sources to improve boiler efficiency;
- Reduce greenhouse gas emissions by shifting from single-fuel models to multi-fuel solutions;
- Lengthen the off-season Sugar refining, creating jobs for factory workers.

3 CONTROL PANEL RENOVATION FOR BOILER AND TURBINE AT TTC - ATTAPEU FACTORY





Control panel for boiler and turbine at TTC - Attapeu Factory

Objectives:

To simplify boiler and turbine operation.

Project costs

~ VND **485** MILLION

Implementation progress:

Completed and put into operation in November 2020.

Efficiency and impact on business:

- Simplify the boiler's main operation parameters to assist operators in monitoring;
- Facilitate communication between the primary and the foreign operators (e.g Lao);
- Cooperation between boiler and turbine operators;
- Be able to reduce and optimize labor costs.

4 RENOVATION OF LIQUID SUGAR FROM GRANULATED SUGAR PRODUCTION LINE AT THE BIEN HOA - DONG NAI FACTORY



Liquid Sugar production line at Bien Hoa - Dong Nai factory

Objectives To limit inappropriate products and maintain finished Sugar's quality.

Project costs: ~ VND **434** MILLION

Implementation progress: Completed and put into operation in February 2021.

Efficiency and impact on business :

- Reduce the generation of metal impurities throughout the production process;
- Improve the ability to identify and eradicate metal impurities from products;
- Remove impurities from the production process to ensure acceptable final products.

5 CARAMEL PRODUCTION AT BIEN HOA - DONG NAI FACTORY



Bep Xua Caramel *Nu Hoang Dark Brown Sugar*

Objectives: To diversify products by stabilizing materials.

Project costs: ~ VND **246** MILLION

Implementation progress: Completed and put into operation in January 2021.

Efficiency and impact on business:

Produce caramel material to maintain two production lines of Bep Xua Caramel and Nu Hoang Dark Brown Sugar in order to diversify the Company's products.



6 BIGBAG LIME RECEIVING SYSTEM AT BIEN HOA - NINH HOA FACTORY



Bigbag lime receiving system at Bien Hoa - Ninh Hoa Factory

Objectives:

- To ensure the stability of and maintain the Refined Sugar production line;
- To minimize consumption of lime materials;
- To ensure food hygiene and safety.

Project costs
~ VND **183.5** MILLION

Implementation progress:

Completed and put into operation in December 2020.

Efficiency and impact on business:

- Minimize lime waste due to the exposure to the environment, lowering lime quality;
- Manage the amount of lime into the production line;
- Reduce lime dust discharged to the environment to ensure labor safety;
- Save labor cost of loading and unloading lime from the trucks;
- Increase regional operators' productivity.

7 RENOVATION OF MOLASSES MIXING SYSTEM AT TTC - ATTAPEU FACTORY



Molasses and finished Sugar mixing system

Objectives:

- To adjust the color of the finished Sugar according to the customer's preferences.

Project costs
VND **85** MILLION

Implementation progress:

Completed and put into operation in November 2020.

Efficiency and impact on business:

- Be proactive in production and planning;
- Meet customer demand for color sugar ranging from 1000 to 2500 IU in the 2020 - 2021 crop year.

8 50KG PACKING SYSTEM RENOVATION AT BIEN HOA - NINH HOA FACTORY





50kg packing system for orders of Mix Sugar

Objectives:

To fulfill export orders of Mix Sugar, meet customers' needs, diversify products and improve work efficiency.

Project costs: VND **80** MILLION

Implementation progress:

Completed and put into operation in June 2021.

Efficiency and impact on business:

- Diversify products and lengthen the off-season Sugar refining period;
- Create off-season jobs;
- The project has met the requirements of the first order from a Chinese customer; paving the way for SBT to expand its production scale and continue to meet future increasing demands.



VIETNAM'S ICT RAPID DEVELOPMENT

Vietnam's information technology industry has grown by leaps and bounds over the last five years, owing to the explosion of startups, the right orientation, and the Government's strong support policies. This facilitated business in actively innovating and adapting to the rapidly evolving Industry 4.0. Vietnam, taking advantage of information technology infrastructure, is expected to take the center stage in a developing Southeast Asia's digital economy between 2021 and 2023, with total transaction value (Gross Merchandise Value) reaching approximately USD52 billion by 2023, an average growth rate of 29% per year.

, WITH TOTAL TRANSACTION VALUE (GROSS MERCHANDISE VALUE) REACHING APPROXIMATELY
VND **52** BILLION
BY 2023

To capitalize on the opportunities presented by this revolution, the majority of Vietnamese businesses have either begun the process of digital transformation or are currently developing appropriate strategies and solutions for their businesses. The digitization process aims to enhance the business model, restructure the organization, and give priority to transformation of distribution channels, with a particular emphasis on positioning the company as a digital-first (moving from traditional to digital channels) and mobile-first (designing products with priority for mobile devices) leader.

TTC BIEN HOA AIMS TO BE VIETNAM'S LEADER IN SMART AGRICULTURE



TTC Bien Hoa is no stranger to the new global trend of Smart Agriculture, which emphasizes the use of technology to increase the value of Agribusiness activities, thereby increasing yield and quality, improving Farmers' livelihoods and living conditions, contributing to the local community, protecting the environment, and promoting economic development. All of these factors significantly aided in the achievement of sustainable development goals.

A PIONEERING OPERATING MODEL - FAR-REACHING DIGITAL TRANSFORMATION ROADMAP (CONTINUED)

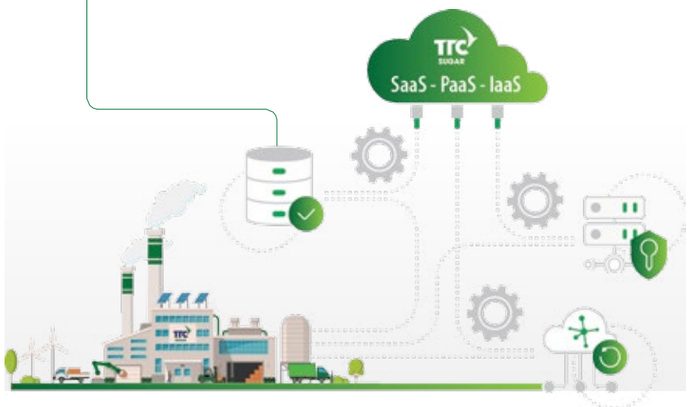
TTC Bien Hoa's digital transformation roadmap lays its foundation on the following 4 technologies:

Cloud Computing: As the foundation for the core ERP system, digital operating systems are fully integrated into ERP via the cloud integration system, thereby forming a complete ecosystem across the value chain.

Big Data: This combines centralized data collection from business and social networks with automated data collection from ecosystem systems and the Internet of Things to create a multidimensional, diverse, accurate, and real-time or near-real-time data structure.

Artificial Intelligence (AI): AI employs intelligent tools to assist in the management of complex data systems and the extraction of value from new data. AI is most beneficial for complex decision-making based on Big Data systems with large amounts of data, which can take time and effort to analyze by using many traditional data analysis tools, resulting in explosive growth in business operations.

IoT automation: With an increasing number of applications and popularity, Internet of Things (IoT) devices will be effective tools for generating powerful data. As with artificial intelligence (AI) and machine learning (ML) solutions, IoT is being integrated into a variety of operations from service to service... with data at the center of the technology.



TTC Bien Hoa achieved first succeed in deploying a Digital Ecosystem based on Software as a service (SaaS), Platform as a service (PaaS), and Infrastructure as a service (IaaS) in Singapore, Laos, and Cambodia to provide end-to-end management for 22 business units in the fields of Sugar production and business, power generation, fertilizer, machinery equipment, as well as fast moving consumer goods (FMCG). The process's widespread application has increased processing speed and improved working processes, enabling the Company to easily adapt and be flexible in response to changing operational requirements, customer demand, and market fluctuations.

Additionally, the Company standardized the master database and built its Big Data platform to centrally manage transaction data across the ecosystem, automate and direct data extraction from the Data Warehouse with Core ERP - NonCore - IoT for use in analysis, reporting, assessing business trends, and assisting in operational decision-making. We have applied technology solutions such as PBCS (Planning Budgeting Cloud Service), FCCS (Financial Consolidation & Close Cloud Service), OTBI (Oracle Transactional Business Intelligence), and OAC (Oracle Analytics Cloud) in managing the reporting systems.

TTC BIEN HOA'S FIVE-YEAR DIGITAL TRANSFORMATION PLAN UNTIL 2024-2025

Following a promising start to digital transformation with the successful implementation of the core

ERP ORACLE CLOUD PLATFORM

TTC Bien Hoa continued to implement the 5-year plan under the direction of the Board of Directors by continuing to develop and perfect the information technology infrastructure in order to increase operational efficiency, optimize the operation apparatus, and enhance competitive advantage to become **"Indochina's leading solution provider of traceable and sustainable agricultural products"** to go global.

Key activities in the immediate future

1. Completing data transformation to cloud-based Big Data storage, research and application of artificial intelligence (AI) and machine learning in data analysis, and a strong push into the field of e-commerce. Specifically, building a model that provides an Omni-channel Customer Experience.
2. Customer data platform - CDP plays an important role. TTC Bien Hoa recognized this and has developed a long-term strategy for building a customer database, researching Business Intelligence and Business Analytics tools to streamline data processing, support business operations, and leverage the omni-channel model to increase customer acquisition, optimize revenue and conversion rates, reduce costs, and increase profits.
3. Developing enterprise software that leverages artificial intelligence and the Internet of Things to accelerate data collection from business operations in real time to provide a more comprehensive view, aiding with strategic planning and operations expansion, and helping the Company in reaching its objectives of being a "Smart Factory, Smart Agricultural Model."
4. Doing research and applying artificial intelligence to supply chain management, thereby helping to improve supply chain capacity, increase the effectiveness of management decisions and coherence in the outsourcing process, build an automated system that adapts flexibly to market changes, improves planning and logistics service capacity.
5. Continuing to research and develop mobile applications connecting Farmers - Businesses - Consumers, and at the same time aim to innovate farming activities based on technology to improve and enhance the productivity of farmers. agricultural activities, ensuring sustainable development and limiting negative impacts on the environment. TTC Bien Hoa collects image data using drones, analyzes and forecasts it using artificial intelligence, monitors land using satellites, and raises alerts in case of emergency, manages fertility and disease, conducts weather monitoring, detects crop disease, controls automatic irrigation systems, etc.
6. Promoting the development of human resources in the field of information and communication technology by partnering with universities to provide skills training in Artificial Intelligence and Data Science, which are niche markets, in order to develop future candidates.
7. Developing an information security process that is consistent with the management model, enhancing the security of the technology infrastructure, bolstering defenses against cyber attacks, and ensuring the stability of the IT systems.

EFFECTIVE SUPPLY CHAIN MANAGEMENT

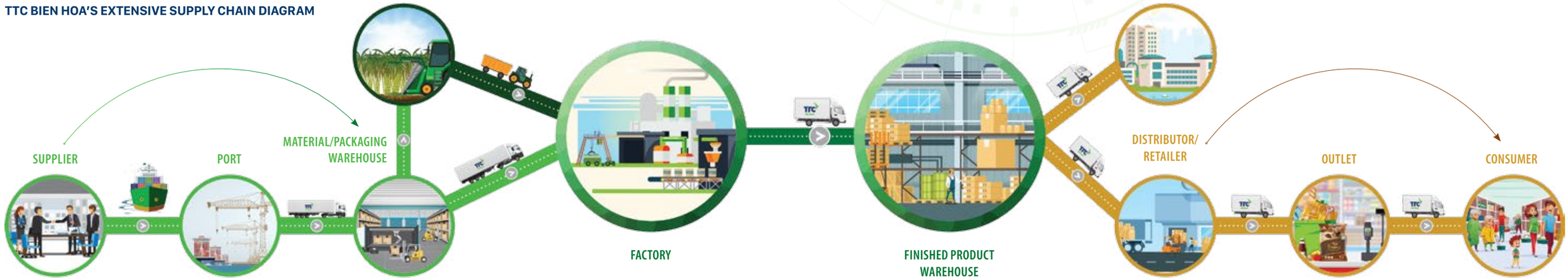
TTC BIEN HOA'S SUPPLY CHAIN

As one of Vietnam's leading Agricultural market leaders in both production and commercial activities, TTC Bien Hoa has developed an extensive, versatile and responsive supply chain network from raw material areas to the stages of production, packaging as well as delivery. The goal is to pursue the mission of **"Supplying Sugar and energy solutions from sugarcane, developing modern production technologies and building a sustainable distribution system"**.

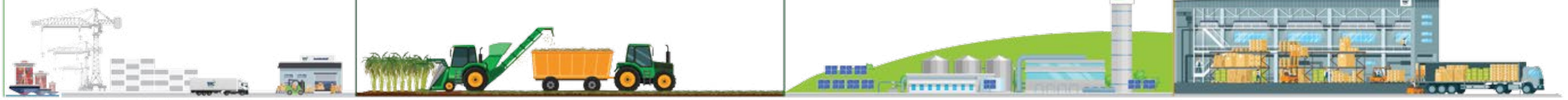


Apart from Sugar production, TTC Bien Hoa also refined Raw Sugar during the off-season to expand its source of supply and meet the needs of both domestic and international markets. TTC Bien Hoa is one of only a few Vietnamese companies to own four Raw Sugar manufacturing plants. This paves the way for the Company to enter the diverse Saw Sugar supply network of world's major Sugar producers from Thailand, Brazil, Australia, etc. Simultaneously, TTC Bien Hoa has its own supply source for commercial Sugar products in Southeast Asia, allowing it to cater to Customers' needs across a broad range of segments.

TTC BIEN HOA'S EXTENSIVE SUPPLY CHAIN DIAGRAM



	INPUT SUPPLY CHAIN	RAW MATERIAL SUPPLY CHAIN	PRODUCTION SUPPLY CHAIN	DISTRIBUTION SUPPLY CHAIN
MAIN GOALS	• Manage procurement expense • Optimize inventory turnover • Manage international transactions	• Optimize farming management costs • Shorten time between harvest and crushing • Reduce costs of transporting raw sugarcane	• Reduce losses • Reduce production costs • Optimize yield • Optimize OEE	• Improve on-time delivery performance • Minimize freight and logistics costs



ALIGN SUPPLY AND DEMAND | MANAGE INTEGRATED SUPPLY CHAIN MODEL | OPTIMIZE CUSTOMER SERVICE

Source: TTC Bien Hoa

EFFECTIVE SUPPLY CHAIN MANAGEMENT (CONTINUED)

TTC Bien Hoa's products are the preferred choice for value chains of major enterprises in the food processing, beverage, dairy, husbandry, horticultural, and pharmaceutical industries, owing to their superior quality and superior customer service.

BY OWNING A VAST SUPPLY CHAIN NETWORK THAT INCLUDES

- **8** FACTORIES IN VIETNAM
- **1** FACTORY IN LAOS
- **44** MATERIAL AND PRODUCT WAREHOUSES ACROSS SOUTHERN-CENTRAL-NORTHERN REGIONS

and most notably two large distribution centers in Bien Hoa and Tay Ninh, TTC Bien Hoa is able to facilitate effective cost management and increase its competitiveness in terms of expanding the distribution system and capturing market share, all of which contribute to the Company's goal of

"BECOMING VIETNAM'S AND THE REGION'S LEADING AGRICULTURAL COMPANY"

CONTINUOUSLY IMPROVING AND COMPLETING THE SUPPLY CHAIN



In this FY, TTC Bien Hoa successfully "Go-live" the Oracle Cloud ERP system for 22 units in four countries, namely Vietnam, Singapore, Laos, and Cambodia and carried out the synchronous implementation in the supply chain. With this system in place, the Company initially achieved optimal supply chain through digitalization, via a seamless data flow, technology application in the management of farms, plants, and distribution centers, thereby ensuring prompt delivery of products to consumers.



The ERP-integrated supply chain management system aids the Company in streamlining each process of the supply chain by:

- Providing accurate and real-time inventory information and locations in the supply chain for inventory management;
- Recording, analyzing and informing fluctuations and changes in customer demand in each distribution channel, facilitating proactive management of supply chain activities and relevant risk management;
- Shortening setting processes and enhancing S&OP accuracy to improve daily and weekly supply chain and production management;
- Scheduling and executing end-to-end logistics activities, boosting SBT's competitiveness via improved performance, cost-efficiency, and service quality;
- Documenting and monitoring procurement through all stages, from demand planning, warehousing to payment, aligning comprehensive management of procurement planning and operation;
- Developing level-based plans gradually implemented via the system to improve the accuracy of the database and corresponding scenarios, quickly displaying simulation results of operation models to provide visibility to the BOD for better decision-making.

EFFECTIVE SUPPLY CHAIN MANAGEMENT (CONTINUED)

DEVELOPMENT ORIENTATION FOR SUPPLY CHAIN UNDER THE 5-YEAR STRATEGY FOR THE 2021-2025 PERIOD

As a new normal is coming after the pandemic, TTC Bien Hoa has been active in optimizing the supply chain model with the Oracle Cloud ERP system to well match its global expansion. The initial Go-live success will be the stepping stone for a digital transformation breakthrough in 3 to 5 years' time, with the focus on the following key activities in supply chain management:

- Performing automatic measurement via IoT-driven equipment. As IoT is widely applied in the manufacturing industry to measure and conduct real-time reports on equipment operation, this will enable productivity improvement, rapid detection, and correction of technical errors (if any), as well as the expansion and automation of international distribution networks;
- Using agriculture-based sensor technology to enhance monitoring and ensure effective planning for material supply, harvest, and post-harvest preservation, thereby reducing labor and fostering optimization of the workforce in operation;
- Applying machine learning models in Big Data analysis to find correlations among variables in demand analysis, hence facilitating inventory and procurement planning;
- Utilizing robots to increase freight productivity and reduce labor force in logistics activities, cater to strict requirements of MNC, SME, General Trade, Modern Trade, Retail, and Omni - Channel.
- Adopting artificial intelligence technology and transportation management system in the optimization of freight activities to gain better process control and minimize potential risks;
- Develop digital-savvy employees' to enhance better use of advanced technology in agricultural supply chains and production, with a view to meeting the needs of the FMCG industry.



"The Board of Directors of TTC Bien Hoa has developed a clear strategy and action plan for developing the supply chain in accordance with international standards and best practices for sustainable management, enabling the company to compete on an equal ground with domestic and international major players."

R&D ACTIVITIES AND CUSTOMER FEEDBACKS ON NEW PRODUCTS



R&D ACTIVITIES IN FY 2020-2021

In FY 2020-2021, seeking to maximize the sugarcane value chain, and move toward a service-based model providing tailored solutions to every customer, TTC Bien Hoa intensified its R&D activities.

Particularly, new product lines including high quality Sugar and By-products, as well as more convenient packaging methods were introduced. This not only catered to the market's ever-changing customized demand but also helped customers cut costs on intermediate pre-processing steps, labor, storage, production, etc.

THE COMPANY'S PRODUCT PORTFOLIO IN THE FY 2020 - 2021 INCLUDES



MONOROCK ROCK SUGAR

Product line
Co Ba rock Sugar - Mimosa Rock Sugar
Goal
Diversify product catalogue to meet Customers preferences



EXPORTED PREMIX SUGAR

Product line
Premix
Goal
Meet the needs of international Customers.



ORGANIC SUGAR - GLASS JAR 800G

Product line
Organic Sugar
Goal
Offer an eco-friendly product with high-class packaging to Customer.



PAPER BAG 25 KG

Product line
Premium Refined Sugar
Goal
Offer an environmentally friendly package to help dairy and pharmaceutical companies meet industry strict requirements in production.



CANE SUGAR PRODUCTS

Product line
Cane Sugar
Goal
Develop new customer-oriented Cane Sugar products to increase the TTC Bien Hoa brand awareness.



CANNED SUGARCANE JUICE

Product line
Míaha
Goal
Develop a nutritional drink from sugarcane that is 100% natural and preservative-free.



SUGARCANE SYRUP

Product line
TTC
Goal
Meet the needs of industrial manufacturers and international Customers.

RESEARCH AND DEVELOPMENT ACTIVITIES AND CUSTOMER FEEDBACKS ON NEW PRODUCTS (CONTINUED)

Under the 2021-2025 strategy roadmap, gravitated towards **"Indochina's leading solution provider of traceable and sustainable agricultural products"**, TTC Bien Hoa has shifted its focus to nutritional energy solutions made from sugarcane.

In addition to the introduction of new Sugar products, after more than 2 years of research, TTC Bien Hoa's experienced R&D department successfully produced and launched Míaha canned sugarcane juice - Pure nutrition from nature, with 3 special flavors: Sugarcane kumquat, Sugarcane apple, and Sugarcane peach.

Sugarcane juice is a long-term investment that contributes to the avoid waste of finished Sugar and input material waste, thereby enabling the Company to expand into new segments with a larger customer base. On the other hand, due to its short shelf life, sugarcane juice available on the market is only for immediate consumption. Sugarcane juice products in tins and cans with longer expiration dates have received insufficient attention in Vietnam, and even globally. It demonstrates the enormous potential of the canned sugarcane juice production industry, not just in the domestic market, but also in international markets.

STUDIES ON HEALTH BENEFITS OF SUGARCANE JUICE

	Benefit	Details
1	Anti-aging	Sugarcane juice is a rich source of flavonoids and phenolic compounds, which are known for their high antioxidant properties. These substances can help maintain healthy and hydrated skin.
2	Jaundice recovery	Sugarcane juice strengthens liver function and is a remedy for jaundice.
3	Prevention of kidney stones	Sugarcane juice is an effective diuretic, helping prevent dehydration and reducing the risk of kidney stones.
4	Replenishment of essential nutrients and rapid recovery from illness	Sugarcane juice provides a great source of carbohydrates, protein, iron, potassium and other essential nutrients to the body. Sugarcane juice helps make up for protein loss to ensure energy balance, thereby boosting recovery from fever. Sugarcane juice builds up plasma and body fluids to counter dryness and fatigue.
5	Liver detoxification	The antioxidants in sugarcane juice help fight against inflammation, boost the immune system, avoid liver inflammation and control bilirubin levels.
6	Reduction of bad cholesterol and weight loss enabler	Sugarcane juice contains policosanol, especially octacosanol, reducing LDL cholesterol and enabling weight loss.



CUSTOMER FEEDBACK ON NEW PRODUCTS BY TTC BIEN HOA

In FY 2020-2021, thanks to new high-quality products with convenient packaging, the Company received countless positive comments from customers.



Mrs. Thu - Housewife, Can Tho city

"My family has been using Bien Hoa Sugar for many years. This year, the Company also introduced Cane Sugar products. Sugar, whether white or brown, is still safe to use because it's not harmful and from natural sources."

Mrs. Nguyen Bich Van - Office worker (Ha Noi city)

"I'm a sugarcane juice lover, but I haven't drunk it lately because I'm not sure about the safety of the street-side sugarcane juice. Therefore, when knowing that Míaha canned sugarcane juice is available in the market, I waste any time trying this product, which remains the signature flavor of freshly squeezed juice, while ensuring safety via modern sterilization technology."

Mrs. Hoang Thanh Ha - Senior student (HCMC)

"I often crave for some sweet, cool drinks, soft drinks for example, when thirsty. Since coming across this product in Circle K, I've now turned to canned sugarcane juice, which is good for health, yet still delicious and refreshing."

Mr. Nguyen Quoc Huy - Office worker (HCMC)

"On a hot summer day, what could be better than canned sugarcane juice? The sugarcane juice street vendors, however, discontinued their supply due to the Covid-19 outbreak. With the launch of Míaha canned sugarcane juice, I am now able to keep some in the fridge. How convenient and safe it is for such a tasty drink like this."

Over the years, the Company has launched dozens of new products and product lines, receiving lots of positive customer feedback. These are a great source of motivation for TTC Bien Hoa to diversify the product portfolio through further R&D activities, with a view to facilitating a better customer experience with tailored offerings.

R&D PLAN FOR FUTURE VALUE CHAIN

TTC Bien Hoa, as the leading enterprise in the Vietnam Sugar industry, is constantly pioneering in research and development to increase the value of Sugar and By-products throughout the value chain, with the goal of producing "Clean and Green products." The year's highlight is TTC Bien Hoa's official entry into the beverage market with canned sugarcane juice products. This is a natural energy source derived from sugarcane. Míaha canned sugarcane juice is 100 percent natural and comes in three unique flavors: Sugarcane kumquat, Sugarcane peach, and Sugarcane apple. For the first time, a Fresh - Clean - Pure sugarcane juice product has been introduced to the Vietnamese market, retaining all valuable micro-minerals and nutrients from nature. This is possible due to advanced sterilization technology. This is the ideal solution for health-conscious and environmentally responsible consumers who appreciate the taste of natural sugarcane juice. Going forward, the Company has developed a research and development strategy for a variety of new products.

TTC Bien Hoa's new value chain in the future

	Product	Information
1	MÍAHA SUGARCANE JUICE	Develop new flavors to diversify canned sugarcane juice product line.
2	POLICOSANOL	Extract Policosanol with high pharmaceutical values from sugarcane.
3	SCENTED SYRUP	Develop flavored liquid Sugar to serve general trading and Horeca channels.
4	MICROBIAL FERTILIZER	Develop microbial and organic fertilizers for agricultural production.
5	PACKAGING	Change/supplement packaging methods to optimize production costs, facilitate transportation and storage, and attract consumers.
6	NEXT-GENERATION SUGAR PRODUCTS	Develop diet Sugar, polyols, and Low GI, helping to diversify TTC Bien Hoa's products.
7	ALCOHOL	TTC Bien Hoa's KVCL factory in Cambodia will come into operation as a part of the market expansion strategy in Indochina. This complex includes different production sites for Sugar, alcohol, electricity, ethanol and food-based alcohol with a capacity of 30,000 liters/day.
8	ORGANIC FERTILIZER	Provide organic fertilizer for TTC Attapeu raw material areas and the market.
9	BAGASSE PAPER BOXES AND STRAWS	Offer eco-friendly products to keep up with green trends and reduce plastic consumption.
10	BAGASSE PELLETS	Provide new fuel in form of cellulose pellets.
11	BAGASSE ACTIVATED CARBON	TTC Bien Hoa's R&D experts are developing bagasse activated carbon as material for existing sugar production processes and for commercial purposes, apart from its use as fuel.
12	SUGARCANE WAX	Octacosanol's medicinal use has been recognized worldwide. As a result, TTC Bien Hoa is pursuing the development of a new production line to bring natural products which are beneficial to consumers' health to market.

ACTIVITIES OF SUBSIDIARIES AND ASSOCIATES

As of June 30th, 2021, TTC Bien Hoa owns 16 Direct Subsidiaries, 10 Indirect Subsidiaries, and 1 Associate. To have more details of the business areas of each company, please refer to page 271-273 - Consolidated FS audited by Ernst & Young Vietnam Co., Ltd. in the SBT's FY 2020-2021 Annual Report.



DIRECT SUBSIDIARIES

	Subsidiaries/Associates	Head office	Equity interest and voting right(*) (%)	Charter capital (VND Billion)
1	Thanh Thanh Cong Agriculture Development JSC	Tay Ninh	90	189
2	Thanh Thanh Cong Gia Lai Co., Ltd.	Gia Lai	100	540
3	TSU Investment Pte Co., Ltd.	Singapore	100	748
4	TTC Bien Hoa - Dong Nai Sugar One Member Co., Ltd.	Dong Nai	100	3,317
5	Miaqua Water One Member Co., Ltd.	Tay Ninh	100	4.5
6	Hai Vi Co., Ltd.	Tay Ninh	100	4.5
7	TTC An Hoa Production Trade Service One Member Co., Ltd.	Tay Ninh	100	160
8	Green Idea Thanh Cong One Member Co., Ltd.	Tay Ninh	100	5
9	Thanh Thanh Cong Food Co., Ltd.	HCMC	100	2
10	Nuoc Trong Sugar JSC	Tay Ninh	50.58	58
11	Thanh Thanh Cong Sugarcane Research and Development JSC	Tay Ninh	100	30
12	Thanh Cong Green Agriculture One Member Co., Ltd.	Tay Ninh	100	4
13	Thanh Cong Green One Member Co., Ltd	Tay Ninh	100	4
14	Thanh Cong Agricultural Investment One Member Co., Ltd	Tay Ninh	100	4
15	Ninh Hoa Clean Energy One Member Co., Ltd	Khanh Hoa	100	5
16	Ninh Hoa Green Energy One Member Co., Ltd	Khanh Hoa	100	5

INDIRECT SUBSIDIARIES

	Subsidiaries/Associates	Head office	Equity interest and voting right(*) (%)	Charter capital (VND Billion)
1	Bien Hoa - Ninh Hoa Sugar One Member Co., Ltd.	Khanh Hoa	100	607.5
2	Ninh Hoa Thermal Electricity One Member Co., Ltd.	Khanh Hoa	100	300
3	Gia Lai Thermal Electricity One Member Co., Ltd.	Gia Lai	100	130
4	Bien Hoa - Phan Rang Sugar JSC	Ninh Thuận	95.79	45
5	Bien Hoa - Thanh Long JSC	Tay Ninh	98	20
6	Bien Hoa Import - Export Trade JSC	HCMC	100	7,750
7	TTC Attapeu Sugarcane Co., Ltd.	Gia Lai	100	2,165
8	TTC Attapeu Sugarcane One Member Co., Ltd	Laos	100	1,440
9	Mien Trung Bovine Breeding JSC	Khanh Hoa	92.04	23.4
10	Global Mind Commodities Trading Pte. Ltd.	Singapore	100	491

ASSOCIATES

	Subsidiaries/Associates	Head office	Equity interest and voting right(*) (%)	Charter capital (VND Billion)
1	Tan Dinh Import-Export JSC	HCMC	41.65	50

(*) Including direct and indirect voting rights of the Company

QUALITY ASSURANCE

AND CUSTOMER'S FEEDBACKS ON PRODUCT QUALITY
TTC BIEN HOA'S 2020-2021 QUALITY ASSURANCE ACTIVITIES



"Quality as the foundation of sustainability" the long-standing slogan from the Company's early years demonstrated TTC Bien Hoa's commitment to quality assurance over a 50-year operational span, with quality serving as the priority and foundation for our brand's sustainable development.

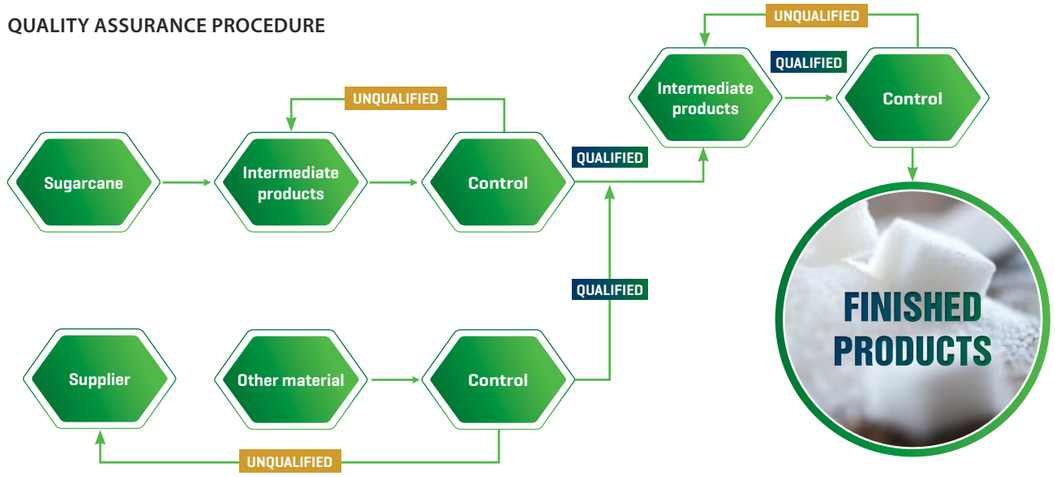


To strengthen the foundation, the Company has been consistent in all functions with the goal of facilitating market access for the highest-quality products. This has been accomplished through continuous improvement of manufacturing processes, management, monitoring, and control of all stages of production, from raw materials to finished products. Simultaneously, increased effort was made to meet Customer needs, resulting in accurate and timely responses.

QUALITY ASSURANCE PROCEDURE

Quality assurance must be present at all stages, from raw materials to finished products; thus, TTC Bien Hoa constantly monitors and understands, inspects and supervises the application of standards, to ensure that each stage is fit for purpose and meets customer requirements. Along with quality assurance, the maintenance and application of internationally recognized management systems aids in production control, propelling TTC Bien Hoa to new heights as an industry leader.

QUALITY ASSURANCE PROCEDURE



Recognizing the market's development trend, TTC Bien Hoa has developed distinct sets of standards and distribution channels for each customer segment in order to precisely meet specialized needs regarding quality, product type, volume, package, design... For example, the high quality 50kg bag was introduced in response to the stringent quality requirements of corporate and industrial customers. TTC Bien Hoa provided 25kg or 12kg bags for Small and Medium Enterprises. We provide a diverse range of compact and modern products in small packs or sticks, as well as liquid for individual and household consumption, meeting a wide range of consumer demands. TTC Bien Hoa also owns a variety of standard products to meet the needs of commercial Customers. The Company developed



the type of Sugar having distinct standards, such as Organic Sugar and natural Brown Sugar, for export, and packaged them in paper bags or environmentally friendly bigbag packaging. Furthermore, the Company focused on exporting industrial Liquid Sugar in Flexitank packaging in FY 2020-2021, meeting all Customer demands.

CONTROL OF IMPURITIES, OBSERVATION OF FOOD SAFETY IN PRODUCTION

The Sugar industry necessitates complex manufacturing technology, large machinery and equipment, where the finished products go through more stages than any other food industries. As a result, controlling impurities during production is one of the keys to high-quality products.



As a supplier to numerous large-scale enterprises in the beverage, pharmaceutical, and food industries that require flawless products, the Company, in addition to routinely upgrading the production lines, implemented impurity control through risk detection on machinery, equipment, and standard operating procedures, enabling the development of plans that control equipment and optimize production. Additionally, the Company hosted a series of seminars on impurity control, during which leading quality companies such as Nestlé and Mondelez shared their experiences. Internal training programs were provided concurrently to all employees on the production floor, especially maintenance personnel, to instill a sense of food safety in them.

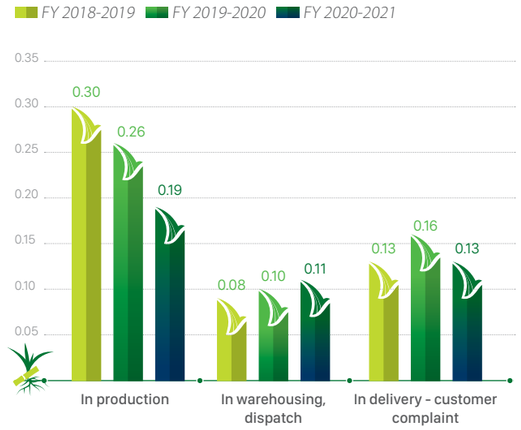
CONTROL OF NONCONFORMING PRODUCTS

In FY 2020-2021, the Company concentrated on accurately analyzing and assessing the root causes of problems in order to quickly implement effective remedial measures, quickly identify and mitigate risks, and mitigate non-conforming products, thereby stabilizing product quality. In FY 2020-2021, the rate of nonconforming products was 0.19%, 42.42% lower than planned and more than 26.92% lower than in FY 2019-2020. This helped the Company control quality, achieving the set plan, contributing to lowering product costs.

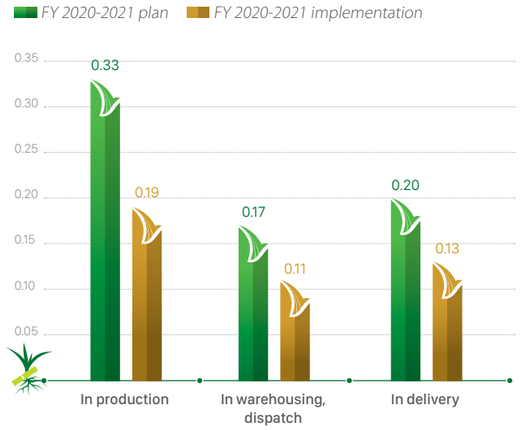
To minimize the occurrences of broken packages in warehousing and delivery, the Company enhanced inspection and control of preservation techniques and hygiene, monitored inventory quality, and adhered to import and export regulations. Additionally, the vehicle's quality, the carrier's commitment during transportation, and the packaging's quality were all considered - all with the goal of minimizing bag failure during the processes. As a result, the rate of nonconforming products in storage and dispatch during the 2020-2021 fiscal year was 0.11%, 35.29% lower than the year plan. This ratio, however, was slightly higher than the previous year, owing to an increase in the rate of broken bags, which resulted in moisture in the products during storage. This paper-packaging-specific occurrence was addressed by testing and improving packaging quality from FY 2021-2022.

The company made continuous efforts to improve the quality of its products and services, streamlining sales and delivery in order to provide customers with the highest-quality products on time. Simultaneously, the company listened to and responded quickly to Customer demand, reducing the number of nonconforming products in circulation and reducing Customer complaints to 0.13%, 35% lower than the plan year, a reduction of 18.75% compared to FY 2019-2020.

Nonconforming products - Comparison by years (%)



Nonconforming products - Comparison with FY 2020-2021 plan (%)



Source: TTC Bien Hoa

CUSTOMER COMMENTS ON TTC BIEN HOA'S PRODUCT AND SERVICE QUALITY

"Meeting ever-increasing customer demand" means quality assurance and customer satisfaction went hand in hand. Each year, TTC Bien Hoa conducts a customer satisfaction survey on the topic of *"Prompt responses to Customer demand for product quality and delivery service."*

Summary of customer satisfaction survey results

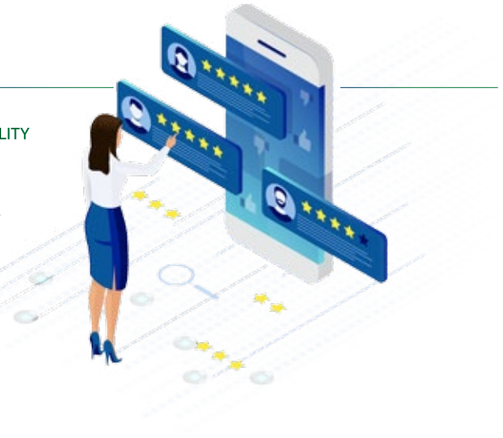
Criteria	Prompt response to Customer requests			Delivery at Customer requests			Sugar product quality		
	Rate FY 2020-2021	Rate FY 2019-2020	Rate FY 2018-2019	Rate FY 2020-2021	Rate FY 2019-2020	Rate FY 2018-2019	Rate FY 2020-2021	Rate FY 2019-2020	Rate FY 2018-2019
Very good	39%	42%	61%	22%	35%	52%	17%	42%	30%
Good	55%	50%	30%	39%	52%	44%	83%	55%	57%
Normal	6%	8%	9%	39%	10%	4%	0%	3%	13%
Pretty bad	0%	0%	0%	0%	3%	0%	0%	0%	0%
Bad	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**

Source: TTC Bien Hoa

QUALITY ASSURANCE AND CUSTOMER'S FEEDBACKS ON PRODUCT QUALITY (CONTINUED)

94%
OF CUSTOMERS RATED PROMPT RESPONSE TO CUSTOMER REQUESTS

100%
OF CUSTOMERS; THERE IS NO DISSATISFACTION WITH PRODUCT QUALITY



According to the survey results, 94% of ***Customers rated prompt response to Customer requests*** as either Good or Very Good, indicating a high level of satisfaction, up from 92% in FY 2019-2020. Similarly, the satisfaction rate of the ***Delivery at Customer requests*** in the Purchase Order has also improved with no "Bad" rating. In particular, ***product quality*** has been rated as Good or Very Good by 100% of customers; there is no dissatisfaction with product quality; this is all due to efforts to improve quality, compliance, and strict control throughout the manufacturing process, storage, and delivery.



Additionally, the company is active on the **Bien Hoa Clean Sugar** Fanpage, providing regular updates on products and recipes using the Company's products, thereby gaining consumer trust and positive support. Bien Hoa Clean Sugar's fanpage currently has 26,094 followers and 25,585 likes, and each of our posts receives positive comments and likes.



BIEN HOA CLEAN SUGAR'S FANPAGE CURRENTLY HAS

26,094

FOLLOWERS AND 25,585 LIKES

SOME CUSTOMER COMMENTS ABOUT PRODUCT QUALITY

CORPORATIONS



ENTERPRISE IN THE BEVERAGE INDUSTRY
Sugar is one of the key ingredients in our production, quality of which directly affects the quality of the products. TTC Bien Hoa was chosen as our primary supplier due to its high-quality Sugar material that complies with Pass Floc and purity standards.

PHARMACEUTICAL ENTERPRISE
Pharmaceutical manufacturers set the most stringent requirements for the quality and purity of their raw materials. Therefore, we only trust the highest quality Sugar with purest ingredients. TTC Bien Hoa's premium RE Sugar is the perfect match.



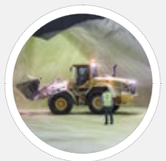


FOOD ENTERPRISE - SME
For small businesses like us, doing business with large suppliers sometimes poses a challenge. Despite its size as Vietnam's largest sugarcane enterprise, TTC Bien Hoa always pays us thoughtful attention, offers numerous suitable solutions, and maintains competitive prices.

EXPORTERS

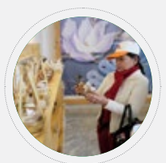
INDUSTRIAL PRODUCTION
We are extremely appreciative of TTC Bien Hoa's product diversity and commitment to quality. Additionally, the Company ensures that deliveries are made on schedule. However, what satisfies us the most is the flexibility with which we can customize the packaging, from design to material, to meet specific requirements.





TRADE
Since ED&F Man has a strong tradition in the agricultural trade, we have high standards when it comes to selecting suppliers, particularly for organic products. After the first crop year of cooperation, we believe that selecting TTC Bien Hoa as the supplier of Organic Sugar products meeting European standards was the perfect option.

INDIVIDUALS

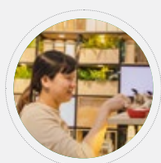


Mrs. NGUYEN SU - *Retired Official in Son Tay, Hanoi*

I adore the sweet yet gentle taste of Bien Hoa clean Sugar, which finds its place in my kitchen, with Natural Sugar, Rock Sugar, Refined Sugar, Dark Brown sugar, Green cane Sugar... and many others under the brands Bien Hoa Clean Sugar, Bien Hoa Organic Sugar. I am confident in using them for my family and loved ones, as these are both safe and tasty.

Mrs. THANH NGUYEN - *Teacher in Hanoi*

I am a fan of cleanliness - safety - quality, therefore I prefer Bien Hoa Clean Sugar products because they meet the criteria of cleanliness - safety - quality for my family's health. Thank you, Bien Hoa Clean Sugar products, for adding a sweet flavor in our family.



TTC BIEN HOA'S INTERNATIONAL STANDARDS AND CERTIFICATIONS

Currently, TTC Bien Hoa owns many important international certifications such as ISO 9001:2015, ISO 14001:2015, ISO/IEC 17025, FSSC 22000 version 05, Middle East Food safety certification issued by HCA, Kosher Certification, Sedex System Certifications,... In particular, the Company is also certified by the US Food and Drug Administration (FDA), USDA Organic label, Control Union Organic standards recognized by FDA, EU and China, Fair Choice and Fair Trade Certification. These are critical certifications that enable the Company to sell its products in high-end markets with the strictest quality standards, namely the United States and the European Union.

Apart from product quality certifications, TTC Bien Hoa adheres to ISO 14001:2015 for environmental management standards and ISO 45001:2018 for occupational health and safety management system, in order to best support the manufacturing process and sustainable development trend.

CERTIFICATIONS OWNED BY TTC BIEN HOA

FSSC 22000
Certification body:
Bureau Veritas, BSI

Food safety management standards

An international standard for safe products for Customers.

HALAL
Certification body:
HALAL CERTIFICATION AGENCY (HCA) IN VIETNAM

Islamic product quality management standards

This certification verifies that the product complies with the requirements for ingredients and manufacturing eligibility, as well as with Halal standard requirements.

KOSHER
Certification body:
KOF-K

Jewish product quality management standards

This certification verifies that the product complies with the requirements for ingredients and manufacturing eligibility, as well as with Kosher standard requirements.

ISO 9001:2015
Certification body:
Bureau Veritas, BSI

International quality management standards ensuring consistent quality, meeting customer requirements, and continuous improvement

Identification of risks to support the establishment, operation and improvement of the quality management system.

FAIR CHOICE
Certification body:
Control Union

Standards of Fair Trade and Social

This certification demonstrates a business's commitment to sustainable development and social improvement, as well as to meet the needs of conscious consumers who are growing in number in every country, thereby opening up new market opportunities.

EU, USDA AND CHINA ORGANIC CERTIFICATION
Certification body:
Control Union

European, US and Chinese Organic Standards

This certification demonstrates that the organization's products comply with European, American, and Chinese organic standards.



FAIR TRADE
Certification body:
Control Union

Fair trade. Certified by FLO - Fairtrade Labeling Organization International

This certification addresses trade injustice by assisting in the improvement of trade prices, working conditions, and sustainability.

ISO 14001:2015
Certification body:
Bureau Veritas, BSI

International Environmental Management standards to ensure that adverse effects are kept to a minimum

Develop beneficial environmental impacts on the surrounding environment as a result of the organization's operations.

ISO/IEC 17025
Certification body:
Bureau of Accreditation (BoA)

Quality management system specifically applicable to testing and calibration laboratories

Establish requirements for management and technical competence assurance, as well as requirements for a quality management system, in order to achieve the capability of providing highly reliable and internationally recognized test/measurement results.

SEDEX
Certification body:
SGS

Social Responsibility Standards

This certification verifies businesses' compliance with ethical business practices and social responsibility throughout the supply chain, serving as a seal of approval for sustainable development.

SGP
Certification body:
Coca Cola Company certified through SGS assessment

Coca Cola Social Responsibility Standards

This certification verifies businesses' compliance with ethical business practices and social responsibility throughout the supply chain, serving as a seal of approval for sustainable development.

URSA
Certification body:
Unilever Group certified through SGS assessment

Unilever Social Responsibility Standards

This certification verifies businesses' compliance with ethical business practices and social responsibility throughout the supply chain, serving as a seal of approval for sustainable development.

TTC BIEN HOA'S FY 2021-2022 QUALITY ASSURANCE PLAN

TTC Bien Hoa sets the target in FY 2021-2022 to enhance its quality assurance activities in order to meet all customer requirements. The Board of Directors reviews, evaluates, organizes, and monitors the action plan in a systematic and synchronous manner.

The activities are listed as follows:

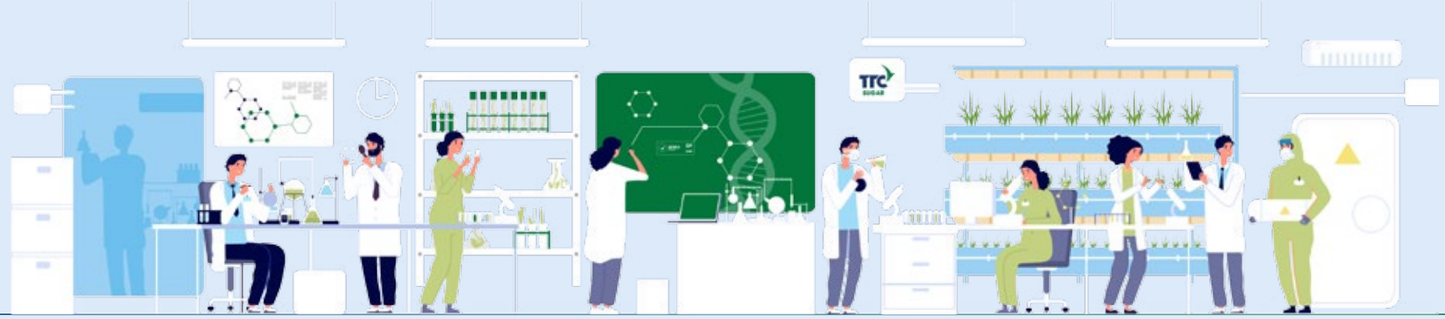
1. To maintain a high priority on contaminant control through risk identification, recommendation, and implementation of preventive and remedial measures; to improve equipment in order to stabilize and enhance product quality; to balance production in order to minimize storage time; and to reduce storage time to no more than two months in 2021-2022.
2. To improve packaging quality to minimize the rate of product failure due to breakage and moisture for Organic Sugar and Natural yellow Sugar packs.
3. To diversify categories and packaging to meet the requirements of the market and Customers.
4. To promote R&D activities in order to keep pace with consumer demand trends and to bring products to market on time.
5. To continue to improve the quality of products and services in order to meet the ever-increasing customer demands. Simultaneously, the Company will conduct regular surveys of Customer preferences and expectations to facilitate this improvement.



Product quality assurance is an activity that receives the Board's deep attention



AGRICULTURE RESEARCH INSTITUTE A CRUCIAL ADVANCEMENT TOWARD SUSTAINABLE MATERIAL AREAS



THE HISTORICAL DEVELOPMENT

The period 2010-2020 witnessed the rapid increase in the number of TTC Bien Hoa's Sugar factories and the expansion of sugarcane material areas from the Southeast to the Central region, including Central Highlands. In addition to governance activities, the BOD placed the focus on Science and Technology in production, especially in the Sugar Industry. It was of utmost importance to establish a research institute for science and technology with sufficient competence. The goal is to provide technology solutions to solve problems in raw materials areas in a direct, consistent and sustainable way, thereby ensuring effective and stable Sugar production of TTC Bien Hoa in particular and Vietnam in general.



In April 2013, Thanh Thanh Cong Sugarcane Research and Development JSC was officially established with a focus on scientific research, technological development to ensure practical and effective production and service. In particular, the combination of applied and basic research was emphasized to further develop technologies, techniques, plant protection methods, and sugarcane varieties.

In recent years, TTC Bien Hoa has expanded crop diversification and developed Sugar production facilities in Indochina's neighboring countries, gravitating towards green and sustainable agriculture. Thanh Thanh Cong Agricultural Research Institute (TTC ARI) was established in March 2021 as a successor to Thanh Thanh Cong Sugarcane Research and Development JSC, with a vision of becoming a pioneer in multidisciplinary, green and sustainable applied research in agriculture and high-tech agriculture by 2025. The Institute also conducts high-level scientific research, transfers technology, collaborates with international partners, provides high-tech agricultural consulting services at home and abroad as well as tests and develops crop varieties, breeds with hi-tech solutions.

OUTSTANDING ACHIEVEMENTS IN FY 2020-2021

Despite being a newcomer in the field, compared to other domestic and regional research institutes, TTC ARI has come up with some initial solutions on cultivation techniques, varieties and plant protection methods, which brought utility results for sugarcane Growers in raw material areas.

With the help of member units, TTC ARI gathered an evaluation report on the nutrient content of the majority of land in TTC Bien Hoa's raw material areas, thereby recommending appropriate fertilizer recipes for each region to optimize sugarcane production output. In addition, The Institute has researched and launched a combo kit of foliar fertilizer, which supplements nutrients based on the nutritional status of soil and nutrient demands of sugarcane at each growth stage. According to the test results, sugarcane output rises by 15%, and CCS increases by 0.5% in case of full kit application. Furthermore, this product also makes sugarcane healthier and more resilient against diseases and environmental stresses. This combo kit has become more and more used by production businesses and growers.



Soil analysis for nutrient assessment and appropriate fertilizer recommendation



TTC ARI has studied and adopted high-efficiency farming techniques that are appropriate for different cultivating conditions, particularly furrowing methods in lowland areas. This not only improves soil aeration, prevents sugarcane from inundation, but also enhances fertilizer efficiency, induces flowering, and facilitates weed control. Additionally, the Institute has improved ratooning technologies for sugarcane variety production and raw sugarcane for manufacturing. These technologies are critical for ensuring planting density and high yield. Using ratoon technologies to produce the next crop reduces the amount of stubble retained and informs farming practices in a more proactive manner, as stubble does not rely heavily on harvest time and weather events.

THE INSTITUTE SAW POSITIVE RESULTS AFTER TESTING TWO SUGARCANE CROPS, WITH AN AVERAGE SUGARCANE YIELD OF MORE THAN

90

TONS PER HECTARE

UP 30% COMPARED TO TRADITIONAL METHODS



Sugarcane furrowing



Subsoil plowing after fertilizing

AGRICULTURE RESEARCH INSTITUTE - A CRUCIAL ADVANCEMENT TOWARD SUSTAINABLE MATERIAL AREAS (CONTINUED)

TTC ARI has also conducted research to evaluate the sustainability of sugarcane-legume intercropping model. Based on the results of two crops including new crop (newly planted seeds) and one ratoon crop at TTC ARI, the amount of collected green manure ranged from 4.42 to 5.11 tons/crop, the density of mung beans was 30kg/ha/crop (a good density ratio to control weeds); and soil quality (pH, CHC, N, P, K) improved significantly after two mung beans intercrops.



Mung beans intercropping in sugarcane field



Nitrogen-fixing bacteria create papules on legume

TTC ARI

THERE ARE NOW **7** SELECTED SUGARCANE VARIETIES, YIELDING MORE THAN 110 TONS/HA WITH CCS (%) > 11

PROVIDES OVER **525** MILLION RED-EYED BEES

TO OVER **7,000** HECTARES OF SUGARCANE IN VIETNAM AND LAOS ANNUALLY

In addition, TTC ARI has been working on new sugarcane varieties, which have high quality and yield potential, as well as suit ecological conditions in each material area. The purpose is to gain better control in varieties source, hence ensure high-productivity and stable material areas. This is one of the key scientific research activities that the Institute has dedicated to since its establishment. There are now 7 selected sugarcane varieties, including 5 TTC ARI-developed cultivars and 2 imported varieties (also selected carefully), yielding more than 110 tons/ha with CCS (%) > 11.



One of the integrated pest management methods in the use of natural enemies, which not only improves efficiency and ensures ecological balance on the field, but also poses no negative impacts on the environment and human health. TTC ARI has developed and successfully mass-produced red-eyed bees as natural enemies to combat sugarcane borers in raw material areas, particularly in organic ones. TTC ARI now provides over 525 million red-eyed bees to over 7,000 hectares of sugarcane in Vietnam and Laos annually.



Red-eye bees are released on raw material areas

RESEARCH ORIENTATION BY 2025

With the objective of becoming

A PIONEER IN MULTIDISCIPLINARY, GREEN AND SUSTAINABLE

applied research in agriculture and high-tech agriculture by 2025, TTC ARI will continue to promote applied research toward the development of sustainable raw material areas. The Institute, in particular, will continue to create new sugarcane varieties and import productive varieties, hence find at least five varieties that could yield more than 100 tons per hectare, achieve over 10% CCS and well adapt to natural local conditions. Furthermore, efforts were made to improve variety selection and plant F3-generation varieties, with the goal of having 100% of raw material areas planted with F3-generation varieties by 2025.



FARMING TECHNIQUES

In terms of farming techniques, the Institute is developing fertilizer formulas, finalizing the biological preparation guide, and conducting research on new products (including inorganic and organic products) for sugarcane and other crops. The Institute also works on the mechanization of equipment based on field conditions and farming systems. All efforts are directed towards developing an efficient and high-yielding farming model capable of producing at least 120 tons per hectare, thereby increasing yield and revenue. By leveraging best farming practices and using F3-generation varieties, TTC Bien Hoa expects to achieve an average sugarcane output of at least 72 tons per hectare, no less than one new crop and four ratoon crops in a production cycle by 2025.

PLANT PROTECTION

Plant protection and disease control using high-tech biological solutions remain a major focus of research. The Institute intends to promote the rearing of red-eyed bees to gradually control stem borers using natural enemy approach on a large scale. Other natural enemies (such as prickly flower bugs, big-eyed bugs, and pin-tail bugs) are being studied. TTC ARI also invests in environmentally friendly and sustainable weed management technologies.

Another goal of TTC ARI's projects is to increase the value of Sugar by-products. The Institute is developing growing media for high-tech agriculture, bagasse-based microbial fertilizer, and molasse-centered method for mass-multiplication of sugarcane-beneficial microbes.

FARMERS
ON EVERY STEP TO DEVELOPMENT

Global integration, of course, poses challenges to Vietnam Sugarcane industry, yet also opens up new opportunities. As an established market leader in agriculture, TTC Bien Hoa always considers the development of Farmers, so-called Sugarcane-growing partners, as a crucial factor of the Company's growth. As a result, the cooperation between TTC Bien Hoa and Farmers has gradually led to the emergence of "Agribusiness owner"- a name that our Sugarcane-growing partners take with pride, as there are now plenty of farmer-owned businesses possessing hundreds hectares of farmland, along with modern agricultural vehicles and ancillary equipments.



Despite the toughest time of the Sugar industry, these agribusiness owners made significant strides in farm expansion, thanks to agile mindset and strategic vision. In FY 2020-2021, the Company adopted 3 key support policies, in line with the motto of "always accompanying Farmers" toward a shared, modern and sustainable agriculture, for Farmers/Sugarcane-growing partners:

1. POLICY ON FINANCIAL SUPPORT
2. POLICY ON TECHNICAL ASSISTANCE IN CULTIVATION AND HARVEST
3. POLICY ON PURCHASE PRICE

1

POLICY ON FINANCIAL SUPPORT

Despite possessing agricultural resources with a great deal of experience in farming, Sugarcane-growing partners often lack financial access, particularly for scaling up farms and applying new technology, to speed up the transformation from traditional methods with low productivity to modern, mechanized farming. As a result, the maximum yield remains untapped, impeding their ability to penetrate the global market. Therefore, gravitating toward the motto of "always accompanying farmers", TTC Bien Hoa recognizes policies on financial assistance, either through fundings or other forms of support, as key enablers to help sugarcane growers implement appropriate techniques.

The Company, in particular, offers loans for production with the amount up to 100% of the total cost of land rental and actual production costs, which range on average from VND24,000,000 to VND52,000,000/ha depending on types of crop (new plant or ratoon). Furthermore, the Company will make advance payments on land rental, ranging from VND12,000,000 to 20,000,000/ha in three years, for Sugarcane-growing partners who do not own land. This helps ensure scalability for those who have a keen mind for business with great competence.

During the farming process, TTC Bien Hoa also adopts other policies to provide suitable forms of assistance to Sugarcane growers in terms of cash, fertilizer, stalks caring or mechanization services in the process of land and seedling preparation, cultivation, and sugarcane care. Sugarcane-growing partners can request advance payment in more than 30 items during the production phase, with amounts varying from VND1,000,000 to VND13,200,000/ha for each area according to growing and caring steps. Regarding investment in machinery and equipment, the Company offers capital support with a payback period varying from 1-6 years. In addition, TTC Bien Hoa provides unsecured loans to Sugarcane-growing partners with a maximum limit of up to VND150 million/Gold partner, as well as mortgage loans with a minimum amount of 70% of the movable or immovable estate value while the interest rates are comparable to those of commercial banks.

In the previous FY, besides low-interest loan packages, TTC Bien Hoa made a non-refundable investment with a total disbursement of VND33 billion from member units in agricultural infrastructure and caring activities, in which some major support packages are listed as follows:

~10 VND BILLION — **FOR DEEP PLOWING AND BASAL APPLICATION OF MICROBIAL ORGANIC FERTILIZER**

~1.2 VND BILLION — **FOR HARVEST TRANSPORTATION, PARTICULARLY IN AREAS AFFECTED BY THE COVID-19 PANDEMIC**

~1 VND BILLION — **FOR BIO-PRODUCT APPLICATION: ROOT BOOSTER, GROW BOOSTER, AND CCS BOOSTER, WHICH COSTS ROUGHLY VND668,000/HA ON AVERAGE.**

2

POLICY ON TECHNICAL ASSISTANCE IN CULTIVATION AND HARVEST

In addition to financial support, TTC Bien Hoa focuses on harnessing "grey matter" through sharing and guidance on intensive farming techniques and application of suitable bio-products and organic fertilizer for sugarcane growers.







1. *Growers perform sugarcane ratooning - Khanh Hoa*
2. *Single eye bud sugarcane seedlings are prepared for planting - Ninh Hoa*
3. *The officers of Phan Rang Agricultural Extension Station take part in the campaign " Enhancing Vietnamese sugarcane"- FY 2020-2021*
4. *Farmers spray bio-products to support sugarcane roots - Ninh Hoa*
5. *Agricultural extension training on sugarcane farming techniques - TTCS Gia Lai*
6. *Training session on cultivation and care of sugarcane - Tay Ninh TTCS*





TTC Bien Hoa also promotes sustainable cultivating practices such as replenishing soil after harvest, applying microbial organic fertilizers, which improve the microbiome to keep the soil healthy, and using natural enemies and insect traps instead of pesticides, among others. The goal of these activities is to ensure profit in the long run.

The agricultural change must be first seen in the field, therefore, TTC Bien Hoa continues the annual program "Accompanying TTC Sugar to enhance Vietnamese sugarcane", engaging thousands of sugarcane growers in raw material areas, including Tay Ninh, Gia Lai, Ninh Hoa and Phan Rang. Under the guidance of Thanh Thanh Cong Sugarcane Research and Development Center (SRDC), TTC Bien Hoa's Agricultural Extension Stations have been flooded with outstanding results such as intercropping sugarcane with green beans, spraying foliar fertilizer by using Inamco's specialized machines, cultivating sugarcane ratoon from SRDC, applying TTCA's microbial organic fertilizer. In arid zones, drip irrigation systems are implemented along with water-absorbent hydrogels to increase productivity.

In FY 2020-2021, TTC Bien Hoa held more than 60 seminars with the participation of 3,000 sugarcane Growers at 40 Agricultural Extension Stations. As sugarcane prices are showing signs of recovery, these are the opportunities for sugarcane Growers to gain more experience, knowledge in cultivation, discuss the benefits of securing their future with sugarcane, and suggest ways to go forward. At the same time, the Company can also ensure that its vision, investment and purchase price policies as well as feedbacks to the Company are well communicated. This helps TTC Bien Hoa come up with more financial and technical support packages, which directly assist farmers in every step of production so that they can have more confidence in staying in the business.



3

POLICY ON PURCHASE PRICE

Acknowledging the purchase price as one of Sugarcane-growing partners greatest concern, TTC Bien Hoa also provides a support policy to the best of its ability. In particular, the Company's contract farming that secures the purchase price up to 3 consecutive crop years helps improve average income at the amount of VND28,000,000 - VND40,000,000/ha, which is relatively high compared to other crop incomes. This, hence, ensures stable profit and low risk for large scale investment, encouraging Sugarcane-growing partners to expand their farm at the maximum efficient scale.

Examples of secured purchase price for on-farm sugarcane with 10 CCS in Tay Ninh's raw material areas as follows:

No	Areas	2021-22 harvest season	2022-23 harvest season	2023-24 harvest season
1	**Tay Ninh - surrounding areas (distance to factory ≤ 30 km)**	VND920,000/ton	VND870,000/ton	VND870,000/ton
2	**Tay Ninh - other areas**	VND900,000/ton	VND850,000/ton	VND850,000/ton
3	**Cambodia**	VND870,000/ton	VND850,000/ton	VND850,000/ton

Despites challenges from global integration, TTC Bien Hoa's and Sugarcane-growing partners' capacity has been harnessed via close cooperation, in which growers could expand their farm at efficient scale, while the Company could access stable, abundant raw materials with reasonable price.

In addition to developing a more sustainable Vietnam Sugar industry, this cooperation is considered a win-win since "Farmers earn better income and Factories make greater profit". In the not-too-distant future, when Farmers become Agribusiness owners through their extensive network of cooperatives and companies, TTC Bien Hoa will have tremendous support from the most dependable Sugarcane-growing partners to help put Vietnam sugarcane value chain on the global map.



Harvesting Sugarcane in TTC Bien Hoa's raw material areas has a high rate of mechanization



RESPONSES OF SUGARCANE-GROWING PARTNERS AND AGRICULTURAL EXTENSION STATIONS' MANAGERS

RESPONSES OF SUGARCANE-GROWING PARTNERS



My sugarcane fields often suffer from frequent flooding, especially after heavy rains. Sugarcane is easily damaged when inundated for a long period, so it is crucial to inspect every furrow after the rain has stopped. However, manual inspections are exhausted, which may leave some flooded spots unchecked. Recently, TTC Bien Hoa has deployed drones, which can cover dozens of hectares of farmland in less than a day, to assist growers in farm inspection. Plus, technical teams are only one call away in case of further support.

Mr. Nguyen Van Thanh
Sugarcane-growing partner from TTC Bien Hoa Agricultural extension station No.5, Tay Ninh



In Tay Ninh province, mechanization of sugarcane production has been applied at numerous stages, including soil preparation, sugarcane care and harvest. Weed control, on the other hand, remains a key concern as it significantly impacts productivity and profitability. Based on TTC's recommendations, we retain sugarcane leaves after harvest to suppress weeds, then use mini weeders to remove weeds between rows of full-grown sugarcane and drones to manage weed density. These solutions have put my mind at ease.

Mr. Nguyen Tan Khoi
Sugarcane-growing partner from TTC Bien Hoa Agricultural extension station No.3, Tay Ninh



Thanks to the application of mechanization, farmers in Krong Pa raw material area can proactively manage sugarcane care and production, requiring less labor force. However, mechanized harvest hasn't been materialized due to land fragmentation. In the 2020-2021 crop year, enjoying favorable weather conditions, along with improved management practices, we were able to increase the average yield at 90 tons/ha over a total area of 17.3 hectares. With the timely and appropriate harvest assistance of TTCS Gia Lai Sugar Factory in Ayun Pa, plus this year's higher purchase price, our net income is around VND40 million/ha. Furthermore, it is the enthusiastic support of extension workers at Agricultural extension station No.8 that motivates us to expand our farm by 5 more hectares in the next crop year.

Mr. Bui Dinh Tha
Sugarcane-growing partner from TTC Gia Lai Agricultural extension No.8, Gia Lai



As a family who has a long tradition in sugarcane farming, we find that the Company's effective cutters management and sugarcane transportation to the factory is of great help in terms of reducing harvest losses, especially in the crushing season. In the 2020-2021 crop year, my family harvested more than 900 tons of sugarcane over 10 hectares in Pida. This is considered a bumper crop with VND450 million of net income. Farmers can only stay in the business if the income is secured by a stable sugarcane price. I hope the price will be higher this year so that we can enjoy a good profit to prepare for farm expansion next year.

Mr. Duong Ngoc Quy
Sugarcane-growing partner from TTC Gia lai Agricultural extension station No.6, Gia Lai



In this crop, the Company provided financial assistance in deep plowing to help Sugarcane-growing partners improve soil structure. We also received 1 ton of organic fertilizer and VND2 million to purchase the higher-yield KK3 variety. For farms equipped with irrigation systems, the owners are offered an increment of VND10 million. Proper irrigation help boosting sugarcane yield. As my family invested in the sprinkler irrigation system, our sugarcane yield harvested has increased up to 100 tons/ha. Combined with the purchase price policy, in which sugarcane with CCS 10 is secured at a price of VND850,000/ton in at least 3 years, this helps us remain focused on our work.

Mr. Nguyen Gia Cuong
Sugarcane-growing partner from Ninh Sim Agricultural extension station of TTC Bien Hoa - Ninh Hoa, Khanh Hoa



We were first introduced to the trench method by the factory staff at the end of 2020. This technique helps sugarcanes take up more water and nutrients as they are planted in deep holes, which ensures stable growth despite droughts. Therefore, I am certain that this last crop's yield will be double that of last year. Ninh Xuan is a hilly area lacking water supply due to arid climate, so I do not think there is any more suitable plant than sugarcane. Plus, the current purchase price guaranteed by the factory is another reason keeping us in the business. My plan for the next crop is to increase the farming area by dozens of hectares.

Mr. Tran Cong Ngon
Sugarcane-growing partner from Ninh Xuan Agricultural extension station of TTC Bien Hoa - Ninh Hoa, Khanh Hoa



The land in this area used to be for rice farming or left abandoned. However, since the Company's adoption of the financial support policy for sugarcane growers, I have been able to turn it into sugarcane fields. Thanks to TTC Bien Hoa's policies and extensive support of its staff, I have developed a better understanding of sugarcane farming and spent most of my spare time taking care of my farm. Compared to rice production, this now enables better income for my family, and I am glad to grasp such an opportunity.

Mr. Somphone Phanthalangsy
Sugarcane-growing partner from TTC Attapeu Agricultural extension station No. 1



I do appreciate the Company's funding policy that helps create stable jobs and improve our livelihoods. I am grateful for the enthusiastic support of all the TTC Bien Hoa's staff, who accompany me in every step of production, from land preparation to sugarcane care and harvest. Of course, I could not thank you enough for the on-site attentive guidance of extension workers as they show me how important weed control and fertilization is in sugarcane farming.

Mr. Sombun Phengsavan
Sugarcane-growing partner from TTC Attapeu Agricultural extensive station No. 3

RESPONSES OF SUGARCANE-GROWING PARTNERS AND AGRICULTURAL EXTENSION STATIONS' MANAGERS (CONTINUED)



RESPONSES OF AGRICULTURAL EXTENSION STATIONS' MANAGERS AND WORKERS



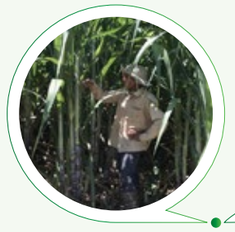
"The Sugar industry has encountered plenty of obstacles in recent years. To thrive in such a competitive global integration, I and other extension workers spare no effort to promote good intensive farming practices in order to help Sugarcane-growing partners improve their production output. Thrank to the close cooperation with farmers, the yield of Agricultural extension station No. 4 reached an average of 82 tons/ha in the 2020-2021 crop year, which facilitates a better standard of living for the farm families to ensure their companionship with the Company."

Mr. Tran Dinh Vu
(in the middle) - Manager of TTC Gia Lai Sugar Agricultural extension station No. 4, Gia Lai



"In recent years, the Company has adopted the non-refundable aid policy to encourage the adoption of intensive farming solutions such as subsoil plowing, irrigation, use of bio-products, among others. As a result, the sugarcane yield has been significantly improved, hence ensuring financial stability for growers as they weather the storm alongside the Company. There is, however, still more work to be done, especially for extension workers like us, in the long run, to foster the stable and sustainable development of raw material areas. In particular, we must embrace the growth mindset to stay up to date with the latest knowledge and technology in the industry, striving to ensure Sugarcane growing partners are able to "gain profitability from the sugarcane."

Mr. Huynh Van Son
Manager of TTC Gia Lai Agricultural extension station No. 6, Gia Lai



"The Company's non-refundable aid policy so far has received great responses from the Growers. All tailored items are timely disbursed to address their needs. The Growers in the My Hiep sugarcane field now eagerly set their sights toward the development of raw material areas."

Mr. Nguyen Ngoc Lam
Manager of TTC Agricultural extension station No. 1, Bien Hoa-Phan Rang, Ninh Thuan



"Under TTC Bien Hoa's non-refundable aid, each Grower is offered VND2 million worth of organic fertilizer, VND1.5 million worth of varieties, one session of underground plowing and deep plowing for fertilization. The Company also provides fertilizer for demo fertilization trials at the station, subsidizes 70% of the cost of trenching and digging holes for drought-tolerant sugarcane planting on hillsides, as well as supplemental irrigation. These incentives resulted in positive outcomes, which both increased sugarcane yield, thereby improving farmers' livelihoods. Cash grants for fertilizer purchase and plowing services are also quickly and timely delivered to farmers. In addition, TTCAD's fertilizer price is also stable and lower than that of different agents in the area. Furthermore, extension workers regularly visit the fields and promptly assist farmers in dealing with pest and weed control, irrigation and sugarcane care."

Mr. Nguyen Tran Cuong
Manager of Agricultural extension station No. 2, TTC Bien Hoa-Phan Rang, Ninh Thuan



"In the early adoption of sugarcane planting incentives in Attapeu, most smallholders refused to change their crops, due to the belief that only rice farming generated income. To be honest, it was not easy to convince farmers to follow the method. Yet, thanks to actual positive outcomes from "piloted smallholders", we were able to help the other shift to sugarcane cultivation, thereby improving income with greater productivity."

Mr. Sonesavanh
(on the right) - Assistant Manager of TTC Attapeu Agricultural extension station No. 1



"As an extension worker who works side by side with the farmers, I clearly understand the difficulties, namely price fluctuation since the implementation of ATIGA, prolonged droughts, and the outbreak of white leaf disease that farmers have been facing. This all caused a drastic drop in sugarcane yield, which forced some of our Sugarcane-growing partners to switch to other crops. However, with a firm belief in the Company's strategies, policies and solutions, I tried my best to keep farmers updated with TTC Bien Hoa's guidance so that we could, together, get things back on track. Despite an FY 2020 - 2021 full of twists and turns, we were proud and delighted to help growers, once again, gain profitability from sugarcane, and thus improve their livelihoods to create better foundations for the children's future."

Mr. Nguyen Van Hoang
Extension worker of TTC Gia Lai Agricultural extension station No. 3 , Gia Lai



"As global integration becomes a norm, Gia Lai TTCS is shifting toward a culture of innovation and smarter workforce management. In the midst of such significant changes and increasing pressure, there are moments I feel weary. However, in such cases, if you kept pushing the boundaries, it would create a personal breakthrough that motivated you to aim higher. This is also how I perceive challenges at work now. As a part of a united and professional team, I strongly believe that, together, we can navigate our way forward."

Mr. Phan Dinh Hao
(second person from the right) - Extension worker of TTC Gia Lai Agricultural extension station No. 1, Gia Lai



"Recent years have seen numerous challenges in encouraging Sugarcane-growing partners to pay attention to sugarcane care, particularly weed control. The reason behind this was farmers were quite reluctant to pay an extra cost for this activity despite the Company's advance payment. Since fragmented rice production has long been a tradition in this area, farmers take no interest in weed handling. However, owing to our close monitoring and attentive guidance on crop care, things have started to change, resulting in a significant increase in profits and income for farm families here."

Mr. Inkeo
(on the left) - Extension worker of TTC Attapeu Agricultural extension station No. 3



HUMAN RESOURCES &TRAINING

In FY 2020-2021, TTC Bien Hoa was honored to be named in the **"Top 50 Best Workplaces in Asia"** as the recognition of the Company's strategy in the development of a professional, fair and friendly working environment to build and maintain a talent pool. This award, once again, upholds the reputable position of TTC Bien Hoa in both domestic and regional markets.

Recognized by TTC Bien Hoa as **"Company's most valuable assets"**, Human Resources (HR) have consistently been the focus of development. HR development strategy is implemented in parallel with corporate development strategy, considered an essential part of the annual business plan and as a determinant of the Company's business outcomes.

With a view to stabilizing, developing, and maintaining a long-term and sustainable HR, the HR management activities are developed based on the Company's comprehensive criteria:

- Apply 4.0 technology in all human resource management activities, as well as employee-oriented policies and benefits;
- Enhance internal training capacity and personnel quality, including planning and development of internal trainers, as well as high-quality training programs/ curriculums;
- Complete and standardize the Organizational structure, Functions, Job title hierarchy, Job descriptions and Competency Standards;
- Ensure fairness in salary payment to enhance competitiveness with an aim to attract and retain talents;
- Cooperate with universities to seek potential candidates and promote the TTC Bien Hoa brand as a desirable workplace;
- Promote the development of successors;
- Standardize the HR policy system, salary structure, KPI system.

FY 2020-2021 marks the second consecutive year that TTC Bien Hoa's consumption output exceeded 1 million tons of Sugar, achieving a net revenue of VND14,925 billion, or up 16% YoY, which exceeded the set plan by 4%. This outstanding performance was attributed to The BOD and staff's tireless effort. As of June 30th, 2021, each of 2,691 employees brought in over VND5.5 billion in revenue, an increase of 22% YoY. In particular, this year-by-year growing number indicates a rise in the quality of the Company's human resources.

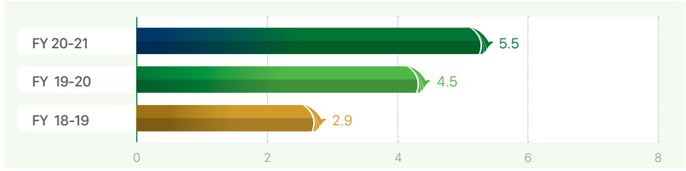
AS OF JUNE 30TH, 2021, EACH OF

2,691 EMPLOYEES



Average revenue generated by an employee in the last 3 FYs

VND Billion



Due to the nature of work which is heavily involved in agricultural cultivation, manufacturing, operation of machinery and equipment, among others, the Company has a significantly high proportion of male employees, accounting for roughly 77%, compared to 23% of female employees within the personnel structure. In line with gender equality, a new corporate governance measurement, the Company has attempted to increase the percentage of female employees throughout the years, particularly in management positions.

In terms of personnel structure by qualification, employees with a diploma - bachelor's degree or higher account for 41% of the total staff, thanks to the HR department's effort to ensure the quality of all new hires. Unskilled workers in manufacturing currently account for 32% of the total personnel, owing to specific characteristics of the industry. However, this number has also been improved over the years, especially regarding the quality of labor.

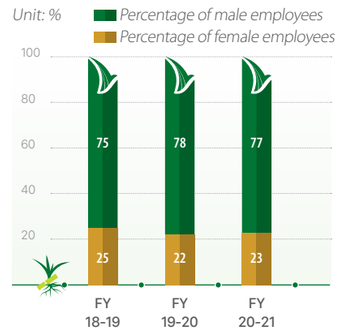
Personnel structure by Qualification in the last 3 FYs

No	Qualification	Percentage (%)		
		FY 2018-2019	FY 2019-2020	FY 2020-2021
1	Post-graduate	2%	2%	2%
2	Bachelor (University)	23%	28%	30%
3	Diploma (College)	11%	11%	9%
4	Higher certificate	14%	14%	16%
5	Lower certificate	11%	11%	11%
6	High school	39%	34%	32%
	Total	**100%**	**100%**	**100%**

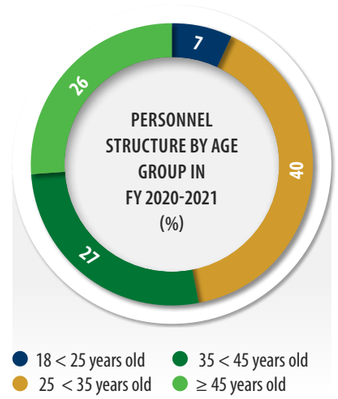
As a business specialized in agricultural products, TTC Bien Hoa today focuses on developing highly qualified employees with good practice skills, meeting the factories' strict production standards, and serving the main business - manufacturing and trading - with closed-loop production lines. Thus, the personnel of TTC Bien Hoa is largely characterized by professionals/ technical workers and service employees/ workers, who account for over 65% of the structure, increasing 3% YoY.

TTC Bien Hoa's manpower includes mainly young employees aged from 25 to 35, accounting for 40% of the total number of employees. These are passionate, professional staff meeting requirements of worthwhile successors with high technological adaptability.

Personnel structure by gender in the last 3 FYs







HUMAN RESOURCES AND TRAINING (CONTINUED)

TRAINING

Training plays a very crucial role in enhancing HR quality and employees' working performance. For that reason, personnel training has always been TTC Bien Hoa's keen focus. In FY 2020-2021, in the face of the Covid-19 pandemic outbreak and the extended social distancing order, the Company made every effort to continue with set out HR training activities by holding training series, particularly under the "Transform SBT" project, and core competency training programs. The total budget was over VND12 billion for 517 courses, an increase of 31% compared to the previous FY with more than 7,600 registers.



THE TOTAL BUDGET WAS OVER **12** VND BILLION

517 COURSES, AN INCREASE OF 31% COMPARED TO THE PREVIOUS FY

>7,600 REGISTERS

Training activities in FY 2020 - 2021

1 SBT TRANSFORMATION

Training purpose:
- To provide knowledge about new systems, operational procedures, and ways to interact with new systems;
- To develop skills and capacity to respond to the Company's growth and changes.

Topic:
- Training series on Enterprise Resource Planning (ERP) system;
- Training series on International Financial Reporting Standards;
- Training series on Planning, Budgeting & Forecasting (PBF) process;
- Training series on integration systems.

Type of participant:
- Middle /Junior managers
- Specialists
- Professionals, workers, etc.

NUMBERS OF COURSE **96**

2 PROFESSIONAL TRAINING

Training purpose:
- To provide knowledge and improve skills that are directly relevant to the job/ profession.

Topic:
- Safety procedures of motor vehicle operation in material areas;
- Technical equipment and machinery operation at the factory;
- Product quality control and production operation;
- Technical sugarcane farming and variety researching;
- Warehouse management and operation skills;
- Finance: budget planning and development of financial statement report in line with IFRS standards;
- Accounting: knowledge on tax-accounting (TAF);
- Perception and method of opportunities and risk assessment by ISO standards.

Type of participant:
- Specialist
- Professionals, workers, etc.

NUMBERS OF COURSE **165**

3 TRAINING ON THE LAWS AND REQUIREMENTS OF STANDARD AND QUALITY CERTIFICATION BODIES

Training purpose:
- To provide knowledge about occupational safety, legal requirements for qualifications as well as required legal awareness.

Topic:
- Labor safety by group;
- Training on food safety and hygiene;
- Organic farming standards based on European standards;
- Knowledge about occupational safety and health management, and prevention measures against Covid-19.

Type of participant:
- Employees according to the law (manufacturing workers, service staff)

NUMBERS OF COURSE **78**

4 INTEGRATION TRAINING

Training purpose:
- To onboard new hires into the Company's culture with informed procedures.

Topic:
- Corporate onboarding training;
- Industry onboarding training;
- Company onboarding training.

Type of participant:
- New hires

NUMBERS OF COURSE **110**

5 MANAGEMENT AND LEADERSHIP SKILLS TRAINING

Training purpose:
- To provide updated knowledge and to improve management and leadership skills for all levels of management.

Topic:
- Resource management for employees;
- Strategic HR management;
- Middle management development;
- Manufacturing director.

Type of participant:
- Managers of all levels

NUMBERS OF COURSE **23**

6 SOFT SKILL TRAINING

Training purpose:
- To provide updated knowledge and to develop soft skills, improving personal performance.

Topic:
- The art of conducting yourself at the workplace;
- Presentation skills to convince customers and partners;
- Presentation and hosting skills;
- Communicating in basic Lao and Vietnamese at TTC Attapeu.

Type of participant:
- All employees

NUMBERS OF COURSE **18**

7 SUCCESSION DEVELOPMENT

Training purpose:
- To combine a variety of training contents to develop individuals with outstanding potential/ competency into future middle/senior managers.

Topic:
- Internal training: combining a wide range of training contents, especially including top management's experience sharing session;
- Outsourced training programs to develop individuals with outstanding potential/ competency.

Type of participant:
- Potential employees

NUMBERS OF COURSE **27**



EMPLOYEE'S TESTIMONIALS

TTC Bien Hoa is one among the nation's businesses impacted by the complicated pandemic. TTC was able to address and overcome the difficulties by reassuring its family-friendly policy and assisting employees in remaining focused on their work. As part of the policy, the company immediately conducted screening tests for Corona-infected individuals (identified as F0), consulted healthcare providers regarding vaccinations, mobilized personnel for F0 hospital transfers (employees or their families), and provided medical oxygen and Covid-medicine to each area, among other things. That is why I have sought to reaffirm my commitment to a solid TTC Bien Hoa, and I am ecstatic to be a part of such a wonderful family.

Mr Nguyen Dinh Tho - *Chief of Purchasing Dept. at TTCS*

Bien Hoa - Ninh Hoa Factory has had a hold on my heart for the last two decades as a second home of love and solidarity. Given the BOM's primary responsibility to care for its employees, it has committed to providing compensation and welfare policies that increase everyone's income and standard of living, including my family's. Observing our company's sturdy growth on a daily basis delights and assures me that we are on the right track, the one set out by the BOD. May Bien Hoa - Ninh Hoa Factory and the TTC Bien Hoa family prosper and grow.

Mr Le Van Thai - *In charge of production chemicals - Bien Hoa Factory - Ninh Hoa*

Despite being a newcomer, what has fascinated me over the last year here is how the company has prioritized a professional work environment. The BOD and Managers at all levels have committed to establishing a positive corporate culture that fosters employee expression. That is why each individual employee aspires to grow alongside and contribute to TTC Bien Hoa's development, as members in a family.

Mrs Nguyen Thi Ngoc Bich - *Recruitment Specialist - TTC Bien Hoa*



As the standard of an agriculture company, TTC Bien Hoa focuses mainly on developing a highly skilled workforce, outstanding practice skills, and meeting the strictest factory quality in production and closed-line businesses.

TTC Bien Hoa Leaders inspect the Sugarcane field at Thanh Long Farm, Tay Ninh Province

4

Sustainable development report

214 Commitment to sustainable development from BOD Chairwoman

216 17 sustainable development goals of United Nation

220 Stakeholders' engagement

226 Economic topic

232 Environmental topic

244 Social topic



COMMITMENT TO SUSTAINABLE DEVELOPMENT FROM BOD CHAIRWOMAN



Sustainable development is central to TTC Bien Hoa's growth strategy at every stage, where

"GREEN"

business strategies serve as both a development foundation and a competitive advantage in order to maximize the sugarcane value chain. This initiative aims to provide the market with environmentally friendly energy solutions derived from clean production

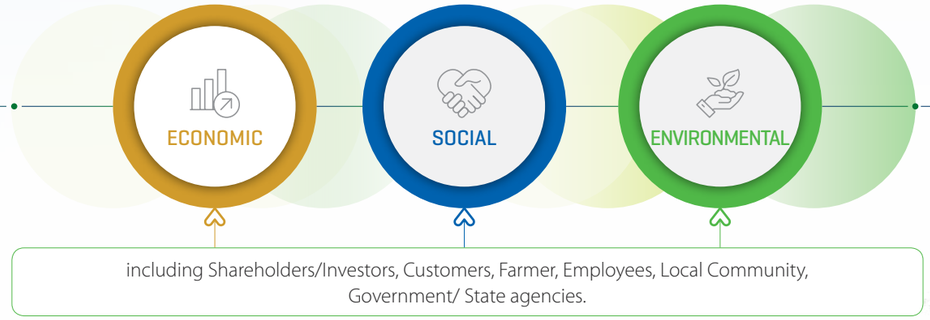
We are committed to transforming from conventional farming practices to organic farming techniques, while also providing in-depth agricultural solutions that contribute to sustainable development goals. Consistent research investment enables us to maximize the value of sugarcane and produce Sugar by-products such as biomass electricity, microbial fertilizer, and molasses. Diversifying sugarcane-derived products helps SBT not only sustain material resources but also minimizes by-products generated during manufacturing processes, thereby protecting the surrounding environment. The "green" business strategy empowered SBT to maximize profits while also contributing to the local economies' and communities' growth.

FY 2020-2021 witnesses TTC Bien Hoa being listed among the "Top 20 companies listed in HOSE's VNSI Index Basket" for the fourth consecutive year and remaining the only Sugar company on the VNSI20 Index Basket list – the Top 20 listed companies with the highest Vietnam Sustainability Index. Additionally, SBT achieved additional milestones in 2020, including being named one of the Top 10 National Green Brands and Top 10 Sustainable and Green Enterprises. These accolades help SBT fulfill its mission of becoming "Indochina's leading solution provider of traceable and sustainable agricultural products."

We created a concise sustainability report in accordance with GRI standards in order to communicate TTC Bien Hoa's business philosophy, which strikes a balance between profitability and social and environmental stewardship. Our mission is business, and all of our activities must adhere to ethical principles.

GRI

Following that is the basis for long-term growth and development. TTC Bien Hoa will continue to maintain and improve its operations and programs with the goal of incorporating sustainable values into every aspect of the standards for stakeholders



COMMITMENTS AND ACTIONS WITH OTHER STAKEHOLDERS

SHAREHOLDER/ INVESTOR
- Strictly comply with State's policies, regulations;
- Ensure transparency in information disclosure;
- Rights and benefits of Shareholders, typically minority Shareholders, are protected;
- Aim to apply international standards in Corporate Governance, typically:
  - » Raise awareness about gender equality;
  - » Pay more attention to the Leader role of women in a modern economy.

TO CUSTOMERS
- Strictly abide by Food Safety and Hygiene regulations;
- Ensure product quality and consumer's health;
- Diversify products, in particular, natural and organic products;
- Bring added value to Customers' choice of products.

TO FARMERS/ AGRI-BUSINESS
- Establish policies to support, accompany, ensuring a stable income for farmers;
- Assist farmers financially, invest in modern equipment and machinery, increase productivity, free people from arduous tasks of manual labor;
- Offer jobs, improve skills, and foster knowledge for local labor forces.

TO EMPLOYEES
- Create a professional, friendly, and dynamic workplace;
- Organize suitable training programs to upskill staff;
- Facilitate a solid and fair career path for employees;
- Ensure work safety, competitive compensation, and welfare policy.

TO THE LOCAL COMMUNITY
- Responsibly share values, work together to assist the community, and promote social security;
- Keep up with the strategy of Green and Renewable energy;
- Strictly adhere to regulations designed to protect the environment in which the Company conducts business.

TO GOVERNMENT/ REGULATORS
- Comply with the laws;
- Conduct business in accordance with our responsibilities to consumers' health, the environment, and society;
- Support state policies and act as an advocate for them.

We commit to continuously improve each business procedure on a timely and responsive basis. We will continue to make disclosures in our subsequent Reports. We are always open to suggestions and recommendations from other stakeholders and endeavor to turn all commitments into actions, defining ourselves as one of the leading businesses in the Vietnam Sugar industry.

Dang Huynh Uc My
Vice Chairwoman of the Board of Directors

17 SUSTAINABLE DEVELOPMENT GOALS OF UNITED NATION



"Sustainable development is regarded as the foundation of the majority of businesses seeking for global expansion opportunities. As a result, TTC Bien Hoa prioritizes sustainable development, incorporating it into all aspects of its development strategies. In FY 2020-2021, TTC Bien Hoa continued to integrate the Sustainable Development Report into the Annual Report according to GRI's Sustainability Reporting Standards. This report is also supported by the Corporate Sustainability and Reporting for Competitive Business (CSRCB) under GRI to help Vietnamese businesses improve their competitiveness and reporting quality, thereby enabling them to participate actively in the global value chain.



INVEST IN HUMAN CAPITAL

Objectives	Vietnam	TTC Bien Hoa
1 NO POVERTY	End poverty in all its forms everywhere	• **2,691** jobs for employees • **~6,200** smallholders make their livelihood from sugarcane
2 ZERO HUNGER	End hunger, achieve food security and improved nutrition and promote sustainable agriculture	• **1.16 million tons of** Sugar for domestic and international market • **~66,000 ha** of raw materials areas in Vietnam, Laos and Cambodia
3 GOOD HEALTH AND WELL-BEING	Ensure healthy lives and promote well-being for all at all ages	• **100%** non-GMO sugarcane used in production • **73** clean Sugar product lines • **100%** employees received periodic health care and health insurance » *Employees are allowed to work from home alternately, antiseptic hand sanitizers and masks were prepared for employees at the office, and health declaration was mandatory during the spread of Covid-19* • **Every 2 weeks** periodic, carry out disinfection at offices and factories was done during the spread of Covid-19 • **VND14 billion** was contributed to the State's "Covid-19 Prevention Fund" • **150 tons** of Bien Hoa Sugar was granted in the program "Million sweet things from SBT" • **160 tons** of rice was donated by SBT to units fighting against Covid-19 in 3 countries: Vietnam, Laos and Cambodia • **9,000** cans of Miaha canned sugarcane juice were delivered to patients and frontline workers against the pandemic • **18,000** gifts were given to poor households and people in difficult circumstances
4 QUALITY EDUCATION	Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all	• **517** training courses, a YoY increase of 31%, including: » 96 SBT Transformation Project training courses » 27 successor development training courses • **41,360** hours of training • **7,680** registers • **VND12 billions** of training budget • **60** seminars for Sugarcane-growing partners

17 SUSTAINABLE DEVELOPMENT GOALS OF UNITED NATION (CONTINUED)

ENSURE ADAPTATION TO CLIMATE CHANGE AND SUSTAINABLE ENVIRONMENT

Objectives Vietnam	TTC Bien Hoa
Ensure availability and sustainable management of water and sanitation for all	• **~1.6 million** liters of Miaqua bottled pure water is generated from the evaporation of sugarcane juice during sugar refining • **~4 million m³** of water was saved, total amount of used water decreased by 13% • **100%** of post-production wastewater was treated and utilized for cooling down machines, watering plants, and farming fish. Wastewater treatment system meets Vietnam Standard 40:2011/BTNMT • **100%** of factories and offices implement 5S in managing a healthy working environment
Ensure access to affordable, reliable, sustainable and modern energy for all	• **~108 million KWh of** total commercial electricity • **>1 million** tons of bagasse was put into production, creating electricity for internal consumption and the national grid • **13** solar power stations with a total capacity of ~12 MW serving TTC Bien Hoa's factories and offices
Build resilient infrastructure, promote inclusive and sustainable industrialization and foster innovation	• Oracle Cloud ERP system successfully **went live**, connecting the entire system, spanning 22 locations in four countries
Make cities and human settlements inclusive, safe, resilient, and sustainable; reasonably allocate population and labor by region	• **7** Organic product lines meet EU and USDA (USA) standards • **100%** of Sugar products are controlled for quality according to standard procedures, ensuring food safety before distribution • **SEDEX** - Corporate certification of ethical practices and social responsibility in the supply chain
Ensure sustainable consumption and production patterns	
Make urgent action to combat climate change and its impacts	• **ISO 14001:2015** Environmental Management System in Manufacturing operations
Conserve and sustainably use the oceans, seas and marine resources for sustainable development	• **100%** of factories are located in the mainland, a distance from the coast (+10km away from the coast) • Only one type of marine resource (sea salt) was used in the production process
Protect and develop forests sustainably, conserve biodiversity, develop ecosystem services, combat desertification, prevent degradation, restore land resources	• **525 million** red-eyed bees are released on raw Sugarcane areas in Vietnam and Laos for pest control • Sustainable farming techniques were used, including legume intercropping, which resulted in an equivalent of 5 tons of organic fertilizer per hectare, returning organic matter, and applying microorganisms to the soil after harvest which improved soil microflora and maintained soil health

PROSPERITY AND COOPERATION

Objectives Vietnam	TTC Bien Hoa
Achieve gender equality and empower all women and girls	• **100%** female employees are guaranteed benefits according to regulations • **92%** of women returned to work after maternity leave • **43%** of BOD members are female • **25%** of BOM members are female • **24%** of female employees are middle managers or higher • **100%** of employees are reviewed periodically for reward
Promote sustained, inclusive and sustainable economic growth, full and productive employment and decent work for all	• **VND14,925 billion** Net revenue • **VND784 billion** Profit before tax • **VND152 billion** Profit before tax • **VND137 billion** Tax contribution to the State budget » VND43 billion total cost of insurance » VND94 billion other benefits • **VND33 billion** support fund to Sugarcane-growing partners who needed capital
Strengthen the means of implementation and revitalize the global partnership for sustainable development	• **27,351 hectares of** raw material areas in Laos and Cambodia • **24+** countries and territories have TTC Bien Hoa's products in their markets • **CORETREND** - The Korean Investment Fund has been converting all VND172 billion worth of bonds into nearly 12 million common shares • **DEG** - German Development Finance Institution: continued to cooperate in sustainable development projects • **KPMG** partnered with SBT to implement the Transformation project • **ED&F Man Sugar** - one of the world's three largest Sugar companies – continued to collaborate on the export of organic Sugar to Europe

PROMOTE JUSTICE, PEACE AND INCLUSIVE GOVERNANCE

Objectives Vietnam	TTC Bien Hoa
Reduce income inequality within and among countries	• **341** jobs for Lao workers • **3 countries:** Vietnam, Laos, and Cambodia, have standardized working procedures • Standardized remuneration and bonus policy for sales team nationwide • Supported employees working in Laos and Cambodia • **120** social security funding programs was deployed in 3 countries Vietnam, Laos and Cambodia • **5 districts** of Attapeu province - Laos was given financial support by TTC Bien Hoa to fight against Covid-19
Promote peaceful and inclusive societies for sustainable development, provide access to justice for all and build effective, accountable and inclusive institutions at all levels	• **Every 3 months,** the Company holds periodic dialogue with employees • **An annual** Employee conference was organized

STAKEHOLDERS' ENGAGEMENT

GRI 102-42

IDENTIFYING AND SELECTING STAKEHOLDERS

As the leader in Vietnam Sugar industry in all aspects, ranging from market share, production capacity, product portfolio to business network, TTC Bien Hoa has been in reciprocal relationships with a large circle of Stakeholders, each of whom plays the role of a keystone for the Company's subsistence, operation, and development. In recent years, the Company has carefully assessed the relationship and the level of interaction with each entity across the key Stakeholder groups; and appropriate response measures, code of conduct as well as interaction are introduced therefrom. TTC Bien Hoa has thus adopted various Stakeholder engagement approaches consisting of surveys, interviews, feedback, reports, specialized seminars, investor relations event series, etc. for six main groups of Stakeholders, namely Shareholders/Investors, Customers, Farmers/Agribusiness owners, Employees, Local communities, and Authorities/State agencies.



GRI 102-43

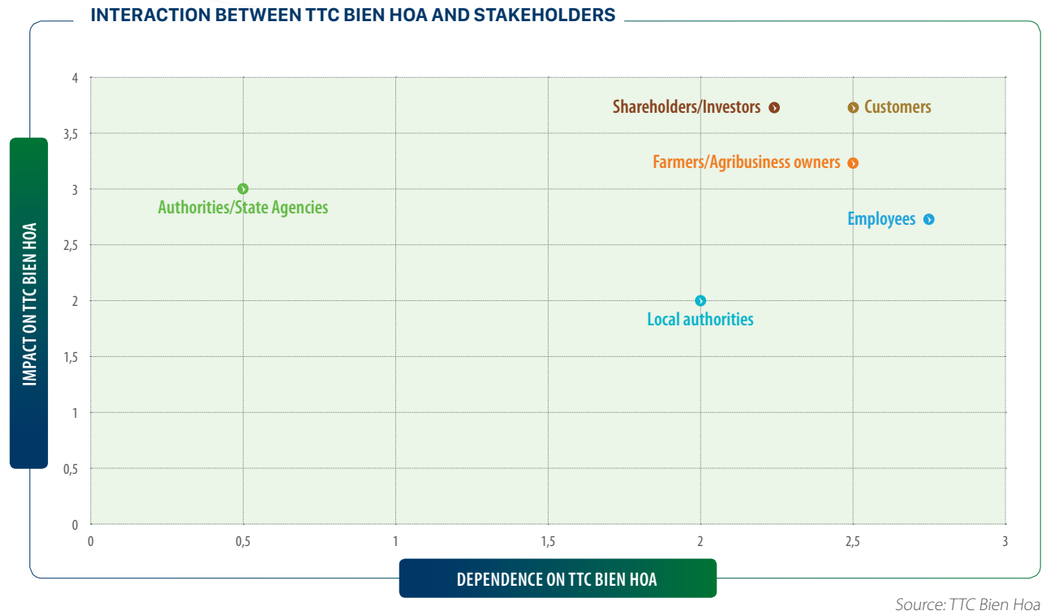
APPROACH TO STAKEHOLDER ENGAGEMENT



PROCESS OF IDENTIFYING STAKEHOLDERS

1. Identify direct and indirect stakeholders
2. Identify the priority between stakeholders
3. Consult, and collect stakeholders' feedback for timely response
4. Review, assess and select approaches harmonizing interests of all stakeholders

INTERACTION BETWEEN TTC BIEN HOA AND STAKEHOLDERS



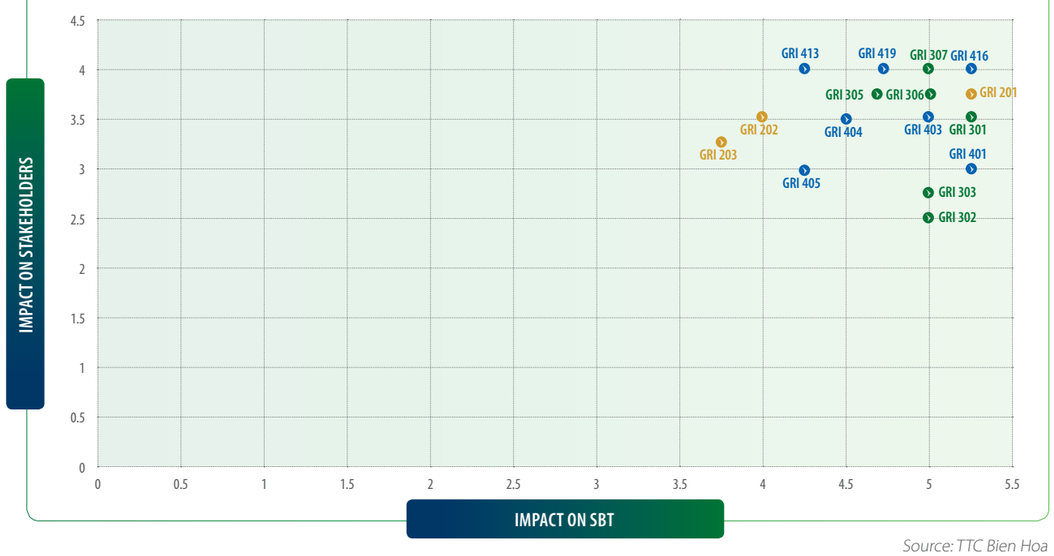
Source: TTC Bien Hoa

STAKEHOLDERS' ENGAGEMENT (CONTINUED)

CRITICAL AREA ASSESSMENT

TTC Bien Hoa operates in the consumer goods industry with production areas and large raw material areas residing in 3 countries Vietnam, Laos and Cambodia. The Company also owns a nationwide distribution system and expands to 24+ export markets under a closed-loop process of Raw materials (Sugarcane material investment, Sugarcane and equipment procurement, raw material and equipment inspection) - Production (production, finished products inspection, finished products storage) - Consumption (sales, delivery). Such effective management of the Sugar value chain plays a major role in ensuring the stable and sustainable development of the Company. Based on the assessment of the key concerns raised by Stakeholders who share the ground with the Company, the Company's sustainable development strategy as well as with the United Nations' 17 sustainable development goals, TTC Bien Hoa has determined a matrix of 13 material topics:

MATERIALITY MATRIX



Source: TTC Bien Hoa



GRI 201: Economic performance
GRI 202: Market presence
GRI 203: Indirect economic impacts

GRI 301: Materials
GRI 302: Energy
GRI 303: Water
GRI 305: Emissions
GRI 306: Effluents and waste
GRI 307: Environmental compliance

GRI 401: Employment
GRI 403: Occupational health and safety
GRI 404: Training and education
GRI 405: Diversify and equal opportunity
GRI 413: Local communities
GRI 416: Customers' health and safety
GRI 419: Socio-economic compliance

GRI 102-44

KEY TOPICS AND CONCERNS RAISED

In order to ensure honesty, transparency, and efficiency in all activities, TTC Bien Hoa has always strived to build and perfect its interaction with Stakeholders; thereby granting these parties easy access to voice opinions and harmonizing Stakeholders' interests. Ultimately, we aim at fostering a sustainable value chain with a focus on medium and long-term benefits for the Company and Stakeholders.

SHAREHOLDERS/INVESTORS

Concerns

- Business results demonstrate sustainable, medium and long-term development over the year.
- The stock market price reflects the internal resources and the potentiality of the Company.
- Internal values of the Company see consistent and sustainable growth.
- Information disclosure is carried out in compliance with international standards, facilitating the continuity, consistency, transparency and credibility of the information.

Approach

- Meet and consult directly and indirectly through AGM or collection of shareholders'written opinions.
- Participate in forums, investors meetings organized by domestic and international.
- Securities companies, investment funds, financial institutions.
- Receive feedback, provide information, and respond to requests via phone, email, annual report, sustainability report, press release, investor bulletin, FS explanation; update information on business activities, stocks, capital market, and etc.

Achievement

- Dividend payment: 8% in cash for FY 2017-2018, and 5% for FY 2018-2019. The share dividends of 5% for FY 2019-2020 is expected to be paid in 2021;
- 14 well-established ETFs and index owns over **18 million** SBT shares;
- SBT continues to be listed in the VNSI20 Index Basket;
- Top 5 Best Corporate Governance of 2020 - Large Cap Group - HOSE;
- Top 10 Best Annual Report Worldwide in 2020 - LACP;
- Top 10 Asian-Pacific Outstanding Brands in 2021;
- Top 50 Best listed companies in 2021 – Forbes Vietnam.

CUSTOMERS

Concerns

- High-quality products at reasonable prices.
- Diverse product portfolio.
- Prestige brand name.
- Easy access to products.
- Preferential sales policy.
- Excellent customer services and after-sales services.



Approach

- Meet and exchange information in person with Customers.
- Conduct Customer satisfaction surveys and product quality evaluations in 4 main distribution channels.
- Work side by side with Customers in R&D activities.
- Collect Customers' feedback via email and phone.
- Formulate long-term partnership policies with distributors and major Customers.
- Hold seminars and training courses with the participation of leading manufacturers in quality management
- Organize "Food safety" seminars for customers.

Achievement

- Domestic market shares remained at **46%** in FY 2020-2021, global export markets rose to **24+**;
- Ongoing collaboration with ED&F Man Sugar, one of the world's top 3 largest Sugar merchants, to export organic Sugar to Europe;
- The portfolio comprises more than **73 Sugar product lines**, **11 By-products lines, 6 beverage lines** and **1 solar power** business;
- Hold many significant domestic and international certifications, including ISO 9001:2015, ISO 14001:2015, and ISO/IEC 17025, Certification of FSSC 22000 version 05, Sedex system certification, FDA certification, Organic certification accordance with the standards of the US Department of Agriculture (USDA), the EU and China, Fair Choice and Fair Trade certification, etc.
- **Top 50** Vietnam Leading Brands in 2020 - Forbes Vietnam.

STAKEHOLDERS' ENGAGEMENT (CONTINUED)

FARMERS/AGRIBUSINESS OWNERS

Concerns

- Offtake agreements;
- Stabilize procurement policies;
- Commitment to the minimum purchase price;
- Compliance with provisions of the agreement;
- Support in farming techniques, technology transfer, mechanization, and capital investment;
- Easy access to the latest information and trends in the Sugar industry, both in Vietnam and in the world.



Approach

- Adopt purchase commitment policies appropriate to each period to avoid the situation where great yield is affected by low market prices;
- Agricultural extension staff regularly conduct surveys and ensure effective communication through two-way feedback;
- Foster direct discussion between Farmers and the BOM/Farm Managers, R&D Department, Company's factories;
- Organize seminars, training courses, and guidance programs for farmers;
- Hold end-of-season review meetings.

Achievement

Purchase price policies:

- The steady purchase price under TTC Bien Hoa's contract farming for three successive seasons, boosting sugarcane growers' average income from **VND28 to 40 million/ha**;
- Sugarcane price guarantee policy helps stabilize Farmers' income.

Capital support policy:

- Up to **100%** of total land rents and production costs are financed through loans;
- The Company is willing to make advance land lease payment in 3 years on behalf of Sugarcane-growing partners, with the amount ranging from **VND12 to 20 million/ha**;
- Non-refundable investments in agricultural infrastructure and sugarcane care.

Policy on technical assistance in cultivation:

- Farmers were provided means to buy good quality sugarcane varieties, fertilizers, machinery, and equipment, etc. at a low cost;
- Farmers were provided comprehensive mechanization from soil preparation, fertilizing to harvesting;
- The Company helped farmers update current knowledge, develop their skills and competency to apply advanced technology into their works;
- The Company carried out and transferred the scientific applications on sugarcane to Farmers at Sugarcane R&D Center.

EMPLOYEES

Concerns

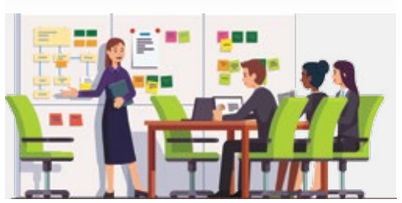
- Professional and dynamic working environment;
- Guaranteed occupational health and safety;
- Competitive compensation and welfare policy;
- Appropriate training programs to upgrade skills and knowledge;
- Promotion opportunities;
- Succession training.

Approach

- Provide internal training, regularly engage experts in coaching teams in order to enhance Corporate Governance knowledge and skills, expertise, working experience and soft skills;
- Offer new employees onboarding programs, from basic to intensive training;
- Issue appropriate compensation and welfare policy as well as continue to research, update, and develop welfare policy in order to improve employees' material and spiritual well-being;
- Conduct an employee satisfaction survey on the working environment and compensation and welfare policy;
- Collect employee feedback via phone, email, and social network;
- Hold internal contests to identify and nurture talents across working areas.

Achievement

- Top 50 Best Workplaces in Asia;
- Remuneration and welfare policy, compensation policy, emulation and commendation regulation etc. were updated in a transparent manner, helping employees enjoy a stable life;
- Employees were provided with **517 training courses** to broaden knowledge and sharpen professional skills. The total cost of training in FY 2020-2021 was **VND12 billion**;
- The Company helped employees build a clear career path. In FY 2020-2021, **80** employees received promotions;
- Working conditions were safe. In FY 2020-20201 no violations against occupational health and safety occurred.





LOCAL COMMUNITIES

Concerns

- Develop the local economy;
- Create employment opportunities;
- Increase income for local labors;
- Maintain a responsible approach to production and business for the sake of customers' health, environment, and society;
- Ensure corporate social responsibility;
- Contribute to local development;
- Protect nature and the living environment of Community.

Approach

- Collaborate with local authorities in sponsorship activities dedicated to the Communities where accommodate the Company's establishments;
- Boost activities orienting towards local development, community health, social security, etc;
- Participate in voluntary activities held in localities where the Company operates or invests;
- Prioritize recruiting local labors, and offer training courses - scholarships - internship programs: improving local labors' income and competence;
- Deploy mechanization roadmap, provide machinery and equipment to farmers: ensuring job security for local laborers;
- Implement environmental protection programs.

Achievement

- **Top 20** Listed Companies in VNSI 20 Index - HOSE;
- **Top 10** National Green Environment Brands;
- Donated nearly **VND30 billion** to voluntary activities;
- Created **2,691** local jobs.



AUTHORITIES/ STATE AGENCIES

Concerns

- Strict compliance with the law;
- Support for the State's policies and programs.

Approach

- Fulfill all legal obligations: taxation, insurance, occupational health and safety, food safety, etc.
- Assume the role and responsibility of an industry-leading company by participating in activities launched by the Sugarcane Association: providing insights into the making of industry policy, fighting against sugarcane smuggling and making efforts in formulating the development strategies for Vietnam Sugar industry;
- Voice opinions on drafted legislation related to the Company's activities, agriculture and other relevant operations;
- Discuss with State Agencies to have a better mutual understanding and solve existing problems/ difficulties of business;
- Participate in activities and programs initiated by State Agencies in order to support the community and society.

Achievement

- No violations against the law, environment protection, or social commitment;
- The Company contributed to the making of crucial relevant industry policy, fighting against sugarcane smuggling and formulating development strategy for Vietnam Sugar industry;
- Proactively following the Sustainable Development policies.
- Thousands of jobs were created for local laborers which helped improve the local economy;
- The Company paid nearly **VND152 billion** in corporate income tax.

ECONOMIC TOPIC

GRI 201

ECONOMIC PERFORMANCE



KEY TOPIC

The key objectives related to economic performance that TTC Bien Hoa follows in FY 2020-2021 and directions for the following years include:

- Produce and improve core products while developing, diversifying valued-added product portfolios and energy solutions such as Rock Sugar, Liquid Sugar, Mix Sugar/ Powdered Sugar.
- Become a solution provider that understands market trends and consumer psychology, thereby enhancing market share expansion.
- Manage centralized supply chain to optimize resources efficiency, proactively implement inventory management aligned with business strategy.
- Adopt a digital-centric approach, in which initially establishing an ERP-integrated governance system and applying cloud computing to mitigate costs while optimizing operational performance.
- Manage finance according to international standards, allocating budget effectively to increase the profitability of the Company, Shareholders and Investors.
- Build talented, competent teams to manage business knowledge, hence ensuring effective operation.
- Ensure stable income for Employees and Farmers to help improve their livelihood.

MANAGEMENT APPROACH

TTC Bien Hoa's sustainability strategies are fixated on generating long-term benefits to Shareholders/ Investors, Customers, Farmers, Employees, Communities and Authorities.

In FY 2020-2021, TTC Bien Hoa puts its focus on managing these aspects:

- Prioritize developing organic agriculture, enhancing raw organic material areas.
- Improve Sugar by-products and provide sugarcane-based energy solutions, particularly canned sugarcane juice products, to complete the value chain.
- Concentrate on developing customer service policy, maintaining market shares in the South, while expanding market in the North and Southwest, and penetrating new export markets.
- Restructure the consumer distribution network to capitalize on the synergy.
- Speed up the digital transformation process.
- Ensure transparency in business, and fulfill all economic obligations in accordance with State's regulations.
- Leverage the competitive edge in capital access with good interest rates and restructure finance toward fund optimization.
- Establish a salary structure for each position with flexible welfare policies, typically during the pandemic, to ensure a stable income for Employees.
- Proactively adjust sugarcane purchase policy in line with the market circumstances to ensure the Farmers' income.



GRI 201-1

DIRECT ECONOMIC VALUE GENERATED AND DISTRIBUTED

REVENUE

While Vietnam Sugar industry struggled with cyclical challenges, several changes in tax policies, and the severe impact of the Covid-19 pandemic, TTC Bien Hoa still spent the FY 2020-2021 with achievements beyond the set target, continued to maintain its market shares of 46%.

Net revenue reached VND14,925 billion, up 16% YoY. 5-year CAGR for net revenue hit 35% and was expected to remain stable in years to come. These results are attributed to the Company's relentless efforts to maximize revenue across various technology improvement projects, aiming to reduce costs and enhance production productivity. The goal is to turn TTC Bien Hoa into "Indochina's leading solution provider of traceable and sustainable agricultural products."

In FY 2020-2021, Sugar was still the main contributor to revenue, comprising 95%, equivalent to VND14,125 billion, up 18% YoY. Gross profit rocketed to VND2,216 billion, up 52% YoY. Besides, Revenue from Sugar by-products increased remarkably. For example, Revenue from fertilizers hit VND103 billion, up 56% YoY thanks to an increase in the proportion of commercial fertilizer; Revenue from electricity reached VND189 billion, up 13% YoY, accounting for 1.3% of revenue structure, attributed to the resue of bagasse for electricity generation, and rooftop solar PV system in the Company's factories. In FY 2020-2021, regarding the core activities, the Company has leveraged the domestic advantages, particularly the adopted trade remedy tariffs, to increase the output of the B2C and Trade channels by 14% YoY and 5% YoY respectively. In addition, TTC Bien Hoa also promoted export activities with a 31% YoY growth, upholding the Company's position and influence in the international market. Regarding non-core activities, notably electricity, TTC Bien Hoa's pioneering in renewable energy has greatly reduced the dependency on fossil fuel and maintained the ecosystem balance, which contributes to a more sustainable Vietnam Agriculture.

REVENUE FROM SUGAR
14,125
VND BILLION
UP 18% YOY

REVENUE FROM FERTILIZERS
103
VND BILLION
UP 56% YOY

REVENUE FROM ELECTRICITY
189
VND BILLION
UP 13% YOY

THE COST OF GOODS SOLD
12,709
VND BILLION
UP 11% YOY

OPERATING COSTS

TTC Bien Hoa controlled cost well, optimizing expenditure while ensuring the target implementation. As a result, the cost of goods sold in FY hit VND12,709 billion, up 11% YoY yet still lower than 16% revenue growth YoY. Cost of goods sold (COGS) and General & administrative (G&A) expenses, accounting for approximately 3.6% and 3.8% of revenue structure respectively, were well maintained by the Company, similar to the previous year.

PAYMENTS TO PROVIDERS OF CAPITAL

THE RATIO OF TOTAL DEBT TO TOTAL LIABILITIES DECREASED FROM 81% TO

78%

THE INCREASE OF INTEREST COVERAGE RATIO FROM 1.75 TO

2.13

By the end of FY 2020-2021, the positive changes in the Company's debt-related and financial leverage ratios proved that TTC Bien Hoa has accomplished the goals of restructuring and capital optimization. Notably, the ratio of total debt to total liabilities decreased from 81% to 78%. Along with a shift in debt structure, which increased long-term debt and reduced short-term debt, these changes were aligned with the long-term development strategy of the Company's Leaders. On a closer look, the ratio of long-term debt to total liabilities increased from 13% to 28%, equivalent to VND3,342 billion, while the ratio of short-term debt to total liabilities decreased from 68% to 49%, reached VND6,050 billion. Furthermore, in the last FY, TTC Bien Hoa continued to ensure its obligations to pay capital costs to investors through the increase of interest coverage ratio from 1.75 to 2.13. Regarding equity issuance, Stakeholders shall include Shareholders and strategic Investors. To ensure Shareholders' rights and benefits, on September 13th, 2021, TTC Bien Hoa's BOD has approved the Resolution on implementing the share issuance plan to pay dividends at the rate of 5% for FY 2019-2020, effective in Quarter 4 of 2021. In the last 13 years, the Company has invariably paid dividends to Shareholders in cash or by shares in due time, in which cash dividends dominate with 9/13 times. As for preferred stocks, Investors receive preferred dividends in 6.5 years, with a fixed annual dividend of 5.5% for the first 1.5 years. Then, the payment would depend upon the agreement between the Company and Investors.



PAYMENTS TO GOVERNMENT

TTC Bien Hoa's orientation towards the "Community-led local development" has always been reflected in the Company's social responsibility since its interception. With the commitment to contribute to the growth of the country as a whole and the localities where TTC Bien Hoa runs its business, the Company constantly fulfills its tax obligations to ensure transparent compliance. Along with the continuous development of the Company's size, the payable taxes also increase accordingly. In FY 2020-2021, the current corporate income tax reported VND146 billion, consistent with compound growth of 54% in the period from FY 2015-2016 to FY 2020-2021, and aligned with the revenue growth rate during the process of business expansion. Taxes and other payables in FY 2020-2021 totaled VND1,022 billion.

Tax structure and other payables to the State in FY 2020-21 (increase)

	FY 2020-21 (VND billion)	*FY 2020-21 (% proportion)*
Corporate income tax	161	15.8%
Import-export tax	-	0%
Value-added tax	781	76.4%
Personal income tax	16	1.6%
Others	63	6.2%

GRI 201-2

FINANCIAL IMPLICATIONS AND OTHER RISKS AND OPPORTUNITIES DUE TO CLIMATE CHANGE



Climate change is posing tremendous challenges for all countries, especially those with nature-dependent agriculture like Vietnam. As a leading agricultural company in Vietnam, TTC Bien Hoa actively controls and informs management plans to minimize weather impacts on farming activities. In FY 2020-2021, the Company carried out a variety of solutions in which technology plays a significant role in responding to the weather that escalates seriously and unpredictably over time.

Name	Economic implications due to risks/ opportunities	Financial impacts before applying management measures	Risks/opportunities management measures
RISKS			
Storm	Sugarcane collapse, quality reduction, and harvesting cost increase, high sugarcane loss	Productivity, CCS, and sugar yield from falling sugarcane would drop by 11-15%, 3-12%, and 15-35% respectively	• Plant sugarcane deeply enough to reduce the falling rate • Apply by-products, root boosters to increase the root ability to anchor the plant and nutrient intake • Remove sugarcane leaves to aerate the fields clear • Opt for climate-resilient varieties with strong root systems in stormy and windy areas
Flooding	Physiological change, reduction in weight, productivity and Sugar recovery	In case of prolonged inundation, productivity reduces by 20-25%, while weight decreases by 23%	• Plan and rearrange the fields, renovate infrastructure, dredge ditches and ponds • Plant sugarcane into ridges in lowland areas or start new crops after the summer-autumn crop • Choose flood-resistant varieties suitable for each area • Monitor fields by using drones for flood detection
Drought	Productivity reduction	Productivity reduces by 30-50%, especially in the Coastal regions of Vietnam	• Increase soil moisture retention: apply moisture gel, organic fertilizer, retain leaves, subsoil plowing, etc. • Choose drought-resistant varieties suitable for each area • Invest in irrigation systems, adopt appropriate policies for each area • Implement water-saving or reuse irrigation systems in areas with water scarcity
La Nina	Create abnormal weather phenomena which leads to productivity reduction or even complete crop loss if not managed properly	Productivity reduces by 10-15% depending on the impacts of La Nina in each region	• Carry out the weather and climate monitoring for La Nina's impact evaluation • Diversify measures in response to weather changes: proactive irrigation, canal improvement, development of varieties resilient to extreme weather, etc.
OPPORTUNITIES			
Flooding and Drought	Advantages over other crops	Sugarcane has better tolerance than other short-term crops under flooding and drought conditions. Therefore, in areas prone to flooding and drought, sugarcane has a competitive advantage, suitable for the strategies of raw material area expansion	• Invest in areas of poor conditions with solutions mentioned in the risk part, helping stabilize raw material areas • Increase intensive farming to raise productivity and maximize farmer's profits in lands blessed with a favorable climate

GRI 201-4

FINANCIAL ASSISTANCE RECEIVED FROM THE GOVERNMENT

In line with the Government's orientation of Agriculture development, on June 22nd, 2015, the Ministry of Finance issued Circular No.96/2015/TT-BTC, allowing the companies in the Sugar industry to enjoy the preferred CIT of 10% on the revenue earned from Sugar production and business. Subsidiaries are also obliged to pay CIT at the rate of only 10% to the common tax rate on taxable income. These subsidiaries are entitled to the CIT's exemption and reduction following respective business licenses and the applicable tax laws. This is viewed as active support from the Government to the Sugar industry against the competition coming from international markets.

ECONOMIC TOPIC (CONTINUED)

GRI 202

MARKET PRESENCE



KEY TOPIC

TTC Bien Hoa always focuses on creating favorable conditions for employees' development by establishing remuneration, welfare policies on the premise of fairness, gender equality and competence.

The Company ensures a competitive wage policy compared to the local minimum wage, enables stable income and improves standards of living for the employees.

Contribute to social security improvement, hence build a strong community via local job creation.

MANAGEMENT APPROACH

Establish salary structure for each position, based on experience, based on educational background, and level of contribution to the Company.

Implement and ensure competitive remuneration, welfare policies compared to those in the market, constantly update and adjust following Government's regulations.

Carry out a periodical survey on the working regime, remuneration, and then based on their work performance and contribution to adjusting the wage, thereby motivating employees to improve their productivity.

GRI 202-1

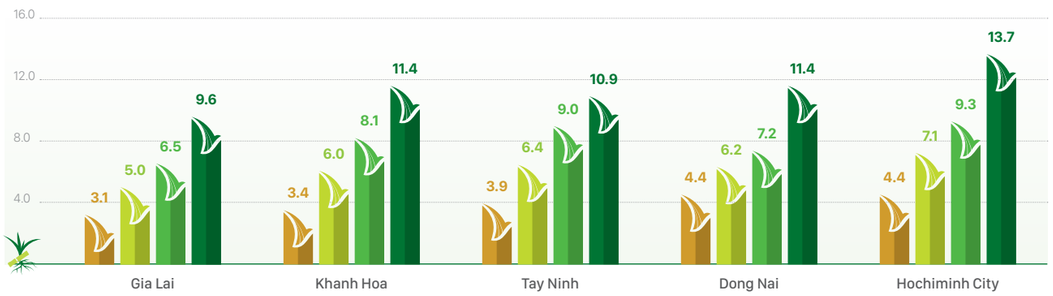
RATIOS OF STANDARD ENTRY-LEVEL WAGE COMPARED TO LOCAL MINIMUM WAGE

Aiming at ensuring a healthy life and welfare enhancement for all people of all ages, the Company upholds a policy of creating stable jobs for local laborers. The employees, from unskilled workers to specialists, all enjoy an entry-level wage higher than the local minimum wage, which promotes stability in their income. The difference between the income of TTC Bien Hoa's employees with the local minimum wage is from 41% to 233%, depending on the location and region.

Local minimum wage and entry level wage of TTC Bien Hoa's employees

Local minimum wage
Entry level wage of the Company's unskilled worker
Entry level wage of the Company's employees
Entry level wage of the Company's specialists

(Unit: million VND)



Note: The income above does not include benefits for employees

Source: TTC Bien Hoa

GRI 203

INDIRECT ECONOMIC IMPACTS



LOCAL ECONOMIC DEVELOPMENT

Playing the role as a leading company in the industry, apart from maximizing profits, TTC Bien Hoa also focuses on positive social contribution.

THE COMPANY HAS OFFERED JOBS TO MORE THAN **6,200** LOCAL FARMERS, HELPED THEM STABILIZE THEIR INCOME AND GAIN PROFITABILITY WITH SUGARCANE

THE COMPANY IMPLEMENTED MORE THAN **120** SOCIAL WELFARE PROGRAMS IN 3 COUNTRIES, INCLUDING VIETNAM, LAOS, AND CAMBODIA



The Company has offered jobs to more than 6,200 local farmers, helped them stabilize their income and gain profitability with sugarcane. Geared toward accompanying farmers, in FY 2020-2021, the Company disbursed an amount of VND33 billion in terms of financial support and technology investment, encouraging farmers to stay in the business, and thus developing a sustainable Vietnam's Sugar industry.

In addition to policies on financial aid and purchase price, TTC Bien Hoa also places emphasis on philanthropic activities in various localities. In the previous FY, the Company implemented more than 120 social welfare programs in 3 countries, including Vietnam, Laos, and Cambodia, with a total budget of nearly VND30 billion to support the disadvantaged people affected by Covid-19 in the areas where the Company operates.

GREEN AND SUSTAINABLE DEVELOPMENT OF VIETNAM'S SUGAR INDUSTRY

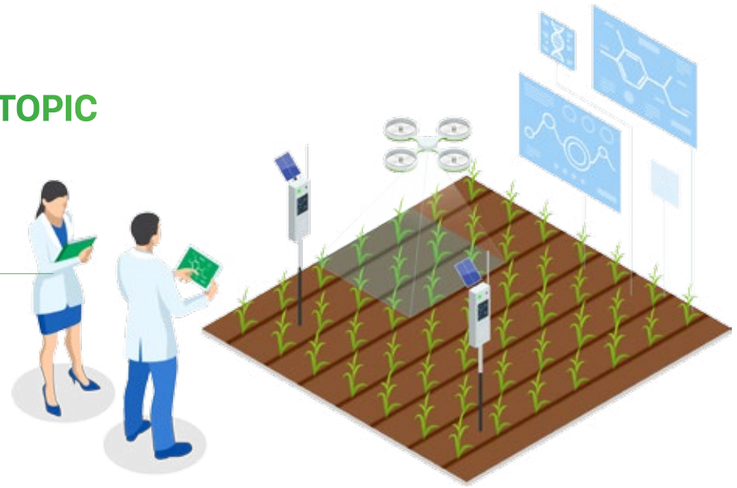


IN PARTICULAR, TTC BIEN HOA ORGANIZED MORE THAN 60 SEMINARS WITH **3,000** SUGARCANE PARTNER GROWERS AT 40 AGRICULTURAL EXTENSION STATIONS

Bearing in mind the mission to elevate Vietnam's Sugar industry, in March 2021, TTC Bien Hoa officially established Thanh Thanh Cong Agricultural Research Institute (TTC ARI, formerly known as Thanh Thanh Cong Sugarcane Research and Development JSC founded in April 2013). The Institute carries scientific studies and applies its results into agricultural activities and production towards green and sustainable development goals. Lately, the Institute has analyzed soil samples collected from raw material areas to formulate suitable fertilizer recipes and develop sugarcane ratooning technology. This helps produce the next crops, improving productivity with an increase of 30% compared to the traditional method. Moreover, the Institute also focuses on the research and application of pest control measures that have less impact on the environment and human health, especially using natural enemies like red-eyed bees.

Not only pioneering in the research, but TTC Bien Hoa also intensifies activities on raising awareness and farming mindset of farmers, thereby enhancing productivity, innovating techniques towards modernization, which contributes to a more sustainable Agriculture industry. In particular, TTC Bien Hoa organized more than 60 seminars with 3,000 sugarcane partner growers at 40 Agricultural Extension Stations, facilitating discussions, knowledge and experience exchange on farming techniques, gaining farmers' confidence in the sugarcane business.

ENVIRONMENTAL TOPIC



GRI 301

MATERIALS

KEY TOPIC

TTC Bien Hoa is characterized by its Sugar products and by-products, hence the high and constant demand for sugarcane and raw Sugar. For that reason, an effective governance and management system is required, to ensure productivity and quality, minimize disruptions, and control costs.

MANAGEMENT APPROACH

TTC Bien Hoa developed the Smartlab software to manage its input materials. This provides an effective online channel that allows users to access data from anywhere and facilitates the supervision and management of the process. In addition, information and progress on raw materials are also regularly updated to the leaders via:

- Daily report;
- Weekly production meetings at the factory;
- Monthly meetings to adjust the production plan in the scope of the corporation. This aims to optimize raw material inventory, enhance the production capacity, and ensure timely supply of input materials for production.

GRI 301-1

MATERIALS USED BY WEIGHT OR VOLUME

Sugarcane and raw Sugar are the most important raw materials in the Sugar manufacturing industry. As one of Vietnam's leading Sugar producers and traders, TTC Bien Hoa, as one in a limited number of companies, is known not only for its ability to crush sugarcane and produce Sugar, but also for its capacity to refine raw Sugar, helping to facilitate Sugar-refining off-season, and optimize sugarcane factories' operation.

TTC BIEN HOA CURRENTLY OWNS	TOTAL CRUSHING CAPACITY OF	TOTAL PRODUCTION CAPACITY OF
9	37,500	4,200
REFINERIES	TONS OF SUGARCANE PER DAY	TONS OF SUGAR PER DAY

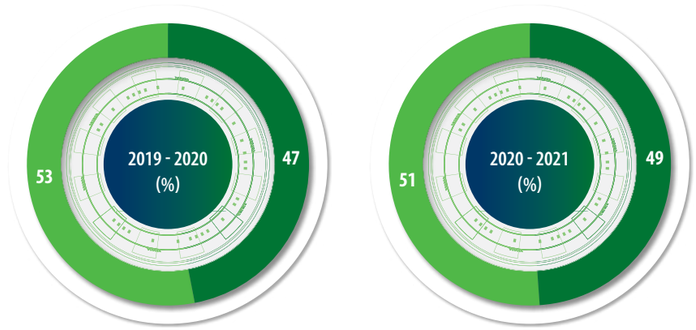


SUGARCANE

TTC Bien Hoa currently owns nine refineries with a total crushing capacity of 37,500 tons of sugarcane per day and a total production capacity of 4,200 tons of Sugar per day. These boost TTC Bien Hoa confidence in its policy of expanding raw material area, and gain better control of the input materials. In FY 2020-2021, the Company has nearly 66,000 ha in the total area of raw materials, including owned farms and contracted farms.

The structure of owned farms and contracted farms has undergone plenty of changes over the last two crops, demonstrating TTC Bien Hoa's vision for future growth. Accordingly, the Company resolves to gain more control over the usage of raw material areas, steadily reducing reliance on contracted farms and increasing the percentage of owned farms. This aims to increase operational efficiency and independence of land use.

Structure of raw material areas in the recent two FYs in TTC Bien Hoa



Source: TTC Bien Hoa

RAW SUGAR

FY 2020-2021 is the second consecutive year that TTC Bien Hoa's consumption output reaches over 1 million tons of Sugar, maintaining its domestic market share of 46%, along with an increase of 35% YoY in the export channel. In order to meet the demand of the domestic and international markets, the Company flexibly refines off-season raw Sugar. Four out of nine refineries are capable of producing raw Sugar, the three large ones of which are TTCS, Bien Hoa – Dong Nai, and Bien Hoa – Ninh Hoa. Bien Hoa – Dong Nai stands out as the only refinery that manages to refine Sugar year-round with a capacity of 400 tons per day. As a result, the Company gains better control of input materials, increasing refining time, and maximizing machine productivity. Raw Sugar is largely produced from sugarcane. Therefore, in addition to improving production capacity, the Company also strives to work side by side with the farmers, demonstrating the Company's long-term social responsibility in localities where TTC Bien Hoa runs its raw material areas.



GRI 301-2

RECYCLED INPUT MATERIALS USED

As a multi-purpose crop, sugarcane, from stem to top, can find ways into production. Besides the main product which is Sugar, sugarcane value goes through the roof when by-products are used:



- As molasses – to produce animal feed, alcohol, ethanol, etc.,
- As bagasse – to fuel Sugar refining. Burning bagasse also generates electricity, providing energy for operation of factories.
- Sugarcane leaves and tops, boiler's ash, and pressmud are also reused to make microbial fertilizers.

TTC Bien Hoa has invigoratingly exploited the entire cycle by making strong investments in plenty of projects of utmost importance. This aims to increase the proportion of Sugar by-products, diversify the product value chain from sugarcane, boost profits up to 3 – 4 times compared to the option in which Sugar is the sole product, and especially, contribute to environmental protection.



REFINED SUGAR

PRODUCTS



MOLASSES

PRODUCTS



PRODUCTS



SUGARCANE-FLAVORED BOTTLED WATER

WASTES

CO_2	BAGASSE	PRESSMUD	ASH	WASTEWATER
SYRUP CLEANING	ELECTRICITY	ORGANIC FERTILIZER		VACUUM CREATION

Source: TTC Bien Hoa

Products produced from by-products and wastes of the Sugar industry in FY 2020-2021

MÍAQUA BOTTLED WATER

Miaqua bottled water is a special product, extracted during sugarcane condensation and distillation, thereby, preserving the pleasant sweetness of sugarcane.

In FY 2020-2021:

In FY 2020-2021, the Company produced nearly **~1.6 million liters** of Miaqua bottled water from water extracted during sugarcane condensation and distillation.

BAGASSE

Bagasse is a by-product created from sugarcane production, after the juice extraction stage. This can be used as a fuel source for boilers and as raw material for the production of mushroom, paper, organic fertilizer, animal feeds, etc.

In FY 2020-2021:

In FY 2020-2021, the Company has recovered over **1 million tons** of Bagasse for reproduction, minimizing waste discharged to the environment.

COMMERCIAL ELECTRICITY

In order to optimize the sugarcane value chain, most of the bagasse after being discharged is collected and brought to the boilers. In the boilers, bagasse would be burnt to create heat sources for producing Sugar and generating electricity used in factories or sold to the national grid.

In FY 2020-2021:

In the year 2020-2021, the Company's total commercial electricity output reaches **108+ million MWh**.

MOLASSES

Molasses is a by-product of the Sugar Industry. The production process will produce Sugar crystals and molasses. Sugar crystals are separated and molasses continues to be concentrated. After about 3 times of concentration, it is almost impossible to crystallize more Sugar by conventional techniques, the remaining liquid is molasses.

In FY 2020-2021:

Molasses/Ton of sugarcane ratio in FY 2020-2021 remains at a good level, approximately equal to the previous FY's ratio, contributing to better recovery of Sugar.

CARAMEL

The raw material for Bep Xua caramel production is molasses – the by-product extracted from Sugar concentration. Caramel helps increase the sugarcane value chain and serves the new demand of Consumers.

In FY 2020-2021:

In FY 2020-2021, nearly **194,000** bottles of caramel, up **223%** compared to the previous year, promising better growth in upcoming years.

ORGANIC FERTILIZER

Microbial organic fertilizer was produced from the waste of Sugar products (ash, sludge dregs, raw sludge), applying microbiological technology that uses microorganisms in Trichoderma-based preparations to convert the organic components in sugarcane mud into humus. The product was supplemented with micronutrients (Bo, Mg, Zn...) to increase its quality, thereby, being of service to crops.

In FY 2020-2021:

In FY 2020-2021, the Company produced nearly **15,000** tons of fertilizer with the quality better than standard.

Source: TTC Bien Hoa

ENVIRONMENTAL TOPIC (CONTINUED)

GRI 302



ENERGY

KEY TOPIC

Energy efficiency is the key focus of businesses as economic development has been resulting in a plethora of negative environmental impacts, including natural resources depletion and climate change. Therefore, the Company always ensures the selected fuels are sustainable, effective, and safe, helping to reduce greenhouse gas emissions and their impact on the environment.

MANAGEMENT APPROACH

TTC Bien Hoa started implementing energy management via Oracle Cloud ERP system from FY 2019-2020 to keep track of the energy output and cost, as well as the Company's own energy production, consumption, and selling to the national grid. In particular, leaders regularly get updated on periodic energy reports (daily, weekly, monthly, after each crop, etc.) and attend face-to-face meetings (weekly, monthly, quarterly, etc.). The Production Engineering Department periodically inspects and evaluates performance data from previous FYs, then proposes improvement methods based on this year's crop and production needs.

GRI 302-1

ENERGY CONSUMPTION WITHIN THE ORGANIZATION

THE TOTAL ENERGY CONSUMPTION DECREASED BY **19%** (YOY)

An increase in market shares means an increase in production activities in an attempt to satisfy market demands. Therefore, the Company is now in the quest of diversifying the energy mix, in which renewable energy with little or no environmental impact is the top priority, for production. FY 2020-2021 is the second consecutive year that TTC Bien Hoa's consumption output reached over 1 million tons of Sugar, yet the total energy consumption decreased by 19% (YoY). This proved the collective effort in improving energy efficiency at TTC Bien Hoa. Notably, the total energy sold by the Company increased by 7% (YoY), which showed that the Company is on the right track in reducing energy consumption and protecting the surrounding environment.

	Consumed energy sources	Difference between FY 2020-2021/FY 2019-2020 (%)
(1)	Total consumption of energy from non-renewable sources (oil, gas, coal, etc.)	13
(2)	Total consumption of energy from the national grid	12
(3)	Total consumption of energy from other sources such as renewable biomass power generated from bagasse, sawdust, rice husks, etc.	(14)
(4)	Total consumption of energy produced by the Company for its own use (including solar, wind power, etc.)	(30)
(5)	**Total energy consumption (1) + (2) + (3) + (4)**	**(19)**
(6)	Total energy sold by the Company	7

Source: TTC Bien Hoa

GRI 302-4

REDUCTION OF ENERGY CONSUMPTION

TTC Bien Hoa has invested in the installation of the solar PV systems on the roof of its factories and offices. The Company now owns 13 solar power stations with a total installed capacity of approximately 12 Mw for clean energy utilization and operational cost saving.

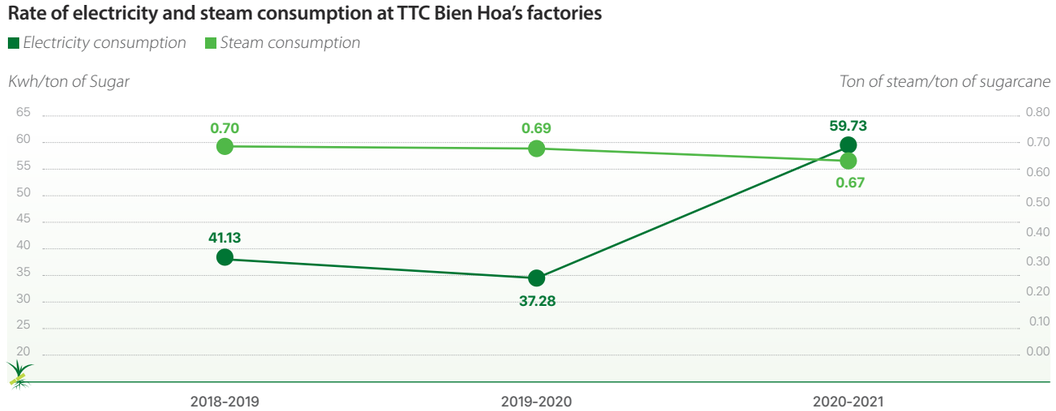
In FY 2020-2021, the total energy sold by the Company increased by 7% (YoY), equivalent to more than 7 million KWh of electricity or VND16 billion in revenue. In the upcoming FYs, the Company shall continue to increase the proportion of this energy source in an attempt to reduce production costs and enhance competition.

In addition to rooftop solar installation, the Company also executes other projects to dry bagasse, save steam, and improve the carbonization system in order to minimize energy consumption. At TTC Bien Hoa's factories, all high-pressure steam is replaced by the jet condenser. As a result, the steam consumption during the Sugar crushing process reduced from 0.7 ton of steam/ton of sugarcane (FY 2018-2019) to 0.69 ton of steam/ton of sugarcane (FY 2019-2020), and 0.67 ton of steam/ton of sugarcane (FY 2020-2021); The Company plans to continue the research and install more equipment to the production line,



aiming to further reduce the factories' steam consumption in the years to come. In FY 2020-2021, the Company's consumption output continues to reach more than 1 million tons of Sugar, leading to an increase in electricity demand for production. In particular, electricity consumption in FY 2020-2021 increased from last FY's 37.28 Kwh/ton of sugarcane to 59.73 Kwh/ton of sugarcane.

Rate of electricity and steam consumption at TTC Bien Hoa's factories



Source: TTC Bien Hoa



GRI 303

WATER

KEY TOPIC

Water is one human's fundamental need, which means water quality is fundamental to community health and the ambient environment. For that reason, TTC Bien Hoa always emphasizes the importance of ensuring input water quality by sources, recycling and reusing water, and treating wastewater prior to discharge.

MANAGEMENT APPROACH

With cost-effective water usage in mind, the Company manages water and wastewater by dividing water by its intended use:

- Water used to create the pressure vacuum in the production process, of which the source is the surface water of canals, rivers, streams, wells, clean water discharged from the sewage treatment system;
- Water used for technology, of which the source is the juice extracted from sugarcane;
- Water used to clean factories and equipment, of which the source is the surface water of canals, rivers, streams, wells, clean water discharged from the sewage treatment system;
- Domestic water from tap and wells.

GRI 303-1

WATER WITHDRAWAL BY SOURCES

TTC Bien Hoa always conforms to Vietnamese law on the usage of water resources, and adopt numerous technological measures to reduce the amount of water used. The Company issued the Guidelines for water sources control, aiming to bring water sources, distribution, and storage systems under control, as well as propose control and treatment measures when water sources are detected as non-quality.

Water in direct contact with products complies with the regulations on potable water as prescribed in National Technical Regulation QCVN 1-2019/BYT. Filtering equipment, containers, pipes, valves at workshops must be regularly inspected and cleaned as well as immediately repaired if any problem occurs. Gravitating toward the reduction of natural resources consumption and reuse of treated water, total water input is recorded at the Company drop nearly 4 million m^3, down 13% YoY.

Total volume of water input by sources

Description	2019-2020		2020-2021		Difference 2020-2021/2019-2020
	Water volume (m^3)	Percentage	Water volume (m^3)	Percentage	Water volume (m^3)
Surface water (rivers. streams. ponds. lakes. etc.)	24,793,925	82.7%	22,480,516	86.4%	(2,313,409)
Ground water	3,253,298	10.8%	3,232,500	12.5%	(20,798)
Urban water	293,826	1%	296,403	1.1%	2,577
Tap water	1,650,120	5.5%			(1,650,120)
Total	**29,991,169**	**100%**	**26,009,491**	**100%**	**(3,981,750)**

Note: Data was collected from the monthly volumetric flow meter at the Company's factories.

Source: TTC Bien Hoa

GRI 303-3

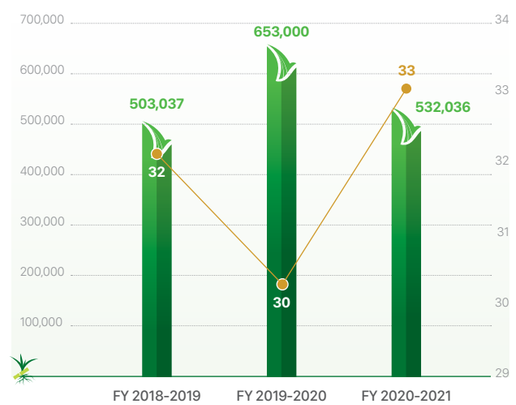
WATER RECYCLED AND REUSED



Water discharged from production after passing the cooling system will reach a high-temperature range which is 50°C - 52°C. This amount of water is no longer usable and then must be discarded into the environment. The system has to rely on water purchased from external suppliers to retain the cooling operation. In order to save water and reuse water from the cooling system, the Company invested in a cooling tower system. This helps cool water temperature down to about 35°C - 38°C and circulate used water, thereby cutting down the amount of purchased water and saving costs. According to the general assessment, this system saves about 73% of the costs used to buy water from external suppliers.

In a water-reliant industry, regarding consumption level and quality, like agriculture, TTC Bien Hoa prioritizes reuse of wastewater, treated in accordance with regulations, as an alternative for natural water sources, aiming to resource saving and environmental protection. In FY 2020-2021, the Company also recorded 33% of reused water with satisfying quality in the total amount of wastewater, which is still progressing going forward.

Reuse water rate of TTC Bien Hoa's factories



Source: TTC Bien Hoa



GRI 305

EMISSIONS

KEY TOPIC

TTC Bien Hoa is a manufacturing company, and therefore it is assessed in terms of handling of emissions, in other words, its responsibility in lessening the greenhouse effect. The Company is now tightly controlling the emissions for an environmentally and community-friendly production process. Most emissions generated during production are utilized through realistic projects aimed at the use of clean fuels and the removal of hazardous pollutants as well as through internal environmental safety regulations.

MANAGEMENT APPROACH

Currently, the Company uses online software to manage observed data of boiler flue gas automatically and continuously. All the company's factories have installed an emissions treatment system complying with National Technical Regulations QCVN 19:2009/BTNMT on industrial emissions of inorganic substances and dust as well as other provisions of Law on Environment. Besides, in order to supervise emissions quality, the factories are also equipped with an emissions monitoring system in accordance with the Circular 10/2021/TT-BTNMT on environmental monitoring techniques. Observed data is sent directly to each locality's Department of Natural Resources and Environment. In FY 2020-2021, the Company had good management of emissions and no violation was found.

GRI 305-1

DIRECT GREENHOUSE GAS EMISSIONS



Across its factories, bagasse and biomass are used in boilers instead of coal, remarkably reducing greenhouse gas emissions. On the other hand, the Company's current Sugar refining process adopts carbonation technology, in which CO_2 and lime are used to eliminate impurities. As a result, the majority of CO_2 generated from boilers during the burning process will be collected and reused in production. It is estimated that the collection rate would be about 9-12% of the total amount of emissions.



GRI 306

EFFLUENTS AND WASTE

KEY TOPIC

As an environmentally conscious manufacturer, TTC Bien Hoa has implemented a collection of practical actions to reuse waste generated in production. This not only helps limits negative environmental impacts and reduce manufacturing costs but also adds value to products. At the same time, the Company manages and wastes by calculating totals by quality and destination, and total wastes by type and disposal method.

MANAGEMENT APPROACH

TTC Bien Hoa sets out KPIs for waste management and conducts internal assessments once a year. In the last FY, no violation regarding waste and effluent management was found. The company manages effluents and waste by the following regulations:

- For effluents: Effluent treatment system complies with the current regulatory standards according to Vietnam regulation 40:2011/BTNMT.
- For waste: The Company handles the waste issues through Environmental Management System ISO 14001:2015, ensuring the waste discharged to the environment satisfies the committed environmental standards.

GRI 306-1

WASTE DISCHARGE BY QUALITY AND DESTINATION

TTC Bien Hoa's wastewater treatment system is managed and operated in accordance with Vietnam regulation 40:2011/BTNMT, therefore wastewater quality always meets the regulatory standards. After the treatment process, the treated wastewater will be reused in production and sugarcane irrigation, saving costs for the Company and protecting the water resources.

Total volume of wastewater by quality and destination in FY 2020-2021

Place of discharge		2019-2020			Treatment method	Water discharge quality	Wastewater reused by other organizations
Factory	Location	FY 2019-2020	FY 2020-2021	%			
TTCS	Tay Ninh	227,050	166,714	(27)	Biological method incorporating physical and chemical method	Column A, QCVN 40:2011/BTNMT	• Treated wastewater is reused to create pressure vacuum in the factories • Reused by the factories
Bien Hoa - Ninh Hoa	Khanh Hoa	138,072	216,933	57		Column B, QCVN 40:2011/BTNMT	
Bien Hoa - Dong Nai	Dong Nai	83,995	93,077	11		Column A, QCVN 40:2011/BTNMT	
TTC-Attapeu: Watering sugarcane in farm area around the factory	Laos	26,599	17,387	(35)		Column B, QCVN 40:2011/BTNMT	
TTCS Gia Lai	Gia Lai	35,976	28,876	(20)		Column B, QCVN 40:2011/BTNMT	
Bien Hoa - Phan Rang	Ninh Thuan	7,274	9,049	24		Column A, QCVN 40:2011/BTNMT	

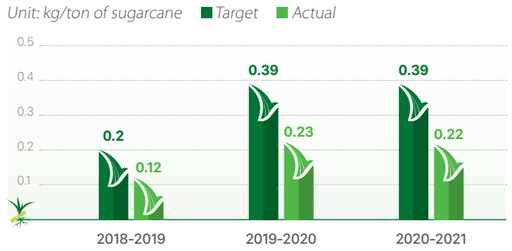
Note: Wastewater volume data was collected from the volumetric flow meter which measures the input and output wastewater volume of the wastewater treatment system.

Source: TTC Bien Hoa

ENVIRONMENTAL TOPIC (CONTINUED)

Chemical Oxygen Demand (or COD) is the amount of oxygen needed to oxidize all organic substances in wastewater. COD is commonly used to indirectly measure the amount of organic compounds in water. A low value of COD emission would help the wastewater treatment system operate with ease and use fewer chemicals. In the last three FYs, the COD value was remarkably lower than the set target as a result of the constant monitoring of each factory. This not only lessens the impact on the environment but also reduces production costs. In FY 2020-2021, COD emissions were only 0.22kg COD per ton of sugarcane, 44% lower than the plan.

COD emissions



Source: TTC Bien Hoa

GRI 306-2

WASTE BY TYPE AND DISPOSAL METHOD

Bagasse will be utilized to the fullest as fuel for boilers and as raw materials for steam and electricity generation, in which the latter will be used to power factories' operation and sold to the national grid, bringing profit to the Company. Boilers using bagasse-originated biomass fuel contribute to the reduction of the emission of CO_2 and other gases detrimental to the environment. Besides, CO_2 collected from the boilers, after passing the emission treatment system, is used to remove the Sugar impurities, both saving costs and protecting the environment. Boiler's ash and pressmud are used as the supply of probiotics and as fertilizers, serving the purpose of restoring farmland, improving soil fertility, and increasing sugarcane productivity.



Waste during production is classified and treated using the appropriate method. Most of the waste is recycled and composted into fertilizers. The Company also proactively employs functional units to handle potentially hazardous waste in order to ensure the quality meets regulatory standards and the waste would not negatively impact the environment.

Waste classification by disposal method at TTC Bien Hoa's factories

	FY 2019-2020		FY 2020-2021	
	Hazardous waste (ton)	Non-hazardous waste (ton)	Hazardous waste (ton)	Non-hazardous waste (ton)
Composting	0	58,174	0	29,122
Burning (in large volume)	0	547,169	0	665,586
Employing functional units to handle	12	3,118	11	3,772

Source: TTC Bien Hoa

GRI 307

GRI 419

ENVIRONMENTAL COMPLIANCE, SOCIOECONOMIC COMPLIANCE



KEY TOPIC

Understanding the importance associated with legal compliance and how legal compliance will directly impact the company's reputation and brand name, TTC Bien Hoa manages all of its activities in line with the provisions of the law. In particular, the Company voluntarily follows the environmental, economic, and social regulations on basis of its responsibility for the community. The Company always aims at standards higher than current regulations, helping the Company develop sustainably and contribute to the growth of the community and society.

MANAGEMENT APPROACH

Regarding environmental – economic – social issues, the Company ensures that all activities comply with the Vietnamese Law on Environment Protection and law provisions. Periodically, the Company will submit the supervision report to the regulators as requested by law:

- One-time assessment when implementing projects or raising capacity or changing types of activities: Report on Environmental Impact Assessment;
- Biannual reporting: Report on Work-related Accidents
  Annual reporting: Report on Environmental protection activities
- Annual reporting: Report on Occupational Safety and Health, Report on Management of Equipment subject to the strict requirement on occupational safe, etc.

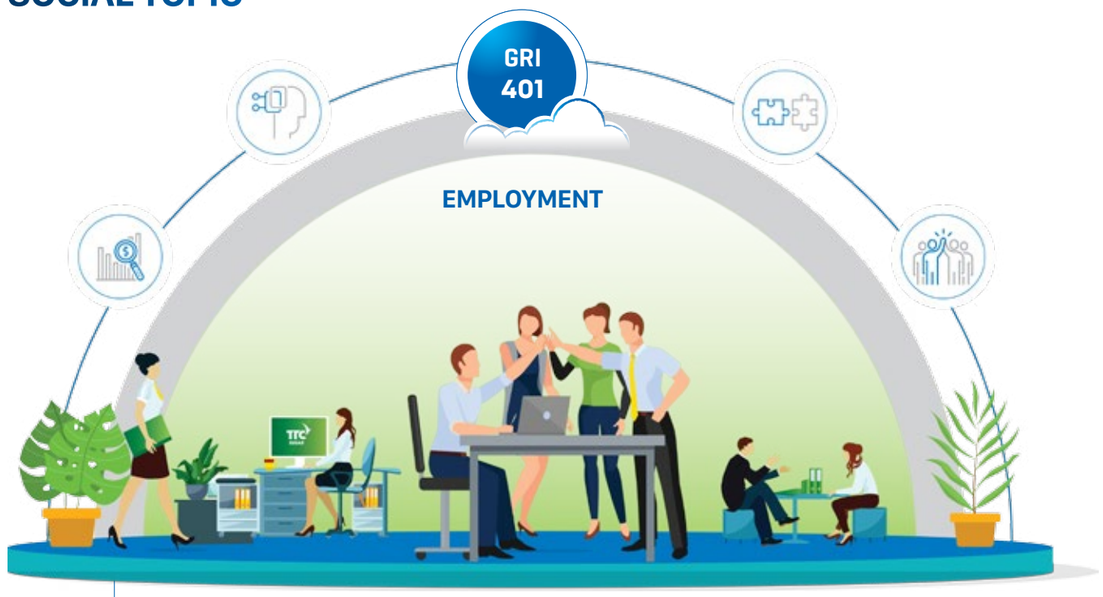
Over the years, TTC Bien Hoa's development has always been found on the premise of "green" business strategy, with a view to strengthening its competitive edge, thereby realizing the global reach ambition. The Company has been actively implementing plenty of solutions to fulfill its role as a "green and sustainable enterprise contributing to the development of local economy and community."

As a result, TTC Bien Hoa has received many awards related to Sustainable Development and Social Contribution Activities, among which is "Top 20 Listed Companies in HOSE's Sustainable Development Index - VNSI" for four consecutive times. This is the concrete proof of TTC Bien Hoa's constant effort to comply with Environmental, Economic, Social regulations.

TOP 20
LISTED COMPANIES OF THE SUSTAINABLE DEVELOPMENT INDEX - VNSI
HOSE
Periodic assessment in January and July each year

TOP 10
ENTERPRISE DEVELOPING SUSTAINABLE GREEN ECONOMY
Vietnam Economic and Trade Consultancy Association (VICETA)
July 2021

SOCIAL TOPIC



KEY TOPIC

To attract and retain talents for a sustainable succession team, TTC Bien Hoa pays special attention to HR activities issues, through plenty of actions:

- Create employment opportunities in the labor markets and in the localities where the Company operates;
- Recruit employees, attract talents;
- Build a friendly and professional working environment;
- Develop competitive compensation and benefit policies for employees;
- Building a policy of equitable and fair work, regardless of religion, nationality, gender, region;
- Ensure occupational health and safety for employees;
- Facilitating employees to be trained for skills and professional qualifications improvement.

MANAGEMENT APPROACH

The policies are built by ensuring that all HR activities comply with Law on Labor and ILO. In particular:

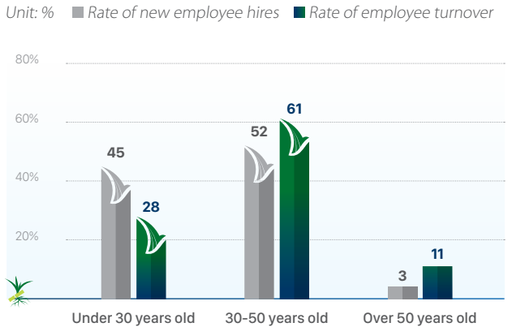
- All employees' contribution to TTC Bien Hoa is recognized through performance review and performance-based rewards;
- All changes in HR policies are updated in compliance with the law, and all internal HR policies are changed accordingly in the form of normative documents to maximize employees' benefits;
- The compensation and training policies are in the process of improvement to ensure employee satisfaction, thereby making employees stay longer and helping the company build succession planning.

GRI 401-1

NEW EMPLOYEE HIRES AND EMPLOYEE TURNOVER

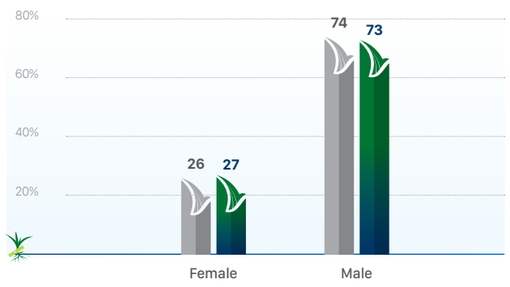
Economic growth enables employees to have greater choices of employment accompanied by a good working environment and higher benefits. In the face of uncertainty and increasing competitiveness in the labor market, TTC Bien Hoa's leaders directed focus to attract and retain talent, aiming to enhance work efficiency, avoid waste of human resources, and optimize profitability.

Rate of new employee hire and employee turnover by age group FY 2020-2021



Source: TTC Bien Hoa

Rate of new employee hire and employee turnover by gender FY 2020-2021

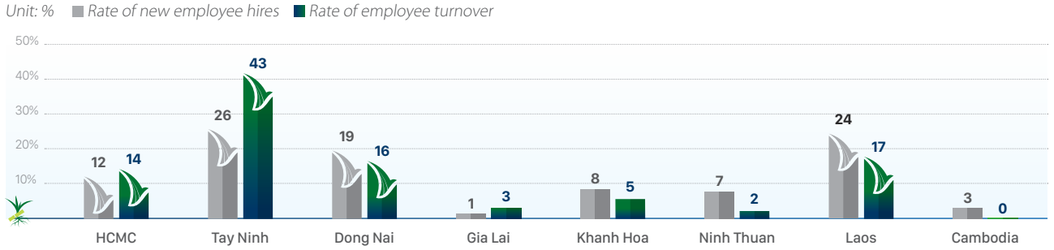


Source: TTC Bien Hoa

Accordingly, the Company drastically restructured the HR organization to build a proactive team of highly skilled and adequately competent employees, preparing for further global expansion. In the last FY, TTC Bien Hoa had 1,138 new employee hires, including 514 staff that are under 30 years old, accounting for 45%, up 22% YoY. This means the Company has progressively increased the presence of young and highly professional employees in the Company.

New employee hires	Number of new employee hires (person)
Total number of new employee hires by age group	**1,138**
Under 30 years of age	514
30-50 years of age	593
Over 50 years of age	31
Total number of new employee hires by gender	**1,138**
Female	296
Male	842
Total number of new employee hires by region	**1,138**
HCMC	141
Tay Ninh	286
Dong Nai	221
Gia Lai	15
Khanh Hoa	94
Ninh Thuan	75
Laos	274
Cambodia	32

Rate of new employee hire and employee turnover by region FY 2020-2021



Source: TTC Bien Hoa

SOCIAL TOPIC (CONTINUED)

GRI 401-2

BENEFITS PROVIDED TO FULL-TIME EMPLOYEES

Besides a competitive remuneration policy compared to other peers, the Company also attaches importance to benefit policy, aiming to build a friendly and professional working environment as well as ensure the safety and health of employees and their relatives during the outbreak of the Covid-19 pandemic. The total expense for employee benefits in FY 2020-2021 was VND140 billion, making up 0.94% of net revenue, up 12% YoY. The expense for employee insurance was recorded at VND43 billion in total.

Benefit	Full-time	Temporary/ Part-time	Expense (million VND)	Rate (%)
Social insurance	X	X	29,130	21.2%
Health insurance	X	X	5,105	3.7%
Unemployment insurance	X	X	1,758	1.3%
Accident insurance	X	X	246	0.12%
Commercial Health Insurance	X		358	0.3%
COVID-19 Insurance	X	X	445	0.3%
Trade Union	X		6,169	4.5%
Others	X		93,994	68.5%
Total			**137,205**	**100%**

The company not only ensures employees enjoy all their legitimate benefits by covering all compulsory insurance but also pays great attention to other benefits beyond salaries. Benefits comprise 70% of the total expenses. Particularly, in the face of the COVID-19 pandemic, the Company also adopted the following welfare policies.

BENEFITS FOR FULL-TIME EMPLOYEES

- Pick-up car for employees working at the factories.
- Periodic health checkup.
- Bao Viet Healthcare insurance package – comprehensive health care for middle and senior management.
- Periodic vacation.
- Gifts for public holidays/Lunar New Year and special occasions.
- Allowances including lunch, overtime salary, telephone coverage, toxic exposure coverage.

WORKING REGIME FOR EMPLOYEES WORKING FAR FROM HOME

- Extra allowances, VND3-5 million per person.
- Employees can bring their spouse and children to the locality where he/she works to live together: the Company shall cover 50% of compulsory school fees for two legitimate children of the employees, in case they are under 18 years old and attend school in the locality where their parents work.
- Employees can go home 6-9 times a year and the company shall cover travel costs.

BENEFIT FOR FEMALE EMPLOYEES

- The company strictly complies with legal provisions on the recruitment and employment of female employees.
- The company takes into account the issue of gender equality when it comes to recruitment, employment, training, salary, bonus, promotion, remuneration, working conditions, occupational safety, working time, break time, and other material and spiritual benefits.
- Maternity leave as the regulations.
- The company ensures employment for female employees after maternity leave.

OTHER INCOME

- 13th-month salary.
- Performance-based year-end reward.
- Seniority reward.

LIFE INSURANCE

- Managers having more than five years of employment.



POLICIES DURING THE COVID-19 PANDEMIC

Vietnamese employees working in Laos and Cambodia:

- A 15% raise in salary but not lower than VND2,000,000/month;
- Covid-19 infected cases: Actual incurred expenses are covered, not exceeding 20,000,000 VND/person/time;
- Quarantine expenses: Up to 2 times/year:
  - » On departure: 100%
  - » On return: 70%

In case relatives of Vietnamese employees working in Laos and Cambodia (parents, husband/wife, children) are infected, the Company will have appropriate support policies to help employees stay focus on work. Support policies will be considered specifically for each object.

Employees working in the country:

- Actual incurred expenses are covered, not exceeding 10,000,000 VND/person/time. Quarantine at isolation areas and hotels according to regulations of the Ministry of Health;
- Policy on visiting Covid-19 infected employees and relatives:
  - » **For employees:**
    - ➢ Tier 9 and above: VND1,500,000/person/visit;
    - ➢ Other tiers: VND500,000/person/visit.
  - » **For employees' relatives: VND500,000/person/visit**
    - ➢ Tier 11 and above: Relatives include parents, spouses, children, siblings, grandparents;
    - ➢ Other tiers: Relatives include parents, spouses, children.
- Compensation for employees who die due to Covid-19: VND50,000,000/person.

GRI 401-3

PARENTAL LEAVE



TTC Bien Hoa always respects and appreciates gender equality. Therefore, besides periodic health checkups, TTC Bien Hoa's female employees also fully enjoyed maternity-related regimes in accordance with the Law on Labor. The company definitely will not dismiss female employees or unilaterally terminate their labor contracts on the pretext of their marriages, pregnancy, maternity leave, or care for children under 12 months of age. If female employees responsible for strenuous work get pregnant or have children under 12 months of age to care for, they will be transferred to other positions with less workload and not required to work overtime.

TTC Bien Hoa is always there for female employees during pregnancy and childcare.

- **During pregnancy:** Female employees are entitled to take off from work five times to undergo antenatal examination/pregnancy, each time is equivalent to one day off, or two if they have irregular medical conditions or live far away from medical facilities.
- **During childbirth:** Female employees can start maternity leave 6 months before and after the birth of the children. Male employees will be entitled to parental leave in accordance with the law when their wives give birth.
- **During childcare:** Female employees caring for children under 12 months of age can take one hour off per day while still receiving full salary.

In FY 2021-2021, 49 employees were on parental leave, after which 45 of them returned to work at TTC Bien Hoa, while the other 4 requested extended childcare leave.

GRI 403

OCCUPATIONAL HEALTH AND SAFETY



KEY TOPIC

TTC Bien Hoa always considers occupational health and safety as a matter of high priority. Ensuring employees' health is the Company's obligation. At the same time, it also increases economic benefits by enhancing production efficiency and employee productivity as well as reducing medical examination and treatment costs due to work-related accidents.

MANAGEMENT APPROACH

Annually, the company carries out Report on Working Environment Monitoring, Occupational Safety and Health Monitoring, Work-related Accidents, Management of Equipment subject to the strict requirements on occupational safety:

- Guideline to monitor personal hygiene and employees' health;
- Procedure to handle, declare, investigate and report work-related accidents;
- Safety instruction in management and use of chemicals;
- Procedure to grant high-risk work license;
- Procedure to prepare and respond to emergency;
- Procedure to manage equipment with strict requirements on occupational safety.



GRI 403-2

TYPES OF INJURY AND RATES OF INJURY, OCCUPATIONAL DISEASES, LOST DAYS, ABSENTEEISM, AND NUMBER OF WORK-RELATED FATALITIES

In FY 2020-2021, TTC Bien Hoa recorded no violation of occupational health and safety. Besides, the Company found no occupational diseases or work-related injuries occurring in production areas or offices. Regarding work-related accidents, TTC Bien Hoa recorded 5 cases, which were timely provided support and compensation to help enable their quick recovery and return to work.

COMPLIANCE:

The Company, in an annual collaboration with regulators, monitors the working environment, dust concentration, noise, vibration, etc. in order to obtain more data on the actual context. The company shall base on these data to propose improvement measures and supplement protective equipment to employees, helping to ease the impact of the environment on employees' health.

TRAINING:

TTC Bien Hoa always promotes communication and training activities by implementing the occupational health and safety management system according to ISO 45001: 2018, ISO 14001:2015. The goal is to raise employees' awareness of occupational health and safety towards the goal of "zero accidents and incidents", hence gradually build a safety culture at the Company. In the last FY, the Company organized 9 training programs on occupational safety and health for groups I, II, III, IV, V, VI with a total cost of about VND130 million.

ORGANIZE HEALTH CHECK-UPS:

The company also provides employees with periodic check-ups and regular monitoring of health results. Attention is especially paid to employees working in areas with high exposure to occupational diseases.

- An employee working in normal conditions would attend one annual checkup;
- For employees working in strenuous and hazardous conditions, or in areas where environmental assessments show environment agents exceeding Vietnamese benchmarks, they would receive check-ups as well as two annual occupational diseases examinations, in accordance with Law on Occupational Safety and Health;
- If employees suffer from occupational diseases, the Company shall monitor and frame a plan for them to get regular check-ups with prescribed frequency.

SOCIAL TOPIC (CONTINUED)



TRAINING AND EDUCATION

KEY TOPIC

Activities that aim to improve human resources quality, to train and foster talents, to build a succession team shall help employees navigate changes and create competitive advantages for the Company. A workplace that provides employees with education and training shall make employees stay longer, work harder, make greater efforts to contribute to the organization's growth. Employee development correlates with saved costs, and increased revenue and profits.

MANAGEMENT APPROACH

Every year, the Company plans to provide training to its employees and managers at all levels, as well as to have plans implemented in every department/factory. Employees have to attend all mandatory training courses in the Company. After each course, employees shall take a test and then receive a certificate. All departments also have their own training schedule in order for the employees to reach their full potential. The Company always facilitates the training participation and continued education of the employees. Education and training at TTC Bien Hoa generate positive results since helping employees be well-equipped with required qualifications and soft skills.

GRI 404-1

AVERAGE HOURS OF TRAINING PER YEAR PER EMPLOYEE

In FY 2020-2021, despite the Covid-19 pandemic and prolonged social distance, the Company made great efforts to ensure training activities remained unaffected by taking advantage of advanced technology such as online training, zoom meeting, etc. The Company held 517 training courses, totaling 41,360 hours of training, to more than 7,600 registers. The total expense of training in the last FY was VND12 billion.

Criterion	Average hours of training per employee by gender
Female	20.4
Male	19.4
Company's employee	**19.6**



AS OF JUNE 30, 2021, TTC BIEN HOA HAS TOTALLY

2,691

STAFF
IN WHICH

2,109

STAFF
PARTICIPATE IN TRAINING, ACCOUNTING FOR OVER 78% OF THE TOTAL NUMBER OF EMPLOYEES.

Average training hours by level

Criterion	Professional staff/ Technical worker	Specialist	Junior Manager	Middle Manager	Senior Manager	Total
Total number of training hours (hour)	14,240	12,080	7,520	6,960	560	**41,360**
Total number of employees (person)	768	1,068	144	105	24	**2,109**
Average hours of training per employee (hour/person)	18.5	11.3	52.2	66.3	23.3	**19.6**

GRI 404-2

PROGRAMS FOR UPGRADING EMPLOYEE SKILLS

In the last FY, the company carried out 517 training programs, with internal training making up 67%, and external training accounting for 33%. Training programs were divided into 5 main groups (1) Professional training – 69%, (2) Onboarding training – 20%, (3) Leadership training – 4.6%, (4) Soft skill training – 1.2%, and (5) Legal training – 5.2%.

Programs for upgrading Employee skills

Group	Number of programs	Number of programs by position				
		Employee	Specialist	Junior Manager	Middle Manager	Senior Manager
Professional training	261	104	82	52	23	0
Onboarding training	110	49	28	13	18	2
Leadership training	50	0	0	7	38	5
Soft skill training	18	2	5	3	8	0
Legal training	78	23	36	19	0	0
Total	**517**	**178**	**151**	**94**	**87**	**7**

GRI 404-3

PERCENTAGE OF EMPLOYEES RECEIVING REGULAR PERFORMANCE AND CAREER DEVELOPMENT REVIEWS

100% of the company's employees received quarterly performance reviews to have their capacity assessed, which served as the basis for nomination and remuneration plans.



GRI 405

DIVERSITY AND EQUAL OPPORTUNITY

KEY TOPIC

TTC Bien Hoa always appreciates the contributions of the employees in general and the female employees in particular to the overall success of the Company. Over the past years, the Company has spared no effort to develop comprehensive and fair welfare policies in order to gain a competitive edge in the labor market. The Company attracts and retains talents with reasonable remuneration policies, a dynamic working environment, fair treatment, and equal opportunities when it comes to training, self-development, and promotion. The Company treats everyone equally, regardless of gender, ethnicity, skin color, social class, belief, religion, etc.

MANAGEMENT APPROACH

- Inform employees of equal opportunities for men and women, and thereby creating opportunities for women to reach their full potentials.
- Organize plenty of remuneration programs, creating platforms for young employees and senior managers to network, share ideas, and diversify opinions and perspectives. This contributes to the comprehensive development of the Company.
- Create an equal working environment to encourage female employees into management positions.



GRI 405-1

DIVERSITY OF GOVERNANCE BODIES AND EMPLOYEES

For detailed information, please refer to Human Resources and Training on page 206

GRI 405-2

RATIO OF BASIC SALARY AND REMUNERATION OF WOMEN TO MEN

At TTC Bien Hoa, human resource management is carried out towards “fairness in recruitment”, “competitive salary, bonus and benefits based on competency”; “equal promotion opportunities for both sexes”, “specific policies for women in health and training”, etc. Therefore, TTC Bien Hoa ensures female employees are treated equally, in consideration of their capabilities. They are entitled to the same welfare policies and the same opportunities for career advancement as men.

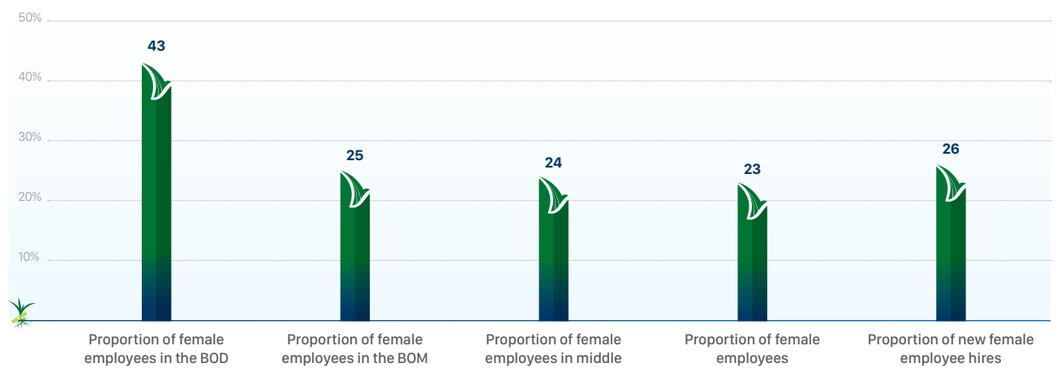
12,895
TRAINING HOURS FOR FEMALE EMPLOYEES

In FY 2020-2021, the Company held 12,895 training hours for female employees, or 20.4 hours on average per person, with a total expense of nearly VND3 billion. These are high-quality courses with flexible schedules to ensure learning efficiency.

In fact, the company is extremely concerned with gender equality and always ready to empower women. In recent years, the Company has tried its best to sustain and increase the proportion of female employees in the HR structure. This is most evident in the shift in the BOD’s structure. In particular, in the BOD, 3 out of 7 members are female, accounting for 43%, not to mention the fact that BOD is led by Chairwoman. This demonstrates the goal of gender diversity in the HR management that TTC Bien Hoa is heading to.

Female employee structure at TTC Bien Hoa in FY 2020 -2021

Unit: %



Source: TTC Bien Hoa

GRI 413

LOCAL COMMUNITIES

KEY TOPIC

"Community-led local development" always stays on top of the mind of TTC Bien Hoa when organizing social responsibility activities. The company always works side by side with local authorities in poverty reduction and community stabilization.

MANAGEMENT APPROACH

TTC Bien Hoa currently owns nine Sugar refineries in Tay Ninh, Khanh Hoa, Dong Nai, Gia Lai, Ninh Thuan, Attapeu – Laos. The company's raw material areas are also present across three countries Vietnam, Laos, and Cambodia. In the localities where TTC Bien Hoa operates refineries, TTC creates a stable source of employment for the local workforce, with more than 40,000 new jobs. This contributes to increased income, developed local economy, and numerous positive impacts on the local communities. In TTC Bien Hoa's owned raw material areas, the company brings stable jobs to farmers, helping them "gain profitability from the sugarcane" with modern thinking and manners, enjoy a higher income, and receive better welfare policies.



GRI 413-1

OPERATIONS WITH LOCAL COMMUNITY ENGAGEMENT, IMPACT ASSESSMENTS, AND DEVELOPMENT PROGRAMS

During 50 years of development, TTC Bien Hoa is not only geared toward economic value creation but also shared responsibility with co-existing communities.

In the last FY, the livelihood of people across the country was heavily affected by the outbreak of the Covid-19 pandemic. Being touched by these miserable lives, TTC Bien Hoa has launched "Millions of sweet things from SBT" charity campaign. More than 120 social security funding programs have been deployed across the country and in Laos and Cambodia, with a total budget of up to VND30 billion. As of September 2021, TTC Bien Hoa is filled with pride when looking back on impressive, meaningful numbers of the ongoing philanthropic journey. It was no better way to conclude the FY 2020-2021 with a humanitarian touch.



Providing financial support in the combat against COVID-19 for 5 districts of Attapeu province - Laos



TTCSGL provides medical equipment to Gia Lai province to prevent Covid-19

VND 13 BILLION IN CASH

has been funded by TTC Bien Hoa for meaningful activities across Vietnam, Laos and Cambodia, such as: Financing the procurement of extracorporeal membrane oxygenation (ECMO) at Nguyen Tri Phuong Hospital in Ho Chi Minh City; Sponsoring the program of "Building residential areas adjacent to border militia stations in the military zone in the period of 2019 - 2025" of the 7th Military Region; Financing the construction cost of 3 houses for poor households in AyunPa Town - Gia Lai; Awarding scholarships to students of Nong Lam University in Ho Chi Minh City; Providing financial support in the combat against COVID-19 for 5 districts of Attapeu province - Laos; Preparing Tet gifts for the Border Guards in Cambodia and other localities, etc.

VND 14 BILLION

is the amount that TTC Bien Hoa has contributed to the "COVID-19 Prevention and Control Fund" at the request of the State, helping people throughout the country to soon access vaccines, as well as provide necessary medical equipment to medical staff and doctors, thereby contributing to the whole country's fight against the epidemic. This is a meaningful task, showing TTC Bien Hoa's responsibility to the social community and the country in the most difficult times.



"150 TONS OF HIGH-QUALITY BIEN HOA SUGAR

were promptly given during the "Millions of sweet things from SBT" journey, helping to solve the urgent difficulties of people during the period of social distancing: Assisting the Vietnam Fatherland Front Committee - Ho Chi Minh City in giving gifts to people affected by flood in the Central region; Assisting Tay Ninh Department of Industry and Trade in supporting Ho Chi Minh City's COVID-19 in fighting the epidemic; Assisting the Ho Chi Minh City's Party Committee Office and Business Association in fighting the epidemic; Assisting the Ho Chi Minh City's Student Support Center of the City Youth Union. in the program "Support the 2020 national examination", etc.

TTC Bien Hoa supports volunteer students in the program "Support the 2020 national examination"

SOCIAL TOPIC (CONTINUED)

160 TONS OF RICE

have been given by SBT to the following units: Ho Chi Minh City's Party Committee Office and Business Association to support people during the COVID-19 epidemic; Supporting COVID-19 prevention and control of the Vietnam Fatherland Front Committee in Khanh Hoa province; Supporting people in Attapeu districts and provinces in the fight against the COVID-19 epidemic; Coordinating with the Ministry of National Defense of Vietnam to give gifts to the border management and protection force of the Kingdom of Cambodia, etc.



TTC Bien Hoa gave 100 tons of rice to the Cambodian border management and protection force.

9,000 BOXES OF MÍAHA CANNED SUGARCANE JUICE

were given to the frontline medics, doctors, soldiers, border guards as well as patients in the fight against the epidemic, with the hope that these nutritious drinks could be an energy booster providing extra protection against Covid-19.



Support police, soldiers, personnel at quarantine checkpoint



Support the frontline medical staff, doctors, soldiers, border guards as well as patients in the fight against the epidemic



18,000 GIFTS

were given to the poor and people in difficult circumstances: Giving gifts to families in difficult circumstances at Phap Minh Pagoda; Giving gifts to the poor and people in difficult circumstances due to the Covid-19 in 4 districts in AyunPa Town - Gia Lai; Giving gifts to disadvantaged villages at Attapeu Province - Laos; Assisting Ho Chi Minh City's Party Committee Office and Business Association in the fight against epidemic. TTC Bien Hoa also pays extra attention to the local community surrounding its facilities. In particular, the Company actively contributes to poverty alleviation by regularly visiting, encouraging and creating favorable conditions for the disadvantaged in the locality to have a better standard of livings. In addition to sustainable job creation, TTC Bien Hoa always put its best efforts into providing timely support for the disadvantaged.



The caring bus to provide essentials for people in Covid-19 induced quarantine areas



The bus to support compatriots in quarantine areas due to the Covid-19 pandemic



Giving gifts to the poor in Cheo Reo ward - Gia Lai

SOCIAL TOPIC (CONTINUED)

GRI 413-2

OPERATIONS WITH SIGNIFICANT ACTUAL AND POTENTIAL NEGATIVE IMPACTS ON LOCAL COMMUNITIES

Farming and production activities always involve potential risks that have negative impacts on the environment and local communities. TTC Bien Hoa has a greater awareness of risks that may occur to the surrounding community and offers solutions to prevent and minimize negative impacts.

Risk identification and risk mitigation measures

1. Sugarcane farming

Risks

- Forest encroachment
- Pollution of the soil environment and water resources
- Local ecological imbalance
- Unbalanced crop area



Actions

- Ensure cultivated land does not encroach on forest land
- Strictly control the use of fertilizers and plant protection drugs
- Ensure no toxic residues in soil and water resources
- Limit the impact of farming activities on flora and fauna to the minimum
- Encourage the development of birth and natural enemies
- Plant flowers along the banks of sugarcane fields
- Expand raw material areas in compliance with local authorities' guidelines and planning on agriculture
- Determine the ratio of farm area in the best interests of farmers

2. Production activities

Risks

- Soil, water, air, and noise pollution
- Unemployment issue



Actions

- **Wastewater:** Invest in the cutting-edge wastewater treatment system, ensure discharged wastewater does not cause pollution
- **Solid waste:** Reuse almost all by-products generated in the production for different purposes
- **Air and noise pollution:** Issue detailed machinery instructions, ensuring no significant dust or noise emissions
- Maximize employment opportunities for local workers
- During the merger and restructuring process, the company still retains the senior capable employees
- Support transportation and accommodation when transferring employees to other localities

Source: TTC Bien Hoa



GRI 416

CUSTOMER HEALTH AND SAFETY

GRI 416-1

ASSESSMENT OF THE HEALTH AND SAFETY IMPACTS OF PRODUCTS AND SERVICE CATEGORIES

"Bring clean Sugar to every home" is TTC Bien Hoa's business motto, therefore the company assigns a high priority to consumers' health and safety during the production process. In particular, the Company is the owner of countless important international certificates on product quality such as:

- Food Safety Certificate in the Middle East certified by HCA;
- Kosher Certificate by KOF-K, FSSC 22000, ISO 9001:2015, ISO 14001:2004 by Bureau Veritas BSI;
- Especially Organic Certificate (EU) and USDA (USA) by Control Union.

Besides the diversification of products to meet all consumers' needs, especially the need for health and safety, the company also promotes the organic sugar business, which not only brings great added value but also contributes to the increased health of consumers. The technologies used in organic sugar production shall generate international-recognized "clean" sugar grains made from chemical fertilizer-free, pesticide-free, healthy, highly nutritious and highly mineralized sugarcane.

GRI 416-2

INCIDENTS OF NON-COMPLIANCE CONCERNING THE HEALTH AND SAFETY IMPACTS OF PRODUCTS AND SERVICES

For detailed information, please refer to Quality Assurance on page 184



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Financial statements

262 Consolidated financial statements FY20/21 (VAS)
324 Separate financial statements FY20/21 (VAS)

CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2021



GENERAL INFORMATION

THE COMPANY

Thanh Thanh Cong - Bien Hoa Joint Stock Company ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to the Investment License No. 1316/GP issued by the Ministry of Planning and Investment on 15 July 1995 and subsequent amended Investment Licenses/Investment Certificates/Enterprise Registration Certificates, with the latest being 11th amended Enterprise Registration Certificate dated 17 August 2021.

The Company's shares were listed on the Ho Chi Minh City Stock Exchange with trading code as SBT in accordance with License No. 27/QD-SGDCKHCM issued by the Ho Chi Minh City Stock Exchange on 18 February 2008.

The current principal activities of the Company are producing sugar and electricity; planting sugar cane; producing and trading products using sugar or its by-products, waste products; producing and trading fertilizer, agricultural materials; constructing civil project; trading hotel and restaurant; constructing and trading industrial zone infrastructure; mechanical processing; consulting engineering, technology, and management in sugar's production industry; producing and trading alcohol products; trading real estates, rent houses and apartments and investing activities.

The Company's head office is located at Tan Hung Commune, Tan Chau District, Tay Ninh Province, Vietnam and its representation office is located at No. 253, Hoang Van Thu Street, Ward 2, Tan Binh District, Ho Chi Minh City, Vietnam.

BOARD OF DIRECTORS

Members of the Board of Directors during the year and at the date of this report are:

Ms Huynh Bich Ngoc	Chairwoman	
Ms Dang Huynh Uc My	Permanent Vice chairwoman	appointed on 17 August 2021
	Member	resigned on 17 August 2021
Mr Pham Hong Duong	Member	appointed on 29 July 2021
	Permanent Vice chairman	resigned on 29 July 2021
Mr Vo Tong Xuan	Member	
Mr Henry Chung	Independent member	resigned on 17 August 2021
Ms Vo Thuy Anh	Independent member	appointed on 9 September 2020
Ms Huang Lovia	Independent member	appointed on 17 August 2021
Mr Hoang Manh Tien	Independent member	

INTERNAL AUDIT FUNCTION UNDER THE BOARD OF DIRECTORS

Members of the Internal Audit Function under the Board of Directors during the year and at the date of this report are:

Mr Hoang Manh Tien	Chairman	
Mr Pham Hong Duong	Member	appointed on 9 November 2020
Ms Huynh Bich Ngoc	Member	resigned on 9 November 2020
Mr Henry Chung	Member	resigned on 9 November 2020
Mr See Beow Tean	Member	resigned on 1 July 2020

MANAGEMENT

Members of the Management during the year and at the date of this report are:

Mr Nguyen Thanh Ngu	General Director	
Ms Doan Vu Uyen Duyen	Permanent Deputy General Director	appointed on 6 August 2020
Ms Duong Thi To Chau	Deputy General Director	resigned on 30 November 2020
Mr Le Quang Hai	Deputy General Director	resigned on 16 July 2020
Mr Le Duc Ton	Branch Director	
Mr Huynh Van Phap	Acting Deputy Business Director	appointed on 1 June 2021
Mr Nguyen Ngoc Van Quan	Acting Deputy Supply Director	appointed on 7 June 2021
Mr Sathaporn Singhathawat	Acting Deputy Agricultural Director	appointed on 16 July 2021
Mr Trang Thanh Truc	Public Relationship Director	
Ms Nguyen Thi Phuong Thao	Finance Director	appointed on 6 August 2020

LEGAL REPRESENTATIVE

The legal representative of the Company during the year and at the date of this report is Ms Huynh Bich Ngoc.

AUDITORS

The auditor of the Company is Ernst & Young Vietnam Limited.

APPROVAL OF THE BOARD OF DIRECTORS

The Board of Directors of Thanh Thanh Cong - Bien Hoa Joint Stock Company ("the Company") are pleased to present this report and the consolidated financial statements of the Company and its subsidiaries ("the Group") for the year ended 30 June 2021.

THE MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the consolidated financial statements of each financial year which give a true and fair view of the consolidated financial position of the Group and of the consolidated results of its operations and its consolidated cash flows for the year. In preparing those consolidated financial statements, management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the consolidated financial statements; and
- prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue its business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the consolidated financial position of the Group and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying consolidated financial statements.

APPROVAL OF THE BOARD OF DIRECTORS

The Board of Directors does hereby approve the accompanying consolidated financial statements. Those consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 30 June 2021 and of the consolidated results of its operations and its consolidated cash flows for the year ended 30 June 2021 in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements.

For and on behalf of the Board of Directors:

M.S.D.N: 3900244389 - C.T.C.P
CÔNG TY CỔ PHẦN THÀNH THÀNH CÔNG - BIÊN HÒA
H. TÂN CHÂU - T. TÂY NINH

Huynh Bich Ngoc
Chairwoman

Ho Chi Minh City, Vietnam
28 September 2021

INDEPENDENT AUDITORS' REPORT

Reference: 61428750/22350958-HN

To: The Shareholders of Thanh Thanh Cong - Bien Hoa Joint Stock Company

We have audited the accompanying consolidated financial statements of Thanh Thanh Cong - Bien Hoa Joint Stock Company ("the Company") and its subsidiaries (collectively referred to as "the Group"), as prepared on 28 September 2021 and set out on pages 267 to 323 which comprise the consolidated balance sheet as at 30 June 2021, the consolidated income statement and the consolidated cash flow statement for the year then ended and the notes thereto.

Management's responsibility

The Company's management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Group's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of the Group as at 30 June 2021, and of the consolidated results of its operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements.

Ernst & Young Vietnam Limited

Pham Thi Cam Tu
Deputy General Director
Audit Practicing Registration Certificate
No. 2266-2018-004-1

Tran Thanh Thuy
Auditor
Audit Practicing Registration Certificate
No. 3076-2019-004-1

Ho Chi Minh City, Vietnam
28 September 2021

CONSOLIDATED BALANCE SHEET

as at 30 June 2021

B01-DN/HN

VND

Code		ASSETS	Notes	Ending balance	Beginning balance
100	**A.**	**CURRENT ASSETS**		**12,577,330,513,959**	**10,030,796,116,425**
110	***I.***	***Cash and cash equivalents***	***5***	***1,823,297,113,682***	***999,620,661,512***
111		1. Cash		1,008,162,514,798	799,320,661,512
112		2. Cash equivalents		815,134,598,884	200,300,000,000
120	***II.***	***Short-term investments***		***1,239,955,689,130***	***899,284,845,919***
121		1. Held-for-trading securities	6	671,893,844,171	403,156,950,516
122		2. Provision for held-for-trading securities	6	(67,055,613,671)	(43,067,104,597)
123		3. Held-to-maturity investments	7	635,117,458,630	539,195,000,000
130	***III.***	***Current accounts receivable***		***6,219,459,439,416***	***5,447,159,078,206***
131		1. Short-term trade receivables	8	1,439,713,356,060	1,026,526,902,684
132		2. Short-term advances to suppliers	9	3,018,336,296,112	2,522,123,757,499
135		3. Short-term loan receivables		272,662,918	673,291,034
136		4. Other short-term receivables	10	1,811,707,695,287	1,937,434,918,704
137		5. Provision for doubtful short-term receivables	8, 9, 10	(50,570,570,961)	(39,599,791,715)
140	***IV.***	***Inventories***	***11***	***3,158,779,109,857***	***2,529,346,657,059***
141		1. Inventories		3,176,587,967,128	2,541,154,800,749
149		2. Provision for obsolete inventories		(17,808,857,271)	(11,808,143,690)
150	***V.***	***Other current assets***		***135,839,161,874***	***155,384,873,729***
151		1. Short-term prepaid expenses	12	25,488,691,285	48,619,538,175
152		2. Value-added tax deductible	22	97,009,072,862	92,081,678,271
153		3. Tax and other receivables from the State	22	13,341,397,727	14,683,657,283
200	**B.**	**NON-CURRENT ASSETS**		**7,893,568,735,300**	**7,924,922,667,487**
210	***I.***	***Long-term receivables***		***134,910,654,507***	***101,806,889,451***
212		1. Long-term advances to suppliers	9	97,009,546,692	92,623,661,450
215		2. Long-term loan receivables		3,085,633,364	-
216		3. Other long-term receivables	10	77,766,758,024	9,183,228,001
219		4. Provision for doubtful long-term receivables	9	(42,951,283,573)	-
220	***II.***	***Fixed assets***		***3,922,472,696,557***	***4,179,804,562,879***
221		1. Tangible fixed assets	13	3,495,944,778,665	3,844,903,217,562
222		Cost		8,315,932,564,826	8,484,840,315,880
223		Accumulated depreciation		(4,819,987,786,161)	(4,639,937,098,318)
224		2. Finance leases	14	96,193,621,914	108,160,541,664
225		Cost		114,851,907,684	140,481,291,500
226		Accumulated depreciation		(18,658,285,770)	(32,320,749,836)
227		3. Intangible fixed assets	15	330,334,295,978	226,740,803,653
228		Cost		407,760,556,202	284,497,398,107
229		Accumulated amortisation		(77,426,260,224)	(57,756,594,454)
230	***III.***	***Investment properties***	***16***	***577,878,136,995***	***592,437,897,729***
231		1. Cost		633,621,394,024	638,075,095,511
232		2. Accumulated depreciation		(55,743,257,029)	(45,637,197,782)
240	***IV.***	***Long-term asset in progress***		***404,248,687,906***	***341,526,808,768***
242		1. 1. Construction in progress	17	404,248,687,906	341,526,808,768
250	***V.***	***Long-term investments***	***18***	***1,411,279,203,604***	***1,245,605,087,900***
252		1. Investments in associates	18.1	366,562,215,361	381,424,975,548
253		2. Investments in other entities	18.2	941,013,453,920	767,001,478,655
254		3. Provision for long-term investments		(6,976,465,677)	(2,001,366,303)
255		4. Held-to-maturity investments	18	110,680,000,000	99,180,000,000
260	***VI.***	***Other long-term assets***		***1,442,779,355,731***	***1,463,741,420,760***
261		1. Long-term prepaid expenses	12	1,303,267,123,794	1,319,693,751,650
262		2. Deferred tax assets	35.3	26,067,595,226	10,072,275,631
269		3. Goodwill	19	113,444,636,711	133,975,393,479
270		**TOTAL ASSETS**		**20,470,899,249,259**	**17,955,718,783,912**

CONSOLIDATED BALANCE SHEET (CONTINUED)

as at 30 June 2021

B01-DN/HN

VND

Code		ASSETS	Notes	Ending balance	Beginning balance
300	**C.**	**LIABILITIES**		**12,232,594,239,837**	**10,313,417,423,502**
310	***I.***	***Current liabilities***		***8,571,563,364,667***	***8,807,443,159,566***
311	1.	Short-term trade payables	20	489,992,316,600	585,381,760,110
312	2.	Short-term advances from customers	21	501,412,293,055	145,426,604,808
313	3.	Statutory obligations	22	201,989,164,313	178,370,150,839
314	4.	Payables to employees		35,379,211,834	16,613,110,146
315	5.	Short-term accrued expenses	23	359,259,431,252	361,548,318,820
318	6.	Short-term unearned revenues	27	4,143,413,179	6,317,162,616
319	7.	Short-term other payables	24	855,570,226,313	394,675,252,848
320	8.	Short-term loans and finance lease obligations	25	6,049,524,116,092	6,989,555,523,295
321	9.	Short-term provisions		136,952,167	363,858,167
322	10.	Bonus and welfare fund	3.18	74,156,239,862	129,191,417,917
330	***II.***	***Non-current liabilities***		***3,661,030,875,170***	***1,505,974,263,936***
336	1.	Long-term unearned revenues	27	20,866,365,084	5,575,597,730
337	2.	Other long-term liabilities	24	6,327,952,320	6,310,971,782
338	3.	Long-term loans and finance lease obligations	25	3,342,233,158,448	1,221,069,938,518
339	4.	Convertible bonds	26	159,503,889,694	152,294,181,382
341	5.	Deferred tax liabilities	35.3	116,373,610,831	118,723,574,524
342	6.	Long-term provision	3.15	13,725,898,793	-
343	7.	Scientific and technological development fund	3.18	2,000,000,000	2,000,000,000
400	**D.**	**OWNERS' EQUITY**		**8,238,305,009,422**	**7,642,301,360,410**
410	***I.***	***Capital***	***28.1***	***8,238,306,813,157***	***7,642,312,996,647***
411	1.	Share capital		6,387,694,800,000	6,083,518,850,000
411a		*- Shares with voting rights*		*6,171,581,470,000*	*5,867,405,520,000*
411b		*- Preference shares*		*216,113,330,000*	*216,113,330,000*
412	2.	Share premium		6,712,852,344,539	6,712,852,344,539
413	3.	Convertible bond - options	26	13,666,133,635	13,666,133,635
414	4.	Other fund's belonging to owner's equity		(5,502,116,030,924)	(5,502,116,030,924)
417	5.	Foreign exchange differences reserve		(289,277,815,455)	(127,041,441,949)
418	6.	Investment and development fund		16,593,053,101	17,202,026,560
421	7.	Undistributed earnings		843,611,740,035	281,924,507,850
421a		*- Undistributed earnings (accumulated losses) by the end of prior year*		*265,024,407,850*	*(38,044,364,281)*
421b		*- Undistributed earnings of the year*		*578,587,332,185*	*319,968,872,131*
429	8.	Non-controlling interests		55,282,588,226	162,306,606,936
430	***II.***	***Other fund***		***(1,803,735)***	***(11,636,237)***
431	1.	Subsidised fund		(1,803,735)	(11,636,237)
440		**TOTAL LIABILITIES AND OWNERS' EQUITY**		**20,470,899,249,259**	**17,955,718,783,912**

Nguyen Thuy Trang
Preparer

Le Phat Tin
Chief Accountant

Nguyen Thanh Ngu
Chief Executive Officer

28 September 2021

CONSOLIDATED INCOME STATEMENT

for the year ended 30 June 2021

B02-DN/HN

VND

Code		ITEMS	Notes	Current year	Previous year
01	**1.**	**Revenues from sale of goods and rendering of services**	**29.1**	**14,940,490,283,184**	**12,923,457,051,438**
02	**2.**	**Deductions**	**29.1**	**(15,622,657,469)**	**(34,774,449,661)**
10	**3.**	**Net revenues from sale of goods and rendering of services**	**29.1**	**14,924,867,625,715**	**12,888,682,601,777**
11	**4.**	**Cost of goods sold and services rendered**	**30**	**(12,708,943,157,204)**	**(11,434,141,815,578)**
20	**5.**	**Gross profit from sale of goods and rendering of services**		**2,215,924,468,511**	**1,454,540,786,199**
21	**6.**	**Finance income**	**29.2**	**498,576,913,809**	**730,201,665,535**
22	**7.**	**Finance expenses**	**31**	**(853,002,037,811)**	**(853,865,883,976)**
23		*In which: Interest expense*		*(691,890,712,661)*	*(685,620,883,846)*
24	**8.**	**Shares of profit from associates**	**18.1**	**22,966,160,615**	**18,736,282,164**
25	**9.**	**Selling expenses**	**32**	**(532,041,650,804)**	**(446,086,303,998)**
26	**10.**	**General and administrative expenses**	**32**	**(561,053,555,001)**	**(381,565,980,379)**
30	**11.**	**Operating profit**		**791,370,299,319**	**521,960,565,545**
31	**12.**	**Other income**	**34**	**47,695,259,333**	**48,566,222,616**
32	**13.**	**Other expenses**	**34**	**(55,465,608,618)**	**(58,167,071,012)**
40	**14.**	**Other loss**	**34**	**(7,770,349,285)**	**(9,600,848,396)**
50	**15.**	**Accounting profit before tax**		**783,599,950,034**	**512,359,717,149**
51	**16.**	**Current corporate income tax expense**	**35.1**	**(151,576,778,257)**	**(136,720,597,833)**
52	**17.**	**Deferred tax income (expense)**	**35.4**	**18,345,283,288**	**(12,719,302,684)**
60	**18.**	**Net profit after tax**		**650,368,455,065**	**362,919,816,632**
61	**19.**	**Net profit after tax attributable to shareholders of the parent**		**645,041,044,359**	**364,259,001,778**
62	**20.**	**Net profit (loss) after tax attributable to non-controlling interests**		**5,327,410,706**	**(1,339,185,146)**
70	**21.**	**Basic earnings per share**	**28.5**	**932**	**531**
71	**22.**	**Diluted earnings per share**	**28.5**	**906**	**519**

Nguyen Thuy Trang
Preparer

Le Phat Tin
Chief Accountant

Nguyen Thanh Ngu
Chief Executive Officer

28 September 2021

CONSOLIDATED CASH FLOW STATEMENT

B03-DN/HN

for the year ended 30 June 2021

VND

Code	ITEMS	Notes	Current year	Previous year
	I. CASH FLOWS FROM OPERATING ACTIVITIES			
01	**Accounting profit before tax**		**783,599,950,034**	**512,359,717,149**
	Adjustments for:			
02	Depreciation of tangible fixed assets and investment properties and amortisation of intangible fixed assets (including amortisation of goodwill)	13, 14, 15, 16, 19	454,273,798,191	465,220,919,767
03	Provisions		102,385,377,641	22,995,122,858
04	Foreign exchange losses arisen from revaluation of monetary accounts denominated in foreign currencies		1,085,246,309	4,219,939,424
05	Profit from investing activities		(196,045,437,432)	(569,619,315,855)
06	Interest expenses	30	691,890,712,661	685,620,883,846
08	**Operating profit before changes in working capital**		**1,837,189,647,404**	**1,120,797,267,189**
09	Increase in receivables		(787,222,947,700)	(212,748,255,201)
10	(Increase) decrease in inventories		(635,433,166,379)	262,409,510,754
11	Increase in payables		865,396,802,021	139,170,653,422
12	Decrease in prepaid expenses		39,557,474,746	105,077,139,617
13	Increase in held-for-trading securities		(283,954,836,581)	(374,906,621,884)
14	Interest paid		(709,186,571,966)	(723,688,515,355)
15	Corporate income tax paid	22	(159,187,708,942)	(169,105,854,417)
17	Other cash outflows for operating activities		(72,534,419,012)	(48,669,289,840)
20	**Net cash flows from operating activities**		**94,624,273,591**	**98,336,034,285**
	II. CASH FLOWS FROM INVESTING ACTIVITIES			
21	Purchase and construction of fixed assets		(347,932,042,951)	(302,947,407,068)
22	Proceeds from disposals of fixed assets		128,262,339,571	17,786,059,812
23	Loans to other entities		(246,330,520,514)	(636,221,882,031)
24	Collections from borrowers and term deposits		139,308,690,000	733,760,000,000
25	Payments for investments in other entities		(274,225,952,623)	(1,885,112,291,193)
26	Proceeds from sale of investments in other entities		37,261,677,856	1,257,549,634,970
27	Interest and dividends received		131,872,475,725	103,412,233,274
30	**Net cash flows used in investing activities**		**(431,783,332,936)**	**(711,773,652,236)**
	III. CASH FLOWS FROM FINANCING ACTIVITIES			
31	Capital contribution	28	304,175,950,000	685,919,758,974
32	Capital redemption	28	-	1,099,985,561,092
33	Drawdown of borrowings	25	19,623,726,683,852	14,093,156,883,631
34	Repayment of borrowings	25	(18,399,639,028,529)	(15,023,192,054,123)
35	Finance lease principal paid	25	(38,395,179,474)	(33,834,401,342)
36	Dividends paid	28.2	(328,922,878,030)	(214,065,647,645)
40	**Net cash flows from financing activities**		**1,160,945,547,819**	**607,970,100,587**
50	**Net increase (decrease) in cash and cash equivalents for the year**		**823,786,488,474**	**(5,467,517,364)**
60	**Cash and cash equivalent at beginning of year**		**999,620,661,512**	**1,004,775,238,727**
61	Impact of exchange rate fluctuation		(110,036,304)	312,940,149
70	**Cash and cash equivalents at end of year**	**5**	**1,823,297,113,682**	**999,620,661,512**

Nguyen Thuy Trang
Preparer
28 September 2021

Le Phat Tin
Chief Accountant

Nguyen Thanh Ngu
Chief Executive Officer

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

B09-DN/HN

as at 30 June 2021 and for the year then ended

1. CORPORATE INFORMATION

Thanh Thanh Cong - Bien Hoa Joint Stock Company ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to the Investment License No. 1316/GP issued by the Ministry of Planning and Investment on 15 July 1995 and subsequent amended Investment Licenses/Investment Certificates/Enterprise Registration Certificates, with the latest being 11th amended Enterprise Registration Certificate dated 17 August 2021.

The Company's shares were listed on the Ho Chi Minh City Stock Exchange with trading code as SBT in accordance with License No. 27/QD-SGDCKHCM issued by the Ho Chi Minh City Stock Exchange on 18 February 2008.

The current principal activities of the Company and its subsidiaries ("the Group") are producing sugar and electricity; planting sugar cane; producing and trading products using sugar or its by-products, waste products; producing and trading fertilizer, agricultural materials; constructing civil project; trading hotel and restaurant; constructing and trading industrial zone infrastructure; mechanical processing; consulting engineering, technology, and management in sugar's production industry; producing and trading alcohol products; trading real estates, rent houses and apartments and investing activities.

The Company's normal course of business cycle is 12 months.

The Company's head office is located at Tan Hung Commune, Tan Chau District, Tay Ninh Province, Vietnam and its representation office is located at No. 253, Hoang Van Thu Street, Ward 2, Tan Binh District, Ho Chi Minh City, Vietnam.

The number of the Group's employees as at 30 June 2021 was 2,691 persons (30 June 2020: 3,151 persons).

Corporate structure

As at 30 June 2021, the Company has 16 direct subsidiaries and 10 indirect subsidiaries, as follows:

No	Name of subsidiaries	Head office	Principal activities	Equity interest and voting right (*)(%)
I	Direct subsidiaries			
1	Thanh Thanh Cong Agricultural Development Joint Stock Company	Tan Chau District, Tay Ninh Province	Manufacturing and trading alcohol and related by-products; manufacturing and trading electricity; manufacturing fertilizer and planting sugarcane	90.00
2	Thanh Thanh Cong Gia Lai Company Limited ("TTC Gia Lai")	Ayunpa District, Gia Lai Province	Manufacturing sugar and other by-products from sugar-cane for sale; manufacturing electricity for sale; manufacturing and trading in fertilizer	100.00
3	TSU Investment Private Limited Company	Singapore	Trading and apart of manufacturing and packaging raw and refined sugar to sell in Singapore and export to region	100.00
4	TTC Bien Hoa - Dong Nai Sugar One Member Limited Company ("BHS")	Bien Hoa City, Dong Nai Province	Produce sugars, plant sugar cane, produce and trading products and by-products from sugar, producing and trading in fertilizers and agricultural materials; produce and sale of electricity; and technical and management consultancy in the sugar industry	100.00
5	Miaqua Water One Member Company Limited	Tan Chau District, Tay Ninh Province	Manufacturing non-alcoholic beverages, mineral water; manufacturing and processing soft drinks, fruit juice and soy milk; manufacturing bottled water	100.00

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) **B09-DN/HN**
as at 30 June 2021 and for the year then ended

1. CORPORATE INFORMATION (CONTINUED)

Corporate structure (Continued)

As at 30 June 2021, the Company has 16 direct subsidiaries and 10 indirect subsidiaries, as follows: (Continued)

No	Name of subsidiaries	Head office	Principal activities	Equity interest and voting right (*)(%)
I	Direct subsidiaries (continued)			
6	Hai Vi Limited Company	Chau Thanh District, Tay Ninh Province	Plant sugarcane; provide services of planting and technical advisory and trade fertilizers, agricultural products, agricultural machines and tools	100.00
7	TTC An Hoa Production - Trading - Service One Member Limited Liability Company	Trang Bang District, Tay Ninh Province	Packaging service; producing sugar; trading food; warehousing and storage of goods; producing electricity; transmission and distribution of electricity; installation of electrical systems; trading real estate	100.00
8	Thanh Cong Green Idea One Member Limited Liability Company	Tan Chau District, Tay Ninh Province	Producing, transmission and distribution of electricity	100.00
9	Thanh Thanh Cong Food Company Limited	Tan Binh District, Ho Chi Minh City	Planting fruit tree, raising cattles	100.00
10	Nuoc Trong Sugar Joint Stock Company	Tan Chau District, Tay Ninh Province	Produce sugar; plant sugar cane and wheat trees; install food industry machineries and equipment; and wholesale commercial goods	50.58
11	Thanh Thanh Cong Sugarcane Research and Application Joint Stock Company	Chau Thanh District, Tay Ninh Province	Researching and developing sugar cane sprouts; analysing cultivation and planting protection products; producing and developing mechanic machineries for sugar canes production	100.00
12	Thanh Cong Green Agriculture One Member Limited Liability Company	Tan Chau District, Tay Ninh Province	Producing electricity	100.00
13	Thanh Cong Green One Member Limited Liability Company	Tan Chau District, Tay Ninh Province	Producing electricity	100.00
14	Thanh Cong Agriculture Investment One Member Limited Liability Company	Tan Chau District, Tay Ninh Province	Producing electricity	100.00
15	Ninh Hoa Clean Energy One Member Limited Liability Company	Ninh Hoa District, Khanh Hoa Province	Producing electricity	100.00
16	Ninh Hoa Green Energy One Member Limited Liability Company	Ninh Hoa District, Khanh Hoa Province	Producing electricity	100.00

(*) Comprising direct and indirect voting right by the Group

As at 30 June 2021, the Company has 16 direct subsidiaries and 10 indirect subsidiaries, as follows (continued):

No	Name of subsidiaries	Head office	Principal activities	Equity interest and voting right (*)(%)
II	Indirect subsidiaries			
1	Bien Hoa - Ninh Hoa Sugar One Member Limited Liability Company ("NHS")	Ninh Hoa District, Khanh Hoa Province	Produce sugar and by-products from sugar cane; manufacture electricity; trade agricultural materials; produce and trade fertilizer; and provide storage services	100.00
2	Ninh Hoa Thermoelectricity One Member Limited Liability Company ("NHE")	Ninh Hoa District, Khanh Hoa Province	Manufacture and sell electricity; and provide electricity system installation service	100.00
3	Gia Lai Thermoelectricity One Member Company Limited	Ayunpa District, Gia Lai Province	Manufacture, transmit and distribute electricity	100.00
4	Bien Hoa - Phan Rang Sugar Joint Stock Company	Phan Rang - Thap Cham City, Ninh Thuan Province	Produce and trade sugar, by-products from sugar, produce and trade organic fertilizer and feed alcohol; and trade oil and gas	95,79
5	Bien Hoa - Thanh Long Joint Stock Company	Chau Thanh District, Tay Ninh Province	Plant sugar cane; produce and trade fertilizer and agricultural materials	98.00
6	Bien Hoa Import Export Trading Joint Stock Company	Phu Nhuan District, Ho Chi Minh City	Trade sugar and products using sugar as material; trade foods and beverages	100.00
7	TTC Attapeu Cane Sugar Limited Company	Gia Lai Province	Trade sugar and other by-products from sugar cane	100.00
8	TTC Attapeu Sugar Cane Sole Co., Ltd.	Attapeu Province, Laos	Plant sugar cane; produce and trade sugar and other by-products from sugar cane	100.00
9	Mien Trung Bovine Breeding Joint Stock Company	Ninh Hoa District, Khanh Hoa Province	Breed cows; plant sugar cane and other industrial crops	92.04
10	Global Mind Commodities Trading Pte. Ltd.	Singapore	Trading commodities, derivatives and rendering services	100.00

(*) Comprising direct and indirect voting right by the Group

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) **B09-DN/HN**
as at 30 June 2021 and for the year then ended

2. BASIS OF PREPARATION

2.1 Accounting standards and system

The consolidated financial statements of the Group expressed in Vietnam dong ("VND"), are prepared in accordance with Vietnamese Enterprise Accounting System and Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying consolidated financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the consolidated financial position and the consolidated results of its operations and consolidated cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

2.2 Applied accounting documentation system

The Group's applied accounting documentation system is the General Journal system.

2.3 Fiscal year

The Group's fiscal year applicable for the preparation of its consolidated financial statements starts on 1 July and ends on 30 June.

2.4 Accounting currency

The consolidated financial statements are prepared in VND which is also the Company's accounting currency.

2.5 Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries for the year ended 30 June 2021.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continued to be consolidated until the date that such control ceases.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies.

All intra-company balances, income and expenses and unrealised gains or losses resulting from intra-company transactions are eliminated in full.

Non-controlling interests represent the portion of profit or loss and net assets not held by the Group and are presented separately in the consolidated income statement and within equity in the consolidated balance sheet, separately from the Company shareholders' equity.

Impact of change in the ownership interest of a subsidiary, without a loss of control, is recorded in undistributed earnings.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at banks and short-term, highly liquid investments with an original and remaining maturity of not more than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

3.2 Inventories

Inventories are stated at the lower of cost incurred in bringing each product to its present location and condition, and net realisable value.

Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs to complete and the estimated costs necessary to make the sale.

The perpetual method is used to record inventories, which are valued as follows:

Raw materials, merchandise	- cost of purchase on a weighted average basis.
Finished goods and work-in-process	- cost of direct materials and labour plus attributable manufacturing overheads based on the normal operating capacity on a weighted average basis.

Provision for obsolete inventories

An inventory provision is created for the estimated loss arising due to the impairment of value (through diminution, damage, obsolescence, etc.) of raw materials, finished goods, and other inventories owned by the Group, based on appropriate evidence of impairment available at the balance sheet date.

Increases or decreases to the provision balance are recorded into the cost of goods sold account in the consolidated income statement.

3.3 Receivables

Receivables are presented in the consolidated financial statements at the carrying amounts due from customers and other debtors, after provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the balance sheet date which are doubtful of being recovered. Increases or decreases to the provision balance are recorded as general and administrative expense in the consolidated income statement.

3.4 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the consolidated income statement as incurred.

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the consolidated income statement.

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as at 30 June 2021 and for the year then ended

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

3.5 Leased assets

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset and the arrangement conveys a right to use the asset.

A lease is classified as a finance lease whenever the terms of the lease transfer substantially all the risks and rewards of ownership of the asset to the lessee. All other leases are classified as operating leases.

Where the Group is the lessee

Assets held under finance leases are capitalised in the consolidated balance sheet at the inception of the lease at the fair value of the leased assets or, if lower, at the net present value of the minimum lease payments. The principal amount included in future lease payments under finance leases are recorded as a liability. The interest amounts included in lease payments are charged to the consolidated income statement over the lease term to achieve a constant rate on interest on the remaining balance of the finance lease liability.

Capitalised financial leased assets are depreciated using straight-line basis over the shorter of the estimated useful lives of the asset and the lease term, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Rentals under operating leases are charged to the consolidated income statement on a straight-line basis over the lease term.

Where the Group is the lessor

Assets subject to operating leases are included as the Group's fixed assets in the consolidated balance sheet. Initial direct costs incurred in negotiating an operating lease are recognised in the consolidated income statement as incurred.

Lease income is recognised in the consolidated income statement on a straight-line basis over the lease term.

3.6 Intangible fixed assets

Intangible fixed assets are stated at cost less accumulated amortisation.

The cost of an intangible fixed asset comprises its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use.

Expenditures for additions, improvements are added to the carrying amount of the assets and other expenditures are charged to the consolidated income statement as incurred.

When intangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the consolidated income statement.

Land use rights

Land use right is recorded as intangible fixed asset on the consolidated balance sheet when the Company obtained the land use right certificate. The costs of a land use right comprise all directly attributable costs of bringing the land lot to the condition available for its intended use.

The advance payment for land rental, of which the land lease contracts have effectiveness prior to 2003 and Land use right certificate being issued, are recorded as intangible fixed asset according to Circular No. 45/2013/TT-BTC issued by the Ministry of Finance on 25 April 2013 guiding the management, use and depreciation of fixed assets ("Circular 45").

3.7 Depreciation and amortisation

Depreciation of tangible fixed assets and finance lease assets and amortisation of intangible fixed assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Land use rights	50 years
Buildings and structures	5 - 50 years
Machineries and equipment	5 - 25 years
Office equipment	3 - 10 years
Computer software	2 - 6 years
Means of transportation	8 - 15 years
Others	12 - 25 years

3.8 Investment properties

Investment properties are stated at cost including transaction costs less accumulated depreciation.

Subsequent expenditure relating to an investment property that has already been recognized is added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Group.

Depreciation and amortisation of investment properties are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings and structures	20 - 25 years
Land use right	50 years

Investment properties are derecognised when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the assets is recognised in the consolidated income statement in the year of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. The transfer from investment property to owner-occupied property or inventories does not change the cost or the carrying value of the property for subsequent accounting at the date of change in use.

3.9 Investments

Investment in associates

The Group's investment in its associates is accounted for using the equity method of accounting. An associate is an entity in which the Group has significant influence that is neither subsidiaries nor joint ventures. The Group generally deems they have significant influence if they have over 20% of the voting rights.

Under the equity method, the investment is carried in the consolidated balance sheet at cost plus post acquisition changes in the Group's share of net assets of the associates. Goodwill arising on acquisition of the associate is included in the carrying amount of the investment. Goodwill is not amortised and subject to annual review for impairment. The consolidated income statement reflects the share of the post-acquisition results of operation of the associates.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) **B09-DN/HN**
as at 30 June 2021 and for the year then ended

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

3.9 Investments (continued)

Investment in associates (continued)

Under the equity method, the investment is carried in the consolidated balance sheet at cost plus post acquisition changes in the Group's share of net assets of the associates. Goodwill arising on acquisition of the associate is included in the carrying amount of the investment. Goodwill is not amortised and subject to annual review for impairment. The consolidated income statement reflects the share of the post-acquisition results of operation of the associates.

The share of post-acquisition profit (loss) of the associates is presented on face of the consolidated income statement and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dividends received or receivable from associates reduce the carrying amount of the investment.

The financial statements of the associates are prepared for the same reporting period and use the same accounting policies as the Group. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

Held-for-trading securities and investments in other entities

Held-for-trading securities and investments in other entities are stated at their acquisition costs.

Provision for investments

Provision of the investment is made when there are reliable evidences of the diminution in value of those investments at the balance sheet date.

Increases or decreases to the provision balance are recorded as finance expenses in the consolidated income statement.

Held-to-maturity investments

Held-to-maturity investments are stated at their acquisition costs. After initial recognition, held-to-maturity investments are measured at recoverable amount. Any impairment loss incurred is recognised as finance expense in the consolidated income statement and deducted against the value of such investments.

3.10 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the consolidated balance sheet and amortised over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

Deferred sugar cane crop costs and sugarcane farming costs are calculated and amortised to production costs based on the volume of sugar produced and sugarcane harvested during the period.

Prepaid land rental

The prepaid land rental represents the unamortised balance of advance payment made in accordance with the lease contract signed with farmers for a period of 44 - 50 years. Such prepaid rental is recognised as a long-term prepaid expense for allocation to the income statement over the remaining lease period according to Circular 45.

3.11 Business combinations and goodwill

Business combinations are accounted for using the purchase method. The cost of a business combination is measured as the fair value of assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange plus any costs directly attributable to the business combination. Identifiable assets and liabilities and contingent liabilities assumed in a business combination are measured initially at fair values at the date of business combination.

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost the business combination over the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities. If the cost of a business combination is less than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in the consolidated income statement. After initial recognition, goodwill is measured at cost less any accumulated amortization. Goodwill is amortized over 10-year period on a straight-line basis. The parent company conducts the periodical review for impairment of goodwill of investment in subsidiaries. If there are indicators of impairment loss incurred is higher than the yearly allocated amount of goodwill on the straight-line basis, the higher amount will be recorded in the consolidated income statement.

No new goodwill is recorded as for a business combination involving entities under common control, which is a business combination in which all of the combining entities are ultimately controlled by the same party or parties both before and after the business combination, and that control is not transitory. An entity may be controlled by an individual or by a group of individuals acting together under a contractual arrangement. The difference between the acquirer's cost of investment and the acquiree's net assets is presented as a separate reserve within equity section and recognised in "Other fund's belonging to owner's equity" in the consolidated balance sheet.

Business combinations involving entities under common control are accounted for as follows:

- The assets and liabilities of the combined entities are consolidated at their carrying amounts on the date of business combination;
- No goodwill is recognised as a result of the business combination; and
- The consolidated income statement reflects the results of the combined entities for the full year, irrespective of when the combination took place.

3.12 Borrowing costs

Borrowing costs consist of interest and other costs that the Group incurs in connection with the borrowing of funds.

Borrowing costs are recorded as expense during the year in which they are incurred, except to the extent that they are capitalised as explained in the following paragraph.

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily take a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the respective asset.

3.13 Payables and accruals

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Group.

3.14 Foreign currency transactions

Transactions in currencies other than the Group's reporting currency of VND are recorded at the actual transaction exchange rates at transaction dates which are determined as follows:

- Transaction resulting in receivables are recorded at the buying exchange rates of the commercial banks designated for collection;
- Transactions resulting in liabilities are recorded at the selling exchange rates of the transaction of commercial banks designated for payment; and
- Payments for assets or expenses without liabilities initially being recognised is recorded at the buying exchange rates of the commercial banks that process these payments.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

3.14 Foreign currency transactions (continued)

At the end of the year, monetary balances denominated in foreign currencies are translated at the actual transaction exchange rate at the balance sheet dates which are determined as follow:

- Monetary assets are translated at buying exchange rate of the commercial bank where the Group conducts transactions regularly; and
- Monetary liabilities are translated at selling exchange rate of the commercial bank where the Group conducts transactions regularly.

All foreign exchange differences incurred are taken to the consolidated

Conversion of the financial statements of foreign operation

For the purpose of presenting the consolidated financial statements, the assets and liabilities of the Group's foreign operation are translated into VND using exchange rates prevailing at the end of the reporting period. Income and expense items are translated at the average exchange rates for the year, unless exchange rates fluctuated significantly during that year, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are recognised in the "foreign exchange difference reserve" account in the equity section of the consolidated balance sheet (attributed to non-controlling interests as appropriate).

3.15 Provisions

Severance allowance

Severance allowance is provided at the rate of one month's salary for each working year up to 31 December 2008 and the minimum amount for each employee is two months' salary in accordance with the Labour Code and related implementing guidance. Increases to the provision balance other than actual payment to employee are recorded as general and administrative expense in the consolidated income statement.

This provision is used to settle the severance allowance to be paid to employee upon termination of their labour contract following Article 49 of the Labour Code.

3.16 Convertible bond

Bonds that are convertible by the holder into a fixed number of ordinary shares of the entity are separated into financial liability (a contractual arrangement to deliver cash or other financial assets) and equity instrument (a call option granting the holder the right, for a specified period of time) based on the terms of the contract.

On issuance of the convertible bond, the fair value of the liability component is determined by discounting the future payment (including principal and interest) to present value at the market rate for an equivalent non-convertible bond less issuance cost.

The remainder of the proceeds is allocated to the conversion option that is recognised and included in shareholders' equity. The carrying amount of the conversion option is not re-measured in subsequent years.

Transaction costs are amortised during the lifetime of the bond. At initial recognition, issuance costs are deducted from the liability component of the bond.

3.17 Treasury shares

Own equity instruments which are reacquired (treasury shares) are recognised at cost and deducted from equity. No gain or loss is recognised in profit or loss upon purchase, sale, re-issue or cancellation of the Group's own equity instruments.

3.18 Appropriation of net profits

Net profit after tax (excluding negative goodwill arising from a bargain purchase) is available for appropriation to shareholders after approval in the Annual General Meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

The Group maintains the following reserve funds which are appropriated from the Group's net profit as proposed by the Board of Directors and subject to approval by shareholders at the annual general meeting.

- *Investment and development fund*

  This fund is set aside for use in the Group's expansion of its operation or of in-depth investment.

- *Bonus and welfare fund*

  This fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits, and presented as a liability on the consolidated balance sheet.

- *Scientific and technological development fund*

  This fund is set aside in accordance with the Decree No. 95/2014/ND-CP dated 17 October 2014 for use in the Group's scientific and technological development in Vietnam.

3.19 Earnings per share

Basic earnings per share amounts are calculated by dividing net profit or loss after tax for the year attributable to ordinary shareholders of the Company (after adjusting for the bonus and welfare fund) by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share amounts are calculated by dividing the net profit or loss after tax attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

3.20 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised:

Sale of goods

Revenue is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually upon the delivery of the goods.

Sale of electricity

Revenue is recognized based on the actual electricity sold and transferred to the grid at the pre-agreed tariff.

Rental income

Rental income arising from operating leases is accounted for on a straight-line basis over the lease term.

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3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

3.20 Revenue recognition (continued)

Rendering of services

Revenues are recognised upon completion of the services provided.

Interest

Revenue is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.

Dividends

Income is recognised when the Group's entitlement as an investor to receive the dividend is established.

3.21 Taxation

Current income tax

Current income tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance sheet date.

Current income tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Group to offset current tax assets against current tax liabilities and when the Group intends to settle its current tax assets and liabilities on a net basis.

Deferred tax

Deferred tax is provided using the liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Previously unrecognised deferred tax assets are re-assessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

Deferred tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Group to offset current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on either the same taxable entity or when the Group intends either settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

3.22 Related parties

Parties are considered to be related parties of the Group if one party has the ability to, directly or indirectly, control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the Group and other party are under common control or under common significant influence. These related parties can be enterprise or individual, including their close family members.

3.23 Segment information

A segment is a component determined separately by the Group which is engaged in providing products or related services (business segment), or providing products or services in a particular economic environment (geographical segment), that is subject to risks and returns that are different from those of other segments.

The Group's business segment is derived mainly from production and trading sugar and sugar related by-products. Management defines the Group's geographical segments to be based on the location of the Group's assets.

4. SIGNIFICANT EVENT DURING THE YEAR

Covid-19 pandemic

The Covid-19 pandemic is resulting in an economic slowdown and adversely impacting most businesses and industries. This situation may bring uncertainties and have an impact on the environment in which the Group operates. The Group's management has continuously monitored ongoing developments and assessed the financial impact in respects of the valuation of assets, provisions and contingent liabilities, and has used estimates and judgement in respect of various issues as the situation has evolved, using the best information obtained up to the date of these consolidated financial statements.

5. CASH AND CASH EQUIVALENTS

VND

	Ending balance	*Beginning balance*
Cash on hand	3,693,260,660	3,854,737,237
Cash in banks	1,004,469,254,138	795,465,924,275
Cash equivalents (*)	815,134,598,884	200,300,000,000
TOTAL	**1,823,297,113,682**	**999,620,661,512**

(*) Cash equivalents as at 30 June 2021 represent bank deposits with an original or remaining term of less than three (3) months in VND at commercial banks which earn interest from 2.8% to 6.2% per annum.

6. HELD-FOR-TRADING SECURITIES

This mainly represented investments in listed shares of Gia Lai Electricity Joint Stock Company ("GEG"), Thanh Thanh Cong Tourist Joint Stock Company ("VNG"), Sai Gon - Nghe Tinh Beer Joint Stock Company ("SB1"), Viet Capital Securities Joint Stock Company ("VCI") and Tan Tao Investment and Industry Corporation ("ITA"). As follow:

	Ending balance			
	GEG (*)	**VNG (**)**	**SB1**	**Total**
Number of shares	38,316,445	1,700,000	1,000	40,017,455
Cost (VND'000)	637,827,822	34,051,000	15,022	671,893,844
Provision (VND'000)	(54,759,991)	(12,291,000)	(4,622)	(67,055,613)
Net (VND'000)	583,067,831	21,760,000	10,400	604,838,231
Fair value (VND'000)	662,874,671	21,760,000	10,400	684,645,071

	Beginning balance						
	GEG	**VNG**	**ITA**	**VCI**	**SB1**	**Others**	**Total**
Number of shares	13,907,000	1,700,000	1,455,000	266,830	1,000	-	17,329,830
Cost (VND'000)	339,978,654	34,051,000	8,470,940	6,747,003	15,022	13,894,331	403,156,950
Provision (VND'000)	(34,024,654)	(5,661,000)	(2,098,040)	(1,276,988)	(6,422)	-	(43,067,104)
Net (VND'000)	305,954,000	28,390,000	6,372,900	5,470,015	8,600	13,894,331	360,089,846
Fair value (VND'000)	305,954,000	28,390,000	6,372,900	5,470,015	8,600	N/A	

(*) As at 30 June 2021, all of GEG shares were pledged as collateral for long-term bonds obtained from commercial banks (Note 25.4).

(*) As at 30 June 2021, all of VNG shares were pledged as collateral for short-term loan obtained from commercial banks (Note 25.1).

7. HELD-TO-MATURITY INVESTMENTS

This balance represents bank deposits in VND with maturity of twelve (12) months and earns interest at the rates ranging from 3.0% to 6.2% per annum. As at 30 June 2021, a part of bank deposits was pledged as collaterals for the short-term loans obtained from commercial banks (Note 25.1).

8. SHORT-TERM TRADE RECEIVABLES

VND

	Ending balance	*Beginning balance*
Due from other parties	*1,424,668,550,733*	*942,977,117,672*
In which:		
- Dakai Mineral Water Joint Stock Company	*339,047,522,591*	-
- Long Son Real Estate Joint Stock Company	*96,542,600,000*	-
- Tu Vinh Services and Trading Company Limited	*91,696,500,000*	*213,479,110,000*
- Ham Luong Investing Trading Company Limited	*58,505,935,125*	-
- Son Tin Commodity Exchange Joint Stock Company	*54,308,423,617*	-
- Lien Loc Phat Services Trading Joint Stock Company	-	*108,091,410,500*
- Others	*784,567,569,400*	*621,406,597,172*
Due from related parties (Note 36)	15,044,805,327	83,549,785,012
TOTAL	**1,439,713,356,060**	**1,026,526,902,684**
Provision for doubtful short-term trade receivables	(5,461,112,618)	(2,355,871,658)
NET	**1,434,252,243,442**	**1,024,171,031,026**

As at 30 June 2021, a part of short-term trade receivables was pledged as collaterals for the short-term loans obtained from commercial banks (Note 25.1).

Details of movements of provision for doubtful short-term trade receivables:

VND

	Current year	*Previous year*
Beginning balance	2,355,871,658	3,457,073,421
Provisions made during the year	3,105,240,960	5,522,798,990
Utilisation and reversal of provisions during the year	-	(6,624,000,753)
Ending balance	5,461,112,618	2,355,871,658

9. ADVANCES TO SUPPLIERS

VND

	Ending balance	*Beginning balance*
Short-term	***3,018,336,296,112***	***2,522,123,757,499***
Advances to related parties (Note 36)	356,377,882,072	529,015,662,681
Advances to farmers (*)	516,011,729,288	379,735,552,751
Advances to other parties	2,145,946,684,752	1,613,372,542,067
In which:		
- Dakai Mineral Water Joint Stock Company	*421,351,292,395*	-
- Long Son Real Estate Joint Stock Company	*312,125,453,817*	-
- Hong Quang Vinh Manufacturing Trading Services Company Limited	*202,956,220,000*	-
- Son Tin Commodity Exchange Joint Stock Company	*185,000,000,000*	*349,900,000,000*
- Ham Luong Investing Trading Company Limited	*170,000,000,000*	-
- Svayrieng Sugarcane One Member Company Limited	*137,089,858,597*	*63,126,543,196*
- New Century Service Trading Joint Stock Company	*97,900,000,000*	-
- Tu Vinh Services and Trading Company Limited	-	*499,078,665,783*
- Lien Loc Phat Service Trading Joint Stock Company	-	*301,362,125,734*
- Hong Minh Huy Import Export Services Trading Joint Stock Company	-	*200,000,000,000*
- Others	*619,523,859,943*	*199,905,207,354*
Long-term	***97,009,546,692***	***92,623,661,450***
Advances to farmers (*)	97,009,546,692	92,623,661,450
TOTAL	**3,115,345,842,804**	**2,614,747,418,949**
Provision for doubtful short-term advances to suppliers	(41,378,336,894)	(31,703,663,469)
Provision for doubtful long-term advances to suppliers	(42,951,283,573)	-
NET	**3,031,016,222,337**	**2,583,043,755,480**

(*) Advances to sugarcane farmers are partially secured by the farmers' land use rights and earned applicable interest.

9. ADVANCES TO SUPPLIERS (CONTINUED)

Details of movements of provision for doubtful short-term advances to suppliers:

VND

	Current year	Previous year
Beginning balance	31,703,663,469	43,354,882,201
Provisions made during the year	11,677,873,008	11,103,142,912
Reversal of provisions during the year	(2,003,199,583)	(22,754,361,644)
Ending balance	41,378,336,894	31,703,663,469

10. OTHER RECEIVABLES

VND

	Ending balance	Beginning balance
Short-term	***1,811,707,695,287***	***1,937,434,918,704***
Deposits for land rentals (*)	1,196,353,761,507	1,198,218,256,726
Deposits for future contracts	355,087,140,373	281,762,766,763
Interest receivables	195,274,190,684	106,961,636,993
Discount from future contracts	-	265,009,882,713
Advances to employees	19,171,040,726	15,139,431,243
Others	45,821,561,997	70,342,944,266
Long-term	***77,766,758,024***	***9,183,228,001***
Capital contribution under Business Cooperation Contract (**)	51,772,000,000	-
Deposits for land rentals	22,500,103,070	9,029,459,533
Others	3,494,654,954	153,768,468
TOTAL	**1,889,474,453,311**	**1,946,618,146,705**
Provision for doubtful other short-term receivables	(3,731,121,449)	(5,540,256,588)
NET	**1,885,743,331,862**	**1,941,077,890,117**
In which:		
Other receivables from related parties (Note 36)	*1,302,235,726,538*	*1,218,995,305,217*
Other receivables from other parties	*583,507,605,324*	*722,082,584,900*

(*) Mainly comprise of:

(i) Deposits amounting to VND 673 billion in accordance with Deposit Contracts dated 21 June 2019 and 26 June 2019 and Amendment No. 5 dated 30 October 2020 between the Group and Toan Hai Van Joint Stock Company with the total contract value of VND 1,440 billion to lease land lots with total area of 215,285 m^2 located in Vinh Dam Complex Project, Phu Quoc District, Kien Giang Province in 40 years; and

(ii) Deposits amounting to VND 522 billion in accordance with Memorandums dated 24 June 2019 and 25 December 2019 and Amendment No. 9 dated 11 September 2021 between the Group and Thanh Thanh Cong Industrial Zone Joint Stock Company with total value of VND 634 billion to lease land lots with total area of 456,655.3 m^2 located at Thanh Thanh Cong Industrial Zone, An Hoi Hamlet, An Hoa Commune, Trang Bang District, Tay Ninh Province in 38 years.

(**) It represents capital contribution according to Business Cooperation Contract No. 10-03/2021 signed on 10 March 2021, 2021 between the Group and Binh Phuoc Food Production Joint Stock Company to develop the project of Growing high-quality fruit trees under the form of profit-sharing business cooperation contract without establishing a legal entity. Accordingly, the Group contributed billion 52 VND to the project and will receive 20% of the total profit after tax of the project. As at 30 June 2021, the Group contributed total amount of VND 51,772,000,000.

Details of movements of provision for doubtful other short-term receivables:

VND

	Current year	Previous year
Beginning balance	5,540,256,588	626,303,698
Provisions made during the year	6,216,496,778	5,183,437,086
Reversal of provisions during the year	(8,025,631,917)	(269,484,196)
Ending balance	3,731,121,449	5,540,256,588

11. INVENTORIES

VND

	Ending balance		Beginning balance	
	Cost	Provision	Cost	Provision
Finished goods	1,181,757,293,151	(1,826,092,644)	1,051,092,338,189	(3,945,634,726)
Merchandise goods	879,376,621,859	(2,771,075,442)	507,351,475,633	(6,663,039,137)
Raw materials	605,343,996,584	(12,870,840,583)	440,174,810,698	-
Work in progress	468,371,704,167	-	444,169,101,425	-
Tools and supplies	35,497,427,127	(340,848,602)	63,390,339,421	(1,199,469,827)
Goods in transit	5,621,822,782	-	-	-
Goods on consignment	619,101,458	-	34,976,735,383	-
TOTAL	**3,176,587,967,128**	**(17,808,857,271)**	**2,541,154,800,749**	**(11,808,143,690)**

As at 30 June 2021, a part of inventories was pledged as collaterals for the short-term loans obtained from commercial banks (Note 25.1).

11. INVENTORIES (CONTINUED)

Details of movements of provision for obsolete inventories:

VND

	Current year	Previous year
Beginning balance	11,808,143,690	22,165,726,972
Provisions made during the year	8,417,551,301	21,652,663,544
Reversal of provisions during the year	(2,416,837,720)	(32,010,246,826)
Ending balance	17,808,857,271	11,808,143,690

12. PREPAID EXPENSES

VND

	Ending balance	Beginning balance
Short-term	***25,488,691,285***	***48,619,538,175***
Sugar cane farming costs	5,260,902,971	6,602,348,452
Deferred sugar cane crop costs	8,281,225,072	11,500,067,583
Prepaid land rental	-	3,445,559,523
Others	11,946,563,242	27,071,562,617
Long-term	***1,303,267,123,794***	***1,319,693,751,650***
Sugar cane farming cost and tree on land (*)	947,491,509,138	969,765,486,374
Prepaid land rental (**)	218,742,927,382	232,864,843,891
Young sugarcane expense	75,052,367,221	60,697,528,550
Tools and supplies	21,506,682,574	23,843,656,742
Others	40,473,637,479	32,522,236,093
TOTAL	**1,328,755,815,079**	**1,368,313,289,825**

(*) Sugar cane farming costs mainly represented land costs and expenses for developing of sugar cane farm of the Group with the amount of VND 808 billion, located at Attapeu Province, Lao People's Democratic Republic, and the fair value surplus adjustments in accordance with Appraisal Letter No. 177/017/CT/TDGSG dated 15 August 2017 and be allocated during land rental duration of 44 years from 1 July 2017.

(**) A part of prepaid land rental as at 30 June 2021 was pledged as collateral for the short-term loans obtained from commercial banks (Note 25.1).

13. TANGIBLE FIXED ASSETS

VND

	Buildings and structures	Machinery and equipment	Means of transportation	Office equipment	Other assets	Total
Cost:						
Beginning balance	1,600,906,512,510	6,467,172,651,388	259,011,998,986	63,732,125,743	94,017,027,253	8,484,840,315,880
New purchase	18,463,482,404	123,051,343,206	997,688,852	1,058,876,406	-	143,571,390,868
Construction in progress completed	19,616,660,591	78,120,901,571	990,193,563	-	121,778,499	98,849,534,224
Reclassification	(27,127,855,660)	(29,931,807,170)	69,635,463,157	(56,384,904)	(19,082,655,499)	(6,563,240,076)
Repurchase of finance leases	-	73,767,448,385	-	-	-	73,767,448,385
Disposal	(52,578,281,981)	(288,916,888,027)	(6,391,531,429)	(5,462,939,812)	(512,226,358)	(353,861,867,607)
Impact from foreign exchange difference	(45,812,302,702)	(66,571,824,775)	(9,897,273,941)	(1,254,314,827)	(1,135,300,603)	(124,671,016,848)
Ending balance	1,513,468,215,162	6,356,691,824,578	314,346,539,188	58,017,362,606	73,408,623,292	8,315,932,564,826
In which:						
Fully depreciated	***104,904,358,369***	***1,578,501,349,926***	***28,402,381,006***	***13,350,466,184***	***58,421,831,440***	***1,783,580,386,925***
Accumulated depreciation:						
Beginning balance	808,073,008,696	3,592,023,284,048	128,847,943,252	39,722,208,823	71,270,653,499	4,639,937,098,318
Depreciation for the year	64,433,792,743	308,980,174,208	14,812,016,575	3,364,091,423	1,905,906,978	393,495,981,927
Reclassification	(6,549,481,150)	(13,151,886,793)	23,750,693,581	102,778,942	(6,133,645,550)	(1,981,540,970)
Repurchase of finance leases	-	25,835,742,195	-	-	-	25,835,742,195
Disposal	(27,854,956,871)	(150,836,771,971)	(4,365,901,029)	(4,215,702,861)	(512,226,358)	(187,785,559,090)
Impact from foreign exchange difference	(13,489,114,771)	(29,739,614,239)	(5,030,089,119)	(915,359,539)	(339,758,551)	(49,513,936,219)
Ending balance	824,613,248,647	3,733,110,927,448	158,014,663,260	38,058,016,788	66,190,930,018	4,819,987,786,161
Net carrying amount:						
Beginning balance	792,833,503,814	2,875,149,367,340	130,164,055,734	24,009,916,920	22,746,373,754	3,844,903,217,562
Ending balance	688,854,966,515	2,623,580,897,130	156,331,875,928	19,959,345,818	7,217,693,274	3,495,944,778,665
In which:						
Pledged as loan security (Note 25)	***688,854,966,515***	***1,979,023,522,589***	***35,567,618,108***	***8,672,676,983***	***7,217,693,274***	***2,719,336,477,468***

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14. FINANCE LEASES

VND

	Machineries and equipment	*Means of transportation*	***Total***
Cost:			
Beginning balance	140,481,291,500	-	140,481,291,500
Additions	44,943,212,369	3,194,852,200	48,138,064,569
Reclassification	(1,206,663,471)	1,206,663,471	-
Repurchase	(73,767,448,385)	-	(73,767,448,385)
Ending balance	110,450,392,013	4,401,515,671	114,851,907,684
Accumulated depreciation:			
Beginning balance	32,320,749,836	-	32,320,749,836
Depreciation for the year	11,864,015,499	309,262,630	12,173,278,129
Reclassification	(540,484,503)	540,484,503	-
Repurchase	(25,835,742,195)	-	(25,835,742,195)
Ending balance	17,808,538,637	849,747,133	18,658,285,770
Net carrying amount:			
Beginning balance	108,160,541,664	-	108,160,541,664
Ending balance	92,641,853,376	3,551,768,538	96,193,621,914

15. INTANGIBLE FIXED ASSETS

VND

	Land use rights	*Computer software*	*Others*	***Total***
Cost:				
Beginning balance	238,916,874,049	45,544,144,124	36,379,934	284,497,398,107
New purchase	108,247,631,225	6,387,062,684	-	114,634,693,909
Construction in progress completed	-	6,751,885,468	-	6,751,885,468
Disposal	(4,626,206,608)	-	-	(4,626,206,608)
Reclassification	-	6,563,240,076	-	6,563,240,076
Foreign exchange differences	-	(60,454,750)	-	(60,454,750)
Ending balance	342,538,298,666	65,185,877,602	36,379,934	407,760,556,202
In which:				
Fully amortised	*6,198,443,436*	*7,393,696,041*	*36,379,934*	*13,628,519,411*
Accumulated amortisation:				
Beginning balance	38,599,433,940	19,120,780,580	36,379,934	57,756,594,454
Amortisation for the year	14,185,611,587	4,142,823,355	-	18,328,434,942
Disposal	(622,347,904)	-	-	(622,347,904)
Reclassification	-	1,981,540,970	-	1,981,540,970
Foreign exchange differences	-	(17,962,238)	-	(17,962,238)
Ending balance	52,162,697,623	25,227,182,667	36,379,934	77,426,260,224
Net carrying amount:				
Beginning balance	200,317,440,109	26,423,363,544	-	226,740,803,653
Ending balance	290,375,601,043	39,958,694,935	-	330,334,295,978
In which:				
Pledged as loan security (Note 25)	*290,375,601,043*	-	-	*290,375,601,043*

16. INVESTMENT PROPERTIES

VND

	Land use rights	*Buildings and structures*	***Total***
Cost:			
Beginning balance	223,360,711,418	414,714,384,093	638,075,095,511
Disposal	(2,449,767,860)	-	(2,449,767,860)
Foreign exchange differences	-	(2,003,933,627)	(2,003,933,627)
Ending balance	220,910,943,558	412,710,450,466	633,621,394,024
Accumulated depreciation and amortisation:			
Beginning balance	6,521,994,359	39,115,203,423	45,637,197,782
Depreciation and amortisation for the year	585,121,432	9,782,572,897	10,367,694,329
Foreign exchange differences	-	(261,635,082)	(261,635,082)
Ending balance	7,107,115,791	48,636,141,238	55,743,257,029
Net carrying amount:			
Beginning balance	216,838,717,059	375,599,180,670	592,437,897,729
Ending balance	213,803,827,767	364,074,309,228	577,878,136,995
In which:			
Pledged as loan security (Note 25.1)	*213,803,827,767*	*340,571,047,743*	*554,374,875,510*

The fair values of the investment properties as at 30 June 2021 had not yet been formally assessed and determined. However, based on current rental situation and the market value of these investment properties, the management believed that their fair values were higher than their carrying values as at the balance sheet date.

Revenue and expense relating to investment properties

VND

	Current year	*Previous year*
Rental income from investment properties	33,659,573,805	30,213,621,672
Direct operating expenses of investment properties that generated rental income during the year	(14,264,322,421)	(16,566,455,776)

17. CONSTRUCTION IN PROGRESS

VND

	Ending balance	Beginning balance
Solar energy system	188,050,121,057	237,601,325,244
ERP Cloud system	62,233,649,063	2,250,494,599
Machineries and equipment under installation	56,100,856,598	27,208,126,436
Machineries and equipment for Banana farms	41,883,613,413	3,174,718,765
Boiler system	37,103,760,024	-
Drying bagasse system	-	40,095,293,483
Others	18,876,687,751	31,196,850,241
TOTAL	**404,248,687,906**	**341,526,808,768**

18. LONG-TERM INVESTMENTS

VND

	Ending balance	Beginning balance
Investments in associates (Note 18.1)	366,562,215,361	381,424,975,548
Investments in other entities (Note 18.2)	941,013,453,920	767,001,478,655
Held-to-maturity investments (*)	110,680,000,000	99,180,000,000
TOTAL	**1,418,255,669,281**	**1,247,606,454,203**
Provision for long-term investments	(6,976,465,677)	(2,001,366,303)
NET	**1,411,279,203,604**	**1,245,605,087,900**

(*) It represents long term bonds with the terms from three (3) years to ten (10) years at commercial banks and earning interest from 6.5% to 8.0% per annum. A part of long-term bonds as at 30 June 2021 were pledged as collateral for loans obtained from commercial banks (Note 25).

18.1 Investments in associates

Details of these investments in associates were as follows:

Name of associates	Ending balance			Beginning balance		
	Quantity	Carrying amount	% of interest	Quantity	Carrying amount	% of interest
	(share)	(VND)	(%)	(share)	(VND)	(%)
Tan Dinh Import Export Joint Stock Company ("Tadimex") (i)	2,082,900	366,562,215,361	41,65	2,082,900	351,065,814,753	41.65
Sorbitol French - Vietnam Joint Stock Company1 ("Sorbitol") (Note 18.2)	-	-		3,157,920	30,359,160,795	19.13
TOTAL		**366,562,215,361**			**381,424,975,548**	

(i) This company's main business activities is leasing of office building.

Fair value of these investments are not officially determined as at 30 June 2021 due to unavailability of market information. However, based on the current financial position of these companies, the management believed that their fair value were higher than their book values as at the balance sheet date.

Details of these investments in associates were as follows (continued):

VND

Cost of investment:	
Beginning balance	391,920,900,000
Additional investments during the year	256,565,000,000
Transfer to other long-term investment by decreasing interests	(288,144,200,000)
Ending balance	360,341,700,000
Accumulated share in post-acquisition profit (loss) of the associates:	
Beginning balance	(10,495,924,452)
Share in post-acquisition profit of the associates for the year	22,966,160,615
Transfer to other long-term investment by decreasing interests	(6,249,720,802)
Ending balance	6,220,515,361
Net carrying amount:	
Beginning balance	381,424,975,548
Ending balance	366,562,215,361

[1] Formerly known as Tay Ninh Chemical Industry Joint Stock Company.

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18. LONG-TERM INVESTMENTS (CONTINUED)

18.2 Investments in other entities

Details of these investments in associates were as follows (continued):

	Business activities	Ending balance		Beginning balance	
		Cost of investment (VND)	% of interest %	Cost of investment (VND)	% of interest %
Toan Hai Van Joint Stock Company	Operating real estate, port, warehouse	594,279,765,337	18.76	591,654,980,000	18.12
Huynh Industrial Zones Exploitation and Management Joint Stock Company ("Dang Huynh Company") (*)	Leasing industrial zone	266,154,514,119	9.55	112,700,000,000	10.89
Tay Ninh Sugar Joint Stock Company	Planting sugarcane, producing and trading in sugar, cassava and rubber	59,051,540,000	6.93	59,051,540,000	6.93
Tan Hoi Industrial Complex Infrastructure Investment Joint Stock Company	Trading real estates, land use rights belonging to the Company or from leasing activities	1,940,478,185	6.74	1,940,478,185	6.74
Sorbitol (**)	Producing starch and products related to starch; producing artificial condensed products, non-alcohol and mineral water, nitrogen compound; installing machinery and industrial equipment	17,951,535,922	18.86	-	-
Other long-term investments		1,635,620,357		1,654,480,470	
TOTAL		**941,013,453,920**		**767,001,478,655**	
Provision for diminution in value of long-term investment		(6,976,465,677)		(2,001,366,303)	
NET		**934,036,988,243**		**765,000,112,352**	

Fair value of these investments are not determined officially as at 30 June 2021 due to unavailability of market information. However, based on the financial position of these companies, the management believed that their fair values were higher than their book value as at the balance sheet date.

(*) During the year, the Group completed the acquisition of 4,170,000 shares, equivalent to 9.27% equity interest in Dang Huynh Company for a consideration of VND 143,865,000,000. Accordingly, the Group's interest in Dang Huynh Company increased from 10.89% to 20.16% and Dang Huynh Company became the Group's associate.

On 20 January 2021, Dang Huynh increased its share capital. In according, the actual capital contribution rate of the Group's capital contribution decreased to 9.55% and Dang Huynh Company is not the associate of the Group at balance sheet date.

As at 30 June 2021, a part of Dang Huynh Company's shares was pledged as collateral for short-term loan obtained from commercial banks (Note 25.1).

(**) Durnig the year, Sorbitol increased the capital contribution. In according, the actual capital contribution rate of the Group's actual capital contribution decreased to 18.86% (30 June 2020: 20.10% - Note 18.1) and Sorbitol is not the associate of the Group as at the balance sheet date.

19. GOODWILL

	VND
Cost:	
Beginning and ending balances	196,175,605,787
Accumulated amortisation:	
Beginning balance	62,200,212,308
Amortisation for the year	20,530,756,768
Ending balance	82,730,969,076
Net carrying amount:	
Beginning balance	133,975,393,479
Ending balance	113,444,636,711

20. SHORT-TERM TRADE PAYABLES

	Ending balance	Beginning balance
		VND
Due to related parties (Note 36)	64,998,706,600	107,391,356,427
Due to other parties	424,993,610,000	477,990,403,683
In which:		
- *Czarnikov Group Limited*	*117,890,849,029*	*78,448,807,979*
- *Farmers*	*61,548,206,251*	*66,485,218,314*
- *Svayrieng Sugarcane One Member Company Limited*	*8,506,968,200*	*172,264,536*
- *ED&F MAN Sugar Limited*	-	*40,078,975,876*
- *Others*	*237,047,586,520*	*292,805,136,978*
TOTAL	**489,992,316,600**	**585,381,760,110**

21. SHORT-TERM ADVANCES FROM CUSTOMERS

	Ending balance	Beginning balance
		VND
Due to related parties (Note 36)	20,466,923,454	45,161,183,576
Due to other parties	480,945,369,601	100,265,421,232
In which:		
- *Vietnam Sugar Joint Stock Company*	*119,201,620,000*	-
- *Hong Minh Import Export One-member Company Limited*	*116,273,122,028*	-
- *Son Tin Commodity Exchange Joint Stock Company*	*82,383,434,528*	-
- *Thanh Nien Printing Joint Stock Company*	*33,740,067,110*	-
- *XinYuan Trading (Thailand) Co,, Ltd.*	-	*36,487,098,670*
- *Xiamen Hehujia Trading Co,, Ltd.*	-	*29,528,430,500*
- *Kingwell Co,. Ltd.*	-	*17,729,459,300*
- *Pham Nguyen Confectionery Corporation*	-	*12,343,731,250*
- *Others*	*129,347,125,935*	*4,176,701,512*
TOTAL	**501,412,293,055**	**145,426,604,808**

22. STATUTORY OBLIGATIONS

VND

	Beginning balance	Increase during the year	Decrease during the year	Ending balance
Payables				
Corporate income tax	91,135,917,112	161,343,481,165	(158,854,319,346)	93,625,078,931
Value-added tax	47,820,991,403	781,054,337,044	(761,842,046,524)	67,033,281,923
Personal income tax	8,752,844,754	16,443,023,367	(13,803,218,352)	11,392,649,769
Others	30,660,397,570	63,238,436,201	(63,960,680,081)	29,938,153,690
TOTAL	**178,370,150,839**	**1,022,079,277,777**	**(998,460,264,303)**	**201,989,164,313**
Receivables				
Value-added tax deductible	92,081,678,271	381,217,219,448	(376,289,824,857)	97,009,072,862
Corporate income tax	5,920,669,970	551,360,827	(333,389,596)	6,138,641,201
Personal income tax	422,727,214	1,281,019,663	(1,158,917,062)	544,829,815
Other	8,340,260,099	4,584,169	(1,686,917,557)	6,657,926,711
TOTAL	**106,765,335,554**	**383,054,184,107**	**(379,469,049,072)**	**110,350,470,589**

23. SHORT-TERM ACCRUED EXPENSES

VND

	Ending balance	Beginning balance
Interest expenses	80,862,691,182	118,227,133,942
Transportation and loading fees	45,697,312,684	35,210,471,142
External services expense	47,984,131,474	14,696,825,525
Accrued foreign contractor withholding tax	39,542,448,350	18,526,087,020
Bonus and support fees for agencies	21,710,460,441	19,336,490,902
Purchase of sugarcane	13,123,177,885	86,865,960,582
Others	110,339,209,236	68,685,349,707
TOTAL	**359,259,431,252**	**361,548,318,820**

24. OTHER PAYABLES

VND

	Ending balance	Beginning balance
Short-term	***855,570,226,313***	***394,675,252,848***
Payables for letters of credit (*)	715,494,673,000	-
Dividends	45,966,806,511	324,120,209,282
Reimbursement of expenses	24,508,345,350	15,773,749,677
Difference in purchase price of raw materials from futures contracts	24,165,675,528	-
Interest expenses	16,011,894,070	10,940,876,482
Deposits	4,449,846,183	11,978,374,983
Others	24,972,985,671	31,862,042,424
Long-term	***6,327,952,320***	***6,310,971,782***
Deposits	6,327,952,320	6,310,971,782
TOTAL	**861,898,178,633**	**400,986,224,630**
In which:		
Other parties	832,136,012,079	379,104,033,788
Related parties (Note 36)	29,762,166,554	21,882,190,842

(*) This represents the payable to commercial banks in respect of the purchase of materials through deferred letters of credit at commercial banks (UPAS L/C), due at maturity date and charged at applicable fee rate.

25. LOANS AND FINANCE LEASE OBLIGATIONS

VND

	Opening balance	Movement during the year			Ending balance
		Repayment	Reclassification	Foreign exchange difference	
Short-term	**6,989,555,523,295**	**16,657,274,707,406**	**(18,228,853,474,592)**	**632,562,273,769**	**(1,014,913,786)**	**6,049,524,116,092**
Loans from banks *(Note 25.1)*	6,362,365,007,014	16,428,645,186,669	(17,439,660,293,658)	-	(1,176,230,685)	5,350,173,669,340
Loans from other party *(Note 25.2)*	5,182,643,698	36,051,207,130	(5,140,380,410)	-	(42,261,900)	36,051,208,518
Loans from related parties *(Note 36)*	39,000,000,000	190,000,000,000	(223,392,904,099)	-	-	5,607,095,901
Current portion of long-term loans from banks *(Note 25.3)*	255,180,631,198	-	(228,375,313,707)	217,647,284,386	203,578,799	244,656,180,676
Current portion of long-term bonds *(Note 25.4)*	309,180,571,649	696,666,688	(309,877,238,344)	390,290,466,667	-	390,290,466,660
Current portion of finance leases *(Note 25.5)*	18,646,669,736	1,881,646,919	(22,407,344,374)	24,624,522,716	-	22,745,494,997
Long - term	**1,221,069,938,518**	**2,966,451,976,446**	**(209,180,733,411)**	**(632,562,273,769)**	**(3,545,749,336)**	**3,342,233,158,448**
Loans from banks *(Note 25.3)*	540,073,355,176	619,156,827,656	(109,889,282,723)	(217,647,284,386)	(3,545,749,336)	828,147,866,387
Long-term bonds *(Note 25.4)*	634,588,761,689	2,297,456,115,334	(83,303,615,588)	(390,290,466,667)	-	2,458,450,794,768
Long-term finance leases *(Note 25.5)*	46,407,821,653	49,839,033,456	(15,987,835,100)	(24,624,522,716)	-	55,634,497,293
TOTAL	**8,210,625,461,813**	**19,623,726,683,852**	**(18,438,034,208,003)**	**-**	**(4,560,663,122)**	**9,391,757,274,540**

25. LOANS AND FINANCE LEASE OBLIGATIONS (CONTINUED)

25.1 Short-term loans from banks

Banks	***Ending balance*** ***VND***	*Principal repayment term*	*Descriptions of collaterals*
Joint Stock Commercial Bank for Investment and Development of Vietnam - Gia Dinh Branch	894,438,926,368	From 13 July 2021 to 11 December 2021	Land use rights of 329.44 ha at Ben Cau District; capital contribution in Thanh Thanh Cong Gia Lai One Member Co., Ltd. bank deposits, held for trading securities and real estate in Bien Hoa Province
Vietnam Maritime Commercial Stock Bank - Ho Chi Minh city Branch	592,716,775,375	From 25 June 2021 to 5 December 2021	Machines and equipment of a subsidiary; land use right at land lot No. 8 at Thai Binh Commune, Chau Thanh District, Tay Ninh Province; SBT shares owned by related parties and bank deposits
Orient Commercial Joint Stock Bank - Dak Lak Branch	391,224,838,148	From 25 June 2021 to 6 November 2021	Inventory and a part of capital contribution in subsidiary; SBT shares owned by related parties and other shares owned by a third party; debt collection rights formed in the future / formed from the sugar purchase and sale contract between companies within the Group; property rights and land use right arising from the sublease contract land use rights with Thanh Thanh Cong Industrial Zone JSC
Joint Stock Commercial Bank for Investment and Development of Vietnam - Khanh Hoa Branch	349,398,974,569	From 3 August 2021to 25 November 2021	Bank deposits; bonds issued by BIDV and inventories
Military Commercial Joint Stock Bank - Ho Chi Minh City Branch	307,269,183,334	From 6 August 2021 to 30 December 2021	Inventories, short-term trade receivables, bank deposits; held for trading securities; land use rights of 65.13 ha in Thanh Long Commune, Chau Thanh District, Tay Ninh Province
Malayan Banking Berhad Bank	271,200,031,989	From 10 August 2021 to 7 December 2021	Inventories and short-term trade receivables
Joint Stock Commercial Bank for Investment and Development of Vietnam - Ho Chi Minh City Branch	256,956,084,571	From 29 July 2021 to 31 December 2021	Bank deposits; bonds issued by BIDV and land use rights of 144.51 ha at Tay Ninh Province
Vietnam Joint Stock Commercial Bank for Industry and Trade - Tay Ninh Branch	249,347,560,178	From 19 July 2021 to 21 December 2021	Land use rights of 156.2 ha at Tay Ninh Province; machineries and equipment and bank deposits
Vietnam Joint Stock Commercial Bank for Industry and Trade - Ho Chi Minh City Branch	245,083,554,511	From 15 July 2021 to 22 September 2021	Short-term trade receivables; inventories; bank deposits; bonds owned by subsidiaries and a related party; machineries and equipment and real estate located at No 2 Hai Ba Trung, Can Tho City and construction associated with land owned by a related party
Joint Stock Commercial Bank for Investment and Development of Vietnam - Gia Lai Branch	110,000,000,000 90,000,000,000	From 7 November 2021 to 21 November 2021	Unsecured Inventories and bank deposits
Orient Commercial Joint Stock Bank - Gia Lai Branch	197,564,027,435	From 23 August 2021 to 15 December 2021	Inventories; debt collection right arised in the future; held for trading securities; bank deposits and shares of other investment owned by subsidiaries
Vietnam International Commercial Joint Stock Bank - Dong Nai Branch	167,547,109,960	From 3 September 2021to 15 November 2021	Inventories; short-term trade receivables; guarantee letter and commitment to pay issued by the Company
Joint Stock Commercial Bank for Foreign Trade of Vietnam - Khanh Hoa Branch	160,047,424,638	From 29 October 2021to 21 December 2021	Bank deposits, means of transportations, inventories and agricultural land use right
Vietnam Prosperity Joint Stock Commercial Bank - Ho Chi Minh Branch	155,238,700,617	From 20 August 2021 to 26 October 2021	*Inventories, SBT shares and VNG shares owned by related parties*
Woori Bank Viet Nam Limited - Ho Chi Minh Branch	*148,192,339,000*	From 18 August 2021 to 22 December 2021	Bank deposits
Vietnam Technological And Commercial Joint Stock Bank	143,221,952,282	From 21 November 2021 to 18 December 2021	SBT shares owned by related parties, held for trading securities, bonds and bank deposits
BPCE IOM Bank - Ho Chi Minh Branch	136,587,746,085	From 4 August 2021 to 24 December 2021	Inventories and short-term trade receivables
Military Commercial Joint Stock Bank - Khanh Hoa Branch	99,930,542,758	From 8 July 2021 to 19 October 2021	Bank deposits and inventories
Malayan Banking Berhard - Ho Chi Minh Branch	87,480,121,341	From 1 July 2021 to 17 December 2021	Short-term trade receivables; inventories, guarantee commitment from the Company and a subsidiary for all debt obligations

25. LOANS AND FINANCE LEASE OBLIGATIONS (CONTINUED)

25.1 Short-term loans from banks (continued)

Banks	*Ending balance* *VND*	*Principal repayment term*	*Descriptions of collaterals*
Malayan Banking Berhard - Ha Noi Branch	57,040,840,000	From 28 September 2021 to 22 October 2021	Short-term trade receivables and inventories
United Oversea Bank Limited	54,341,446,726	19 July 2021	Real estate at No. 2 Kaki Bukit Place, EunosTechpark, Singapore 416180; the right to receive rental revenue at the above Property; guarantee letters from related parties and a subsidiary
Bank SinoPac - Ho Chi Minh City Branch	45,912,590,779	From 4 August 2021 to 17 December 2021	Unsecured
Shinhan Bank Vietnam - Ho Chi Minh Branch	45,416,640,613	From 1 October 2021 to 15 October 2021	Unsecured
Lao Viet Joint Venture Bank - Attapeu Branch	39,736,440,117	17 August 2017	Land use right of 3400 ha located in Laos, real estate owned by a third party and machines and equipment
Ho Chi Minh City Development Joint Stock Commercial Bank - Tay Ninh Branch	30,000,000,000	3 August 2021	Inventories
Joint Stock Commercial Bank for Investment and Development of Vietnam - Ninh Thuan Branch	24,279,817,946	31 July 2021	Machineries and equipment
TOTAL	**5,350,173,669,340**		
In which:			
in VND	*4,675,568,056,258*		
in USD	*35,368,415*		

Those short-term loans from banks are charged at market interest rate for financing its working capital requirements.

25.2 Loan from other party

Lender	*Ending balance* *VND*	*USD*	*Principal repayment term*	*Purpose*	*Descriptions of collaterals*
Dole Asia Holding PTE. LTD	36,051,208,518	1,559,983	24 September 2021	Financing its working capital requirements	Unsecured

25.3 Long-term loans from banks

Banks	*Ending balance* *VND*	*Principal repayment term*	*Purpose*	*Descriptions of collaterals*
Joint Stock Commercial Bank for Investment and Development of Vietnam - Binh Dinh Branch	275,027,269,245	From 15 July 2021 to 21 April 2023	Purchase and construction of fixed assets	All constructions and equipment system of sugar factory and thermal power plants
Woori Bank Viet Nam Limited - Ho Chi Minh Branch	250,000,000,000	From 30 September 2021 to 15 June 2023	Increasing working capital for subsidiaries	Machineries and equipment; land use right and construction on land in Gia Lai Province
KEB Hana Bank	150,000,000,000	From 30 September 2021 to 15 June 2023		
Daegu Bank - Ho Chi Minh Branch	100,000,000,000	From 28 March 2022 to 15 June 2043	Increasing share capital for subsidiaries	Machineries and equipment; land use right and construction on land in Gia Lai Province
Orient Commercial Joint Stock Bank - Dak Lak Branch	98,364,994,315	From 25 September 2020 to 4 March 2028	Financing for its working capital	Machineries and equipments funded from the loan, entire Solar Energy System project at land lot No 30, Tan Hung Commune, Tan Chau District, Tay Ninh Province, property rights and land use right arising from the sublease contract of land use rights with Thanh Thanh Cong Industrial Zone JSC
Malayan Banking Berhad	98,125,245,080	From 6 October 2025 to 5 October 2040	Purchasing fixed assets and export bill of exchange	Real estate at No. 2 Kaki Bukit Place, Eunos Techpark, Singapore 416180; right to receive rental income arised from the loan in the future; deed of Guarantee and Indemnity from related parties and a subsidiary

25. LOANS AND FINANCE LEASE OBLIGATIONS (CONTINUED)

25.3 Long-term loans from banks (continued)

Banks	Ending balance VND	Principal repayment term	Purpose	Descriptions of collaterals
Oversea-Chinese Banking Corporation	61,978,133,688	From 22 October 2019 to 31 December 2040	Refinancing existing loans and purchasing export bill of exchange and	Real estate at No. 60 Paya Lebar Road #10-51/52, Paya Lebar Square, Singapore; right to receive rental income arisen from the loan in the future; bank deposits and personal guarantee from third party
Military Commercial Joint Stock Bank - Dong Sai Gon Branch	30,055,404,735	From 25 August 2021 to 17 November 2022	Purchase and construction of fixed assets	Machineries and equipment funded from the loan
Orient Commercial Joint Stock Bank - Pleiku Branch	8,800,000,000	From 25 July 2021 to 25 June 2028		Machineries and equipment funded from the loan and rights emerged from trading electricity contract with EVN
Vietnam Joint Stock Commercial Bank for Industry and Trade -Gia Lai Branch	453,000,000	From 21 August 2021 to 25 August 2022		Agricultural machineries and equipment funded from the loan and land use right in Tay Ninh Province
TOTAL	**1,072,804,047,063**			
In which:				
Current portion	*244,656,180,676*			
Non-current portion	*828,147,866,387*			
VND	*637,673,399,043*			
USD	*19,554,427*			

The Group obtained long-term loans from banks at the market interest rate for the purpose of financing its working capital.

25.4 Long-term bonds

	Ending balance VND	Principal repayment term	Interest (%/year)	Purpose
Issued at par value				
Vietnam Technological and Commercial Joint Stock Bank (i)	1,200,000,000,000	13 April 2024	3.3% + reference interest rate[1]	Financing for working capital
	700,000,000,000	From 26 January 2022 to 26 January 2024	3.875% + reference interest rate[1]	Financing for working capital
Joint Stock Commercial Bank for Investment and Development of Vietnam - Binh Dinh Branch (ii)	383,040,000,000	From 23 June 2021 to 23 June 2023	8.78	Investing in project to develop sugar industrial zone and material plating area located at Attapeu Province, The Lao People's Democratic Republic through the acquisition of shares in a subsidiary
Vietnam Joint Stock Commercial Bank for Industry and Trade - Ho Chi Minh Branch (iii)	360,000,000,000	From 30 September 2021 to 30 September 2025	8.95	Financing for working capital
Joint Stock Commercial Bank for Investment and Development of Vietnam - Gia Dinh Branch (ii)	255,360,000,000	From 23 June 2021 to 23 June 2023	9.7 - 9.95	Investing in project to develop sugar industrial zone and material plating area located at Attapeu Province, The Lao People's Democratic Republic through the acquisition of shares in a subsidiary
Issuance fee	(49,658,738,572)			
	2,848,741,261,428			
In which:				
Current portion	*390,290,466,660*			
Non-current portion	*2,458,450,794,768*			

25. LOANS AND FINANCE LEASE OBLIGATIONS (CONTINUED)

25.4 Long-term bonds (continued)

(i) Collateral

- Held for trading securities and related rights, benefits and property rights arisen from these securities owned by the Company and its subsidiaries;
- All of land use rights and associated assets, real estates and all rights and obligations emerging from TTC Plaza Tay Ninh Project;
- All of land use rights and associated assets, real estates and all rights and obligations emerging from Tay Ninh Sugar Factory for 320,000 m^2 located at Tan Hung Ward, Tan Chau District, Tay Ninh Province under the Certificates of Land Use Rights issued by the Chairman of the People's Committee of Tay Ninh Province on 19 June 2013 and the Director of the Department of Natural Resources and Environment of Tay Ninh Province on 28 June 2016; and
- All of land use rights and associated assets of land area owned by the Company for 338,000 m^2 located at Thai Binh Ward, Chau Thanh District, Tay Ninh Province under the Certificates of Land Use Rights No. M 087354 issued by the Chairman of the People's Committee of Tay Ninh Province on 23 November 2000.

(ii) Collateral

- Land lease rights of 2.825,9 hectare land area located at Phu Vong District, Attapeu Province, Laos and associated assets, real estates and all rights and obligations emerging from those assets owned by TTC Attapeu Sugar Cane Sole Co., Ltd.; construction, machineries in use at farm sites, sugar manufacturing plant, thermal power plant and microbiological fertilizer manufacturing plant; and ownership and entitlement to indemnity for incidents arising under insurance policies for those assets; and
- Capital contributed by the Company into subsidiaries.

(iii) Collateral

Debt collection rights arising in future; land use right and machineries; bonds and Guarantee commitment issued by related parties.

25.5 Finance leases

The Group currently has leased machineries and equipment under finance lease agreements with Asia Commercial Bank Leasing Company Limited and Vietnam International Leasing Company. Future obligations due under finance lease agreements as at the balance sheet dates were as follows:

VND

	Less than 1 year	*From 1 - 5 years*	*More than 5 years*	*Total*
Ending balance				
Total minimum lease payments	28,317,504,556	63,438,661,013	-	91,756,165,569
Finance charges	5,572,009,559	7,804,163,720	-	13,376,173,279
Lease liabilities	22,745,494,997	55,634,497,293	-	78,379,992,290
Beginning balance				
Total minimum lease payments	23,704,618,103	52,236,577,937	4,370,361,114	80,311,557,154
Finance charges	5,057,948,367	10,054,589,602	144,527,796	15,257,065,765
Lease liabilities	18,646,669,736	42,181,988,335	4,225,833,318	65,054,491,389

26. CONVERTIBLE BONDS

On 29 June 2020, the Company completed the issuance of 172 convertible bonds with par value of 1 billion VND per bond to Cape Yeollim Coretrend Global Fund. The above transaction at total amount of VND 172 billion was approved by the the Shareholders' Resolution No. 01/2019/NQ-DHDCD dated 3 September 2020 and the Resolution by the Board of Directors No. 28/2020/NQ-HDQT dated 17 June 2020.

Main terms and conditions of the convertible bonds are as follows:

- Convertible bond held term of three (3) years.
- Convertible bond shall be entitled at any time after one (1) year since the issuance date to convert into fully paid ordinary shares based on the agreed conversion price, but meet the yield-to-maturity rate of 6.5% per annum.
- The Company has obligations to pay interest expense at rate of 3.5% per annum each six months.

Details of the convertible bond are as follows:

VND

	Current year
Value of convertible bond	172,000,000,000
Issuance fee	(6,039,684,983)
Equity component *(Note 28.1)*	(13,666,133,635)
Liability component at initial recognition	152,294,181,382
Plus: Accumulated discount allocation	
Beginning balance	-
Allocation during the period	7,209,708,312
Ending balance	7,209,708,312
Liability component at end of year	159,503,889,694

27. UNEARNED REVENUE

Unearned revenue represents one-time payment received from customers for leasing the premises in TTC Plaza Tay Ninh located at No. 217 - 219, 30/04 Street, Tay Ninh City, Tay Ninh Province, Vietnam and premises in office building at No. 60 Paya Lebar Road, Paya Lebar Square, Singapore and related services.

28. OWNERS' EQUITY

28.1 Increase and decrease in owners' equity

VND

	Share capital									
	Common shares	*Preference shares (*)*	*Share premium*	*Convertible bond options*	*Other funds belonging to owner's equity (i)*	*Treasury shares*	*Foreign exchange difference reserve*	*Investment and development fund*	*Undistributed earnings*	*Non - controlling interest*	***Total***
Previous year											
Beginning balance	5,867,405,520,000	-	6,243,045,915,565	-	(5,502,116,030,924)	(1,099,985,561,092)	(44,001,327,529)	124,701,077,143	181,120,487,767	48,422,081,018	5,818,592,161,948
Issuance of shares (*)	-	216,113,330,000	432,226,670,000	-	-	-	-	-	-	-	648,340,000,000
Re-issuance of treasury shares	-	-	37,579,758,974	-	-	1,099,985,561,092	-	-	-	-	1,137,565,320,066
Issuance of convertible bonds *(Note 26)*	-	-	-	13,666,133,635							13,666,133,635
Impact from business combination	-	-	-	-	-	-	-	-	(25,670,456,209)	115,375,533,741	89,705,077,532
Disposal of subsidiary	-	-	-	-	-	-	-	-	-	(151,822,677)	(151,822,677)
Net profit for the year	-	-	-	-	-	-	-	-	364,259,001,778	(1,339,185,146)	362,919,816,632
Conversion of financial statements of foreign operation	-	-	-	-	-	-	(83,040,114,420)	-	-	-	(83,040,114,420)
Transfer to bonus and welfare fund	-	-	-	-	-	-	-	-	(27,782,618,368)	-	(27,782,618,368)
Profit appropriation	-	-	-	-	-	-	-	17,202,026,560	(17,202,026,560)	-	-
Dividend	-	-	-	-	-	-	-	(124,701,077,143)	(192,799,880,558)	-	(317,500,957,701)
Ending balance	5,867,405,520,000	216,113,330,000	6,712,852,344,539	13,666,133,635	(5,502,116,030,924)	-	(127,041,441,949)	17,202,026,560	281,924,507,850	162,306,606,936	7,642,312,996,647

(i) This is a reserve within equity incurred from business combination transactions of under common control companies (Note 3.11).

28. OWNERS' EQUITY (CONTINUED)

28.1 Increase and decrease in owners' equity (continued)

VND

	Share capital									
	Common shares	*Preference shares (*)*	*Share premium*	*Convertible bond options*	*Other funds belonging to owner's equity (i)*	*Foreign exchange difference reserve*	*Investment and development fund*	*Undistributed earnings*	*Non - controlling interest*	***Total***
Current year										
Beginning balance	5,867,405,520,000	216,113,330,000	6,712,852,344,539	13,666,133,635	(5,502,116,030,924)	(127,041,441,949)	17,202,026,560	281,924,507,850	162,306,606,936	7,642,312,996,647
Issuance of shares (i)	304,175,950,000	-	-	-	-	-	-	-	-	304,175,950,000
Additional increase in ownership of subsidiary	-	-	-	-	-	-	-	(15,403,597,984)	(112,351,429,416)	(127,755,027,400)
Net profit for the year	-	-	-	-	-	-	-	645,041,044,359	5,327,410,706	650,368,455,065
Conversion of financial statements of foreign operation	-	-	-	-	-	(162,236,373,506)	-	-	-	(162,236,373,506)
Transfer to bonus and welfare fund	-	-	-	-	-	-	-	(16,900,100,000)	-	(16,900,100,000)
Utilization	-	-	-	-	-	-	(608,973,459)	-	-	(608,973,459)
Preferences dividend (Note 28.2) (ii)	-	-	-	-	-	-	-	(51,050,114,190)	-	(51,050,114,190)
Ending balance	6,171,581,470,000	216,113,330,000	6,712,852,344,539	13,666,133,635	(5,502,116,030,924)	(289,277,815,455)	16,593,053,101	843,611,740,035	55,282,588,226	8,238,306,813,157

(i) This is a reserve within equity incurred from business combination transactions of under common control companies (Note 3.11).

(*) On 23 September 2019, the Group completed the issuance of 21,611,333 convertible dividend preference shares at VND 30,000 per share, in accordance with Shareholders' Resolution No. 01/2018/NQ-DHDCD dated 17 October 2018. On 28 October 2019, the Group received the ninth amendment of BRC from the Planning and Investment Department of Tay Ninh Province approving the increase of share capital to VND 6,083,518,850,000.

Main terms and conditions of the convertible dividend preference shares ("preference shares") are as follows:

- Preference shares will not carry any voting rights.
- Preference dividend period and preference dividend rate are on negotiation, and must be paid prior to declaration of dividend or distribution in respect of ordinary shares.
- Each holder of preference shares shall be entitled at any time to convert all or any of the preference shares into fully paid ordinary shares based on the agreed conversion price, but not higher than VND 38,000 per share.

(i) On 28 December 2020, the Company completed the issuance of 30,417,595 new ordinary shares in accordance with the Employee Stock Ownership Plan program at price of VND 10,000 per share to its employees. The issuance was conducted in accordance with the approved Shareholders' Resolution No. 09/2019/NQ-ĐHĐCĐ dated 14 October 2019 and the Board of Directors' Resolutions No. 60/2020/NQ-HĐQT dated 19 October 2020. Accordingly, the Company's registered share capital has been increased to VND 6,387,694,800,000. On 30 December 2020, the Company's increase of share capital was approved by the Department of Planning and Investment of Tay Ninh Province through the issuance of the 10th amended Enterprise Registration Certificate.

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28. OWNERS' EQUITY (CONTINUED)

28.2 Capital transactions with owners and distribution of dividends

VND

	Current year	Previous year
Issued contributed share capital		
Beginning balance	6,083,518,850,000	5,867,405,520,000
Increase during the year (i)	304,175,950,000	216,113,330,000
Ending balance	**6,387,694,800,000**	**6,083,518,850,000**
Dividends declared (ii)	***51,050,114,190***	***317,500,957,701***
Dividends on ordinary shares		
Dividends declared in cash	-	293,370,276,000
Dividends on preference shares	51,050,114,190	24,130,681,701
Dividends paid in cash	***328,922,878,030***	***214,065,647,645***
Dividends on ordinary shares	293,264,178,030	204,003,055,590
Dividends on preference shares	35,658,700,000	10,062,592,055

(i) On 14 October 2019, Shareholders Committee approved Shareholders' Resolution No. 09/2019/NQ-DHDCD for issuing the share of Employee Stock Ownership Plan.

On 19 October 2020, the Board of Directors approved the Resolution No. 60/2020/NQ.HDQT to implement the issuance of new shares as per Employee Stock Ownership Plan. Accordingly, the Company completed the issuance of 30,417,595 shares at VND 10,000 per share to employees on 22 December 2020.

(ii) The Company declared the dividends for convertible preference shares with total value of VND 51,050,114,190, in which an amount of VND 35,658,700,000 has been paid in accordance with the Resolution approved by the Board of Directors No. 80/2020/NQ.HDQT dated 10 November 2020.

In addition, the General Shareholders' Resolution No. 05/2020/NQ-DHDCD dated 28 October 2020 announced the plan of dividend distribution at the rate of 5% (with the total amount of VND 308,579,070,000 in the form of cash and/or stocks from investment and development fund, undistributed earnings and share premium as at 30 June 2020. As at the date of these consolidated financial statements, the final decision of dividend payment method has not been approved. Therefore, the Group has not recognised this transaction.

28.3 Shareholders

	Ending balance			Beginning balance		
	Number of ordinary shares	Number of preference shares	% interest	Number of ordinary shares	Number of preference shares	% interest
Thanh Thanh Cong Investment Joint Stock Company	168,021,963	-	26.31	168,021,963	-	27.62
Deutsche Investitions-und Entwicklungsgesellschaft (DEG)	-	21,611,333	3.38	-	21,611,333	3.55
Others	449,136,184	-	70.31	418,718,589	-	68.83
TOTAL	**617,158,147**	**21,611,333**	**100.00**	**586,740,552**	**21,611,333**	**100.00**

28.4 Shares

	Number of shares	
	Ending balance	Beginning balance
Authorised shares	638,769,480	608,351,885
Shares issued and fully paid		
Ordinary shares	*617,158,147*	*586,740,552*
Preference shares	*21,611,333*	*21,611,333*
Shares in circulation		
Ordinary shares	*617,158,147*	*586,740,552*
Preference shares	*21,611,333*	*21,611,333*

The par value of each outstanding share: VND 10,000/share (as at 30 June 2020: VND 10,000/share).

28.5 Earnings per share

The Group of Companies uses the following information to calculate basic profit

	Current year	Previous year (Restated)
Net profit for the year attributable to the Company's shareholders (VND)	645,041,044,359	364,259,001,778
Distribution to bonus and welfare fund (*)	(32,252,052,218)	(36,553,374,222)
Dividend of dividend preference shares attached with convertible rights *(Note 28.2)*	(51,050,114,190)	(24,130,681,701)
Net profit attributable to ordinary shareholders before adjusting for the effect of dilution	**561,738,877,951**	**303,574,945,855**
Adjustment due to convertible preferences shares	-	-
Net profit attributable to ordinary shareholders after adjusting for the effect of dilution	**561,738,877,951**	**303,574,945,855**
Weighted average number of ordinary shares for basic earnings per share	602,657,704	571,829,119
Increase of weight average number of shares due to effect of dilution caused by potential convertible preference shares (Note 26)	17,061,579	13,565,699
Weighted average number of ordinary shares adjusted for the effect of dilution	619,719,283	585,394,818
Basic earnings per share *(VND/share)*	**932**	**531**
Diluted earnings per share *(VND/share)*	**906**	**519**

(*) Net profit used to compute earnings per share for the year ended 30 June 2020 was restated following the actual distribution to Bonus and welfare fund appropriated from fiscal year ended 2020's undistributed earnings as approved in the Resolution of Annual Shareholders Meeting No. 03/2019/NQ-DHDCD dated 14 October 2020.

The bonus and welfare fund is expected to be appropriated of net profit for the year in accordance with the Resolution of Annual Shareholder Meeting No. 04/2019/NQ-DHDCD dated 14 October 2020.

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29. REVENUES

29.1 Revenues from sale of goods and rendering of services

VND

	Current year	Previous year
Gross revenue	**14,940,490,283,184**	**12,923,457,051,438**
In which:		
Sale of sugar	*14,138,248,548,396*	*12,025,739,829,084*
Sale of molasses	*276,298,272,473*	*311,464,944,384*
Sale of electricity	*188,750,827,334*	*167,044,939,026*
Sale of fertilizer	*103,294,868,961*	*66,621,313,725*
Rendering of rental services (Note 16)	*33,659,573,805*	*30,213,621,672*
Other	*200,238,192,215*	*322,372,403,547*
Less	**(15,622,657,469)**	**(34,774,449,661)**
Sales allowances	*(479,001,963)*	*(18,488,866,776)*
Trade discounts	*(9,372,724,102)*	*(9,295,490,818)*
Sales returns	*(5,770,931,404)*	*(6,990,092,067)*
Net revenues	**14,924,867,625,715**	**12,888,682,601,777**
In which:		
Sale of sugar	*14,124,598,036,995*	*12,002,669,165,517*
Sale of molasses	*276,298,272,473*	*311,464,944,384*
Sale of electricity	*188,750,157,059*	*167,044,939,026*
Sale of fertilizer	*103,154,968,961*	*66,321,313,725*
Rendering of rental services (Note 16)	*33,659,573,805*	*30,213,621,672*
Other	*198,406,616,422*	*310,968,617,453*
In which:		
Sales to other parties	*14,133,677,892,931*	*11,740,174,658,094*
Sales to related parties	*791,189,732,784*	*1,148,507,943,683*

29.2 Finance income

VND

	Current year	Previous year
Interest income from bank deposit, lending and advance to suppliers	285,234,531,780	213,709,910,660
Gains from future contract	172,584,284,080	-
Gains from transfer of trading securities	18,613,255,437	28,901,351,795
Foreign exchange gains	17,706,251,186	9,802,111,661
Income from increase in fair value of other long-term investment (Note 18.2)	-	33,844,721,573
Gains from disposal of investments	3,430,479,493	139,409,184,262
Dividends income	645,050,560	1,039,573,565
Gains from transfer shares purchasing rights	-	269,800,000,000
Others	363,061,273	33,694,812,019
TOTAL	**498,576,913,809**	**730,201,665,535**

30. COST OF GOODS SOLD AND SERVICES RENDERED

VND

	Current year	Previous year
Cost of sugar	12,063,629,882,732	10,663,152,692,920
Cost of molasses	222,734,613,120	273,126,755,215
Cost of electricity	168,085,121,935	151,801,009,825
Cost of fertilizer	95,124,759,693	56,674,950,234
Cost of rental services	14,264,322,421	16,566,455,776
Others	145,104,457,303	272,819,951,608
TOTAL	**12,708,943,157,204**	**11,434,141,815,578**

31. FINANCE EXPENSES

VND

	Current year	Previous year
Interest expense	691,890,712,661	685,620,883,846
Foreign exchange losses	105,693,068,446	78,639,371,507
Provision for diminution in investments	30,065,925,074	44,273,444,227
Payment discount and advanced interest	3,824,067,190	2,064,059,832
Losses from decrease in fair value of	10,287,870,760	18,463,831,249
the investment (Note 18.2)	11,240,393,680	24,804,293,315
TOTAL	**853,002,037,811**	**853,865,883,976**

32. SELLING EXPENSES AND GENERAL AND ADMINISTRATIVE EXPENSES

VND

	Current year	Previous year
Selling expenses		
Transportation expense	170,096,258,152	110,629,430,355
Expenses for external services	142,924,498,445	175,563,959,584
Labour cost	106,188,916,575	68,377,867,633
Sales supporting fee	50,718,133,188	65,089,742,479
Depreciation and amortisation	4,153,589,700	5,944,527,846
Others	57,960,254,744	20,480,776,101
	532,041,650,804	**446,086,303,998**
General and administrative expenses		
Labour costs	276,029,112,825	215,524,076,235
Expenses for external services	108,711,203,496	112,638,873,942
Provision (reversal of provision)	71,957,127,528	(7,286,532,703)
Depreciation and amortisation	20,676,796,858	21,998,736,882
Goodwill *(Note 19)*	20,530,756,768	20,174,973,548
Other expenses	63,148,557,526	18,515,852,475
TOTAL	**561,053,555,001**	**381,565,980,379**

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33. PRODUCTION AND OPERATING COSTS

VND

	Current year	Previous year
Raw materials and merchandise goods	11,863,729,539,177	9,869,635,823,750
Labour costs	539,894,863,298	624,009,110,280
Expenses for external services	549,174,863,298	842,524,470,761
Depreciation and amortisation	454,273,798,191	465,220,919,767
Other expenses	405,825,295,742	461,131,716,940
TOTAL	**13,812,898,359,706**	**12,262,522,041,498**

34. OTHER INCOME AND EXPENSES

VND

	Current year	Previous year
Other income	**47,695,259,333**	**48,566,222,616**
Income from leasing activities	15,951,868,714	14,112,618,863
Gains from disposal of fixed assets	6,462,978,972	17,786,059,812
Penalties received	3,449,635,610	3,958,467,252
Others	21,830,776,037	12,709,076,689
Other expenses	**55,465,608,618**	**58,167,071,012**
Depreciation of idle assets	36,655,768,719	33,261,254,275
Penalties	1,876,932,301	2,366,375,202
Loss from disposal of assets	-	1,519,980,348
Others	16,932,907,598	21,019,461,187
OTHER LOSS	**(7,770,349,285)**	**(9,600,848,396)**

35. CORPORATE INCOME TAX

The statutory corporate income tax ("CIT") rate applicable to the Company is 10% of taxable profits. The Company is entitled to an exemption from CIT in regards to taxable profits generated from manufacturing sugar from sugar-cane commencing from 1 January 2015 in accordance with Circular No. 96/2015/TT-BTC issued by the Ministry of Finance dated 22 June 2015.

The Company's subsidiaries have the obligations to pay CIT at the rates ranging from 10% to the normal applicable rate of their respective taxable profits their respective taxable profits. They are also entitled to CIT exemption and reduction in accordance with their respective enterprise registration certificates and applicable tax regulations

The tax returns filed by Group are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the consolidated financial statements could change at a later date upon final determination by the tax authorities.

35.1 CIT expense

VND

	Current year	Previous year
Current CIT expense	172,530,992,738	149,640,481,050
Adjustment for over accrual of tax from prior years (*)	(20,954,214,481)	(12,919,883,217)
	151,576,778,257	136,720,597,833
Deferred tax expenses	(18,345,283,288)	12,719,302,684
TOTAL	**133,231,494,969**	**149,439,900,517**

(*) This mainly represented a decrease adjustment due to the change in the calculation of deductible interest expenses in accordance with the Decree No. 68/2020/ND-CP dated 24 June 2020 providing amendments to clause 3 article 8 of the Government's Decree No. 20/2017/ND-CP dated 24 February 2017.

Reconciliation between CIT expense and the accounting profit multiplied by CIT rate is presented below:

VND

	Current year	Previous year
Accounting profit before tax	**783,599,950,034**	**512,359,717,149**
At applicable CIT rates	165,781,892,928	95,087,294,944
Adjustments:		
Non-deductible expenses	14,107,889,311	8,555,241,003
Unrealized loss	11,952,602,289	9,141,239,766
Amortisation of goodwill	4,106,151,348	4,034,994,710
Adjustment for over accrual of tax from prior years	(4,428,380,483)	(12,919,883,217)
Adjustment related to Decree No. 132/2020/ND-CP (*)	(16,525,833,998)	-
Tax loss carried forward	-	43,101,174,904
Gains of change in ownership interest of investments	442,471,931	6,768,944,315
Dividends income	(6,884,596,780)	3,124,885,287
Share of profit in associates	(4,593,232,123)	(3,747,256,433)
Tax exemption	(26,666,390,565)	(12,285,807,893)
Others	(4,061,078,889)	8,579,073,131
CIT expenses	**133,231,494,969**	**149,439,900,517**

(*) In accordance with the Decree No. 132/2020/ND- CP dated 5 November 2020 prescribing tax administration for enterprises having related-party transactions issued by the Government, CIT expense was decreased by VND 16,525,833,998.

35. CORPORATE INCOME TAX (CONTINUED)

35.2 Current CIT

The current tax payable is based on taxable income for the current year. The taxable income of the Group for the year differs from the profit as reported in the consolidated income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted by the balance sheet date.

35.3 Deferred tax

The following is the deferred tax asset recognised by the Group, and the movement thereon, during the current and previous year:

VND

	Consolidated balance sheet		Consolidated income statement	
	Ending balance	Beginning balance	**Current year**	Previous year
Deferred tax asset				
Unrealised profits	19,800,778,791	5,398,717,540	14,402,061,251	3,858,574,853
Accrued expenses	2,313,190,831	3,928,835,639	(1,615,644,808)	(3,472,111,639)
Decrease in fair value of long-term investment	2,481,524,975	-	2,481,524,975	-
Provision for obsolete inventories	1,187,056,116	744,722,452	442,333,664	744,722,452
Foreign exchange difference	285,044,513	-	285,044,513	-
TOTAL	**26,067,595,226**	**10,072,275,631**		
Deferred tax liabilities				
Surplus fair value of net assets acquired in business combination	97,990,990,531	102,052,069,420	4,061,078,889	2,079,800,420
Gains in fair value of long-term investments	8,080,288,423	7,656,337,600	(423,950,823)	(7,656,337,600)
Provisions for long-term investments	9,887,127,880	7,196,958,856	(2,690,169,024)	(6,455,742,522)
Provisions for doubtful receivables	415,203,997	1,818,208,648	1,403,004,651	(1,818,208,648)
TOTAL	**116,373,610,831**	**118,723,574,524**		
Deferred tax income (expenses)			***18,345,283,288***	***(12,719,302,684)***

36. TRANSACTIONS WITH RELATED PARTIES

Terms and conditions of transactions with related parties:

The sales to and purchases from related parties are made on terms equivalent to those that prevail in arm's length transactions.

Outstanding balances at 30 June 2021 are unsecured, interest free and will be settled in cash. For the fiscal year ended 30 June 2021, the Group has not made any provision for doubtful debts relating to amounts owed by related parties (30 June 2020: 0 VND). This assessment is undertaken each financial year through the examination of the financial position of the related party and the market in which the related party operates.

Significant transactions with related parties including entities within Thanh Thanh Cong Group ("affiliates") and other related parties during the current and previous year were as follows:

VND

Related parties	Relationship	Transactions	Current year	Previous year
Thanh Thanh Cong Investment Joint Stock Company	Major shareholder	Sale of goods	288,413,182,415	324,763,879,636
		Purchase of goods	170,187,324,618	170,489,979,071
		Dividend paid	84,010,981,500	-
		Interest income	10,926,412,720	17,832,584,470
		Purchase of services	13,817,493,504	13,496,149,845
Thanh Thanh Cong Trading Joint Stock Company	Common owner	Sale of goods	379,461,517,215	194,956,690,775
		Purchase of goods	7,791,693,911	74,533,169,087
		Purchase of services	55,275,295,314	63,705,337,782
		Interest income	26,601,908,886	28,440,810,763
Ms Huynh Bich Ngoc	Chairwoman	Dividend paid	33,775,932,000	-
		Purchase of shares	-	350,910,400,000
Ben Tre Import Export Joint Stock Company	Shareholder	Sale of goods	227,671,500,000	248,547,553,638
		Purchasing share	14,730,217,500	150,000,000,000
		Purchase of goods	19,038,901,883	5,316,019,238
Ms Dang Huynh Uc My	Vice Chairwoman	Dividend paid	49,197,413,000	-
Deutsche Investitions-und Entwicklungsgesellschaft ("DEG")	Shareholder	Declared dividend	51,050,114,190	24,212,498,159
		Dividend paid	35,658,700,000	10,062,592,055
Thanh Thanh Cong Packing - Trading - Production Joint Stock Company	Affiliate	Purchase of goods	21,451,132,180	26,308,068,790
		Purchase of materials	36,484,976,706	28,463,521,816
Gia Lai Electricity Joint Stock Company	Affiliate	Interest income	-	28,901,351,795
Tadimex	Associate	Sale of goods	33,650,552,300	-
		Purchase of goods	31,181,177,123	-
Dang Huynh Company	Affiliate	Dividend paid	3,430,000,000	-
		Render of services	1,686,328,974	-
		Purchase of services	902,357,652	2,669,750,322

36. TRANSACTIONS WITH RELATED PATIES (CONTINUED)

Significant transactions with related parties including affiliates and other related parties during the current and previous year were as follows: (continued)

Transactions with other related parties

Remuneration to members of the Board of Directors and Management:

VND

	Current year	Previous year
Salaries and bonus	25,577,782,959	9,783,121,638

Amounts due from and due to related parties at the balance sheet date were as follows:

VND

Related parties	Relationship	Transactions	Ending balance	Beginning balance
Short-term trade receivables				
Thanh Thanh Cong Investment Joint Stock Company	Major shareholder	Sale of goods	8,500,000,000	57,330,474,358
Sai Gon Thuong Tin Real Estate Joint Stock Company	Common owner	Sale of goods	3,691,050,885	-
Thanh Thanh Cong Trading Joint Stock Company	Common owner	Sale of goods	123,938,710	24,369,171,300
Dang Huynh Company	Affiliate	Sale of asset	220,253,510	370,253,510
Other related parties	Related party		2,509,562,222	1,479,885,844
TOTAL			**15,044,805,327**	**83,549,785,012**
Short-term advances to suppliers (*)				
Thanh Thanh Cong Trading Joint Stock Company	Common owner	Purchase of goods	266,386,078,717	315,703,360,000
Thanh Thanh Cong Industrial Zones Joint Stock Company	Affiliate	Land rental	-	110,261,990,683
Thanh Thanh Cong Investment Joint Stock Company	Major shareholder	Purchase of goods	83,575,000,000	96,439,737,590
Thanh Thanh Cong Packaging Trading - Production Joint Stock Company	Affiliate	Purchase of materials	2,550,762,915	2,859,351,385
Ben Tre Import and Export Joint Stock Company	Affiliate	Purchase of goods	205,330,440	1,218,816,223

Amounts due from and due to related parties at the balance sheet date were as follows:

VND

Related parties	Relationship	Transactions	Ending balance	Beginning balance
Short-term advances to suppliers (continued) (*)				
Thanh Thanh Cong Tourist Joint Stock Company	Common owner	Purchase of services	3,660,710,000	160,710,000
Other related parties	Related party	Purchase of goods	-	2,371,696,800
TOTAL			**356,377,882,072**	**529,015,662,681**
Other short-term receivables				
Toan Hai Van Joint Stock Company	Affiliate	Deposit for land rental	673,000,000,000	673,000,000,000
		Interest income	43,409,383,561	-
Thanh Thanh Cong Industrial Zones Joint Stock Company	Affiliate	Đặt cọc thuê đất	522,000,000,000	522,000,000,000
Thanh Thanh Cong Trading Joint Stock Company	Common owner	Deposit for land rental	42,338,404,837	15,861,211,951
Thanh Thanh Cong Investment Joint Stock Company	Major shareholder	Interest income	5,076,327,529	4,237,882,945
		Interest income	13,604,756,243	-
Other related parties	Related party		2,806,854,368	3,896,210,321
TOTAL			**1,302,235,726,538**	**1,218,995,305,217**
Short-term trade payables				
Thanh Thanh Cong Investment Joint Stock Company	Major shareholder	Purchase of services	52,974,896,420	100,343,608,911
Thanh Thanh Cong Trading Joint Stock Company	Common owner	Purchase of goods	1,720,650,050	3,953,924,624
Thanh Thanh Cong Packaging Trading - Production Joint Stock Company	Affiliate	Purchase of materials	4,696,844,807	2,677,389,714
Ben Tre Import and Export Joint Stock Company	Affiliate	Purchase of goods	5,256,525,500	25,200,001
Other related parties	Related party	Purchase of goods	349,789,823	391,233,177
TOTAL			**64,998,706,600**	**107,391,356,427**

(*) Short-term advances to related parties earn interest at the rates ranging from 8.0% to 9.5% per annum.

36. TRANSACTIONS WITH RELATED PARTIES (CONTINUED)

Amounts due from and due to related parties at the balance sheet date were as follows: (continued)

VND

Related parties	*Relationship*	*Transactions*	*Ending balance*	*Beginning balance*
Short-term advances from customers				
Thanh Thanh Cong Trading Joint Stock Company	Common owner	Sale of goods	4,686,063,239	29,354,185,348
Tay Ninh Sugar Joint Stock Company	Affiliate	Sale of goods	15,780,860,215	15,800,000,000
Other related parties	Related party	Sale of goods	-	6,998,228
TOTAL			**20,466,923,454**	**45,161,183,576**
Other short-term payables				
DEG	Shareholder	Dividend payable	29,459,503,856	14,068,089,646
Thanh Thanh Cong Investment Joint Stock Company	Major shareholder	Dividend payable	-	4,061,876,978
Thanh Thanh Cong Trading Joint Stock Company	Common owner	Purchase of services	-	2,432,682,353
Tan Hoi Industrial Complex Infrastructure Investment Joint Stock Company	Affiliate	Interest expense	-	1,159,068,495
Other related parties	Related party		302,662,698	160,473,370
TOTAL			**29,762,166,554**	**21,882,190,842**

VND

Related parties	*Relationship*	*Transactions*	*Ending balance*	*Beginning balance*
Short-term loans (*)				
TTC Energy Joint Stock Company	Affiliate	Loan	5,607,095,901	33,000,000,000
Tan Hoi Industrial Complex Infrastructure Investment Joint Stock Company	Affiliate	Loan	-	6,000,000,000
TOTAL			**5,607,095,901**	**39,000,000,000**

(*) This represented unsecured short-term loans with the interest rate ranging from 6.5% per annum for financing its working capital requirements.

37. COMMITMENTS

Operating lease commitment

The Group leases office and warehouses under operating lease arrangements. The future minimum lease commitment as at the balance sheet dates under the operating lease agreements is as follows:

VND

	Ending balance	*Beginning balance*
Less than 1 year	34,390,971,615	31,319,372,040
From 1 - 5 years	91,178,007,900	72,850,102,018
More than 5 years	528,891,970,762	360,655,795,159
TOTAL	**654,460,950,277**	**464,825,269,217**

38. SEGMENT INFORMATION

The Group's geographical segments are based on the location of the Group's assets. Sales to external customers disclosed in geographical segments are based on the geographical location of its customers.

The following tables present revenue, expenditure and certain asset information regarding the Group's geographical segments:

VND

	Domestic	*Foreign territories*	*Elimination*	*Total*
For the year ended 30 June 2021				
Revenue				
Sales to external customers	11,023,311,361,222	3,901,556,264,493	-	14,924,867,625,715
Inter-segment sales	6,570,407,672,161	3,358,448,078,981	(9,928,855,751,142)	-
Net revenue	**17,593,719,033,383**	**7,260,004,343,474**	**(9,928,855,751,142)**	**14,924,867,625,715**
Consolidation income statement				
Segment result				2,215,924,468,511
Unallocated expenses	(916,115,776,694)	(176,979,429,111)	-	(1,093,095,205,805)
Finance income	482,621,370,060	154,216,315,951	(138,260,772,202)	498,576,913,809
Finance expese	(837,136,853,711)	(148,179,826,007)	132,314,641,907	(853,002,037,811)
Share profit from associates				22,966,160,615
Other loss				(7,770,349,285)
Operating profit				**783,599,950,034**
Current corporate income tax expense				(151,576,778,257)
Deferred tax expense				18,345,283,288
Net profit after tax				**650,368,455,065**

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as at 30 June 2021 and for the year then ended

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38. SEGMENT INFORMATION (CONTINUED)

The following tables present revenue and profit and certain assets and liability information regarding the Group's business segment

VND

	Domestic	*Foreign territories*	*Elimination*	***Total***
As at 30 June 2021				
Segment's assets				
Cash and cash equivalents	1,494,391,521,431	328,905,592,251	-	1,823,297,113,682
Short-term investments	1,239,955,689,130	-	-	1,239,955,689,130
Current accounts receivable	8,906,230,446,340	1,054,858,118,396	(3,741,629,125,320)	6,219,459,439,416
Inventories	2,748,327,500,949	651,810,228,640	(241,358,619,732)	3,158,779,109,857
Other current assets	116,689,711,220	19,149,450,654	-	135,839,161,874
Long-term receivables	1,357,519,116,275	-	(1,222,608,461,768)	134,910,654,507
Fixed assets	2,634,290,378,581	1,288,182,317,976	-	3,922,472,696,557
Investment properties	388,963,627,386	188,914,509,609	-	577,878,136,995
Construction in progress	404,248,687,906	-	-	404,248,687,906
Long-term investments	1,309,753,214,355	101,525,989,249	-	1,411,279,203,604
Other long-term assets				1,442,779,355,731
Total assets				**20,470,899,249,259**
Segment's liabilities				
Short-term trade payables	1,383,432,013,030	229,130,306,995	(1,122,570,003,425)	489,992,316,600
Short-term loans and finance lease obligations	5,744,551,581,460	335,915,933,999	(30,943,399,367)	6,049,524,116,092
Long-term loans and finance lease obligations	3,023,399,464,787	352,524,154,449	(33,690,460,788)	3,342,233,158,448
Unallocated liabilities				2,350,844,648,697
Total liabilities				**12,232,594,239,837**

The following tables present revenue, expenditure and certain asset information regarding the Group's geographical segments:

VND

	Domestic	*Foreign territories*	*Elimination*	***Total***
For the year ended 30 June 2020				
Revenue				
Sales to external customers	11,439,218,367,116	1,449,464,234,661	-	12,888,682,601,777
Inter-segment sales	4,607,058,625,066	2,588,267,159,850	(7,195,325,784,916)	-
Net revenue	**15,891,130,396,973**	**4,192,877,989,720**	**(7,195,325,784,916)**	**12,888,682,601,777**
Consolidation income statement				
Segment result				1,450,679,138,934
Unallocated expenses	(732,078,169,939)	(95,574,114,438)		(827,652,284,377)
Finance income	862,719,990,024	23,529,726,072	(156,048,050,561)	730,201,665,535
Finance expense	(834,975,860,305)	(168,584,365,695)	149,694,342,024	(853,865,883,976)
Share profit from associates				18,736,282,164
Other loss				(9,600,848,396)
Operating profit				**512,359,717,149**
Current corporate income tax expense				(136,720,597,833)
Deferred tax expense				(12,719,302,684)
Net profit after tax				**362,919,816,632**

38. SEGMENT INFORMATION (CONTINUED)

The following tables present revenue and profit and certain assets and liability information regarding the Group's business segment:

VND

	Domestic	*Foreign territories*	*Elimination*	***Total***
As at 30 June 2020				
Segment's assets				
Cash and cash equivalents	766,857,430,069	232,763,231,443	-	999,620,661,512
Short-term investments	885,390,515,004	13,894,330,915	-	899,284,845,919
Current accounts receivable	7,123,699,700,430	903,829,489,641	(2,580,370,111,865)	5,447,159,078,206
Inventories	2,087,554,256,134	485,348,738,418	(43,556,337,493)	2,529,346,657,059
Other current assets	140,469,109,784	14,915,763,945	-	155,384,873,729
Long-term receivables	101,806,889,451	-	-	101,806,889,451
Fixed assets				4,179,804,562,879
Investment properties	396,402,966,195	196,034,931,534	-	592,437,897,729
Construction in progress	341,526,808,768	-	-	341,526,808,768
Long-term investments	1,146,703,883,985	98,901,203,915	-	1,245,605,087,900
Other long-term assets				1,463,741,420,760
Total assets				**17,955,718,783,912**
Segment's liabilities				
Short-term trade payables	1,246,372,342,440	535,012,127,366	(1,196,002,709,696)	585,381,760,110
Short-term loans and finance lease obligations	7,309,673,574,901	278,218,706,847	(595,647,000,000)	6,992,245,281,748
Long-term loans and finance lease obligations	1,247,321,341,435	390,882,597,083	(417,134,000,000)	1,221,069,938,518
Unallocated liabilities				1,514,720,443,126
Total liabilities				**10,313,417,423,502**

39. OFF BALANCE SHEET ITEMS

	Ending balance	*Beginning balance*
Goods held on consignment		
- *Sugar finished goods (tonne)*	***29,029***	*30,763*
- *Molasses (tonne)*	***9,520***	*14,675*
- *Raw sugar (tons)*	***8,017***	-
- *Good sugar (tons)*	***3,491***	-
Foreign currencies		
- *LAK*	***131,003,933***	*1,664,336,467*
- *USD*	***3,537,055***	*10,205,815*
- *Bath*	***451***	-
- *EUR*	***250***	*250*
- *INR*	-	*18,140*
- *AUD*	-	*950*
- *GBP*	-	*630*

40. EVENTS AFTER THE BALANCE SHEET DATE

On 1 July 2021, the Board of Directors of the Company approved the Resolution No. 214/2021/NQ-HDQT in accordance with the Resolution of Annual General Shareholders' Meeting No. 01/2019/NQ-DHDCD for the conversion plan of all convertible bonds held by Cape Yeollim Coretrend Global Fund into ordinary shares of the Company. Accordingly, the Company has issued 11,992,748 shares at par value of 10,000 VND/share for the conversion. Subsequently, on the Company also received the 11th amended Enterprise Registration Certificate issued by the Department of Planning and Investment of Tay Ninh Province on 17 August 2021 regarding the increase of the share capital.

On 29 July 2021, the General Shareholders' Meeting approved the Resolution No. 07/2021/NQ-DHDCD to execute the issuance of shares as dividends at the ratio of 5% of the total issued voting shares. Subsequently, the Board of Directors also approved the Resolution No. 243/2021/NQ-HĐQT dated 13 September 2021 to approve the share dividend plan with the expected implementation time in Quarter IV of 2021.

There is no other matter or circumstance that has arisen since the balance sheet date that requires adjustment or disclosure in the consolidated financial statements of the Group.

Nguyen Thuy Trang
Preparer

Le Phat Tin
Chief Accountant

Nguyen Thanh Ngu
Chief Executive Officer

28 September 2021



SEPARATE FINANCIAL STATEMENTS

For the year ended 30 June 2021



SEPARATE BALANCE SHEET

as at 30 June 2021

B01-DN

VND

Code			ASSETS	Notes	Ending balance	Beginning balance
100	**A.**		**CURRENT ASSETS**		**7,249,523,418,000**	**5,188,684,452,600**
110	***I.***		***Cash and cash equivalents***	***4***	***949,714,290,815***	***510,081,795,392***
111		1.	Cash		351,579,691,931	375,081,795,392
112		2.	Cash equivalents		598,134,598,884	135,000,000,000
120	***II.***		***Short-term investments***		***546,044,526,130***	***195,241,515,004***
121		1.	Held-for-trading securities	5	297,147,689,996	49,283,965,426
122		2.	Provision for diminution in value of held-for-trading securities	5	(12,295,622,496)	(9,042,450,422)
123		3.	Held-to-maturity investments	6	261,192,458,630	155,000,000,000
130	***III.***		***Current accounts receivable***		***4,176,401,712,048***	***3,395,471,753,145***
131		1.	Short-term trade receivables	7	1,100,949,322,998	811,658,108,303
132		2.	Short-term advances to suppliers	8	1,901,795,681,995	1,495,579,321,218
135		3.	Short-term loan receivables	34	72,650,000,000	112,610,000,000
136		4.	Other short-term receivables	9	1,120,586,669,025	1,004,932,343,278
137		5.	Provision for doubtful short-term receivables	7, 8, 9	(19,579,961,970)	(29,308,019,654)
140	***IV.***		***Inventories***	***10***	***1,557,405,689,521***	***1,047,470,814,321***
141		1.	Inventories		1,569,276,250,678	1,054,918,038,845
149		2.	Provision for obsolete inventories		(11,870,561,157)	(7,447,224,524)
150	***V.***		***Other current assets***		***19,957,199,486***	***40,418,574,738***
151		1.	Short-term prepaid expenses	11	1,670,398,983	31,429,677,963
152		2.	Value-added tax deductible	20	9,297,903,728	-
153		3.	Tax and other receivables from the State	20	8,988,896,775	8,988,896,775
200	**B.**		**NON-CURRENT ASSETS**		**14,361,895,569,189**	**13,454,247,972,698**
210	***I.***		***Long-term receivables***		***278,173,212,921***	***248,947,958,662***
211		1.	Long-term trade receivables	7, 34	167,955,017,657	214,080,522,339
212		2.	Long-term advances to suppliers	8	43,272,682,178	29,450,581,274
215		3.	Long-term loan receivables		3,000,000,000	-
216		4.	Other long-term receivables	9	63,945,513,086	5,416,855,049
220	***II.***		***Fixed assets***		***626,917,437,156***	***625,748,714,594***
221		1.	Tangible fixed assets	12	553,242,807,125	562,615,651,339
222			Cost		2,287,673,080,497	2,247,315,596,811
223			Accumulated depreciation		(1,734,430,273,372)	(1,684,699,945,472)
224		2.	Finance leases	13	25,894,599,092	10,463,017,867
225			Cost		29,193,828,784	11,587,378,400
226			Accumulated depreciation		(3,299,229,692)	(1,124,360,533)
227		3.	Intangible fixed assets	14	47,780,030,939	52,670,045,388
228			Cost		87,849,379,124	83,959,417,564
229			Accumulated amortisation		(40,069,348,185)	(31,289,372,176)
230	***III.***		***Investment properties***	***15***	***141,844,884,427***	***146,209,719,552***
231		1.	Cost		167,991,741,266	167,991,741,266
232		2.	Accumulated depreciation		(26,146,856,839)	(21,782,021,714)
240	***IV.***		***Long-term asset in progress***		***92,724,400,421***	***58,023,905,975***
242		1.	Construction in progress	16	92,724,400,421	58,023,905,975
250	***V.***		***Long-term investments***	***17***	***13,018,203,755,685***	***12,206,888,633,367***
251		1.	Investments in subsidiaries	17.1	12,432,651,275,463	11,648,586,221,986
252		2.	Investments in associates	17.2	360,341,700,000	391,920,900,000
253		3.	Investments in other entities	17.3	237,123,614,444	182,414,414,444
254		4.	Provision for diminution in value of long-term investments	17	(46,912,834,222)	(26,032,903,063)
255		5.	Held-to-maturity investments	17	35,000,000,000	10,000,000,000
260	***VI.***		***Other long-term assets***		***204,031,878,579***	***168,429,040,548***
261		1.	Long-term prepaid expenses	11	202,844,822,463	167,684,318,096
262		2.	Deferred tax assets	33.3	1,187,056,116	744,722,452
270	**TOTAL ASSETS**				**21,611,418,987,189**	**18,642,932,425,298**

SEPARATE BALANCE SHEET (CONTINUED)

as at 30 June 2021

B01-DN

VND

Code		ASSETS	Notes	Ending balance	Beginning balance
300	**C.**	**LIABILITIES**		**7,588,792,004,872**	**5,176,725,984,391**
310	***I.***	***Current liabilities***		***5,001,446,687,514***	***4,677,822,621,957***
311	1.	Short-term trade payables	18	195,250,887,194	656,475,478,588
312	2.	Short-term advances from customers	19	539,668,517,012	38,340,501,212
313	3.	Statutory obligations	20	12,546,729,557	72,720,107,420
314	4.	Payables to employees		23,221,414,644	7,900,484,084
315	5.	Short-term accrued expenses	21	167,551,875,836	63,462,274,673
318	6.	Short-term unearned revenue	22	3,947,005,304	6,161,783,616
319	7.	Other short-term payables	23	456,219,023,914	409,580,588,634
320	8.	Short-term loans and finance lease	24	3,558,061,589,585	3,348,318,154,768
322	9.	Bonus and welfare fund	3.16	44,979,644,468	74,863,248,962
330	***II.***	***Non-current liabilities***		***2,587,345,317,358***	***498,903,362,434***
336	1.	Long-term unearned revenue	22	20,646,244,834	5,200,098,480
337	2.	Other long-term liability	23	5,978,252,320	6,026,471,782
338	3.	Long-term loans and finance lease	24	2,396,979,968,260	335,382,610,790
339	4.	Convertible bonds	25	159,503,889,694	152,294,181,382
342	5.	Long-term provision	3.14	4,236,962,250	-
400	**D.**	**OWNERS' EQUITY**	**26**	**14,022,626,982,317**	**13,466,206,440,907**
410	***I.***	***Capital***		***14,022,626,982,317***	***13,466,206,440,907***
411	1.	Share capital		6,387,694,800,000	6,083,518,850,000
411a		- Shares with voting rights		6,171,581,470,000	5,867,405,520,000
411b		- Preference shares		216,113,330,000	216,113,330,000
412	2.	Share premium		6,712,852,344,539	6,712,852,344,539
413	3.	Convertible bonds option	25	13,666,133,635	13,666,133,635
421	4.	Undistributed earnings		908,413,704,143	656,169,112,733
421a		- Undistributed earnings up to the end of prior year		641,169,112,733	294,136,106,614
421b		- Undistributed earnings of the year		267,244,591,410	362,033,006,119
440		**TOTAL LIABILITIES AND OWNERS' EQUITY**		**21,611,418,987,189**	**18,642,932,425,298**

Nguyen Thuy Trang
Preparer

Le Phat Tin
Chief Accountant

Nguyen Thanh Ngu
Chief Executive Officer

28 September 2021

SEPARATE INCOME STATEMENT

for the year ended 30 June 2021

B02-DN

VND

Code		ITEMS	Notes	Current year	Previous year
01	**1.**	**Revenue from sale of goods and rendering of services**	**27.1**	**7,885,850,302,340**	**6,653,210,041,390**
02	**2.**	**Deductions**	**27.1**	**(4,582,660,199)**	**(5,218,840,295)**
10	**3.**	**Net revenue from sale of goods and rendering of services**	**27.1**	**7,881,267,642,141**	**6,647,991,201,095**
11	**4.**	**Cost of goods sold and services rendered**	**28, 32**	**(6,988,956,738,996)**	**(6,038,197,662,107)**
20	**5.**	**Gross profit from sale of goods and rendering of services**		**892,310,903,145**	**609,793,538,988**
21	**6.**	**Finance income**	**27.2**	**266,124,404,870**	**537,319,060,938**
22	**7.**	**Finance expenses**	**29**	**(454,265,044,140)**	**(377,013,740,975)**
23		*In which: Interest expense*		*(403,689,252,429)*	*(332,117,011,654)*
25	**8.**	**Selling expenses**	**30, 32**	**(165,920,247,663)**	**(149,764,440,458)**
26	**9.**	**General and administrative expenses**	**30, 32**	**(213,847,774,551)**	**(163,088,097,049)**
30	**10.**	**Operating profit**		**324,402,241,661**	**457,246,321,444**
31	**11.**	**Other income**	**31**	**24,423,824,953**	**17,285,326,566**
32	**12.**	**Other expenses**	**31**	**(12,244,929,729)**	**(10,792,761,994)**
40	**13.**	**Other profit**	**31**	**12,178,895,224**	**6,492,564,572**
50	**14.**	**Accounting profit before tax**		**336,581,136,885**	**463,738,886,016**
51	**15.**	**Current corporate income tax expense**	**33.1**	**(18,728,764,949)**	**(72,586,161,163)**
52	**16.**	**Deferred tax income (expense)**	**33.3**	**442,333,664**	**(4,989,037,033)**
60	**17.**	**Net profit after tax**		**318,294,705,600**	**386,163,687,820**

Nguyen Thuy Trang
Preparer

Le Phat Tin
Chief Accountant

Nguyen Thanh Ngu
Chief Executive Officer

28 September 2021

SEPARATE CASH FLOW STATEMENT

for the year ended 30 June 2021

B03-DN

VND

Code	ITEMS	Notes	Current year	Previous year
	I. CASH FLOWS FROM OPERATING ACTIVITIES			
01	**Profit before tax**		**336,581,136,885**	**463,738,886,016**
	Adjustments for:			
02	Depreciation of tangible fixed assets and investment properties and amortisation of intangible fixed assets	12, 14, 15	70,568,141,125	68,049,698,463
03	Provisions		18,828,382,182	19,079,495,690
04	Foreign exchange losses arisen from revaluation of monetary accounts dominated in foreign currency		977,330,205	3,042,563,550
05	Profit from investing activities		(256,993,892,883)	(528,424,663,761)
06	Interest expense	29	403,689,252,429	332,117,011,654
08	**Operating profit before changes in working capital**		**573,650,349,943**	**357,602,991,612**
09	Increase in receivables		(733,207,055,100)	(182,010,806,969)
10	(Increase) decrease in inventories		(514,358,211,833)	60,536,581,961
11	Increase in payables		426,213,909,034	447,590,500,184
12	(Increase) decrease in prepaid expenses		(10,941,262,863)	25,682,353,793
13	Increase in held-for-trading securities		(247,863,724,570)	(49,268,942,926)
14	Interest paid		(321,821,931,963)	(346,563,526,727)
15	Corporate income tax paid	20	(76,100,215,437)	(85,033,896,081)
17	Other cash outflows for operating activities		(44,883,604,494)	(39,606,192,185)
20	**Net cash flows (used in) from operating activities**		**(949,311,747,283)**	**188,929,062,662**
	II. CASH FLOWS FROM INVESTING ACTIVITIES			
21	Purchase and construction of fixed assets		(97,646,542,537)	(177,312,745,535)
22	Proceeds from disposals of fixed assets		24,844,740,387	27,296,816,020
23	Loans to other entities and term deposits		(310,042,458,630)	(2,672,898,400,000)
24	Collections from borrowers and term deposits		218,810,000,000	2,564,288,400,000
25	Payments for investments in other entities		(808,317,553,477)	(1,557,991,846,000)
26	Proceeds from sale of investments in other entities		1,122,500,000	766,193,037,208
27	Interest and dividends received		113,680,266,449	253,154,612,483
30	**Net cash flows used in investing activities**		**(857,549,047,808)**	**(797,270,125,824)**

VND

Code	ITEMS	Notes	Current year	Previous year
	III. CASH FLOWS FROM FINANCING ACTIVITIES			
31	Capital contribution	26.1	304,175,950,000	1,785,905,320,066
33	Capital redemption	24	12,268,670,528,057	7,349,539,014,806
34	Drawdown of borrowings	24	(9,991,789,698,294)	(8,078,988,173,500)
35	Payment of principal of finance lease liabilities	24	(5,540,037,476)	(796,583,334)
36	Dividends paid	26.2	(328,922,878,030)	(214,065,647,645)
40	**Net cash flows from financing activities**		**2,246,593,864,257**	**841,593,930,393**
50	**Net increase in cash and cash equivalents for the year**		**439,733,069,166**	**233,252,867,231**
60	**Cash at beginning of year**		**510,081,795,392**	**276,506,697,442**
61	Impact of exchange rate fluctuation		(100,573,743)	322,230,719
70	**Cash and cash equivalents at end of year**	**4**	**949,714,290,815**	**510,081,795,392**

Nguyen Thuy Trang
Preparer

28 September 2021

Le Phat Tin
Chief Accountant

Nguyen Thanh Ngu
Chief Executive Officer

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